PNM EXHIBIT HEM-3

Consisting of 1 page

PNM Exhibit HEM-3 Illustrative Weighted Average Cost of Capital

| | А | B Total | C Percentage of | D | E |
|------|-----------------|----------------|------------------------------------|-----------------------|--|
| Line | Capital | Capitalization | Total | Capital | Weighted |
| No. | Component | Base Period | Capitalization | Component Cost | Average Cost |
| 1 | | | | | n an |
| 2 | Long Term Debt | 1,215,870 | 49.00% | 6.35% | 3.11% |
| 3 | | | | | |
| 4 | Preferred Stock | 11,529 | 0.46% | 4.62% | 0.02% |
| 5 | | | | | |
| 6 | Common Equity | 1,254,063 | 50.54% | 10.00% | 5.05% |
| 7 | | | | | |
| 8 | Total | 2,481,462 | 100.00% | | 8.18% |
| 9 | | | | | |
| 10 | | | Statutory Tax Rate, Beginning 2018 | | 38.62% |
| 11 | | | - | | |
| 12 | | | | | Tax gross up |
| 13 | | | Long Term Debt | | 3.11% |
| 14 | | | Preferred Stock | | 0.03% |
| 15 | | | Common Equity | | 8.23% |
| 16 | | | | Pre-Tax WACC | 11.37% |

HEM-3 Page 1 of 1