

BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

IN THE MATTER OF THE APPLICATION)
OF PUBLIC SERVICE COMPANY OF NEW)
MEXICO FOR REVISION OF ITS RETAIL)
ELECTRIC RATES PURSUANT TO ADVICE)
NOTICE NO. 507)

Case No. 14-00332-UT

)
)
PUBLIC SERVICE COMPANY OF NEW)
MEXICO,)

)
)
Applicant)
)

DIRECT TESTIMONY AND EXHIBITS

OF

MATTHEW F. HARLAND

DECEMBER 11, 2014

NMPRC CASE NO. 14-00332-UT
INDEX TO THE DIRECT TESTIMONY OF MATTHEW F. HARLAND
WITNESS FOR
PUBLIC SERVICE COMPANY OF NEW MEXICO

I.	INTRODUCTION AND PURPOSE.....	1
II.	SUMMARY OF KEY CONCLUSIONS.....	3
III.	SCHEDULES H-9 THROUGH H-13	4
IV.	STAND-ALONE TAX CALCULATION.....	6
V.	ACCOUNTING FOR INCOME TAXES.....	10
VI.	DEPRECIATION NORMALIZATION REQUIREMENTS	16
VII.	NOL ADIT NORMALIZATION REQUIREMENTS	18
VIII.	FUTURE TEST PERIOD NORMALIZATION REQUIREMENTS.....	25
IX.	BASE PERIOD ADJUSTMENTS	27
X.	TEST PERIOD ADJUSTMENTS	29
XI.	NEW MEXICO INCOME TAX RATE CHANGE.....	31
XII.	CONCLUSIONS.....	34

PNM EXHIBIT MFH-1 Résumé of Matthew F. Harland

AFFIDAVIT

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **I. INTRODUCTION AND PURPOSE**

2 **Q. PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS.**

3 **A.** My name is Matthew F. Harland. I am the Director of Tax for Public Service
4 Company of New Mexico (“PNM” or the “Company”). My address is 414 Silver
5 Avenue, SW, Albuquerque, New Mexico 87102.

6

7 **Q. PLEASE DESCRIBE YOUR RESPONSIBILITIES AS DIRECTOR OF
8 TAX.**

9 **A.** As Director of Tax I am responsible for managing the PNM tax department. This
10 includes the preparation and filing of all tax returns, all tax accounting for both
11 internal and external purposes, all tax planning, and managing all Federal and state
12 tax audits. The only exception is payroll tax, which are calculated and filed by our
13 payroll department.

14

15 **Q. HAVE YOU PREVIOUSLY TESTIFIED IN UTILITY REGULATION
16 PROCEEDINGS?**

17 **A.** Yes, I have previously testified before the New Mexico Public Regulation
18 Commission (“NMPRC” or the “Commission”) and the Public Utility Commission
19 of Texas. A summary of the cases in which I have testified is included in PNM
20 Exhibit MFH-1.

21

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?**

2 **A.** My direct testimony covers the following areas:

3 • I am sponsoring Schedules H-9, H-10, H-11, H-12 and H-13, related to the tax
4 computations and required under 17.9.530 NMAC.

5 • I discuss the stand-alone method of accounting for income taxes used in this
6 case.

7 • I discuss the normalized income tax accounting methods used by PNM, as
8 required by the Financial Accounting Standards Board (“FASB”) Accounting
9 Standards Codification Topic 740 (“ASC 740”) (formerly FASB Statement of
10 Financial Accounting Standards No. 109 (“SFAS 109”).

11 • I discuss the income tax normalization requirements of the Internal Revenue
12 Service (“IRS”), including those that relate to deferred tax assets resulting from
13 Contributions In Aid of Construction (“CIAC”).

14 • I discuss the IRS income tax normalization requirements that relate to deferred
15 tax assets resulting from Net Operating Loss (“NOL”) carryforwards.

16 • I discuss the additional IRS income tax normalization requirements specific to
17 a future test period filing.

18 • I discuss the New Mexico corporate income tax rate reduction phase-in that
19 occurs in 2014-2018.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

- 1 • I discuss the Base Period to Test Period adjustments to Accumulated Deferred
2 Income Taxes (“ADIT”), income tax expense, and current taxable income.

3
4 **Q. HOW DOES YOUR TESTIMONY RELATE TO THE TESTIMONY**
5 **PRESENTED BY OTHER COMPANY WITNESSES?**

- 6 **A.** My testimony is directly related to the computation of both ADIT and income tax
7 expense included in Schedule K-1, as presented by PNM witness Henry Monroy.

8
9 **II. SUMMARY OF KEY CONCLUSIONS**

10 **Q. WHAT ARE THE KEY CONCLUSIONS OF YOUR TESTIMONY?**

- 11 **A.** ADIT and income tax expense should be calculated on a fully normalized, stand-
12 alone basis. All IRS normalization requirements, including, but not exclusively,
13 those relating to accelerated tax depreciation, NOLs, CIAC, Investment Tax
14 Credits (“ITC”), and future test periods should be strictly followed. This case as
15 filed meets all of these requirements and fairly and accurately calculates both
16 ADIT and income tax expense in the Base and Test Periods.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

III. SCHEDULES H-9 THROUGH H-13

1
2 **Q. PLEASE DESCRIBE THE PURPOSE OF SCHEDULES H-9 THROUGH**
3 **H-13.**

4 **A.** Schedule H-9 shows the calculation of Federal and state income tax expense for
5 the Unadjusted and Adjusted Base Periods and the Test Period. The calculation of
6 income tax expense in Schedule H-9 is used in the determination of revenue
7 requirement for the Test Period, just as it has been in PNM's prior cases.

8
9 Schedule H-10 reconciles book income and current taxable income for the
10 Unadjusted Base Period, the Adjusted Base Period and the Test Period. The
11 calculation of current taxable income is purely informational, and is not included
12 in the cost of service, as it does not affect total tax expense recoverable in rates.

13
14 Schedule H-11 relates to the effects of PNM's inclusion in the consolidated
15 income tax return filings for PNM Resources & subsidiaries.

16
17 Schedule H-12 provides detail of the ADIT activity for the 12 months ended June
18 30, 2014 and ADIT balances for the Unadjusted and Adjusted Base Periods and
19 the Test Period. The ADIT accounts included in rate base are those that relate to
20 underlying assets or liabilities included in rate base. ADIT accounts that relate to
21 assets and liabilities excluded from rate base are also excluded from rate base.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 Schedule H-13 provides detail of the accumulated deferred ITC for the Unadjusted
2 Base, Adjusted Base, and Test Periods.

3
4 **Q. PLEASE DESCRIBE THE CALCULATION OF INCOME TAX EXPENSE**
5 **ON SCHEDULE H-9.**

6 **A.** Schedule H-9 calculates the income tax expense allowable in rates for the
7 Unadjusted Base Period, the Adjusted Base Period, and the Test Period. The
8 calculation begins with net pre-tax income as determined in the cost of service.
9 Net pre-tax income is then adjusted for permanent book/tax differences. It is also
10 adjusted for the reversal of temporary book/tax differences the benefit of which
11 was previously flowed-through to customers. These are temporary differences that
12 are treated as if they are permanent differences for ratemaking purposes. The
13 adjusted net income is then multiplied by the statutory New Mexico and Federal
14 tax rates to determine the preliminary tax expense. The preliminary tax expense is
15 then reduced by the annual amortization of ITC, as shown on Schedule H-13, other
16 allowable tax credits, and the reversal of excess deferred income taxes. With the
17 exception of the reversal of prior flow-throughs, the tax expense on Schedule H-9
18 is calculated on a fully normalized basis, as that term is defined below. Therefore,
19 it is correctly not adjusted for temporary book/tax differences. This is because
20 temporary differences determine only the timing of the payment of taxes, and not
21 the absolute amount of tax expense. These temporary differences are reflected,

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 along with the permanent differences, in the calculation of current taxable income
2 on Schedule H-10.

3
4 **IV. STAND-ALONE TAX CALCULATION**

5 **Q. IS THE INCOME TAX EXPENSE IN THE COST OF SERVICE**
6 **CACULATED ON A STAND-ALONE BASIS OR A CONSOLIDATED**
7 **BASIS?**

8 **A.** The income tax expense included in the cost of service is calculated on a stand-
9 alone basis. No effects of the consolidated filing are included in the cost of
10 service. This is consistent with prior PNM rate applications and prior Commission
11 orders.

12
13 **Q. SCHEDULE H-11 REQUIRES THAT THE COMPANY MAKE A**
14 **REPRESENTATION REGARDING THE EFFECTS OF FILING**
15 **CONSOLIDATED INCOME TAX RETURNS. WHAT ARE THOSE**
16 **EFFECTS?**

17 **A.** There are no effects on PNM resulting from the filing of consolidated income tax
18 returns by PNM Resources. A pro-forma stand-alone income tax return is
19 prepared for each of the affiliated companies, including PNM. These returns are,
20 in turn, included in the PNM Resources consolidated income tax return, which is
21 filed with the IRS. In 1984, PNM adopted an Inter-Company Tax Allocation

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 Policy that has been uniformly applied since that time with only minor changes.
2 Under that policy, each company is treated on a stand-alone basis for purposes of
3 computing its income tax expense. These stand-alone returns are then combined to
4 create the consolidated return. This method did not change with the formation of
5 PNM Resources, except that PNM Resources, rather than PNM, became the
6 ultimate taxpayer liable to the IRS. PNM Resources (rather than PNM, as in the
7 past) pays to the IRS the total current tax liability of the consolidated group. PNM
8 and each of the other affiliated companies then reimburse PNM Resources for their
9 respective stand-alone tax liabilities. In 2005, PNM Resources filed as a registered
10 holding company under the Public Utility Holding Company Act of 1935
11 (“PUHCA”). As a result of this filing, slight changes to the Inter-Company Tax
12 Allocation Policy were required. Slight changes were also made when the Inter-
13 Company Tax Allocation Policy was redrafted in 2008, following the repeal of
14 PUHCA. These changes never result in PNM being responsible to PNM
15 Resources for tax expense in excess of its stand-alone share of the consolidated
16 liability. Additionally, in some cases, a current tax expense or benefit occurs at a
17 consolidated level and is allocated pro-rata to the business unit whose business
18 activity resulted in the particular benefit or expense. No such items exist in the
19 Test Period.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **Q. WHY IS THE STAND-ALONE CALCULATION THE APPROPRIATE**
2 **METHOD TO USE IN DETERMINING TAX EXPENSE?**

3 **A.** As discussed above, the consolidated return is merely a summation of all the stand-
4 alone tax returns for the companies included in the consolidated group. No tax
5 benefits are created merely by filing a consolidated return. The stand-alone tax
6 returns reflect the current tax expense resulting from the income and expenses
7 related to the business activities of each separate company. As such, they correctly
8 match the current tax expense of each entity with the income and expenses that
9 created that tax liability. The stand-alone calculation prevents the cross-
10 subsidization of one entity by another.

11

12 **Q. DOES THE STAND-ALONE CALCULATION USED IN THE**
13 **INTERCOMPANY TAX ALLOCATION POLICY AND THE COST OF**
14 **SERVICE COMPLY WITH THE FINAL ORDER IN NMPRC CASE NO.**
15 **3137?**

16 **A.** Yes, it does. The Final Order in NMPRC Case No. 3137 requires that:

17 PNM's payment to the holding company for income tax shall be
18 limited to PNM's share of the current income tax liability of the
19 consolidated corporation.
20

21 The Intercompany Tax Allocation Policy ensures that PNM's payment is no more
22 (or no less) than its stand-alone share of the consolidated tax liability. The stand-
23 alone income tax calculation was used by PNM in its filings in Case No. 3137 for

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 both the original cost of service and the illustrative cost of service filed in support
2 of the stipulation in that case. It is the only method that ensures that PNM will
3 always pay its share of tax expense, or be paid for its share of tax benefit, and no
4 more. Any type of consolidated tax adjustment, which artificially shifts tax
5 attributes from one entity to another, will, if consistently applied, cause PNM to
6 pay either more or less than its share of the consolidated tax liability. This would
7 result, by definition, in a cross-subsidization among entities.

8
9 **Q. HAS THE STAND-ALONE CALCULATION BEEN EXPLICITLY**
10 **APPROVED BY THE NMPRC?**

11 **A.** Yes, it has. The issue of using a stand-alone versus a consolidated tax calculation
12 was investigated in depth in NMPRC Case No. 07-00077-UT. The Recommended
13 Decision, which was adopted by the Commission's Final Order in that case, states,
14 on page 131:

15 PNM and, especially, Staff have demonstrated that the stand alone
16 method should be continued because it serves the public interest by
17 being consistent with and promoting the accounting and regulatory
18 principles of cost causation, the benefits/burden equation and
19 prevention of cross subsidization.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

V. ACCOUNTING FOR INCOME TAXES

1
2 **Q. WHICH ACCOUNTING METHOD, NORMALIZATION OR FLOW-**
3 **THROUGH, DOES PNM USE TO DETERMINE INCOME TAX EXPENSE**
4 **AND ADIT IN THE COST OF SERVICE?**

5 **A.** The normalization method. In NMPUC Case No. 2567, PNM proposed full tax
6 normalization (for state as well as Federal tax purposes) for its electric operations
7 for all new temporary differences. The normalization methodology was approved
8 in that case and has been consistently used by PNM in every subsequent rate
9 proceeding, including this one.

10
11 **Q. PLEASE EXPLAIN NORMALIZATION ACCOUNTING.**

12 **A.** Normalization accounting for income taxes calculates income tax expense on the
13 pre-tax items of income and expense recorded for financial statement purposes or
14 included in the cost of service for ratemaking purposes. The income tax expense is
15 then adjusted for permanent differences between income recorded for financial
16 reporting (book) purposes and income determined for income tax reporting (tax)
17 purposes. Tax expense is then divided between the amount currently payable to
18 the IRS, and the amount that must be paid in the future. This division between
19 current and deferred tax expense is calculated based on temporary differences
20 between book and taxable income. The tax expense incurred in the current year

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 for which payment is deferred due to temporary book/tax differences is recorded
2 on the balance sheet as a liability or asset, as the case may be.

3
4 The flow-through method, on the other hand, treats temporary differences not as a
5 deferral of an incurred tax liability, but as a permanent reduction in the income tax
6 expense for the period. This mischaracterization results in cross-subsidization of
7 tax expense between customers in different periods, depending on when temporary
8 differences originate and reverse.

9
10 **Q. WHY IS NORMALIZATION SUPERIOR TO OTHER METHODS OF**
11 **TAX ACCOUNTING?**

12 **A.** Under normalization, tax expense is recognized in the same time period as the
13 income or expense from which it is derived. In other words, tax expense is
14 recorded when the liability to pay the tax is established, not when the taxes are
15 actually paid. Then, an ADIT account is created for the portion of that tax that is
16 not payable immediately, but is deferred and payable in a future year. In this way,
17 normalization results in the proper allocation of tax expense between current and
18 future customers while taking into account the time value of the savings resulting
19 from deferred tax payments by including ADIT in rate base. For ratemaking
20 purposes, the sum of all the ADIT accounts is generally a liability balance and
21 therefore reduces rate base. This recognizes that the temporary cash savings

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 resulting from the deferred tax payments represents a cost-free source of capital to
2 the utility. The inclusion of the net ADIT liability ensures that customers receive
3 the benefit of this cost free capital.

4
5 **Q. CAN ADIT BE AN ADDITION TO RATE BASE, RATHER THAN A
6 REDUCTION?**

7 **A.** Yes, it can. Certain temporary book/tax differences increase, rather than decrease,
8 taxable income. An example is interest expense on capital projects that is required
9 to be capitalized and depreciated for tax purposes, but is deducted when incurred
10 for book purposes. In this case, the cash tax payable actually exceeds the tax
11 expense recorded for book purposes, but this excess will be returned to the
12 Company over time. In such a case, an ADIT asset, rather than a liability, would
13 be created. The theory and treatment is the same, however, for both ADIT assets
14 and liabilities – their inclusion in rate base accounts for the difference between
15 recoverable income tax expense and cash taxes paid.

16
17 **Q. PLEASE EXPLAIN THE TERM “PERMANENT DIFFERENCE” AS IT
18 RELATES TO THE RECORDING OF INCOME TAXES.**

19 **A.** A permanent difference is a book/tax difference that will never reverse. Because
20 of differences between the book (and ratemaking) accounting rules and the tax
21 law, the taxability of some income or expense items will never be the same for

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 book and tax purposes. These items affect the total income taxes paid over time,
2 not just the timing of those payments.

3
4 An example of a permanent difference is 50% of meals and entertainment
5 expenses. For book purposes, 100% of meals & entertainment expenses are
6 generally deductible. For tax purposes, however, only 50% are considered
7 deductible. The difference between the book deductibility and the tax deductibility
8 is absolute and permanent, not merely related to the timing of the deduction.
9 Therefore, tax expense must be increased by the tax on the non-deductible 50%.

10
11 **Q. WHY ARE PERMANENT BOOK/TAX DIFFERENCES AND**
12 **TEMPORARY BOOK/TAX DIFFERENCES NOT ACCOUNTED FOR IN**
13 **THE SAME WAY?**

14 **A.** Total tax expense recorded for book purposes over the life of the corporation must
15 equal the total amount of tax remitted to the IRS over the life of the corporation.
16 Because permanent differences never reverse over time, they affect the total tax
17 paid, not just the timing of the payments. Therefore, book income tax expense
18 must be adjusted for the change in tax expense created by these permanent
19 differences. This is done on Schedule H-9 and on Schedule K-1. The accounting
20 treatment for permanent differences is the same whether the normalization method
21 or the flow-through method is used.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 Temporary differences, on the other hand, are book/tax differences that reverse
2 over time. Therefore, they affect only the timing of tax payments, and not the total
3 income tax payable over time.

4
5 **Q. PLEASE EXPLAIN THE TERM “TEMPORARY DIFFERENCE” AS IT IS**
6 **USED ABOVE.**

7 **A.** A temporary difference is a difference between book income and taxable income
8 that arises in one tax year and reverses in later years. A temporary difference
9 results in no change in total tax expense payable over the life of the underlying
10 item. A temporary difference only affects the timing of the payment of such tax
11 liability.

12
13 The use of accelerated depreciation for tax purposes is an example of an
14 accounting method that gives rise to a temporary difference between book income
15 and taxable income. Although depreciation on a given asset can only equal the
16 asset’s cost and can only be taken over the life of the asset, the timing of the
17 depreciation deduction will differ when different depreciation methods are allowed
18 for book and tax purposes. For example, assume that accelerated depreciation is
19 used for tax purposes but the straight-line method is used for calculating book
20 income. In this case, taxable income will be less than book income in the early
21 years of the life of the asset, because the depreciation deduction for tax purposes is

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 accelerated, or “front-end loaded.” Correspondingly, taxable income will be
2 greater than book income in later years, when the straight-line book method results
3 in a higher depreciation deduction than that used for tax purposes. Over the life of
4 the asset, the cumulative amounts deducted for depreciation will be the same for
5 book and tax purposes, and the total income tax expense will be the same for both.

6
7 **Q. PLEASE EXPLAIN WHY THE FLOW-THROUGH METHOD OF**
8 **ACCOUNTING FOR TAXES SHOULD NOT BE USED.**

9 **A.** The flow-through method of calculating income tax expense does not correctly
10 match tax expense with the underlying pre-tax income and expense items in any
11 one ratemaking period. It simply adjusts the total tax expense in any given year by
12 the cash tax-savings or expense resulting from the temporary differences, both
13 originating and reversing, in that year. In other words, taxable income for book
14 and tax both reflect the current taxable income as reported on the tax return. In the
15 accelerated tax depreciation example, use of the flow-through method will result in
16 the current generation of customers being subsidized by a later generation.

17
18 Because temporary differences affect only the timing of tax payments, and not the
19 total amount of the income tax liability, the flow through method also results in a
20 mismatching of book income and the tax expense resulting therefrom. This is
21 because certain pre-tax items are recognized for book purposes but their tax effect

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 is not, and vice versa. The inclusion in the cost of service of tax expense based on
2 current taxable income rather than on book income results in a mismatch of tax
3 expense and recoverable expenses for ratemaking purposes as well. If the
4 temporary differences result in a net reduction in current taxable income and,
5 correspondingly, the tax expense included in the determination of rates, current
6 customers would benefit unjustly at the expense of future customers who will have
7 to pay higher tax expense when the temporary differences reverse. On the other
8 hand, if a net increase in current taxable income results, it would be the current
9 customers that would be adversely affected.

10
11 The flow-through method should not be used to calculate income tax expense
12 because it does not correctly match tax expense with the underlying pre-tax
13 income and expense items in any one ratemaking period, and results in a
14 subsidization of costs between customers in different time periods.

15
16 **VI. DEPRECIATION NORMALIZATION REQUIREMENTS**

17 **Q. MUST NORMALIZATION ACCOUNTING BE USED TO SET UTILITY**
18 **RATES?**

19 Yes. The Internal Revenue Code (“IRC” or the “Tax Code”) § 168 mandates that,
20 in determining rates using a cost of service methodology, regulated utilities must
21 use the normalization method, and not the flow-through method, to calculate the

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 tax expense related to depreciation-related temporary differences. Additionally,
2 the temporary difference resulting from CIAC is specifically required to be
3 normalized under IRS Notice 87-82, as discussed in IRS Private Letter Rulings¹
4 (“PLRs”) 9035056 and 200933023. Similarly, NOLs are specifically required to
5 be normalized, to the extent that they are created by accelerated tax depreciation.
6 The normalization method correctly recognizes that temporary book/tax
7 differences, by their nature, reverse over time, so that they affect only the timing of
8 tax payments, not the total tax expense paid.

9
10 **Q. WHAT IS THE PENALTY FOR VIOLATING THE IRS**
11 **NORMALIZATION REQUIREMENT?**

12 **A.** A normalization violation will result in the loss of the ability to use accelerated tax
13 depreciation on all public utility property held by the utility. This would result in a
14 substantial increase in rates, as customers would no longer enjoy the large rate
15 base reduction resulting from depreciation-related ADIT liabilities.

16

¹ Although not strictly binding authority on taxpayers other than the one applying for the ruling, Private Letter Rulings issued by the IRS reflect their position on the issues discussed in the ruling. Such legal interpretations are important tools for tax practitioners, and are routinely relied on in applying the IRC and regulations to similar fact patterns. Taxpayers with similar facts rightly assume similar treatment in the absence of contrary authority.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **Q. ARE UNREGULATED COMPANIES ALSO REQUIRED TO USE**
2 **NORMALIZATION ACCOUNTING IN THEIR FINANCIAL**
3 **STATEMENTS?**

4 **A.** Yes, they are, but not by the IRS. Rather, under Generally Accepted Accounting
5 Principles (“GAAP”), both regulated and unregulated companies are required to
6 normalize all temporary book/tax differences. ASC 740 addresses the inter-period
7 allocation of income tax expense. GAAP generally, and ASC 740 specifically,
8 require the “normalization” of income taxes, and that deferred income taxes
9 resulting from temporary book/tax differences be accounted for using the liability,
10 or “ADIT”, method for financial statement purposes. As required by GAAP, PNM
11 adopted SFAS 96 (the predecessor to SFAS 109 and, ultimately, ASC 740) on
12 January 1, 1990 and has consistently followed its normalization standards in all
13 subsequent accounting periods.

14

15 **VII. NOL ADIT NORMALIZATION REQUIREMENTS**

16 **Q. IN THE PREVIOUS SECTION, YOU MENTIONED THAT NOL**
17 **CARRYFORWARD ADIT IS REQUIRED TO BE NORMALIZED IN**
18 **CERTAIN CASES. IS PNM CURRENTLY IN A NET OPERATING LOSS**
19 **CARRYFORWARD POSITION?**

20 **A.** Yes, PNM is currently in a NOL carryforward position. Additionally, although
21 PNM expects to utilize a large portion of that NOL carryforward before the Test

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 Period, it still expects to have some NOL carryforward remaining to be utilized in
2 the Test Period.

3
4 **Q. HAS PNM INCLUDED A NOL CARRYFORWARD ADIT ASSET IN**
5 **RATE BASE IN THE BASE AND TEST PERIODS?**

6 **A.** Yes, it has, consistent with GAAP and IRS normalization requirements.

7
8 **Q. WHY IS PNM IN A NOL CARRYFORWARD SITUATION?**

9 **A.** A NOL is created when tax deductions exceed taxable income. These deductions
10 can arise from temporary book/tax differences such as accelerated tax depreciation.
11 For capital intensive businesses such as utilities, the temporary bonus depreciation
12 provisions of the IRC, in place since 2008, have often resulted in tax depreciation
13 deductions so large that they created negative current taxable income. In 2010,
14 2011, and 2012 PNM incurred NOLs, because it generated deductions which
15 exceeded its taxable income (on a consolidated basis, PNM Resources &
16 subsidiaries incurred NOLs in 2010, 2012, and 2013).

17
18 When a company has negative current taxable income, it cannot realize the cash
19 benefit of all of the deductions, because it cannot reduce its tax payments below
20 zero. The NOLs must be deferred and carried forward to be used against taxable

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 income in future periods, subject to certain limitations. Only then will the
2 taxpayer receive the cash tax benefit of these NOLs.

3
4 When carried forward, the NOL is a temporary book/tax difference for which an
5 ADIT asset must be recorded. The sum of (i) the ADIT liability created by the
6 bonus depreciation and (ii) the ADIT asset created by the NOL carryforward
7 represents the cash tax benefits that were actually received by the company.

8
9 **Q. IS IT SOUND REGULATORY AND ACCOUNTING PRACTICE TO**
10 **INCLUDE THE NOL CARRYFORWARD ADIT IN RATE BASE?**

11 **A.** Yes, it is. This treatment assures that PNM and its customers receive the benefit of
12 the actual deferred tax payments, no more and no less. Including only the ADIT
13 liability from accelerated tax depreciation, including bonus depreciation, and not
14 also the offsetting NOL carryforward ADIT asset, would treat the Company as if it
15 had realized the entire benefit of the bonus depreciation in the years in which it
16 was earned. In reality, a substantial portion of that benefit is required to be
17 deferred, only to be realized in future years. The reason that ADIT liabilities are
18 included as a reduction to rate base is to compensate customers for the cash
19 benefit, or cost-free capital, that the utility has received due to the temporary
20 acceleration of certain expenses for tax purposes. By not including the NOL

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 carryforward ADIT asset as an addition to rate base, this benefit would be greatly
2 overstated.

3
4 In *Kern River Gas Transmission Company*, FERC Docket No. RP07-274-000, a
5 situation almost identical to PNM's was litigated. In that case, the FERC
6 addressed both ADIT assets generally, and NOL carryforward ADIT assets
7 specifically. It concluded:

8 229. There is a second type of timing [difference] that
9 can have the opposite effect. It is possible that some
10 accounting entries will decrease expenses or increase
11 income for IRS purposes faster than would be the case for
12 accounting purposes. In this case the cash flow from the
13 tax allowance embedded in the regulated entity's rates is
14 less than the income tax payments that are generated by the
15 higher income. When the regulated entity pays for an
16 expense earlier than would be under the Commission's
17 regulatory accounting system, it is in essence committing
18 more funds to the business. The difference is therefore
19 capitalized and added to the rate base. The difference in
20 the timing that results is capitalized and added to the rate
21 base to allow a somewhat higher return on the additional
22 funds that have need committed to the enterprise. As the
23 accounting entries for these expenses are entered (usually
24 allowance of funds used during construction), the
25 difference in timing is reversed, the short term addition to
26 the rate base decreases, and return drops. This timing
27 difference is reflected as an ADIT debit, or regulatory
28 asset, in Account No. 190.

29 230. In the instant case the NOL was properly included
30 in Account No. 190. The large depreciation deduction for
31 the "bonus" depreciation was properly reflected as a credit
32 in Account No. 282 and served to reduce rate base to reflect
33 the difference in timing previously described. However,
34 the impact of this deduction was so great that it exceeded
35 the taxable cash that would have been generated under the

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 straight line regulatory method. Thus, Kern River was not
2 able to use the full extent of the deduction in the first year it
3 was available. However, as discussed, the full accelerated
4 depreciation amount is included in the credit ADIT in
5 Account No. 282. Without a corresponding debit in
6 Account Mo. 190, Kern River's rate base would be reduced
7 even through [sic] it did not achieve the tax savings, and
8 additional cash flow, that a credit entry in Account No. 282
9 is intended to offset. Therefore, the NOL is carried forward
10 as a regulatory asset in future years and is reduced as the
11 tax savings actually accrue to Kern River. Offsetting the
12 NOL against the total ADIT reduction in the first year
13 assures that the rate base is reduced only as the company
14 actually obtains the additional cash flows, and hence the
15 return, that the ADIT tax methodology captures for the
16 ratepayer (emphasis added).

17 Although this FERC decision is not binding on other Commissions, it does provide
18 an excellent analysis of the issue.

19
20 **Q. IS THE INCLUSION IN RATE BASE OF THE NOL CARRYFORWARD**
21 **ADIT REQUIRED BY THE IRS?**

22 **A.** Yes, it is. Treasury Regulation Section § 1.167(l)-1(h)(1)(iii), specifically
23 addresses this situation:

24 If, however, in respect of any taxable year the use of a
25 method of depreciation other than a subsection (l) method
26 for purposes of determining the taxpayer's reasonable
27 allowance under section 167(a) results in a net operating
28 loss carryover (as determined under section 172) to a year
29 succeeding such taxable year which would not have arisen
30 (or an increase in such carryover which would not have
31 arisen) had the taxpayer determined his reasonable
32 allowance under section 167(a) using a subsection (l)
33 method, then the amount and time of the deferral of tax
34 liability shall be taken into account in such appropriate time
35 and manner as is satisfactory to the district director.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 PLR 8818040, and more recently, PLRs 201436037, 201436038, and 201438003
2 clarify that a tax calculation with and without accelerated depreciation is utilized to
3 determine the amount of the NOL carryforward ADIT required to be normalized.
4 To the extent that accelerated depreciation creates a NOL carryforward, the NOL
5 carryforward ADIT asset must be included in rate base. Excluding this NOL
6 carryforward ADIT asset would constitute a normalization violation.

7
8 **Q. PLEASE DISCUSS THE THREE RECENT PLRS MENTIONED ABOVE.**

9 **A.** These three PLRs are important because they deal with facts almost identical to
10 PNM's. Before the introduction of bonus tax depreciation, very few regulated
11 utilities incurred NOLs on a stand-alone basis. This accounts for the dearth of
12 recent PLRs on the issue of NOL carryforward ADIT normalization. With the
13 enactment of bonus depreciation in 2008, and its continued extension through
14 2013, NOLs have become much more common for utilities in recent years. Many
15 commissions are dealing for the first time with the question of whether to include
16 NOL carryforward ADIT assets in rate base. As a result of their commissions'
17 final orders, several utilities are seeking PLRs regarding NOL carryforward ADIT
18 normalization. All three of the referenced 2014 PLRs relate to whether NOL
19 carryforward ADIT assets are required to be included in rate base, and how to
20 calculate the required includible amount.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **Q. WHAT CONCLUSIONS DO THESE PLRS REACH?**

2 **A.** These three PLRs confirm that in order to avoid a normalization violation, NOL
3 carryforward ADIT assets must be included in rate base and that the correct
4 method for determining the amount that must be included is a with-and-without
5 approach. In other words, the hypothetical taxable income of the utility is
6 calculated with and without accelerated tax depreciation. The change in the
7 taxable loss (NOL) that results is the amount for which NOL carryforward ADIT
8 must be included in rate base to prevent a normalization violation. If the change
9 exceeds the NOL, the entire NOL carryforward ADIT must be included in rate
10 base. All three PLRs contain essentially identical language, as follows:

11 Because the ADIT account [*Account 282*], the reserve account for
12 deferred taxes, reduces rate base, it is clear that the portion of an
13 NOLC [*Account 190*] that is attributable to accelerated
14 depreciation must be taken into account in calculating the amount
15 of the reserve for deferred taxes (ADIT)... The “with or without”
16 methodology employed by Taxpayer is specifically designed to
17 ensure that the portion of the NOLC attributable to accelerated
18 depreciation is correctly taken into account by maximizing the
19 amount of the NOLC attributable to accelerated depreciation. This
20 methodology provides certainty and prevents the possibility of
21 “flow through” of the benefits of accelerated depreciation to
22 ratepayers (underlines and [*FERC Account references*] added for
23 clarity).

24
25 **Q. WHAT IS THE PENALTY FOR VIOLATING THE IRS**
26 **NORMALIZATION REQUIREMENT REGARDING NOLS?**

27 **A.** Because the NOL normalization rules are a subset of the depreciation
28 normalization rules, a violation of the NOL normalization requirement would

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 result in the loss of the ability to use accelerated tax depreciation on all public
2 utility property held by the utility.

3
4 **VIII. FUTURE TEST PERIOD NORMALIZATION REQUIREMENTS**

5 **Q. ARE THERE ADDITIONAL IRS NORMALIZATION REQUIREMENTS**
6 **THAT RELATE SPECIFICALLY TO FUTURE TEST PERIOD FILINGS?**

7 **A.** Yes, there are. Treasury Regulations issued under IRC § 167 govern the
8 determination of the amount of ADIT allowable as a rate base reduction in a future
9 test year. Specifically, Treas. Reg. § 1.167(l)-1 mandates special “proration rules”
10 when a future test period is used in determining rates, and the newly determined
11 rates are expected to be in effect for all or a portion of that test period.

12
13 **Q. DO THESE PRORATION RULES APPLY TO ALL ADIT BALANCES**
14 **INCLUDED IN RATE BASE?**

15 **A.** No, they do not. The proration rules only apply to depreciation-related ADIT.
16 Other ADIT balances are not required to be pro-rated.

17
18 **Q. PLEASE DISCUSS THESE FUTURE TEST PERIOD NORMALIZATION**
19 **REQUIREMENTS.**

20 **A.** Under Treas. Reg. § 1.167(l)-1, when a future test period is used to set rates and
21 the newly determined rates are expected to be in effect for all or a portion of that

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 test period, the utility plant ADIT additions in the portion of the test period in
2 which the new rates are expected to be in effect must be pro-rated.

3
4 In this filing, the future period is the year ending December 31, 2016. Collection
5 of the new rates is expected start on January 1, 2016. Therefore, the new rates are
6 expected to be in place for the entire Test Period. Under the proration rules all
7 utility plant ADIT additions are pro-rated, using a ratio in which the numerator is
8 the number of days remaining in the Test Period, and the denominator is the
9 number of days during which the new rates are expected to be in effect in the Test
10 Period (365). Because PNM closes its books on a monthly basis, the proration is
11 also done on a monthly basis. As a result, January 2016 utility plant ADIT
12 additions are pro-rated using a ratio of 335/365, February additions are pro-rated
13 by 304/365, and so on, until December 2016 ADIT additions are pro-rated by
14 1/365.

15
16 **Q. ARE SIMILAR PRORATION RULES APPLICABLE TO THE**
17 **CALCULATION OF INCOME TAX EXPENSE IN A FUTURE TEST**
18 **PERIOD?**

19 **A.** No. Income tax expense in a future test period is calculated in the same manner as
20 that calculated for a historic test period.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **IX. BASE PERIOD ADJUSTMENTS**

2 **Q. WERE ADJUSTMENTS MADE TO ADIT IN THE BASE PERIOD?**

3 **A.** Yes. ADIT adjustments have been made in the Base Period where necessary to
4 track adjustments to underlying rate base items. These include:

5 • Model-Driven Calculations – ADIT balances that relate to regulatory assets
6 and liabilities and other rate base items are trued-up to equal the balance of
7 the underlying account multiplied by the combined Federal and state tax
8 rate of 39.59%. These adjustments are shown on Schedule H-12, page 1,
9 column F.

10 • ADIT balances are adjusted to the average balance for the Base Period.
11 The averaging adjustments are shown on Schedule H-12, page 1, column
12 H, referenced “a”.

13 • ADIT balances for General Plant and Net Operating Loss carryforwards
14 are adjusted to reflect the corporate allocation adjustment to G&I Plant.
15 These adjustments are shown on Schedule H-12, page 1, column H,
16 referenced “c”.

17 • ADIT balances on certain regulatory assets and liabilities are adjusted to
18 reflect changes to the underlying assets and liabilities shown on PNM
19 Exhibit HEM-3, W/P RA-1. The ADIT changes are shown on Schedule H-
20 12, page 1, column H, referenced “r”.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 • ADIT balances on certain other rate base items are adjusted to reflect
2 changes to the underlying assets and liabilities shown on PNM Exhibit
3 HEM-3, W/P ORB-1. The ADIT changes are shown on Schedule H-12,
4 page 1, column H, referenced “o”.

5

6 **Q. WERE ADJUSTMENTS MADE TO INCOME TAX EXPENSE IN THE**
7 **BASE PERIOD?**

8 **A.** Yes. Several items in the income tax expense calculation were trued-up to full-year
9 amounts. This is necessary because the effective tax rate methodology for interim
10 (quarterly) reporting required by GAAP does not recognize permanent differences
11 ratably over the year. Therefore, a mismatch between straight-line amortization
12 and the amount included in the effective rate may occur in the interim periods.

13 The following amortizations were trued-up to a full year of amortization:

- 14 • Eastern Interconnect Project;
- 15 • Palo Verde Units 1 & 2 Gain Amortization Flow Through;
- 16 • Palo Verde Units 1 & 2 Prudence Audit Flow Through;
- 17 • Federal Grant Amortization – Renewables;
- 18 • Federal Grant Basis Adjustment – Renewables;
- 19 • Amortization of EIP Prepaid Tax Reversal;
- 20 • ARAM Deferred Tax Reversal; and
- 21 • All Other ITC Amortization.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 Additionally, the permanent difference for non-deductible meals was trued-up to
2 accurately reflect 50% of the meals expense included in the Base Period cost of
3 service.

X. TEST PERIOD ADJUSTMENTS

6 **Q. WERE ADJUSTMENTS MADE TO ADIT IN THE TEST PERIOD?**

7 **A.** Yes. ADIT for the Test Period has been adjusted for the following:

- 8 • The IRS-required proration of depreciation related ADIT discussed in
9 Section VII of this testimony. These adjustments are shown on Schedule
10 H-12, page 2, column D.
- 11 • ADIT balances are adjusted to the average balance for the Test Period.
12 The averaging adjustments are shown on Schedule H-12, page 2, column
13 E.
- 14 • ADIT balances for General Plant and Net Operating Loss carryforwards
15 are adjusted to reflect the corporate allocation adjustment to G&I Plant.
16 These adjustments are shown on Schedule H-12, page 2, column F.
- 17 • The ADIT balance for pension has been adjusted to reflect the effect of the
18 Test Period adjustment to the prepaid pension asset. This adjustment is
19 shown on Schedule H-12, page 2, column F.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **Q. WERE ADJUSTMENTS MADE TO INCOME TAX EXPENSE IN THE**
2 **TEST PERIOD?**

3 **A.** Yes. The income tax expense calculation has been adjusted for the following:

4 • A permanent deduction for the Domestic Production Activity Deduction
5 (“DPAD”) has been added in the Test Period. This deduction was not
6 included in the Base Period because it is limited by taxable income.
7 Therefore, PNM’s Base Period NOL carryforward position eliminates the
8 DPAD in that period.

9 • The permanent book/tax difference for non-deductible meals was trued-up
10 to accurately reflect 50% of the meals expense included in the Test Period
11 cost of service.

12 • The permanent differences for AFUDC equity have been eliminated
13 because no AFUDC Equity is accrued in the Test Period.

14 • The permanent differences for the EIP Gain Amortization and the PVNGS
15 Prudency Audit Decision have been eliminated because those items have
16 been fully amortized prior to the Test Period.

17 • Depreciation flow-throughs have been recalculated for the Test Period
18 using updated book depreciation rates.

19 • The Gain/Loss flow-through has been eliminated in the Test Period.

20 • ITC amortization has been recalculated using the current estimated useful
21 lives for the Palo Verde and San Juan generating stations.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

- 1 • The R & D Credit has been eliminated in the Test Period because it expired
2 as of December 31, 2013.
- 3 • The Average Rate Assumption Method (“ARAM”) reversal of excess
4 deferred taxes has been recalculated using the current estimated useful life
5 for the San Juan generating station.

6 The above changes are shown on Schedules H-9 and H-10.

XI. NEW MEXICO INCOME TAX RATE CHANGE

9 **Q. PLEASE DISCUSS THE RECENT NEW MEXICO INCOME TAX RATE**
10 **CHANGE.**

11 **A.** In 2013, New Mexico House Bill 641 was signed into law. Among other things,
12 the bill included a prospective reduction in the New Mexico corporate income tax
13 rate. The rate reduction phases in over five years beginning in 2014. The phase in
14 and its effect on the combined Federal and state income tax rate is as follows:

Rate	2013	2014	2015	2016	2017	2018
Federal	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%
New Mexico	7.60%	7.30%	6.90%	6.60%	6.20%	5.90%
Combined	39.59%	39.42%	39.20%	39.02%	38.79%	38.62%

15
16 **Q. HOW DOES THE RATE CHANGE AFFECT THE COST OF SERVICE**
17 **CALCULATIONS?**

18 **A.** The state income tax rate used in calculating income tax expense is reduced from
19 the historic 7.60% to 6.60% in the Test Period, thereby reducing the amount of

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 income tax expense included in the cost of service. Additionally, incremental
2 ADIT in the cost of service is calculated at the tax rate in effect when the
3 increment occurs (39.20% in 2015, 39.02% in 2016).

4
5 **Q. WILL THE RATE CHANGE HAVE ANY OTHER EFFECTS?**

6 **A.** Yes, the rate reduction will result in what are known as excess deferred state
7 income taxes.

8
9 **Q. PLEASE EXPLAIN THE CONCEPT OF EXCESS DEFERRED INCOME
10 TAXES.**

11 **A.** When deferred taxes are recorded and included in income tax expense in the cost
12 of service, they are generally calculated at the rate in effect when the deferred tax
13 was created. For years, this rate has been 39.59% for PNM. These deferred taxes
14 create ADIT because they are not paid in the year the expense is recorded but in a
15 later year. As a result of the rate reduction, those deferred taxes will be paid at a
16 lower rate than that at which they were accrued. The difference between the
17 amount accrued and the amount expected to be paid at the lower rate is called
18 excess deferred income tax.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 **Q. IS THE AMOUNT OF THE EXCESS DEFERRED INCOME TAXES**
2 **THAT RESULTS FROM THE NEW MEXICO TAX RATE CHANGE**
3 **KNOWN AT THIS TIME?**

4 **A.** No, it is not. The amount of the excess deferred income taxes will not be known
5 until the rate phase-in of the tax rate reduction is complete in 2018. This is
6 because it is the ADIT balances at that time that will ultimately be paid at the new
7 fully phased-in rate and those balances are not now known.

8
9 **Q. HOW DOES PNM PROPOSE TO TREAT THE EXCESS DEFERRED**
10 **INCOME TAXES?**

11 **A.** Because the amount of the excess deferred state income taxes is not yet known,
12 PNM proposes to defer the amount and record a regulatory liability. This
13 regulatory liability would be fixed in amount in 2018 and returned to customers
14 over some time period which reasonably reflects the period over which the actual
15 deferred benefit of the lower rate will be realized by PNM. This period would be
16 determined in PNM's first rate case subsequent to the full phase-in of the tax rate
17 reduction in 2018. PNM proposes that ARAM, or a reasonable facsimile, be used
18 to determine the timing of the return to customers. This is the same mechanism
19 that the IRS required for the excess deferred income taxes created by the Federal
20 income tax rate reduction in the Tax Reform Act of 1986. This mechanism
21 protects customers, because the ADIT offset to rate base is not reduced by the

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

1 effect of the rate change until the excess deferred income taxes are returned to
2 customers through a reduction to income tax expense. Additionally, it protects the
3 Company by matching the timing of the return of the excess deferred income taxes
4 to customers with the timing of the actual cash benefit received by PNM as the
5 ADIT reverses at the future lower rate.

XII. CONCLUSIONS

8 **Q. DO YOU HAVE ANY CONCLUDING OBSERVATIONS?**

9 **A.** Yes, I do.

- 10 • The ADIT and income tax expense included in the Base Period and Test
11 Period cost of service are fair and accurate based on the underlying rate
12 base and recoverable expenses included in the cost of service.
- 13 • The calculations of tax expense and ADIT comply with all IRS
14 normalization requirements, including those related to accelerated tax
15 depreciation, NOLs, and CIAC. The Test Period adjustments to ITC
16 amortization and excess deferred income tax amortization ensure
17 compliance with the normalization requirements for those items. The Test
18 Period proration of certain plant-related incremental ADIT ensures
19 compliance with the normalization requirements for future test periods.
- 20 • The income tax calculations are all done on a fully normalized basis,
21 consistent with Commission precedent and past PNM filings.

**DIRECT TESTIMONY OF
MATTHEW F. HARLAND
NMPRC CASE NO. 14-00332-UT**

- 1 • The income tax calculations are all done on a stand-alone company basis,
2 consistent with the Commission’s decision in NMPRC Case No. 07-00077-
3 UT and past PNM filings.
- 4 • Finally, the amount of the excess deferred income taxes related to the
5 phased-in reduction in the New Mexico state income tax rate should be
6 determined in PNM’s first rate case after 2018 when the tax rate reduction
7 will be fully phased-in, and should be returned to customers over a period
8 determined using ARAM or some reasonable facsimile thereof. The period
9 should reasonably reflect the period over which the benefit will be realized
10 by PNM through the reversal of the affected ADIT.

11

12 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

13 **A. Yes.**

CGC#518972

Resume of Mathew F. Harland

PNM Exhibit MFH-1

Is contained in the following 3 pages.

MATTHEW F. HARLAND, CPA

EDUCATIONAL AND PROFESSIONAL SUMMARY

Employment:

PNM Resources, Inc. and affiliated companies:

Director of Taxation, 2010-Present
Director of Income Tax, 2008-2010
Senior Manager, Corporate Tax Projects, 2005-2008
Senior Manager, Corporate Tax Projects, 2002-2005
Senior Manager, Corporate Tax Projects, 2000-2002
Manager of Tax Planning, 1999-2000
Senior Tax Analyst, 1991-1999

KPMG Peat Marwick:

Income Tax Senior Accountant, 1989-1991
Income Tax Staff Accountant, 1987-1989

Education:

Master of Accountancy:

New Mexico State University, Las Cruces, NM, 1986

Bachelor of Arts in Economics:

Pomona College, Claremont, CA, 1983

Continuing Professional Education:

Tax and Accounting CPE as required by the New Mexico State Board of
Public Accountancy

Certification:

Certified Public Accountant:

New Mexico, 1989-Present

Affiliations:

American Institute of CPAs: Tax Section member

Edison Electric Institute: Taxation Committee Chair & past Vice-Chair

Tax Analysis & Research Subcommittee member

Energy Tax Council: Member

Tax Executives Institute: Member

New Mexico Tax Research Institute: Director

Association of Electric Companies of Texas: Tax Committee member

Testimony in Regulatory Proceedings:

Nature of Proceeding	Regulatory Body	Docket Number
In the Matter of the Application of Public Service Company of New Mexico for Approval of Renewable Energy Rider No. 36 Pursuant to Advice Notice No. 439 and for Variances from Certain Filing Requirements.	NMPRC	12-00007-UT
In the Matter of an Investigation into Public Service Company of New Mexico's Amendments to its Line Extension Policy made by its Advice Notice Nos. 428, 429, 50 and 51.	NMPRC	11-00430-UT
In the Matter of the Application of Public Service Company of New Mexico for Revision of its Retail Electric Rates pursuant to Advice Notice No.s 397 and 32 (former TNMP Services).	NMPRC	10-00086-UT
In the Matter of the Transfer of Public Service Company of New Mexico's Unamortized Accumulated Deferred Investment Tax Credit of its Gas Utility. (Private Letter Ruling)	NMPRC	08-00377-UT
In the Matter of the Application of Public Service Company of New Mexico for Revision of its Retail Electric Rates pursuant to Advice Notice No. 352.	NMPRC	08-00273-UT
In the Matter of the Applications of Public Service Company of New Mexico and New Mexico Gas Company, Inc. for the Abandonment, Purchase and Sale of the Gas Utility Assets and Services and for Related Authorizations and Variances.	NMPRC	08-00078-UT
In the Matter of the Application of Public Service Company of New Mexico for Revision of its Retail Electric Rates pursuant to Advice Notice No. 334.	NMPRC	07-00077-UT
In the Matter of the Petition of Public Service Company of New Mexico for a Revision to its Rates, Rules, and Charges pursuant to Advice Notice No.s 755 and 756.	NMPRC	06-00210-UT
In the Matter of the Petition of Public Service Company of New Mexico for a Revision to its Rates, Rules, and Charges	NMPRC	03-00017-UT

pursuant to Advice Notice No.s 721 and 722.

Application of Texas New Mexico Power Company for Authority to Change Rates.	PUCT	38480
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Application of Texas New-Mexico Power Company for Authority to Change Rates.	PUCT	36025
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Application of Texas New-Mexico Power Company to Adjust Carrying Charges pursuant to P.U.C. Subst. R. 25.263.	PUCT	33106
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Application of Texas-New Mexico Power Company to Establish a Competitive Transition Charge pursuant to P.U.C. Subst. R. 25.263(n).	PUCT	31994
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BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

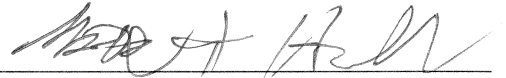
**IN THE MATTER OF THE APPLICATION)
OF PUBLIC SERVICE COMPANY OF NEW)
MEXICO FOR REVISION OF ITS RETAIL) Case No. 14-00332-UT
ELECTRIC RATES PURSUANT TO ADVICE)
NOTICE NO. 507)
)
)
**PUBLIC SERVICE COMPANY OF NEW MEXICO,)
Applicant.)**
_____)**

AFFIDAVIT

STATE OF NEW MEXICO)
) ss
COUNTY OF BERNALILLO)

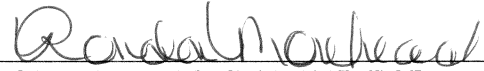
MATTHEW F. HARLAND, Director of Income Tax for PNM Resources, Inc. and its subsidiaries including Public Service Company of New Mexico, upon being duly sworn according to law, under oath, deposes and states: I have read the foregoing **Direct Testimony and Exhibits of Matthew F. Harland** and it is true and accurate based on my own personal knowledge and belief.

SIGNED this 5th day of December, 2014.



MATTHEW F. HARLAND

SUBSCRIBED AND SWORN to before me this 5th day of December, 2014.



NOTARY PUBLIC IN AND FOR
THE STATE OF NEW MEXICO

