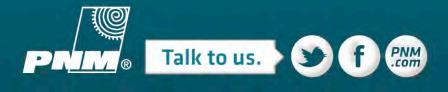
PNM 2017-2036 Integrated Resource Plan

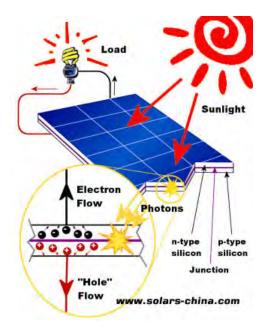
JULY 27, 2016

Jon Hawkins Manager, Advanced Technology and Strategy



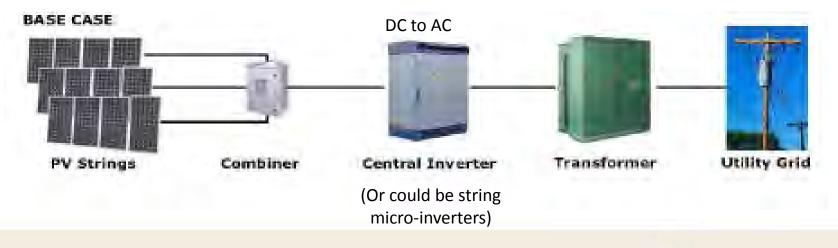
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SOLAR PHOTOVOLTAIC (PV) – BY FAR THE MOST COMMON



- Fastest growing renewable technology
- Sizes range anywhere from panels on a home (kWs) to large utility scale (MWs)
- Key points non-dispatchable, variability issues, alignment with peak usage, inverter technologies, operation of the grid with significant distributed resources

Talk to us.

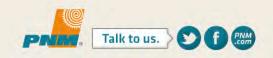


SOLAR PV TECHNOLOGY TREND – EFFICIENCIES

Best Research-Cell Efficiencies 50 Sharp (IMM, 302x) Soitec Multijunction Cells (2-terminal, monolithic) Thin-Film Technologies LM = lattice matched CIGS (concentrator) 48 Boeing (4-J. 297x) MM = metamorphic • CIGS Solar Spectrolab IMM = inverted, metamorphic O CdTe Junction (LM, 364x) ISE/ Soitec Spire (LM: 942x ▼ Three-junction (concentrator) O Amorphous Si:H (stabilized) Spectrolab Fraunhofer ISE Semiconductor NREI Three-junction (non-concentrator) (MM, 299x) (MM, 454x) 44 . (MM, 406) **Emerging PV** Two-junction (concentrator) Δ NREL O Dye-sensitized cells Boeing-Spectrolab Boeing-Spectrolal Two-junction (non-concentrator) (4-J, 327x) Perovskite cells (not stabilized) (MM 179x) 240x (4-J. 319x Four-junction or more (concentrator) Organic cells (various types) Boeing-40 Solar Four-junction or more (non-concentrator) NREL A Organic tandem cells Spectrolab (5-J) Junction (IMM: 325.7x) Inorganic cells (CZTSSe) Boeing-(LM. 418x) Sharp (IMM) Single-Junction GaAs Quantum dot cells Spectrolab Boeing Sham (IMM) ▲ Single crystal 36 Spectro A Concentrator Sharn (IMM) Spectrola (IMM NREL V Thin-film crystal Spectrolah NREL 467x) **Crystalline Si Cells** Spectro Alta Devices 32 Single crystal (concentrator) Single crystal (non-concentrator) IES-UPM (1026x) FhG-ISE (117x) --Efficiency (%) Varian (216x) Alta Devices Alta Devices Radboud U Multicrystalline Varian FhG-ISE LG Electronics Amonix Silicon heterostructures (HIT) ۰ Panasonic 28 V Thin-film crystal (92x) wer (las NREL (14.) Solexel ZSW Solar Frontier First Solar KRICT/UNIST virst Solar EPFL SunPower (large-area) NREL (14.7x) (140x) 24 FhG-ISE LINSIA INSV (T.J. Watson A-UNSW/ NREL (14x) Research Center) Eurosolare 20 ARCO NREL NREL NREL NREL NREL NREL JNSW NREL Fraunhofer ISB U. Stuttgart 16 U. So. GE Global Research NREL No. Carolina Florida o. Carolina State U. Solarex U. Stuttgan United Solar Chem. I & Electronics Mob -O AIST Hong Kong UST Boeing Liro-CIS Sola (aSi/ncSi/ncSi) United Solar United Sola IBM 12 Kodak AMETEK Metsushite

UCLA-Sumitono Heliatek Chem. U. Toronto 11.3% 8 United Sola MIT U. Toronto NREL / Konarka EPFL U. Linz UpfM Graningen U. Toronto 4 Plextronics 🔏 Heliat (PbS-QD) Siemens U. Dresden U. Linz NREL U. Linz (ZnO/PbS-QD) 1975 1980 1985 1990 1995 2000 2005 2010 2015 2020

Source: http://www.nrel.gov/ncpv/images/efficiency_chart.jpg_, 2016



Fraunhofer

46.0%

44.4% V

38.8%

34.1% A

31.6%

29.1% 28.8% 27.6%

27.5%

25.6% • 25.0% •

23.3% 0

21.3%

22.3%

Trina Solar

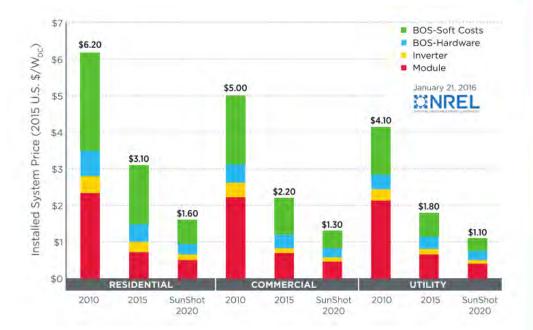
Solibro

Solar Frontier

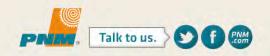
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EFFICIENCY IMPROVEMENT – HOW DOES IT AFFECT COSTS?

- As an example efficiency difference between Silicon or Thin film vs. multijunction ~ 20%
 - 20% improvement in efficiency does not mean 20% cost reduction
- Why? Too many variables examples
 - Balance of system costs (wire, inverter, installation, etc.) remain the same for the same output
 - Cost of materials may be higher
 - Cost of land may be lower (although may not apply to roof space)
- Bottom line Improved efficiency equates to more Watts/footprint which may but not directly equate to equivalent cost savings.

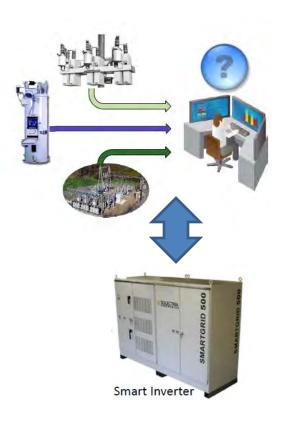


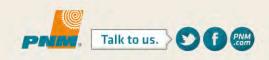
Source: On the Path to Sunshot - The role of Advancements in Solar Photovoltaic Efficiency, Reliability, and Costs, NREL, May 2016



SMART INVERTERS

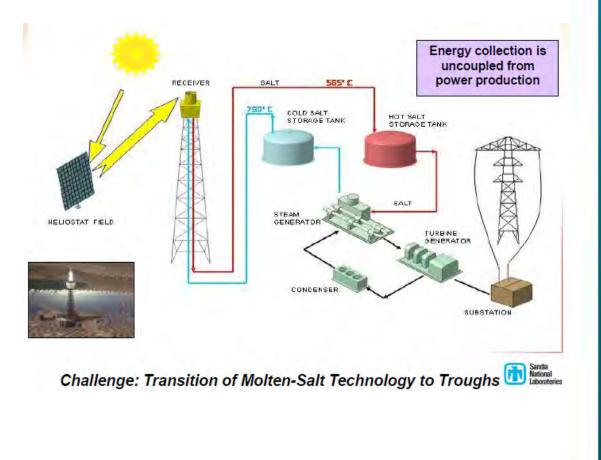
- Smart inverter is a solar inverter with additional functions
 - Communications
 - Low/High Voltage ride through (seconds or less)
 - Help support voltage (reactive support) and limit some intermittency
- Starting to see inverters that are UL listed
- Today many utilities are doing trial installations technology advancing but not mature
- Questions
 - What is the optimization objective?
 - Can this be a utility resource?
 - How much can a utility count on the resource?
- Challenges
 - Communication standards and methods
 - Standardization of protocols
 - Control room integration
- Many inverters being used in utility scale have smart inverter functionality.
- Current EPRI research working on control center software and control strategies of multiple inverters.





SOLAR THERMAL

- Solar energy collected by the solar troughs heats the thermal oil or molten salt solutions.
- The heated solution, circulating in a closed loop, heats high volumes of water to generate steam at high temperatures (up to 400°C).
- Steam turbine generates electricity.
- Many do burn some fossil fuels on start-up to get oil/salt solutions to temperature





TYPES OF SOLAR THERMAL

Parabolic Trough

- Most mature technology
- High water requirement (cooling)
- Efficiency 13.5%
- Challenges: Cost reduction, freeze protection of molten salt





Power tower

- Highest land requirement
- High water requirement (cooling)
- Currently lowest cost
- Efficiency 8 to 25%
- Challenges: cost reductions, scale up, bird mortality in solar flux



TYPES OF SOLAR THERMAL

Dish Engine

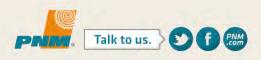
- Uses a Sterling engine that basically takes advantage of temperature differences to move the engine
- Highest Efficiency
- Early technology deployments
- Limited Deployment
- Efficiency 16 to 30%
- Challenges: Maintenance Costs, variability





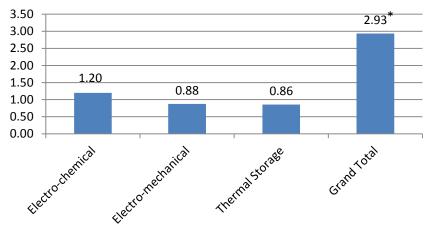
Linear Fresnel Reflector

- High water requirement
- Least mature technology
- Efficiency approximately 15%
- Challenges: sufficient cost reduction to offset lower efficiencies, thermal energy storage



ENERGY STORAGE

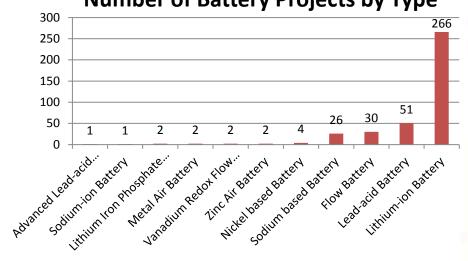
Utility Scale Storage Projects USA (GW)



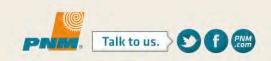
* Pumped Hydro adds another 28.91 GW

- Most common battery type being installed is Lithium ion, typically between 4 and 6 hour storage
- Applications depend on region:
 - PJM Frequency response
 - California Energy dispatch/renewables

- Published system costs are not always complete:
 - Many quotes still not public
 - Prices quoted as battery pack only
 - KW vs. KWh most references don't provide both
 - Important to know both energy and power ratings



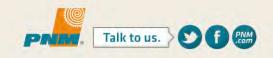
Number of Battery Projects by Type



STORAGE TECHNOLOGIES

Technology	Readiness	Applications	Cost
Lithium Ion	Mature	Power and energy for minutes to 6 hours	\$400 to \$600 kWh (battery pack only)
Lead Acid	Mature	Power and energy for minutes to 6 hours	\$300 to \$400/kWh (battery pack only)
Sodium based	NaS mature, but sodium nickel and metal halide still maturing	Energy primarily – peak shaving 2 to 6 hours	\$800 to \$1000/kWh (battery pack only)
Flow batteries	Few commercial deployments. Vanadium redox furthest along.	Power and energy applications for 4 to 12 hours, however mostly for energy.	\$500 to \$850/kWh (battery pack only) – however still unproven
Aqueous batteries	Only a handful of implementations	4 to 20 hour for energy applications	No data available – proprietary
Liquid Metal	Demonstration	2 to 12 hour for energy applications	No data available – unproven
Zinc Air	Demonstration	4 hour discharge energy applications although can be used for power	No data available
Ultra Capacitor	Demonstration	1 minute or less - power application	No data available
Fly wheel	Commercially viable	30 minute or less – frequency regulation	DC based price approximately \$1000/kW

Balance of system costs rule of thumb is double cost of battery pack



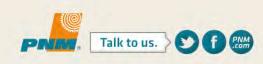
STORAGE – BEHIND THE METER

- Approximately 14.8 MW¹ installed in U.S. from 2013 to 2015 (29.9 MWh¹)
- General cost information estimated \$950 to \$2000/kWh (2 hour discharge)¹
 - Example: Tesla \$3000 (does not include inverter and installation (\$3000)), Size - 3.3 kW, 6.4 kWh (the 10 kWh battery was discontinued and 7 kWh rating reduced in March of 2016), 9.5 A DC, life of battery projected at 10 years.
- Challenges
 - Continued development of standards
 - How to talk to devices
 - In what protocol
 - What applications will it perform
 - o Continued development of smart inverters
 - Continued advances in utility control systems
 - Ways to provide incentives to customers to act
 - Continued reductions in cost of storage
- Maturity Emerging. Some developments in California, Hawaii Vermont. Mostly for supplementing renewables (PV) as opposed to "off grid" functions.

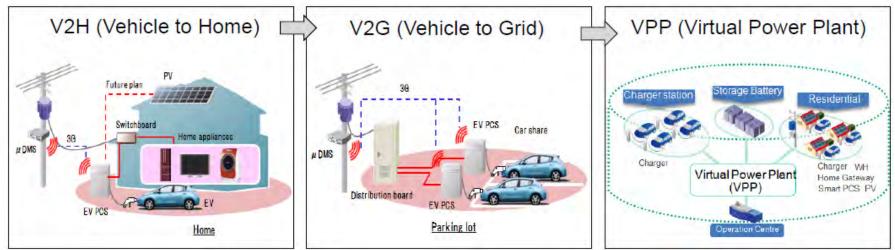
¹ Source: U.S. energy Storage Monitor Q3 2015 Full Report, gtmresearch, December 2015

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ELECTRIC VEHICLE AS STORAGE

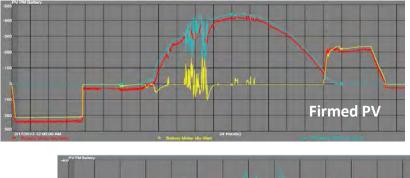


Source: IRED 2014 Conference – Fumitoshi Emura, Hitachi

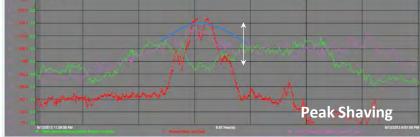
- Project currently underway in Hawaii with Maui Electric, NEDO, and other partners
- Research ongoing
- Currently we have approximately 671 Electric or hybrid electric vehicles in NM.
- Challenges
 - Communication protocols
 - o Architecture
 - Policies, programs, and value proposition for the vehicle owner

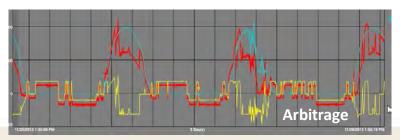


STACKED BENEFITS – WHICH SHOULD WE CHOOSE?









- Where it is connected matters.
- How might we prioritize these at the distribution level?
 - o Frequency Response?
 - o Voltage support
 - Peak Shaving (reliability)
 - o Firming renewables
 - Supply capacity (could be same as renewable firming)
- Capabilities of lower priority
 - o Arbitrage (no market)
 - Spinning Reserve (rule change needed)
 - Reactive power support (untested)
 - o Distribution Upgrade Deferral
 - Transmission Upgrade Deferral (more value at distribution level?)



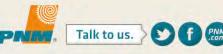
FUEL CELLS

- Still a handful of fuel cell companies, but the market leader today is still Bloom Energy (others – Fuel Cell Energy, Plug Power)
- Ability to apply for SGIP program incentives in California recently challenged, still available in Connecticut
- Base load resource
- Challenges
 - CO2 emissions (natural gas fueled)
 - Costs approx. \$7000 to \$8000/kW
- Maturity technology well known, but costs very high

gtm: Fuel Cells 2016: 'Within Striking Distance' of Profitability SOLAR A familiar refrain that is yet to be realized GRID EDGE ETC. by Eric Wesoff March 29, 2016 Videos The Energy Gang 🔘 Webinars White Papers In keeping with GTM tradition, here's a just-updated list of the top three profitable SOLAR E publicly held fuel-cell firms: MBA TR/ 1. THE FIRST 30 2. 3.

Source: <u>http://www.greentechmedia.com/articles/read/Fuel-Cells-2016-Within-</u> <u>Striking-Distance-of-Profitability</u>





SMR (SMALL MODULAR REACTOR)

- Still in development, although work has slowed. Not even to demonstration phase.
 - B&W mPower joint venture with TVA was scaled back in 2014
 - Westinghouse scaled back efforts on SMR
 - o TVA filed an application in May
 - Idaho National Labs project with NuScale permit has been filed expected in service 2023

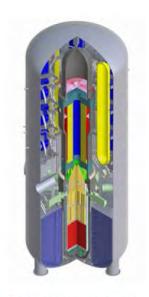
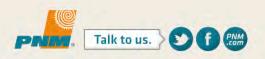


Figure 4-1. Westinghouse SMR Source: Westinghouse Nuclear

- Nuclear produces no CO₂
- Challenges
 - NRC Licensing and Design Certification (probably 6 to 8 yrs.)
 - Funding and Financing (1st of a kind hard)
 - No real cost data.



Figure 4-2. Conceptual drawing of an underground containment housing two B&W mPower reactor modules Source: B&W Nuclear Energy



GRID MANAGEMENT – AMI

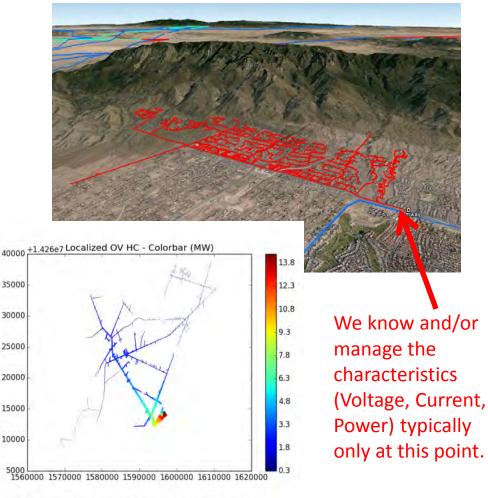
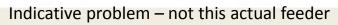


Figure 5-1 Sample Results from Streamlined Method Implementation in CYME/Python



- Wires that feed neighborhoods can be many circuit miles long (example: Far North East heights of ABQ - 75 miles long serving 1,888 customers)
- Distributed generation/storage can cause very localized conditions
- Resource additions can only be calculated, not measured
- Individual loads must be estimated
- Proposed AMI system uses open and interoperable standards
 - More flexible future upgrades
 - More flexible in working with distributed resources
- AMI = Advanced Metering Infrastructure



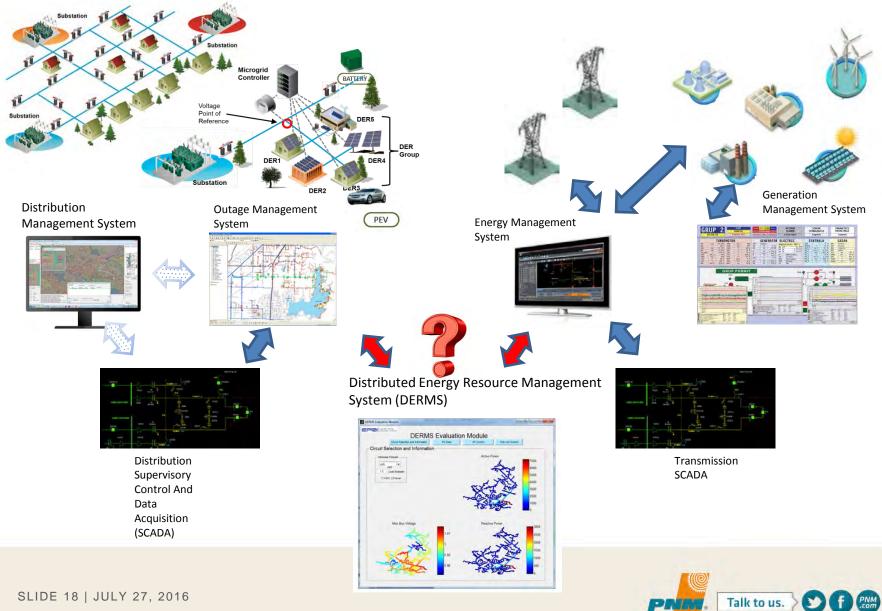
DEMAND RESPONSE (DR) – TECHNOLOGY PERSPECTIVE

- Trends
 - One-way moving to two-way communications
 - Load shifting vs. only load reduction (flexibility)
 - o Auto DR
 - Expanding DR to other timeframes
 - o Integrating DR with Renewables demonstrations
- Devices
 - o Thermostats
 - o Water Heaters
 - Pool pumps
 - o Air Conditioners/Heat Pumps
 - o Appliances
 - o Commercial equipment
- Challenges
 - o Communication methods
 - o Communication protocols
 - o Integration with utility
 - o Consumer adoption/potential





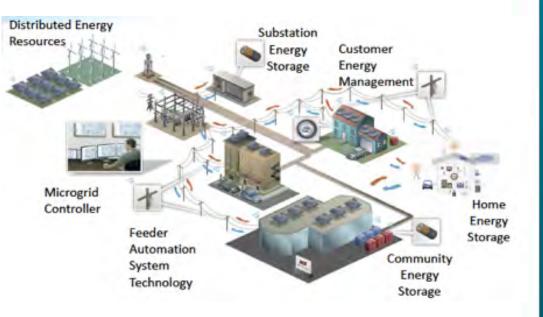
CONTROL CENTER SOFTWARE

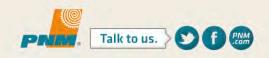


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MICROGRID

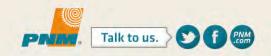
- What is it?
 - A set of controllable loads combined with distributed generation (renewable, gas, etc.)
 - o Clearly defined electrical boundaries
 - Acts as a single controllable resource and can disconnect from the grid
- Utility are piloting
 - SDG&E –reliability (Borrego Springs)
 - o Duke R&D
 - New England States reliability for severe weather events
 - o Department of Defense
 - o Single Building or Campus
- Challenges
 - o Cost
 - o Regulatory
 - o Policy
 - o Controls and Coordination
 - o Coordination and Planning





TECHNOLOGY COST

Technology	Maturity	Cost
Energy Storage	Demonstration to Mature depending on technology type	\$2,100 - \$7,500/kW (Most common Lithium Ion \$4,500/kW)
PV Utility Scale	Mature	\$1,700/kW
PV Customer install	Mature	\$3.10/W Residential (\$3,100/kW) \$2.20/W Commercial (\$2,200/kW)
Solar Thermal	Demonstration	\$7,000 - \$10,000/kW
Fuel Cells	Mature	\$7,000 to \$8,000/kW



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Register your email on sign-in sheets for alerts of upcoming meetings and notices that we have posted new information to the website.

> Meetings Schedule: Thursday, August 11, 2016, 10 am – 3 pm Thursday, Sept. 1, 2016, 10 am – 3 pm



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Thank you

