Supporting Revenue Requirements Workpapers

PNM Exhibit HEM-4

Is contained in the following 947 pages

	HEM – 4: WP Plant – Net Plant Workpaper	
Tab Reference	Description	
B-3	Rule 530 Schedule B-3	
C-1	Rule 530 Schedule C-1	
C-1a	Schedule C-1a	
H-7	Rule 530 Schedule H-7	
WP Plant – 1	Net Plant Balances Base, Linkage and Test Period	
WP Plant - 1a	Summary of Net Plant Inputs for COS Model	
WP Plant - 1b	Depreciation Expense Cost of Service Inputs	
WP Plant - 1c	Linkage and Test Monthly Depreciation Expense	
WP Plant – 2	Gross Plant Activity, Linkage and Test	
WP Plant – 3	Gross Plant Balances, Linkage and Test	
WP Plant – 4	Depreciation Expense, Linkage and Test	
WP Plant – 5	Establish Beginning Accumulated Reserve Balances for Cost of Removal and Retirements	
WP Plant – 6	Accumulated Depreciation Plant Balances, Linkage and Test	
WP Plant – 7	Depreciation Rates, Existing and Proposed	
WP Plant – 16	Accelerated Depreciation on San Juan SNCR	

HEM – 4: WP Plant – Corporate Net Plant Workpaper	
Tab Reference	Description
WP Plant -8	Gross Corporate Plant Balances and PNM Share Allocation
WP Plant - 9	Corporate Plant Accumulated Reserve Balances and PNM Allocation
WP Plant - 10	Gross Corporate Plant Activity, Linkage and Test
WP Plant -11	Corporate Gross Plant Monthly Balances
WP Plant - 12	Corporate Depreciation Expense
WP Plant - 13	Corporate Plant Miscellaneous Accumulated Reserve
WP Plant -14	Corporate Plant Accumulated Depreciation Balances
WP Plant - 15	Shared Service Depreciation Adjustment
WP Plant - 15a	Shared Service Depreciation Adjustment

HEM – 4: WP RA – Reg Asset & Liab Workpaper	
Tab Reference	Description
WP RA-1	Regulatory Assets and Liabilities Base Period, Linkage Data and Test Period

HEM – 4: WP RA – Reg Asset & Liab Workpaper	
Tab Reference	Description
WP RA-2	PVNGS DOE Spent Fuel Amortization
WP RA-3 pg1	Loss on Reacquired Debt Cost Benefit Analysis
WP RA-3 pg2	Loss on Reacquired Cost Benefit Analysis
WP RA-3 pg3	Loss on Reacquired Cost Benefit Analysis
WP RA-4	LVGS Regulatory Asset Decommission Amortization Calculation
WP RA-5	LVGS Regulatory Liability Decommission Amortization Calculation
WP RA-6	2015 Rate Case Expense Amortization Calculation
WP RA-7	Renewables Federal Grant Amortization Calculation
WP RA-8	Renewables State Credit Amortization Calculation
WP RA-9	Surface Coal Mine Decommissioning
WP RA-10	50% SJGS Units 2&3 Undepreciated Investment

HEM – 4: WP ORB – Other Rate Base Workpaper	
Tab Reference	Description
WP ORB-1	Other Rate Base-Base Period, Test Period Balance, and Linkage Data
WP ORB-2	Customer Deposits and Injuries & Damages – Base Period 13 Month Average
WP ORB-3	Summary of Prepaid Pension Asset
WP ORB-4	Summary of Prepaid Pension Asset-Shareholder Excess Cash
WP ORB-5	Prepaid Pension Asset Cost Benefit Analysis
WP ORB-6	Summary of Non-Qualified Retirement Plan
WP ORB-7	Unamortized Loss on Reacquired Debt
WP ORB-8	Amortization of High Lonesome Mesa
WP ORB-9	Amortization of SJGS Coal Agreement transaction costs
WP ORB-10	Summary & Amortization of 2016 Rate Case Expenses
WP ORB-11	Summary of Production ARO Accretion Expense
WP ORB-12	ARO Accretion Schedule for Distribution
WP ORB-13	Summary of ARO Accretion Expense in Linkage and Test Period

HEM – 4: WP WC – Working Capital Workpaper	
Tab Reference	Description
E-2	Rule 530 Schedule E-2

HEM – 4: WP WC – Working Capital Workpaper	
Tab Reference	Description
E-3	Rule 530 Schedule E-3
B-7	Rule 530 Schedule B-7 Nuclear Fuel in Process
WP WC-1	Working Capital Balances
WP WC-2	Amortization of Transmission Deferral Payment
WP WC-3	San Juan Coal Prepayment

	HEM – 4: WP Fuel – Fuel Workpaper		
Tab Reference	Description		
H2-Base	Rule 530 Schedule H-2 Base – Cost of Fuel		
H2-Linkage	Rule 530 Schedule H-2 Linkage – Cost of Fuel		
H2-Test	Rule 530 Schedule H-2 Test – Cost of Fuel		
H3- Base	Rule 530 Schedule H-3 Base — Revenue Generated from PNM Retail Fuel and Purchased Power Clause		
H3-Linkage	Rule 530 Schedule H-3 Linkage – Revenue Generated from PNM Retail Fuel and Purchased Power		
H3-Test	Rule 530 Schedule H-3 Linkage — Revenue Generated from PNM Retail Fuel and Purchased Power Clause		
P12-Historical	Rule 530 Schedule P-12 Historical – Fuel Statistics Information		
P12-Linkage	Rule 530 Schedule P-12 Linkage — Fuel Statistics Information		
P12-Test	Rule 530 Schedule P-12 Test — Fuel Statistics Information		
WP Fuel-1-Base COS	Base COS		
WP Fuel-2-Linkage COS	Linkage COS		
WP Fuel-3-Test COS	Test COS		
WP Fuel-4-Base Detail	Base Detail		
WP Fuel-5-Base Period Adj	Base Period Adjustments		
WP Fuel-6-Test Detail	Test Detail		
WP Fuel-7-Linkage Detail	Linkage Detail		
WP Fuel-8-H3-Base Detail	H-3 Base Period		
WP Fuel-9-H3- Linkage Detail	H-3 Linkage Detail		

HEM – 4: WP Fuel – Fuel Workpaper	
Tab Reference	Description
WP Fuel-10-H3-Test Detail	H-3 Test Detail
WP Fuel-11-SJGS Fuel Handling	San Juan Fuel Handling Workpaper

	HEM – 4: WP OM – O&M Workpaper	
Tab Reference	Description	
H1 Base and Test Sum	Rule 530 Schedule H-1 Summary of Operations and Maintenance Expense	
H1 Base and Test	Rule 530 Schedule H-1 Operations and Maintenance Expense	
H1a-Base and Test	Rule 530 Schedule H-1 Operations and Maintenance Expense - Litigation Expense	
WP OM-1	COS Inputs	
WP OM-2	Summary	
WP OM-3	Summary Adjustments	
WP OM-4	Adjustments to Specific O&M	
WP OM-5	Retiree Pension and Medical	
WP OM-6	Medical and Dental Normalization	
WP OM-7	Planned Outages	
WP OM-8	WAPA Third Party Transmission Exchange	
WP OM-9	40 MW Solar Facility	
WP OM-10	Palo Verde Lease Adjustments	
WP OM-11	Linkage Period	
WP OM-12	PV Allocation of Units 1,2 and 3 OM Expenses	
WP OM-13	PV Miscellaneous Amortizations	
WP OM-14	La Luz Gas Peaker	
WP OM-15	ROW Distribution	
WP OM-16	ROW Transmission	
WP OM-17	Navajo ROW Renewal	
WP OM-18	Category of Dues, Fees, Fines	
WP OM-19	Four Corners	
WP OM-20	Property Insurance	
WP OM-21	Not Used	
WP OM-22	Benefits Impacts of Head Count Reduction	

HEM – 4: WP SJGS – OM Workpaper	
Tab Reference	Description
WP-SJGS-1	SJGS OM Summary
WP-SJGS-2	OM SJ Direct
WP-SJGS-3	SJGS Non SJ Direct
WP-SJGS-4	SJGS OM Indirect
WP-SJGS-5	San Juan Participation Credits

HEM - 4: WP LA - Labor Workpaper	
Tab Reference	Description
WP-LA-1	Summary of PNM Direct Labor
WP-LA-2	PNM Normalized Labor (Non-San Juan)
WP-LA-3	PNM Overtime (Excluding San Juan and Shared Services)
WP-LA-4	Summary of San Juan Generating Station Labor
WP-LA-5	San Juan Generating Station Direct Normalized Labor (San Juan Home Centers)
WP-LA-6	San Juan Generating Station Direct Normalization Labor (Non-San Juan Centers)
WP-LA-7	San Juan Generating Station Indirect Normalized Labor (Indirect Home Centers)
WP-LA-8	Summary of Shared Services Labor
WP-LA-9	PNMR Services Normalized Labor
WP-LA-10	PNMR Services Overtime

And the second s	HEM – 4: WP-SS - Shared Services					
Tab Reference Description						
WP SS-1	Shared Services Summary					
WP SS-2	Shared Services Base Period Adjustments					
WP SS-3	Summary of Shared Services - Base Period to Test Period					
WP SS-4	SS-4 Shared Services Base Period Adjustments Functionalized					
WP SS-5	Base Period Allocation Rates					
WP SS-6	Test Period Allocation Rates					
WP SS-7	Base Period Revenue Allocation					
WP SS-8	Base, Linkage and Test Period Payroll Tax Allocation					
WP SS-9	Base Period Property Taxes Allocation					

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	HEM – 4: WP-SS - Shared Services						
Tab Reference	Description						
WP SS-10	Incentive Compensation						
WP SS-11	Incentive Compensation: Linkage and Test Period Calculations						
WP SS-12	Summary of Dues, Subscriptions, and Membership Fees						
WP SS-13	Linkage Period 1:07-01-2016 through 06-30-2017						
WP SS-14	Linkage Period 2:01-01-2017 through 12-31-2017						
WF 33-14	Linkage Feriod 2.01 01 2017 timodgii 12 31 2017						
<u> </u>	HEM – 4: WP GT - General Taxes Workpapers						
Tab Pafaranca	Description						

HEM – 4: WP GT - General Taxes Workpapers						
Tab Reference	Description					
WP GT-1	Summary General Taxes					
WP GT-2	Property Taxes Allocation and Test Period Calculation					
WP GT-3	Property Tax Rates					
WP GT-4	Payroll Taxes					
WP GT-5	PNM Payroll Tax Calculation					
WP GT-6	Other Misc Taxes					
WP GT-7	Property Tax Reclass					

HEM – 4: WP OA - Other Allowable Exp Workpaper						
Tab Reference	Description					
WP OA-1	Summary of Other Allowable Expenses					

HEM – 4: WP RC – Revenue Credits Workpapers					
Tab Reference	Description				
WP RC-1	Summary of Revenue Credits				
WP RC-2 Rate 16 Rates Normalized Calculation					
WP RC-3	Other Retail Revenue				
WP RC-4	Transmission Revenue Credits				
WP RC-5	Normalized Adjustment for Joint Use Revenues				
WP RC-6	Forecasted Deferral Payment for Test Period				

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HEM — 4: WP AL - Allocators							
Tab Reference	Tab Reference Description						
AL-1	Summary of Base Period Allocators						
AL-2	Base Period Transmission Allocators						
AL-3	Sales Allocator						
AL-4	Summary of Test Period Allocators						
AL-5	SJGS Base Period Participant Allocators						
AL-6	SJGS Test Period Participant Allocations						
AL-7	Base Period Wages and Salaries Allocators						
AL-8	Test Period Wages and Salaries Allocators						
AL-9	Test Period Transmission Allocators						

PNM Exhibit HEM-4: Supporting Revenue Requirements Workpapers

WP SJGS

Is contained in the following 15 pages

	Α	В	С	D	E
1	PNM Exhibit HEM-4				
2	WP SJGS Lead Sheet				
3	Control of the Contro			Provides Information To	Requires Information From
4	Tab Reference	Description	Purpose	Tab Name	Tab Name
	WP SJGS - 1	Summary of San Juan Generating Station	Summarizes the San Juan O&M	WP OM - OM	WP SJGS - 2, WP SJGS - 3, WP
			for Base and Test Periods	Workpaper.xlsx; WP OM-4	SJGS - 4, WP SJGS - 5
5					
	WP SJGS - 2	Direct San Juan Home Centers O&M	Provides the calculation for	WP SJGS-1, WP SJGS-5	WP OM - OM
			Direct San Juan Home Centers.		Workpaper.xlsx; WP OM-3,
					CMO Exhibit - 5, WP Al -
		·			Allocators Workpaper.xlsx;
					WP AL-5, manual inputs
6					
	<u>WP SJGS - 3</u>	Non direct San Juan Home Centers O&M	Provides the calculation for the	WP SJGS-1, WP SJGS-5	WP Al - Allocators
			non direct San Juan Home		Workpaper.xlsx; WP AL-5,
7			Centers.		Manual Inputs
	WP SJGS - 4	Indirect San Juan Home Centers O&M	Provides the calculation for	WP SJGS-1, WP SJGS-5	WP OM - OM
			Indirect San Juan Home		Workpaper.xlsx; WP OM-20,
			Centers.		WP AI - Allocators
					Workpaper.xlsx; WP AL-5,
8					Manual Inputs
	WP SJGS - 5	San Juan Participation Credits O&M	Provides the calculation for the	WP SJGS-1	WP SJGS - 2, WP SJGS - 3, WP
			San Juan participation credits		SJGS - 4
9					

	A	В	С	D	Е	j
1	PNM Exhibit HEM-4					
	WP SJGS-1: SJGS OM Summary					
	Base Period data is historical information from the Company's Books an	d Records				
_	Hyperlink to SJGS OM Lead Sheet	u records.				
5	nyperillik to 2563 Olyl Lead Sileet					
6				WP SJGS OM - 2; Column DC + WP SJGS - 3; Column AF + WP SJGS - 4; Column BJ + WP SJGS - 5; Column L	Column C + Column D	WP SJGS OM - 2; Column HS + WP SJGS - 3; Column BY + WP SJGS - 4; Column FK + WP SJGS - 5; Column Q
	FERC	Cost Type	Unadjusted Base Period PNM Share	Total Base Period Adjustments	Total Adjusted Base Period WP OM-4, Column P	Total Test Period
8				· · · · · · · · · · · · · · · · · · ·	***************************************	
9				/	4 507 500	4.000.070
	500 Total		1,673,215	(75,653)	1,597,562	1,609,070
	502 Total		3,728,589	1,003,915	4,732,504	4,788,428
	505 Total		1,386,678	(12,706)	1,373,972	750,514
	506 Total		1,046,605	(176,329)	870,276	876,240
	510 Total		1,172,981	(17,835)	1,155,146	1,133,032
_	511 Total		3,154,327	22,660	3,176,987	2,892,102
	512 Total		13,776,020	(1,988,473)	11,787,547	9,831,346
	513 Total		2,193,068	(536,369)	1,656,699	1,362,530
_	514 Total		1,634,687	16,520	1,651,207	1,153,651
	549 Total			-	-	
	556 Total		459,924	0	459,924	591,593
	560 Total		2,388	(0)	2,388	2,470
	561 Total		491	(0)	491	631
	562 Total		2,426	(0)	2,426	2,462
	570 Total		5,244	0	5,244 177	183
-	573 Total		178	(1)	(177)	(183)
	574 Total		(178) 2,653,771	(20,144)	2,633,627	3,680,971
	920 Total		473,424	(621)	472,803	739,226
	921 Total 923 Total		1,169,228	(735)	1,168,493	1,574,220
	924 Total		760,963	(753)	760,961	659,045
	925 Total		629,828	12	629,840	820,890
	926 Total		727,948	192	728,140	1,014,236
	930 Total		2,201,816	(2,201,816)	-	-
	935 Total		61,806	(60)	61,746	86,260
	Grand Total		38,915,427	(3,987,444)	34,927,983	33,574,241
263						
264	Test Period 65 MW Non - Labor OM Allocation Production					2,822,014
265	Test Period 65 MW Non - Labor OM Allocation A&G					1,376,290
266						
267						
	General Note: This Summary schedule presents the non-labor, non	-fuel SJGS O&M. Please see PNM Exhi	bit HEM-4 WP LA-4 for SJ	GS Labor, PNM Exhibit HE	M-4 WP H-2 for fue	l handling.
	General Note: The electronic version of this worksheet uses the Mi					

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	age 3 of 15	A WIL O'GO

	A	В	Q	AF	AU	ВЈ	BY
1	PNM Exhibit HEM-4						
2	WP SJGS-2: OM SJ Direct						
3	Base Period data is historical information from the Company's Books and Record	S.					
4	Hyperlink to SJGS OM Lead Sheet						
5							
6							
7				dillimina mantana di mana di m			
8							
9			Unadjusted Base	Exhibit CMO - 5 SJ Urea	WP OM-7, Column O		WP OM-3, Note 4
10	FERC	Cost Type	Period	Annualization	Planned Outages Adjustment	Incentive Comp Adjustment	Dues, Fees, & Fines Adjustment
11		Cost Type	renou	Aimuanzanon	Aujustinent	Aujustinent	Aujustineitt
	SJGS Direct O&M 100%						
	Grand Total - SJGS Direct O&M 100%		65,581,675	2,361,932	(7,451,450)	(33,958)	(154,088)
218	-				(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(00,000)	(10.1)000/
219	Participant Credit - by Cost Type (Note 1)						
	Grand Total - Participant Credit		(35,979,926)	(1,330,177)	4,712,287	18,236	82,750
425		 					***************************************
							i
426	SJGS PNM Share						
426 631	SJGS PNM Share Grand Total - PNM Share		29,601,749	1,031,756	(2,739,162)	(15,722)	(71,338)
426 631 632	SJGS PNM Share Grand Total - PNM Share		29,601,749	1,031,756	(2,739,162)	(15,722)	(71,338)
426 631 632 633	SJGS PNM Share Grand Total - PNM Share General Escalation	1.50%		1,031,756	(2,739,162)	(15,722)	(71,338)
631 632 633 634	SJGS PNM Share Grand Total - PNM Share General Escalation Periods of Escalation			1,031,756	(2,739,162)	(15,722)	(71,338)
631 632 633 634 635	SJGS PNM Share Grand Total - PNM Share General Escalation Periods of Escalation	1		1,031,756	(2,739,162)	(15,722)	(71,338)
631 632 633 634	SJGS PNM Share Grand Total - PNM Share General Escalation Periods of Escalation Test Period 65 MW Non - Labor OM Allocation Production	1		1,031,756	(2,739,162)	(15,722)	(71,338)

	А	В	CN	DC	DR	EG
1	PNM Exhibit HEM-4					
2	WP SJGS-2: OM SJ Direct					
3	Base Period data is historical information from the Company's Books and Records	5.		·		
4	Hyperlink to SJGS OM Lead Sheet					
5						
6						
7						
8						
9			WP OM-3, Note 7	Column AF + Column AU + Column BJ + Column BY + Column CN	Column Q + Column DC Adjusted Base	OM-7, Column M
10	FERC	Cost Type	BDT Cost Savings	Adjustments	Period	Outages
11						
12	SJGS Direct O&M 100%					
217	Grand Total - SJGS Direct O&M 100%		690,046	(4,587,517)	60,994,158	(8,078,775)
218					·//······	
219	Participant Credit - by Cost Type (Note 1)				-	
424	Grand Total - Participant Credit	7.444	(390,046)	3,093,051	(32,886,875)	4,570,223
425						
	SJGS PNM Share				-	***************************************
631	Grand Total - PNM Share		300,000	(1,494,466)	28,107,283	(3,508,552)
632					***************************************	
633		1.50%				
634	Periods of Escalation	1				
635					***************************************	
635 636 637	Test Period 65 MW Non - Labor OM Allocation Production Test Period 65 MW Non - Labor OM Allocation A&G				-	

	A	В	EV	FK	FZ	GO
1	PNM Exhibit HEM-4					
2	WP SJGS-2: OM SJ Direct					
3	Base Period data is historical information from the Company's Books and Record	S.				
4	Hyperlink to SJGS OM Lead Sheet					
5						
6						
7						
8						
9			Remove Column CN Remove Specifically		Column DR + Column EG + Column EV + Column FK	Note 2 & 3
1,0	rene	0 - 1 7	Forecasted BDT Cost	Remove Specifically Forecasted Urea	SJGS O&M,	Reduction %
11	FERC	Cost Type	Savings	Forecasted Orea	Excluding Outages	Reduction %
12	SJGS Direct O&M 100%					-
217			(690,046)	(4,196,473)	48,028,864	(19,762,667)
218			(020)010)	(1/255)115/	10,020,001	(20). 02)00.
	Participant Credit - by Cost Type (Note 1)					
	Grand Total - Participant Credit		390,046	2,368,827	(25,557,778)	10,194,110
425						i
	SJGS PNM Share					
631	Grand Total - PNM Share		(300,000)	(1,827,646)	22,471,086	(9,568,557)
632						
633		1.50%				
634		1				
635						
636						
637	Test Period 65 MW Non - Labor OM Allocation A&G					

	A	В	HD	HS	IH	IW
1	PNM Exhibit HEM-4					
2	WP SJGS-2: OM SJ Direct	,				
3	Base Period data is historical information from the Company's Books and Records	\$.				
4	Hyperlink to SJGS OM Lead Sheet					
5						
6						
7						
8						
						Column IW =
9			Column FZ + Column GO	Column EG	Column HD + Column HS	(Column IH) * Line 633, Column B * Line 634, Column B
10	EFRC .	Cost Type	San Juan Subtotal	Add Planned	Remaining O&M to	Escalation to Test
	FERC	Cost Type	San Juan Subtotal	Add Planned Outages	Remaining O&M to be Escalated	Escalation to Test Period
11		Cost Type	San Juan Subtotal			
11	SJGS Direct O&M 100%	Cost Type		Outages	be Escalated	Period
11 12	SJGS Direct O&M 100%	Cost Type	San Juan Subtotal 28,266,197			
11 12 217 218	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100%	Cost Type		Outages	be Escalated	Period
11 12 217 218 219	SJGS Direct O&M 100%	Cost Type		Outages	be Escalated	Period 545,175
11 12 217 218 219	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1)	Cost Type	28,266,197	Outages 8,078,775	be Escalated 36,344,972	Period 545,175
11 12 217 218 219 424 425	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1)	Cost Type	28,266,197	Outages 8,078,775	be Escalated 36,344,972	Period 545,175
11 12 217 218 219 424 425 426	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1) Grand Total - Participant Credit SJGS PNM Share	Cost Type	28,266,197	Outages 8,078,775	be Escalated 36,344,972	Period 545,175
11 12 217 218 219 424 425 426 631 632	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1) Grand Total - Participant Credit SJGS PNM Share Grand Total - PNM Share	Cost Type	28,266,197 (15,363,668)	Outages 8,078,775 (4,570,223)	36,344,972 (19,933,892)	Period 545,175 (232,652)
11 12 217 218 219 424 425 426 631 632 633	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1) Grand Total - Participant Credit SJGS PNM Share Grand Total - PNM Share General Escalation	Cost Type	28,266,197 (15,363,668) 12,902,529	Outages 8,078,775 (4,570,223)	36,344,972 (19,933,892)	Period 545,175 (232,652)
11 12 217 218 219 424 425 426 631 632 633 634	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1) Grand Total - Participant Credit SJGS PNM Share Grand Total - PNM Share		28,266,197 (15,363,668) 12,902,529	Outages 8,078,775 (4,570,223)	36,344,972 (19,933,892)	Period 545,175 (232,652)
11 12 217 218 219 424 425 426 631 632 633 634 635	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1) Grand Total - Participant Credit SJGS PNM Share Grand Total - PNM Share General Escalation Periods of Escalation	1.50%	28,266,197 (15,363,668) 12,902,529	Outages 8,078,775 (4,570,223)	36,344,972 (19,933,892)	Period 545,175 (232,652)
11 12 217 218 219 424 425 426 631 632 633 634	SJGS Direct O&M 100% Grand Total - SJGS Direct O&M 100% Participant Credit - by Cost Type (Note 1) Grand Total - Participant Credit SJGS PNM Share Grand Total - PNM Share General Escalation	1.50%	28,266,197 (15,363,668) 12,902,529	Outages 8,078,775 (4,570,223)	36,344,972 (19,933,892)	Period 545,175 (232,652)

Page 7 of 15	NM EXHIBIT HEM-4 WP SJGS

	A	8	JL	KA	KP	LE
1	PNM Exhibit HEM-4					
2	WP SJGS-2: OM SJ Direct					
3	Base Period data is historical information from the Company's Books and Record	s.				
4	Hyperlink to SIGS OM Lead Sheet					
5						
6						
7						
8						
9			Column IH + Column IW	WP OM-3, Note 7	Exhibit CMO - 5	Column JL + Column KA+ Column KP
-	FERC	Cost Type	Subtotal test period before specifically forecasted	Add Specifically Forecasted BDT Cost Savings	Add Specifically Forecasted Urea Costs	Total Test Period
11						
	SJGS Direct O&M 100%		2000113	500 500		
217	Grand Total - SJGS Direct O&M 100%		36,890,147	532,623	4,488,217	41,910,986
	Participant Credit - by Cost Type (Note 1)				***************************************	
	Grand Total - Participant Credit		(15,742,797)	(232,623)	(1,860,420)	(17,835,840)
425	Grand Total - Farticipant Credit		(13,742,737)	(232,023)	(1,800,420)	(17,833,840)
	SJGS PNM Share				***************************************	
	Grand Total - PNM Share		21,147,350	300,000	2,627,796	24,075,146
632			22,2 , , , , , , , ,	200,000	2,021,100	21,573,140
633	General Escalation	1.50%				
634	Periods of Escalation	1				
635	, 10 Walderstand (10 to 10 to					
636	Test Period 65 MW Non - Labor OM Allocation Production					2,822,014
637	Test Period 65 MW Non - Labor OM Allocation A&G			***************************************	······································	136

	PNM
	EXHIB
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Page	14 WP
8 of 15	SJGS

Α	В	С	D
PNM Exhibit HEM	1-4		
WP SJGS-2: OM S	J Direct Notes		
Base Period data	is historical information from the Company's Books and Records.		
Hyperlink to SJGS	OM Lead Sheet		
Notes	Description		
General Note:	Please refer to the testimony of PNM Witness Olson for discussion of San Juan OM as it relates to the direct San Juan home centers.		
General Note:	The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups the elements of cost, and or columns for print formatting purposes.		
Note 1:	Participant Credit - Cost types for the unadjusted Base Period are recalculated. Please refer to WP SJGS-5 for actual amounts recorded to participant credits in the unadjusted Base Period.		***************************************
Note 2:	Please refer to the testimony of PNM Witness Olson for development of reduction percentages to Adjusted Base Period to reflect the abandonment of SJGS Units 2 & 3 for the Test Period.	-	
Note 3:	PNM applied the following reduction allocations to the Adjusted		
Note 3.	1 11		
	base Feriod to reflect the abandonness of 5365 2 & 5.		
	,		
Location	Description	% Reduction	1
760	San Juan General	0%	
761	San Juan Unit 1	-20%	Note 4
762	San Juan Unit 2	-100%	
763	San Juan Unit 3	-100%	
764	San Juan Unit 4	0%	
765	San Juan Common Unit 1 Unit 2	-100%	
766	San Juan Common All Units	-20%	•
767	San Juan Common Unit 3 Unit 4	-100%	
768	Variable Fuel Allocation	-15%	
770	100 PCT PNM Solely Owned	0%	
776	SJ Switchyard Misc. 50P PNM - 50P Test	0%	
	SJ Switchyard Misc. 65P PNM - 35P Test	0%	
	SJ Switchyard 345/69/12kv 33.33P TEP		
787	Post 2017 Coal Supply Allocation	0%	
Note 4:	PNM identified one time costs associated with the feed water system for boiler feed pump repairs and SNCR startup costs that were recorded in the Base Period; resulting in an overall 20% reduction. PNM does not anticipate these costs will recur in the future and has adjusted the SJGS Unit 1 Base Period expense by 20% to reflect the removal of these costs. See the testimony of		
	PNM Exhibit HEM WP SJGS-2: OM S Base Period data Hyperlink to SJGS Notes General Note: General Note: Note 1: Note 2: Location 760 761 762 763 764 765 766 767 768 770	PNM Exhibit HEM-4 WP SIGS-2: OM SJ Direct Notes Base Period data is historical information from the Company's Books and Records. Hyperlink to SIGS OM Lead Sheet Notes Description General Note: Please refer to the testimony of PNM Witness Olson for discussion of San Juan OM as it relates to the direct San Juan home centers. General Note: The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups the elements of cost, and or columns for print formatting purposes. Note 1: Participant Credit - Cost types for the unadjusted Base Period are recalculated. Please refer to WP SIGS-5 for actual amounts recorded to participant credits in the unadjusted Base Period. Note 2: Please refer to the testimony of PNM Witness Olson for development of reduction percentages to Adjusted Base Period to reflect the abandonment of SIGS Units 2 & 3 for the Test Period. Note 3: PNM applied the following reduction allocations to the Adjusted Base Period to reflect the abandonment of SIGS 2 & 3: Location Description 760 San Juan Unit 1 761 San Juan Unit 3 764 San Juan Unit 2 763 San Juan Unit 2 763 San Juan Common Unit 1 Unit 2 765 San Juan Common Unit 3 Unit 4 765 San Juan Common Unit 3 Unit 4 766 San Juan Common Unit 3 Unit 4 768 Variable Fuel Allocation 770 100 PCT PNM Solely Owned 776 SJ Switchyard Misc. 55P PNM - 35P Test 779 SJ Switchyard Misc. 55P PNM - 35P Test 779 SJ Switchyard Misc. 55P PNM - 35P Test 779 Post 2017 Coal Supply Allocation Note 4: PNM Identified one time costs associated with the feed water system for boiler feed pump repairs and SNCR startup costs that were recorded in the Base Period; resulting in an overall 20% reduction. PNM does not anticipate these costs will recur in the future and has adjusted the SJGS Unit 1 Base Period expense by	PNM Exhibit HEM-4 WP SIGS-2: OM SI Direct Notes Base Period data is historical information from the Company's Books and Records. Hyperlink to SIGS OM Lead Sheet Notes Description General Note: Please refer to the testimony of PNM Witness Olson for discussion of San Juan OM as it relates to the direct San Juan home centers. General Note: The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups the elements of cost, and or columns for print formatting purposes. Note 1: Participant Credit - Cost types for the unadjusted Base Period are recalculated. Please refer to WP SIGS-5 for actual amounts recorded to participant credits in the unadjusted Base Period to reflect the abandonment of SIGS Units 2 & 3 for the Test Period. Note 2: Please refer to the testimony of PNM Witness Olson for development of reduction percentages to Adjusted Base Period to reflect the abandonment of SIGS Units 2 & 3 for the Test Period. Note 3: PNM applied the following reduction allocations to the Adjusted Base Period to reflect the abandonment of SIGS Units 2 & 3 so the Test Period. Location Description X Reduction Too San Juan General O% San Juan Unit 1 -2.0% San Juan Unit 2 -1.00% Too San Juan Unit 2 -1.00% Too San Juan Unit 3 -1.00% Too San Juan Unit 4 -1.00% Too San Juan Common Unit 1 Unit 2 -1.00% Too San Juan Common Unit 1 Unit 2 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00% Too San Juan Common Unit 3 Unit 4 -1.00%

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	A	В	Q	AF	AU	BJ	BY
1	PNM Exhibit HEM-4						
2	WP SJGS-3: SJGS Non SJ Direct						
3	Base Period data is historical information from the Company's Books and F	Records.			***************************************		
4	Hyperlink to SJGS OM Lead Sheet						
5							
6							
7							
8							
9		·			Column Q + Column AF	Column BJ = Column AU * Line 634, Column B * Line 635, Column B	Column AU + Column BJ
	FERC	Cost Type	Unadjusted Base Period	Base Period Adjustments	Adjusted Base Period	Escalation to Test Period	Total Non SJ Direct Test Period
11					***************************************		
	Non SJGS Direct O&M 100%						
	Grand Total - SJGS Direct O&M 100%		928,033	-	928,033	13,920	941,953
218			1				l l
	Participant Credit - by Cost Type (Note 1)		(
424	Grand Total - Participant Credit		(467,377)		(467,377)	(5,416)	(366,473)
424	Grand Total - Participant Credit		(467,377)	-	(467,377)	(5,416)	(366,473)
424 425 426	Grand Total - Participant Credit Non SJGS PNM Share						
424 425 426 631	Grand Total - Participant Credit Non SJGS PNM Share Grand Total - PNM Share		(467,377) 460,656		(467,377) 460,656	(5,416) 8,505	(366,473) 575,481
424 425 426 632	Grand Total - Participant Credit Non SJGS PNM Share Grand Total - PNM Share						
424 425 426 633 633	Grand Total - Participant Credit Non SJGS PNM Share Grand Total - PNM Share	1 500	460,656				
424 425 426 633 633 634	Grand Total - Participant Credit Non SJGS PNM Share Grand Total - PNM Share General Escalation	APPENDING TO THE PROPERTY OF T	460,656				
424 425 426 632 633 634 635	Grand Total - Participant Credit Non SJGS PNM Share Grand Total - PNM Share General Escalation Periods of Escalation	APPENDING TO THE PROPERTY OF T	460,656				
424 425 426 633 633 634	Grand Total - Participant Credit Non SJGS PNM Share Grand Total - PNM Share General Escalation Periods of Escalation	1	460,656				

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1	PNM Exhibit HEM	1-4
2	WP SJGS-3: Non S	5J Direct Notes
3	Base Period data	is historical information from the Company's Books and Records.
4	Hyperlink to SJGS	OM Lead Sheet
5		
6		
7	Notes	Description
	General Note:	The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups
8		the elements of cost, and or columns for print formatting purposes.
9	Note 1:	Participant Credit - Cost types for the unadjusted Base Period are recalculated. Please refer to WP SJGS-5 for actual amounts recorded to participant credits in the unadjusted base period.

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<u>:</u>	WP SJ
of 15	SJGS

	. А	В	Q	AF	ΑU	BJ	BY
1	PNM Exhibit HEM-4						
2	WP SJGS-4: SJGS OM Indirect						
3	Base Period data is historical information from the Company's E	Books and Records.					~~~
4	Hyperlink to SIGS OM Lead Sheet						
5				***************************************		:	
6						,	
7							***************************************
8							***************************************
		·				Column AF +	Column Q +
9				Note 2	Note 3	Column AU	Column BJ
1.							
1	·				Incentive		
1			Unadjusted Base	One time Fuel	Compensation	Total Base Period	Adjusted Base
	FERC	Cost Type	Period	Costs	Removal	Adjustments	Period
11							
	Non SJGS Indirect O&M 100%		45.704.644	(0.500)	(207 500)	(317,090)	14,987,524
	Grand Total - SJGS Indirect O&M 100%		15,304,614	(9,590)	(307,500)	(317,090)	14,987,524
218		,					
	Participant Credit - by Cost Type (Note 1)		(0.702.072)	3,462	165,137	168,599	(8,625,274)
	Grand Total - Participant Credit		(8,793,873)	5,462	165,137	108,399	(8,623,274)
425	SJGS PNM Share Indirect						
	Grand Total - PNM Share		6,510,741	(6,128)	(142,363)	(148,491)	6,362,250
632			0,310,741	(0,120)	(142,303)	(140,431)	0,302,230
633	General Escalation	1.50%					
634	Periods of Escalation						
635	restous of Escalation					***************************************	
636			***************************************		***************************************		
637	Test Period 65 MW Non - Labor OM Allocation Production		a,				
638							
030	1 1631 1 CHOOL OO WINN HOLL - LADOL OW Allocation Add						

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SJGS

	А	В	CN	DC	DR	EG	EV	FK
1	PNM Exhibit HEM-4					·		
2	WP SJGS-4: SJGS OM Indirect	·						
3	Base Period data is historical information from the Company's B	ooks and Records.						
4	Hyperlink to SJGS OM Lead Sheet							
5								
6								
7								
8								
9			WP OM - 20, Column C	Column DC = Column BY - Column CN	Column DR = Column DC * Line 633, Column B * Line 634, Column B	Column DC + Column DR	WP OM - 20, Column J	Column EG + Column EV
۲			Remove		2010 42 17 001011111	Subtotal Test		
			Specifically			Period before]
İ			Forecasted	Remaining O&M, To		specifically	Property	Total Test
10	FERC	Cost Type	0&M		Escalation to Test Period	forecasted	Insurance	Period
11								
12	Non SJG5 Indirect O&M 100%							
217	Grand Total - SJGS Indirect O&M 100%		1,640,093	13,347,431	200,211	13,547,642	1,119,365	14,667,008
218							·	
219	Participant Credit - by Cost Type (Note 1)							
424	Grand Total - Participant Credit		(880,779)	(7,744,494)	(78,041)	(5,280,770)	(462,622)	(5,743,393)
425								
426	SJGS PNM Share Indirect							
631	Grand Total - PNM Share		759,314	5,602,937	122,171	8,266,872	656,743	8,923,615
632								
633	General Escalation	1.50%						
634	Peri o ds of Escalation	1						
635								
636								
637	Test Period 65 MW Non - Labor OM Allocation Production		,					-
638	Test Period 65 MW Non - Labor OM Allocation A&G							1,254,701

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ie 13	WP S
of 15	SJGS

	Α	В					
1	PNM Exhibit HEM	1-4					
2	WP SJGS-4: OM I	ndirect Notes					
3	Base Period data	is historical information from the Company's Books and Records.					
4	Hyperlink to SJGS	OM Lead Sheet					
5							
6							
. 7	Notes Description						
8	General Note:	The electronic version of this worksheet uses the Microsoft excel outline function. This function groups the elements of cost, and or columns for print formatting purposes.					
9	Note 1:	Participant Credit - Cost types for the unadjusted Base Period are recalculated. Please refer to WP SJGS-5 for actual amounts recorded to participant credits in the unadjusted base period.					
10	Note 2:	Adjustment tied to one time fuel costs in location 787. PNM does not anticipate these costs will be recurring. Removed from Base Period					
11	Note 3:	Adjustment tied to one time incentive compensation costs in location 766. PNM does not anticipate these costs will be recurring. Removed from Base Period.					

	Α	В	С	D	E	F	G	Н	1	J
1	PNM Exhibit H	EM-4								
2		M Participation Credits								
3		1								
4	Hyperlink to S.	IGS OM Lead Sheet								
5										1/3/4/2411/4/4/4
_	Base Period	data is historical					***************************************	Sum of		
		from the Company's Books						Column D	Column H -	
	and Records							through	Column C	
6								Column G	Note 1	
								Total		
				Unadjusted	Unadjusted	Unadjusted		Unadjusted	Participant	
			Unadjusted	Base Period	Base Period	Base Period	Planned	Participant	Credit	
			Base Period	WP SJGS - 2,	WP SJGS - 3,	WP SJGS - 4.	Outage Billing	Credit (937)	adjustment to	WP SJGS - 2, Column DC
7	FERC	Cost Type	Per GL	Column Q	Column Q	Column Q	PY True UP	Base Period	Base Period	Base Period Adjustments
8										
	500 Total	937 - San Juan AR - Other	(1,910,974)	(1,871,628)	(31,758)	(11,815)		(1,915,200)	(4,226)	82,046
-	502 Total	937 - San Juan AR - Other	(4,330,329)	(4,329,057)	(,,,	(29,113)		(4,358,170)	(27,841)	(1,330,177)
-	505 Total	937 - San Juan AR - Other	(1,588,815)	(1,592,433)		(9,088)		(1,601,521)	(12,706)	-
	506 Total	937 - San Juan AR - Other	(1,038,993)	(909,797)	(46,299)	(117,858)		(1,073,251)	(34,258)	(195)
13	510 Total	937 - San Juan AR - Other	(1,339,955)	(1,348,792)	(2,526)	(8,797)		(1,359,391)	(19,436)	(1,949)
	511 Total	937 - San Juan AR - Other	(3,637,244)	(3,600,880)	(-/ /	(41,094)	······································	(3,641,974)	(4,730)	(30,091)
	512 Total	937 - San Juan AR - Other	(18,042,425)	(17,387,731)	(6,091)	(674,474)		(18,070,738)	(28,313)	3,521,685
	513 Total	937 - San Juan AR - Other	(2,970,514)	(2,914,252)	(3,026)	(59,363)		(2,977,834)	(7,320)	857,504
	514 Total	937 - San Juan AR - Other	(2,045,169)	(2,003,231)	(15)	(45,559)		(2,048,806)	(3,637)	(24,009)
18	556 Total	937 - San Juan AR - Other	(533,497)	-	, ,	(533,497)		(533,497)	0	and the same of th
19	560 Total	937 - San Juan AR - Other	(2,770)	(2,715)		(55)		(2,770)	(0)	
20	561 Total	937 - San Juan AR - Other	(569)	-		(569)		(569)	(0)	an Arvinishan and a second and a
21	562 Total	937 - San Juan AR - Other	(1,306)	_		(1,306)		(1,306)	(0)	
22	570 Total	937 - San Juan AR - Other	(2,824)	PA	***************************************	(2,824)		(2,824)	O	
23	573 Total	937 - San Juan AR - Other	(205)	(205)		(1)		(206)	(1)	
24	574 Total	937 - San Juan AR - Other	205	205	10-04100340-04100	1		206	1	
25	920 Total	937 - San Juan AR - Other	(3,059,859)	(18,236)		(3,043,153)		(3,061,389)	(1,530)	18,236
26	921 Total	937 - San Juan AR - Other	(784,883)	(1,173)	(1,514)	(782,078)		(784,765)	118	
27	923 Total	937 - San Juan AR - Other	(1,283,445)		(376,148)	(907,170)		(1,283,318)	127	WAR TO THE TOTAL TOTAL TO THE THE TOTAL TOTAL TO THE TOTAL TO THE TOTAL TO THE TOTAL TO THE TOTA
28	924 Total	937 - San Juan AR - Other	(882,683)	***		(882,683)		(882,683)	0	
29	925 Total	937 - San Juan AR - Other	(730,559)			(730,442)		(730,442)	117	
30	926 Total	937 - San Juan AR - Other	(842,692)			(841,736)		(841,736)	956	
31	930 Total	937 - San Juan AR - Other	2,201,816					-	(2,201,816)	THE STATE OF THE S
32	935 Total	937 - San Juan AR - Other	(71,206)			(71,197)		(71,197)	9	
33	Grand Total -	- Participant Credit	(42,898,895)	(35,979,926)	(467,377)	(8,793,873)		(45,243,382)	(2,344,487)	3,093,051
34										
35			Note 1: Particip	ant Credit adiu	stments tied to	prior year acco	ounting true up t	ransactions and	includes one-ti	me costs in FERC Account
36			1							removed from the Base
37	######################################		Period.						o,	

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1	PNM Exhibit HE	EM-4	-						
2	WP SJGS - 5 ON	A Participation Credits							
3									
4	Hyperlink to SJ	GS OM Lead Sheet							
5									
П	Base Period data is historical								Sum of
	information f	rom the Company's Books							Column N
	and Records.			Sum of Column I	Column C+				through
6				through Column K	Column L				Column P
					Total		WP SJGS -		
			WP SJGS - 4, Column BJ	Total Base Period	Adjusted	WP SJGS - 2,		WP SJGS - 4,	Total Test
7	FERC	Cost Type	Base Period Adjustments	Adjustments	Base Period	Column LE	BY	Column FK	Period
8	PERC	cost Type	Base Feriou Aujustinents	Aujustinents	Dase Feriou	COIGITITIE		Coldillii i k	Teriou
	500 Total	937 - San Juan AR - Other	392	78,212	(1,832,762)	(1,113,749)	(24,817)	(8,712)	(1,147,278)
	502 Total	937 - San Juan AR - Other	-	(1,358,017)	(5,688,346)	(3,964,523)	(27,017)	(21,246)	(3,985,769)
	505 Total	937 - San Juan AR - Other		(12,706)	(1,601,521)	(525,803)		(7,082)	(532,886)
12	506 Total	937 - San Juan AR - Other	165,137	130,684	(908,309)	(557,418)	(36,119)	37,314	(556,222)
	510 Total	937 - San Juan AR - Other	103,137	(21,384)	(1,361,339)	(803,520)	(1,973)	(6,758)	(812,251)
_	511 Total	937 - San Juan AR - Other		(34,821)	(3,672,065)	(1,993,873)	(1,373)	(26,943)	(2,020,816)
	511 Total	937 - San Juan AR - Other	-	3,493,371	(14,549,054)	(7,030,057)	(6,182)	(338,436)	(7,374,675)
$\overline{}$	513 Total	937 - San Juan AR - Other	_	850,183	(2,120,331)	(967,809)	(2,367)	(30,730)	(1,000,906)
	514 Total	937 - San Juan AR - Other		(27,646)	(2,072,815)	(876,660)	(12)	(34,565)	(911,237)
	556 Total	937 - San Juan AR - Other		0	(533,497)	(0,0,000)	\42)	(416,730)	(416,730)
	560 Total	937 - San Juan AR - Other		(0)	(2,770)	(1,696)		(43)	(1,740)
	561 Total	937 - San Juan AR - Other		(0)	(569)	(2,030)		(445)	(445)
—	562 Total	937 - San Juan AR - Other		(0)	(1,306)			(1,326)	(1,326)
	570 Total	937 - San Juan AR - Other		0	(2,824)	-		(2,866)	(2,866)
	573 Total	937 - San Juan AR - Other		(1)	(206)	(128)		(1)	(129)
-	574 Total	937 - San Juan AR - Other		1	206	128		1	129
-	920 Total	937 - San Juan AR - Other	1,634	18,341	(3,041,518)	-		(2,079,301)	(2,079,301)
	921 Total	937 - San Juan AR - Other	418	537	(784,346)	(733)	(1,183)	(534,421)	(536,337)
	923 Total	937 - San Juan AR - Other	487	614	(1,282,831)	·	(293,820)		(913,874)
	924 Total	937 - San Juan AR - Other	1	1	(882,682)	1,7,11		(463,923)	(463,923)
29	925 Total	937 - San Juan AR - Other	59	175	(730,384)			(559,737)	(559,737)
30	926 Total	937 - San Juan AR - Other	432	1,388	(841,304)			(578,749)	(578,749)
31	930 Total	937 - San Juan AR - Other		(2,201,816)	-	77			-
32	935 Total	937 - San Juan AR - Other	39	47	(71,159)			(48,639)	(48,639)
33	Grand Total -	Participant Credit	168,599	917,163	(41,981,732)	(17,835,840)	(366,473)	(5,743,393)	(23,945,706)
34									
35									
36									
37									

PNM Exhibit HEM-4: Supporting Revenue Requirements Workpapers

WP LA

Is contained in the following 68 pages

	A	В	С	D	E
	PNM Exhibit HEM -4				
2	WP LA - Labor Workpaper Lead She	eet			
3					
				Provides Information To	Requires Information From
,					
4					
5	Tab Reference	Description	Purpose	Tab name	Tab name
ŀ	WP-LA-1	Summary of PNM Direct Labor	Summary of PNM Labor, Base Period, Adjusted Base Period, Linkage data and Test	WP OM - O&M Workpaper.xlsx;	WP-LA-2, WP-LA-3
			Period amounts.	WP OM-3, WP OM-4	PNM Exhibit HEM-3 - WP
			Also provides the jurisdictional allocation of PNM Labor for the Wages and Salary	WP AL - Allocators	COS.xlsx; PNM Exhibit HEM-3
ļ			Allocator calculation.	Workpaper.xlsx; WP AL-7, WP AL-	COS BASE, PNM Exhibit HEM-3
				8	COS Test
6					
-	LACO 1 & 3	PNM Normalized Labor (Non San Juan)	Calculates normalization of PNM labor, excluding SJGS and overtime, for Base	WP-LA-1	Manual Inputs
	WP-LA-2	LAMM MOLLIGITSED FADOL (MOU 29U 109U)		MA-FW-T	Manual Inputs
İ			Period, and development of Linkage data and Test Period labor expenses with		
1			escalation.		
7					
-	WP-LA-3	PNM Overtime	Calculates PNM, excluding SJGS, overtime expenses for Linkage data and Test	WP-LA-1	Manual Inputs
			period, using labor escalation rates.		
1			period, dating labor escalation rates.		
8					
٣	WP-LA-4	Summary of San Juan Generating Station Labor	Summary of SJGS Labor, Base Period, Adjusted Base Period, Linkage data and Test	WP OM - O&M Workpaper.xlsx;	WP-LA-5, WP-LA-6, WP-LA-7
	W. LANGE	Summary of Summaria Generaling Station East	Period amounts.	WP OM-3, WP OM-4	PNM Exhibit HEM-3 - WP
1			Also provides the jurisdictional allocation of PNM Labor for the Wages and Salary	WP AL - Allocators	COS.xlsx; PNM Exhibit HEM-3
1			Allocator calculation.		i '
			Allocator Calculation.	Workpaper.xlsx; WP AL-7, WP AL-8	1
				8	HEM-3 COS Test
9					
1 9	WP-LA-5	San Juan Generating Station Direct Normalized Labor	Calculates normalization of SJGS labor, for San Juan Direct Home Centers, for Base	WP-LA-4	Manual Inputs
i	WP-LA-5	(San Juan Home centers)	•	VVP-LA-4	Manual inputs
1		(Salt Juan Home Centers)	Period, and development of Linkage data and Test Period labor expenses with escalation and attrition adjustments.		
10			escaration and attrition adjustments.		
10	WP-LA-6	San Juan Generating Station Direct Normalized Labor	Calculates normalization of SJGS labor, for Non San Juan Direct Home Centers	WP-LA-4	Manual Inputs
	WF-LA-6	(Non San Juan Home centers)		VVF-124-4	ivialidai iliputs
		(Non San Juan Home Centers)	(charged to San Juan Locations), for Base Period, and development of Linkage data and Test Period labor expenses with escalation.		
			and rest Period labor expenses with escalation.		
1,,					
11	14(D) (A - 7	Can lung Connection Chatles In Provide Manager	Colorina and the first of CICC labor for Contract to Breat the contract to the	MAD I A A	10
	WP-LA-7	San Juan Generating Station Indirect Normalized	Calculates normalization of SJGS labor, for San Juan Indirect Home Centers, for Base	VV P-LA-4	Manual Inputs
		Labor (Indirect Home centers)	Period, and development of Linkage data and Test Period labor expenses with		
12			escalation and attrition adjustments.		
	WP-LA-8	Summary of Shared Services Labor	Summary of PNMR Services Company Labor, Base Period, Adjusted Base Period,	WP SS-Shared Services.xlsx; WP	WP-LA-9, WP-LA-10
		,	Linkage data and Test Period amounts.	SS-2, WP SS-3, WP SS-8, WP SS-	= : = ; = : = :
				13, WP SS-14	
13					
13	WDIAO	PNMR Services Normalized Labor	Calculates normalization of PNMR Services Company labor, excluding overtime, for	WP-LA-8	Manual Innuts
1	WP-LA-9	L MANY SELVICES MOTHIGHTER FROM		· · · · = · · •	Manual Inputs
1			Base Period, and development of Linkage data and Test Period labor expenses with	WP SS-Shared Services.xlsx; WP	
	1		escalation, and associated payroll taxes (unallocated share).	SS-8, WP SS-13, WP SS-14	
14					}
	WP-LA-10	PNMR Services Overtime	Calculates PNMR Services Company overtime expenses for Linkage data and Test	WP-LA-8	Manual Inputs
1			Period, using labor escalation rates, and associated payroll taxes (unallocated	WP SS-Shared Services.xlsx; WP	'
1			share).	SS-8, WP SS-13, WP SS-14	
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	A	В	С	D	Е	F
1	PNM Exhibit HEM-4					
2	WP LA-1:Summary of PNM Direct Labor					
3	PNM labor (excluding San Juan and Shared Services)					
4	Base Period data is historical information from the Company's B	ooks and Records				
5	Hyperlink to Lead Sheet					
6						Column D +
7						Column E
				WP LA-2, Column	WP LA-3, Column	WP OM-3,
8				G COLUMN	D D	Column J
Ĭ						Columnia
				PNM Labor		
			Unadjusted	Normalized	PNM Overtime	Total Base Period
9	Description	FERC	Base Period	Adjustment	Adjustments	Adjustments
1 5	Total Operation Supervision and Engineering	500	431,329	54,572	-	54,572
22	Total Oper-Steam Expense-Major	502	116,465	(30,223)		(30,223)
24	Total Oper-Steam-Other Sources	503	(342)	342	-	342
32	Total Oper-Electric Exp-Major	505	1,335,471	47,251	-	47,251
39	Total Oper-Misc Steam Power Exp	506	57,102	(4,347)	-	(4,347)
45	Total Maint-Sup & Eng-Steam	510	110,590	7,074	-	7,074
53	Total Maint-Structures-Steam	511	294,361	50,883	-	50,883
61	Total Maint-Boiler Plant	512	177,673	137,426	-	137,426
68	Total Maint-Electric Plant	513	148,363	(334)	-	(334)
71	Total Maint-Misc Steam Plant	514	4,532	(4,532)	•	(4,532)
75	Total Oper-Sup & Eng-Nuclear	517	5,035	(5,035)	-	(5,035)
83	Total Oper-Sup & Eng-Other	546	551,010	636	-	636
88	Total Oper-Oth Pwr Gen Exp-Other	549	35,101	(35,101)	-	(35,101)
95	Total Oper-Oth Pwr Gen Exp-Other - Renewables	549	130,736	70,244	-	70,244
100	Total Maint-Structures-Fuel	552	280,156	102,421	-	102,421
108	Total Maint-Gen & Elec Plant	553	1,902,856	(39,374)	-	(39,374)
117	Total Oper-Load Dispatch-Sys Ctl	556	1,338,038	4,910	-	4,910
127	Total Oper-Sup & Eng-ETrans	560	1,475,439	(57,010)	P	(57,010)
135	Total Oper-Load Dispatch-ETrans	561	615,529	22,419	-	22,419
143	Total Oper-Station Exp-ETrans	562	282,554	(95,313)	-	(95,313)
147	Total Oper-Overhead Lines-ETrans	563	61,697	34,551	-	34,551
155	Total Oper-Misc Transmission-E	566	651,739	(83,640)	-	(83,640)
160	Total Maint Sup & Eng-ETrans	568	6,224	(6,224)	•	(6,224)
164	Total Maint-Structures-ETrans	569	1,731	(1,531)	-	(1,531)
172	Total Maint-Sta Equip-ETrans	570	2,084,521	(7,809)	-	(7,809)

[A	В	С	D	Е	F
1	PNM Exhibit HEM-4					
2	WP LA-1:Summary of PNM Direct Labor				,	
3	PNM labor (excluding San Juan and Shared Services)			A A B A A B A A B A B A B A B A B A B A		
4	Base Period data is historical information from the Company's B	ooks and Record	S.			
5	<u>Hyperlink to Lead Sheet</u>					wa
6						Column D +
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一				WP LA-2, Column	WP LA-3, Column	WP OM-3,
8				G	D	Column J
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				PNM Labor		
			Unadjusted	Normalized	PNM Overtime	Total Base Period
	Description	FERC	Base Period	Adjustment	Adjustments	Adjustments
	Total Maint-Overhead Lns-ETrans	571	132,222	40,889		40,889
	Total Maint-Trans Plant-NonMaj-E	574	14,090	(4,671)		(4,671)
191	Total Oper-Sup & Eng-EDist	580	1,416,424	14,374	***************************************	14,374
$\overline{}$	Total Oper-Station Exp-EDist	582	10,776	3,030	*	3,030
	Total Oper-Overhead Lines-EDist	583	1,972,356	(132,447)	-	(132,447)
	Total Oper-Undergrd Line-EDist	584	525,067	(40,628)	-	(40,628)
215	Total Oper-Street Light/Signal-E	585	76,343	3,330	•	3,330
223	Total Oper-Meter Expense-EDist	586	2,286,971	500,964	-	500,964
234	Total Oper-Misc Dist Exp-EDist	588	3,985,316	101,437	-	101,437
241	Total Maint-Sup & Eng-EDist	590	106,909	(45,347)		(45,347)
249	Total Maint-Station Equip-EDist	592	757,333	32,593	-	32,593
257	Total Maint-Overhead Lns-EDist	593	592,594	(142,416)	-	(142,416)
265	Total Maint-Und Lines-EDist	594	634,605	(255,543)	-	(255,543)
273	Total Maint-Streetlight/Signal-E	596	763,381	(160,368)	-	(160,368)
280	Total Maint-Meters-EDist	597	267,385	(18,896)	-	(18,896)
287	Total Supervision-Customer Accts	901	117,963	(13,348)	-	(13,348)
295	Total Meter Reading Expenses	902	3,410,928	(52,295)		(52,295)
304	Total Customer Record and Coll	903	4,177,700	141,972	-	141,972
311	Total Cust Service/Inf Expenses	906	274,592	(8,586)	-	(8,586)
	Total Customer Assistance Exps	908	432,960	(87,682)	-	(87,682)
************	Total Demo & Selling Expenses	912	3,636,306	60,259	#	60,259
	Total Advertising Expense	913	-//	-	-	
335	Total Admin and General Salaries - Production	920	336,101	76,706		76,706
344		920	433,623	35,018	-	35,018
	Total Admin and General Salaries - Distribution	920	2,229,472	100,474	-	100,474
	Total Admin and General Salaries - Distribution	920	733	(542)		(542)
	Total Injuries or Damages-Safety - Production	925	(875,313)			(542)
	Total Injuries or Damages-Safety - Production Total Injuries or Damages-Safety - Transmission	925	(383,624)		**	(1,631)
202	Total injuries of Damages-Safety - Transmission	743	(383,024)	(1,031)	-	(1,031)

	A	В	С	D	Е	F
1	PNM Exhibit HEM-4					
2	WP LA-1:Summary of PNM Direct Labor					
3	PNM labor (excluding San Juan and Shared Services)	1	Minufalantaurerous			
4	Base Period data is historical information from the Company's Boo	ks and Records				
5	Hyperlink to Lead Sheet					
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8				G	D	Column J
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				PNM Labor	500.40	
١.			Unadjusted	Normalized	PNM Overtime	Total Base Period
	Description	FERC	Base Period	Adjustment	Adjustments	Adjustments
371	Total Injuries or Damages-Safety - Distribution	925	(1,172,585)	(3,648)		(3,648)
373	Total Employee Pension and Benefits - Production	926	(10,019,368)	-	•	-
375	Total Employee Pension and Benefits - Transmission	926	(1,549,789)	-		-
377	Total Employee Pension and Benefits - Distribution	926	(4,685,997)	-		
383	Total Regulatory Commission Exp - Transmission	928	98,073	(6,448)	-	(6,448)
389	Total Regulatory Commission Exp - Distribution	928	395,005	(25,970)	-	(25,970)
397	Total Maint of General Plant - Production	935	8	(8)	-	(8)
406	Total Maint of General Plant - Transmission	935	408,499	(188,078)	-	(188,078)
	Total Maint of General Plant - Distribution	935	187,355	(48,033)	-	(48,033)
416						
	Total PNM Labor		23,092,327	36,717	-	36,717
418						
419	For Informational Purposes					
	PNM Labor (Non-Overtime)		37,821,708	36,717	-	36,717
	PNM Overtime		3,940,146	-	-	-
	PNM Labor Loads		(18,669,527)		-	-
423			23,092,327	36,717	-	36,717
424						
	General Note: The electronic version of this worksheet uses the M	licrosoft Excel	-			
	outline function. This function groups the elements of cost, and or	columns for				
425	print formatting purposes.					
	Note 1: Wages and Salaries Allocation calculation excludes labor lo	oads for				
122	Injuries and Damages and Pension and Benefits.					
426	1					

	A	В	G	Н	l	J
1	PNM Exhibit HEM-4					
2	WP LA-1:Summary of PNM Direct Labor					
3	PNM labor (excluding San Juan and Shared Services)					
4	Base Period data is historical information from the Company's B	Books and Record:				
5	Hyperlink to Lead Sheet			·W-1-1-1		
6			Column C +			
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7			Column F WP OM-4,			WP OM-4,
8			Column I			Column V
l °			Column	Linkage Period 1	Linkage Period 2	Coldinii
				Data	Data	Test Period
			Adjusted Base	7/1/2016 -	1/1/2017 -	WP LA-2, Col AS &
9	Description	FERC	Period	6/30/2017	12/31/2017	WP LA-3, Col AP
15	Total Operation Supervision and Engineering	500	485,901	461,856	448,216	461,112
22	Total Oper-Steam Expense-Major	502	86,242	86,533	87,398	89,446
24	Total Oper-Steam-Other Sources	503	-	-		-
32	Total Oper-Electric Exp-Major	505	1,382,722	1,387,406	1,401,298	1,434,168
39	Total Oper-Misc Steam Power Exp	506	52,755	50,278	48,894	50,287
45	Total Maint-Sup & Eng-Steam	510	117,665	111,842	108,539	111,662
53	Total Maint-Structures-Steam	511	345,244	342,518	343,177	351,576
61	Total Maint-Boiler Plant	512	315,099	314,740	316,875	324,421
68	Total Maint-Electric Plant	513	148,028	143,977	142,186	146,016
71	Total Maint-Misc Steam Plant	514	••	~	**	
75	Total Oper-Sup & Eng-Nuclear	517	-	-	-	-
83	Total Oper-Sup & Eng-Other	546	551,645	525,004	509,997	524,671
88	Total Oper-Oth Pwr Gen Exp-Other	549	-	-	-	_
95	Total Oper-Oth Pwr Gen Exp-Other - Renewables	549	200,980	167,098	168,763	172,705
100	Total Maint-Structures-Fuel	552	382,577	374,745	372,010	381,614
10	Total Maint-Gen & Elec Plant	553	1,863,482	1,869,023	1,887,187	1,931,513
11	Total Oper-Load Dispatch-Sys Ctl	556	1,342,948	1,279,285	1,243,622	1,279,405
12	Total Oper-Sup & Eng-ETrans	560	1,418,429	1,335,029	1,285,792	1,322,788
13	Total Oper-Load Dispatch-ETrans	561	637,948	605,666	587,239	604,136
143	Total Oper-Station Exp-ETrans	562	187,240	185,928	186,399	190,856
14	Total Oper-Overhead Lines-ETrans	563	96,248	96,572	97,538	99,823
15	Total Oper-Misc Transmission-E	566	568,099	541,737	527,022	541,586
160	Total Maint Sup & Eng-ETrans	568	-	-	-	-
16	Total Maint-Structures-ETrans	569	200	201	203	207
17	Total Maint-Sta Equip-ETrans	570	2,076,712	2,056,629	2,057,909	2,108,213

	A	В	G	Н	ı	J
1	PNM Exhibit HEM-4	-				
2	WP LA-1:Summary of PNM Direct Labor		Manufactural Control C			
3	PNM labor (excluding San Juan and Shared Services)			Walland Andrews		
4	Base Period data is historical information from the Company's Bo	ooks and Record:				
5	<u>Hyperlink to Lead Sheet</u>					
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7			Column F			
├-			WP OM-4,			WP OM-4,
8			Column I			Column V
				Linkage Period 1	Linkage Period 2	
				Data	Data	Test Period
			Adjusted Base	7/1/2016 -	1/1/2017 -	WP LA-2, Col AS &
9	Description	FERC	Period	6/30/2017	12/31/2017	WP LA-3, Col AP
178	Total Maint-Overhead Lns-ETrans	571	173,111	173,690	175,423	179,525
1 82	Total Maint-Trans Plant-NonMaj-E	574	9,419	9,450	9,544	9,767
191	Total Oper-Sup & Eng-EDist	580	1,430,798	1,111,116	889,777	915,173
195	Total Oper-Station Exp-EDist	582	13,806	11,232	9,467	9,731
204	Total Oper-Overhead Lines-EDist	583	1,839,909	1,785,508	1,759,986	1,801,297
209	Total Oper-Undergrd Line-EDist	584	484,439	469,502	462,314	473,174
215	Total Oper-Street Light/Signal-E	585	79,673	80,171	81,167	83,502
223	Total Oper-Meter Expense-EDist	586	2,787,935	2,653,125	2,576,241	2,636,980
234	Total Oper-Misc Dist Exp-EDist	588	4,086,753	3,659,101	3,379,402	3,465,522
241	Total Maint-Sup & Eng-EDist	590	61,562	48,966	40,287	41,441
249	Total Maint-Station Equip-EDist	592	789,925	719,472	674,277	690,902
257	Total Maint-Overhead Lns-EDist	593	450,178	416,133	394,822	404,600
265	Total Maint-Und Lines-EDist	594	379,063	364,560	357,029	365,454
273	Total Maint-Streetlight/Signal-E	596	603,013	577,717	564,143	577,376
280	Total Maint-Meters-EDist	597	248,490	226,856	213,023	218,275
287	Total Supervision-Customer Accts	901	104,615	105,269	106,576	109,643
295	Total Meter Reading Expenses	902	3,358,633	3,379,621	3,421,600	3,520,043
	Total Customer Record and Coll	903	4,319,673	4,346,624	4,400,579	4,527,109
	Total Cust Service/Inf Expenses	906	266,007	267,669	270,994	278,792
317	Total Customer Assistance Exps	908	345,278	347,436	351,752	361,873
325	Total Demo & Selling Expenses	912	3,696,565	3,719,669	3,765,876	3,874,232
327	Total Advertising Expense	913	-,050,500		-,,	
	Total Admin and General Salaries - Production	920	412,807	415,387	420,547	432,647
	Total Admin and General Salaries - Transmission	920	468,641	471,570	477,427	491,164
_	Total Admin and General Salaries - Transmission Total Admin and General Salaries - Distribution	920	2,329,946	2,249,861	2,210,090	2,273,679
	Total Admin and General Salaries - Distribution Total Admin and General Salaries - Renewables	920	2,329,946	2,243,861	2,210,090	2,213,019
				[1 601 400]	(1,400,204)	(722 407)
	Total Injuries or Damages-Safety - Production	925	(875,313)	(1,601,409)	(1,400,301)	·
365	Total Injuries or Damages-Safety - Transmission	925	(385,255)	(932,489)	(936,680)	(193,408)

	A	В	G	Н	1	J
1	PNM Exhibit HEM-4					
2	WP LA-1:Summary of PNM Direct Labor					
3	PNM labor (excluding San Juan and Shared Services)					
4	Base Period data is historical information from the Company's Bo	ooks and Record:	, , , ,			
5	Hyperlink to Lead Sheet					
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7			Column F			
			WP OM-4,			WP OM-4,
8			Column I	7:	C	Column V
				Linkage Period 1 Data	Linkage Period 2 Data	Test Period
			A 11 A - 1 D			
			Adjusted Base	7/1/2016 -	1/1/2017 -	WP LA-2, Col AS &
	Description	FERC	Period	6/30/2017	12/31/2017	WP LA-3, Col AP
	Total Injuries or Damages-Safety - Distribution	925	(1,176,234)	(2,010,952)	(2,048,546)	(1,182,609)
	Total Employee Pension and Benefits - Production	926	(10,019,368)	(8,770,741)	(8,763,376)	(8,367,893)
375	Total Employee Pension and Benefits - Transmission	926	(1,549,789)	(1,206,772)	(1,200,031)	(860,265)
377	Total Employee Pension and Benefits - Distribution	926	(4,685,997)	(6,084,238)	(6,110,811)	(5,233,611)
383	Total Regulatory Commission Exp - Transmission	928	91,625	92,198	93,343	96,029
389	Total Regulatory Commission Exp - Distribution	928	369,035	356,350	350,050	360,122
397	Total Maint of General Plant - Production	935	-	-	-	-
406	Total Maint of General Plant - Transmission	935	220,421	221,174	223,394	228,646
415	Total Maint of General Plant - Distribution	935	139,323	135,202	133,269	136,489
416						
417	Total PNM Labor		23,129,044	19,744,092	19,172,920	24,118,197
418						
419	For Informational Purposes					
	PNM Labor (Non-Overtime)		37,858,425	36,407,502	35,647,750	36,606,464
	PNM Overtime		3,940,146	3,955,892	3,9 9 7,533	4,095,840
	PNM Labor Loads		(18,669,527)	(20,619,302)	(20,472,363)	
423	Total PNM Labor		23,129,044	19,744,092	19,172,920	24,118,197
424						
	General Note: The electronic version of this worksheet uses the I	Microsoft Excel				
	outline function. This function groups the elements of cost, and c	or columns for				
425	print formatting purposes.					
	Note 1: Wages and Salaries Allocation calculation excludes labor	loads for	1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-		***************************************	
1 1	Unjuries and Damages and Pension and Benefits.	10443 101				
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1	PNM Exhibit HEM-4				
2	WP LA-1:Summary of PNM Direct Labor			·	
3	PNM labor (excluding San Juan and Shared Services)				
4	Base Period data is historical information from the Company's Bo	ooks and Record	1		
5	Hyperlink to Lead Sheet				
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7					
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٦				Test Period	,
			Adjusted Base	Adjusted Base	
			and Test Period	Period Variance -	
9	Description	FERC	Varianc e	%	Explanation
15	Total Operation Supervision and Engineering	500	(24,789)		Headcount reduction offset by escalation adjustment
22	Total Oper-Steam Expense-Major	502	3,204	3.71%	Escalation Adjustment
24	Total Oper-Steam-Other Sources	503	-	N/A	N/A
32	Total Oper-Electric Exp-Major	505	51,446	3.72%	Escalation Adjustment
39	Total Oper-Misc Steam Power Exp	506	(2,467)	-4.68%	Headcount reduction offset by escalation adjustment
45	Total Maint-Sup & Eng-Steam	510	(6,003)	-5.10%	Headcount reduction offset by escalation adjustment
53	Total Maint-Structures-Steam	511	6,332	1.83%	Escalation Adjustment
61	Total Maint-Boiler Plant	512	9,321	2,96%	Escalation Adjustment
68	Total Maint-Electric Plant	513	(2,013)	-1.36%	FTE Headcount reduction offset by labor escalations
71	Total Maint-Misc Steam Plant	514	-	N/A	N/A
75	Total Oper-Sup & Eng-Nuclear	517	-	N/A	N/A
83	Total Oper-Sup & Eng-Other	546	(26,974)	-4.89%	FTE Headcount reduction offset by labor escalations
88	Total Oper-Oth Pwr Gen Exp-Other	549	-	N/A	N/A
95	Total Oper-Oth Pwr Gen Exp-Other - Renewables	549	(28,275)	-14.07%	FTE Headcount reduction offset by labor escalations
100	Total Maint-Structures-Fuel	552	(963)	-0.25%	FTE Headcount reduction offset by labor escalations
108	Total Maint-Gen & Elec Plant	553	68,031	3.65%	Escalation Adjustment
117	Total Oper-Load Dispatch-Sys Ctl	556	(63,543)	-4.73%	FTE Headcount reduction offset by labor escalations
127	Total Oper-Sup & Eng-ETrans	560	(95,641)	-6.74%	FTE Headcount reduction offset by labor escalations
135	Total Oper-Load Dispatch-ETrans	561	(33,812)	-5.30%	FTE Headcount reduction offset by labor escalations
143	Total Oper-Station Exp-ETrans	562	3,616	1.93%	FTE Headcount reduction offset by labor escalations
147	Total Oper-Overhead Lines-ETrans	563	3,575	3.71%	FTE Headcount reduction offset by labor escalations
155	Total Oper-Misc Transmission-E	566	(26,513)	-4.67%	FTE Headcount reduction offset by labor escalations
160	Total Maint Sup & Eng-ETrans	568	-	N/A	N/A
164	Total Maint-Structures-ETrans	569	7	3.70%	Escalation Adjustment
172	Total Maint-Sta Equip-ETrans	570	31,500	1.52%	FTE Headcount reduction offset by labor escalations

A	В	K	L	M
1 PNM Exhibit HEM-4				
2 WP LA-1:Summary of PNM Direct Labor				
3 PNM labor (excluding San Juan and Shared Services)	***************************************			- William - Will
The state of the s	Base Period data is historical information from the Company's Books and Record			
5 Hyperlink to Lead Sheet				
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	NAME OF THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER OWNER OF THE OWNER OWNE			
8				
		Adjusted Base	Test Period Adiusted Base	
		and Test Period	Period Variance -	
9 Description	FERC	Variance	%	Explanation
178 Total Maint-Overhead Lns-ETrans	571	6,414	3.70%	Escalation Adjustment
182 Total Maint-Trans Plant-NonMaj-E	574	348	3.70%	Escalation Adjustment
191 Total Oper-Sup & Eng-EDist	580	(515,626)	-36.04%	FTE Headcount reduction offset by labor escalations
195 Total Oper-Station Exp-EDist	582	(4,075)	-29,51%	FTE Headcount reduction offset by labor escalations
204 Total Oper-Overhead Lines-EDist	583	(38,613)	-2,10%	FTE Headcount reduction offset by labor escalations
209 Total Oper-Undergrd Line-EDist	584	(11,265)	-2,33%	FTE Headcount reduction offset by labor escalations
215 Total Oper-Street Light/Signal-E	585	3,829	4.81%	Escalation Adjustment
223 Total Oper-Meter Expense-EDist	586	(150,955)	-5.41%	FTE Headcount reduction offset by labor escalations
234 Total Oper-Misc Dist Exp-EDist	588	(621,231)	-15.20%	FTE Headcount reduction offset by labor escalations
241 Total Maint-Sup & Eng-EDist	590	(20,121)	-32.68%	FTE Headcount reduction offset by labor escalations
249 Total Maint-Station Equip-EDist	592	(99,024)	-12.54%	FTE Headcount reduction offset by labor escalations
257 Total Maint-Overhead Lns-EDist	593	(45,578)	-10.12%	FTE Headcount reduction offset by labor escalations
265 Total Maint-Und Lines-EDist	594	(13,608)	-3.59%	FTE Headcount reduction offset by labor escalations
273 Total Maint-Streetlight/Signal-E	596	(25,637)	-4.25%	FTE Headcount reduction offset by labor escalations
280 Total Maint-Meters-EDist	597	(30,215)	-12.16%	FTE Headcount reduction offset by labor escalations
287 Total Supervision-Customer Accts	901	5,028	4.81%	Escalation Adjustment
295 Total Meter Reading Expenses	902	161,410	4.81%	Escalation Adjustment
304 Total Customer Record and Coll	903	207,436	4.80%	Escalation Adjustment
311 Total Cust Service/Inf Expenses	906	12,785	4.81%	Escalation Adjustment
317 Total Customer Assistance Exps	908	16,595	4.81%	Escalation Adjustment
325 Total Demo & Selling Expenses	912	177,666	4.81%	Escalation Adjustment
327 Total Advertising Expense	913	-	N/A	N/A
335 Total Admin and General Salaries - Production	920	19,841	4.81%	Escalation Adjustment
344 Total Admin and General Salaries - Transmission	920	22,523	4.81%	Escalation Adjustment
353 Total Admin and General Salaries - Distribution	920	(56,266)	-2,41%	FTE Headcount reduction offset by labor escalations
358 Total Admin and General Salaries - Renewables	920	(192)	-100.00%	Specifically forecasted loads
360 Total Injuries or Damages-Safety - Production	925	141,906	-16.21%	Specifically forecasted loads
365 Total Injuries or Damages-Safety - Transmission	925	191,847	-49.80%	Specifically forecasted loads

A	В	К	L	M
1 PNM Exhibit HEM-4				
2 WP LA-1:Summary of PNM Direct Labor				
3 PNM labor (excluding San Juan and Shared Services)				
4 Base Period data is historical information from the Company's Bo	Base Period data is historical information from the Company's Books and Record			
5 Hyperlink to Lead Sheet				
6				
7				
8				
			Test Period	
		Adjusted Base	Adjusted Base	
		and Test Period	Period Variance -	
9 Description	FERC	Variance	%	Explanation
371 Total Injuries or Damages-Safety - Distribution	925	(6,375)	0.54%	Specifically forecasted loads
373 Total Employee Pension and Benefits - Production	926	1,651,475	-16.48%	Specifically forecasted loads
375 Total Employee Pension and Benefits - Transmission	926	689,523	-44.49%	Specifically forecasted loads
377 Total Employee Pension and Benefits - Distribution	926	(547,614)	11.69%	Specifically forecasted loads
383 Total Regulatory Commission Exp - Transmission	928	4,404	4.81%	Escalation Adjustment
389 Total Regulatory Commission Exp - Distribution	928	(8,913)	-2.42%	Headcount reduction offset by escalation adjustment
397 Total Maint of General Plant - Production	935	-	N/A	N/A
406 Total Maint of General Plant - Transmission	935	8,225	3.73%	Escalation Adjustment
415 Total Maint of General Plant - Distribution	935	(2,833)	-2.03%	Headcount reduction offset by escalation adjustment
416				
417 Total PNM Labor		989,154		
418				
419 For Informational Purposes			······	
420 PNM Labor (Non-Overtime)		(1,251,960)		
421 PNM Overtime		155,694		
422 PNM Labor Loads		2,085,420		
423 Total PNM Labor		989,154		
424			***************************************	
General Note: The electronic version of this worksheet uses the Microsoft Excel				
outline function. This function groups the elements of cost, and or columns for				
print formatting purposes.				
Note 1: Wages and Salaries Allocation calculation excludes labor				
Injuries and Damages and Pension and Benefits.				
426				

	A	В	N	U	AB	AC
1	PNM Exhibit HEM-4					
2	WP LA-1:Summary of PNM Direct Labor					
3	PNM labor (excluding San Juan and Shared Services)					
4	Base Period data is historical information from the Company's Books and Record:					
5	Hyperlink to Lead Sheet					
6						
7						
8						
				Total Base Period	Total Test Period	
				W&S Allocation	W&S Allocation	
9	Description	FERC	Allocator	(Note 1)	(Note 1)	W&S Allocator Category
15	Total Operation Supervision and Engineering	500	Gen Dmd	485,901	461,112	Production Wages and Salaries
22	Total Oper-Steam Expense-Major	502	Gen Dmd	86,242	89,446	Production Wages and Salaries
24	Total Oper-Steam-Other Sources	503	Gen Dmd	-	-	Production Wages and Salaries
32	Total Oper-Electric Exp-Major	505	Gen Dmd	1,382,722	1,434,168	Production Wages and Salaries
39	Total Oper-Misc Steam Power Exp	506	Gen Dmd	52,755	50,287	Production Wages and Salaries
45	Total Maint-Sup & Eng-Steam	510	Energy	117,665	111,662	Production Wages and Salaries
53	Total Maint-Structures-Steam	511	Gen Dmd	345,244	351,576	Production Wages and Salaries
61	Total Maint-Boiler Plant	512	Energy	315,099	324,421	Production Wages and Salaries
68	Total Maint-Electric Plant	513	Energy	148,028	146,016	Production Wages and Salaries
71	Total Maint-Misc Steam Plant	514	Gen Dmd	-	-	Production Wages and Salaries
75	Total Oper-Sup & Eng-Nuclear	517	Gen Dmd	-	-	Production Wages and Salaries
83	Total Oper-Sup & Eng-Other	546	Energy	551,645	524,671	Production Wages and Salaries
88	Total Oper-Oth Pwr Gen Exp-Other	549	Energy	-	-	Production Wages and Salaries
95	Total Oper-Oth Pwr Gen Exp-Other - Renewables	549	Renewables	197,162	172,705	Production Wages and Salaries
100	Total Maint-Structures-Fuel	552	Gen Dmd	382,577	381,614	Production Wages and Salaries
108	Total Maint-Gen & Elec Plant	553	Energy	1,863,482		Production Wages and Salaries
11	Total Oper-Load Dispatch-Sys Ctl	556	Gen Dmd	1,342,948	1,279,405	Production Wages and Salaries
12	Total Oper-Sup & Eng-ETrans	560	Trans Dmd	1,418,161	1,322,788	Transmission Wages and Salaries
13.	Total Oper-Load Dispatch-ETrans	561	Trans Dmd	637,948	604,136	Transmission Wages and Salaries
143	Total Oper-Station Exp-ETrans	562	Trans Dmd	187,240	190,856	Transmission Wages and Salaries
14	Total Oper-Overhead Lines-ETrans	563	Trans Dmd	96,248	99,823	Transmission Wages and Salaries
15	Total Oper-Misc Transmission-E	566	Trans Dmd	568,099	541,586	Transmission Wages and Salaries
160	Total Maint Sup & Eng-ETrans	568	Trans Dmd	*	**	Transmission Wages and Salaries
164	Total Maint-Structures-ETrans	569	Trans Dmd	200	207	Transmission Wages and Salaries
172	Total Maint-Sta Equip-ETrans	570	Trans Dmd	2,076,712	2,108,213	Transmission Wages and Salaries

A	В	N	U	AB	AC
1 PNM Exhibit HEM-4					
2 WP LA-1:Summary of PNM Direct Labor					
3 PNM labor (excluding San Juan and Shared Services)					
4 Base Period data is historical information from the Company's B	ooks and Record:				
5 Hyperlink to Lead Sheet					
6					
7					
8					
			Total Base Period	Total Test Period	
			W&S Allocation	W&S Allocation	
9 Description	FERC	Allocator	(Note 1)	(Note 1)	W&S Allocator Category
178 Total Maint-Overhead Lns-ETrans	571	Trans Dmd	173,111		Transmission Wages and Salaries
182 Total Maint-Trans Plant-NonMaj-E	574	Trans Dmd	9,419		Transmission Wages and Salaries
191 Total Oper-Sup & Eng-EDist	580	Retail	1,430,798		Distribution Wages and Salaries
195 Total Oper-Station Exp-EDist	582	Retail	13,806		Distribution Wages and Salaries
204 Total Oper-Overhead Lines-EDist	583	Retail	1,839,785		Distribution Wages and Salaries
209 Total Oper-Undergrd Line-EDist	584	Retail	484,439		Distribution Wages and Salaries
215 Total Oper-Street Light/Signal-E	585	Retail	79,673		Distribution Wages and Salaries
223 Total Oper-Meter Expense-EDist	586	Retail	2,787,935		Distribution Wages and Salaries
234 Total Oper-Misc Dist Exp-EDist	588	Retail	4,086,938		Distribution Wages and Salaries
241 Total Maint-Sup & Eng-EDist	590	Retail	61,562		Distribution Wages and Salaries
249 Total Maint-Station Equip-EDist	592	Retail	789,925		Distribution Wages and Salaries
257 Total Maint-Overhead Lns-EDist	593	Retail	450,178		Distribution Wages and Salaries
265 Total Maint-Und Lines-EDist	594	Retail	378,870		Distribution Wages and Salaries
273 Total Maint-Streetlight/Signal-E	596	Retail	602,665		Distribution Wages and Salaries
280 Total Maint-Meters-EDist	597	Retail	248,490		Distribution Wages and Salaries
287 Total Supervision-Customer Accts	901	Retail	104,615		Customer Accounting
295 Total Meter Reading Expenses	902	Retail	3,358,633		Customer Accounting
304 Total Customer Record and Coll	903	Retail	4,319,673		Customer Accounting
311 Total Cust Service/Inf Expenses	906	Retail	266,007		Cust Service & Information
317 Total Customer Assistance Exps	908	Retail	345,278		Cust Service & Information
325 Total Demo & Selling Expenses	912	Sales	3,696,565	3,874,232	
327 Total Advertising Expense	913	Retail	3,000,303	5,017,232	Sales
335 Total Admin and General Salaries - Production	920	Gen Dmd	412,807	432 647	Administrative and General
344 Total Admin and General Salaries - Froduction	920	Trans W&S	468,641		Administrative and General
353 Total Admin and General Salaries - Transmission	920	Retail	2,329,946		Administrative and General
358 Total Admin and General Salaries - Distribution	920	Renewables	2,329,940	2,273,079	Administrative and General
360 Total Injuries or Damages-Safety - Production	920	Gen Dmd	-	-	Administrative and General
				2 665	Administrative and General
365 Total Injuries or Damages-Safety - Transmission	925	Trans W&S	2,570	2,665	Auministrative and General

	А	В	N	U	AB	AC
1	PNM Exhibit HEM-4					
2	WP LA-1:Summary of PNM Direct Labor					
3	PNM labor (excluding San Juan and Shared Services)					
4	Base Period data is historical information from the Company's Bo	ooks and Record:				
5	Hyperlink to Lead Sheet					
6					***************************************	
7		de production de la constant de la c				
-						
8						
				Total Base Period W&S Allocation	Total Test Period W&S Allocation	
201212-01122-01	Description	FERC	Allocator	(Note 1)	(Note 1)	W&S Allocator Category
	Total Injuries or Damages-Safety - Distribution	925	Retail	10,378		Administrative and General
373	Total Employee Pension and Benefits - Production	926	Gen Dmd	-	-	Administrative and General
375	Total Employee Pension and Benefits - Transmission	926	Trans W&S	-	-	Administrative and General
377	Total Employee Pension and Benefits - Distribution	926	Retail	-	•	Administrative and General
383	Total Regulatory Commission Exp - Transmission	928	Trans W&S	91,625	96,029	Administrative and General
389	Total Regulatory Commission Exp - Distribution	928	Retail	369,035	360,122	Administrative and General
397	Total Maint of General Plant - Production	935	Gen Dmd	-	-	Administrative and General
406	Total Maint of General Plant - Transmission	935	Trans W&S	220,421	228,646	Administrative and General
415	Total Maint of General Plant - Distribution	935	Retail	139,323	136,489	Administrative and General
416						
417	Total PNM Labor			41,829,190	40,702,304	
418						
	For Informational Purposes					
	PNM Labor (Non-Overtime)					
	PNM Overtime					
422						
423	AND THE RESERVE OF THE PROPERTY OF THE PROPERT					
424					***************************************	
	General Note: The electronic version of this worksheet uses the					
	outline function. This function groups the elements of cost, and	or columns for				
425	print formatting purposes.					
	Note 1: Wages and Salaries Allocation calculation excludes labor	loads for				
426	Injuries and Damages and Pension and Benefits.					

	A	В	С	D	E	F	G	AQ	AR	AS
1	PNM Exhibit HEM-4									
	WP LA-2: PNM Normalized Labor (Excluding SJGS and	Shared S	Services)							
-	PNM labor (excluding San Juan and Shared Services)									
-	miscellaneous pay pension eligible, paid absence, va									
	allowances, system operations labor, switchyard lab									
1	Injuries and Damages Load. See WP LA-3 for overtim	-	in and benefits Load, and							
	-									
5	Base Period data is historical information from the C	ompany's	Books and Records.							
6	Hyperlink to Lead Sheet						C-1			WID I A A Colores
_							Column F -			WP LA-1, Column
7	VIII III AANAA AA					Normalize Base	Column D	Linkage Period 1	Linkage Period 2	H
						Period		Data	Data	
			And the state of t	t to a d'anna a d Dana	17 204 C Day		Bass Basical			
			5500 11-1	Unadjusted Base	June 17, 2016 Pay	Column D*26	Base Period	7/1/2016 - 6/30/2017	1/1/2017 - 12/31/2017	Total Test Period
$\overline{}$	Description	FERC	FERC - Union/Non-Union	Period	Period	(Note 1)	Adjustment			
14	Total Operation Supervision and Engineering	500	500 - NU Total	431,329	18,689	485,901	54,572	461,856	448,216	461,112
19	Total Oper-Steam Expense-Major	502	502 - NU Total	5,847	1 643	42.600	(5,847)	***************************************	42.260	44 370
24	Total Oper-Steam Expense-Major	502	502 - U Total	67,075	1,642	42,699	(24,376)		43,269	44,279
26	Total Oper-Steam-Other 5ources	503	503 - U Total	(342)	-	*	342	-	-	-
33	Total Oper-Electric Exp-Major	505	505 - NU Total	(3,398)	-		3,398		-	
39	Total Oper-Electric Exp-Major	505	505 - U Total	884,587	35,709	928,441	43,854	931,535	940,820	962,793
$\overline{}$	Total Oper-Misc Steam Power Exp	506	506 - NU Total	52,635	1,931	50,219	(2,417)	47,734	46,324	47,657
	Total Oper-Misc Steam Power Exp	506	506 - U Total	1,931		· ·	(1,931)		*	-
_	Total Maint-Sup & Eng-Steam	510	510 - NU Total	110,590	4,526	117,665	7,074	111,842	108,539	111,662
60	Total Maint-Structures-Steam	511	511 - NU Total	(9,952)	2,829	73,558	83,510	69,918	67,853	69,805
	Total Maint-Structures-Steam	511	511 - U Total	254,697	8,541	222,071	(32,626)	222,811	225,032	230,288
73	Total Maint-Boiler Plant	512	512 - NU Total	35,033	1,031	26,801	(8,232)	25,475	24,722	25,434
	Total Maint-Boiler Plant	512	512 - U Total	124,862	10,405	270,520	145,658	271,422	274,127	280,530
85	Total Maint-Electric Plant	513	513 - NU Total	71,702	3,339	86,801	15,099	82,506	80,069	82,373
87	Total Maint-Electric Plant	513	513 - U Total	34,019	715	18,585	(15,434)		18,833	19,273
90	Total Maint-Misc Steam Plant	514	514 - NU Total	4,532		-	(4,532)	_	*	-
	Total Oper-Sup & Eng-Nuclear	517	517 - NU Total	5,035	-		(5,035)	-	407.005	743 544
	Total Oper-Sup & Eng-Other	546	546 - NU Total	539,219	20,764	539,855	636	513,140	497,985	512,314
_	Total Oper-Oth Pwr Gen Exp-Other	549	549 - NU Total	35,101			(35,101)	-		
	Total Oper-Oth Pwr Gen Exp-Other	549	549 - NU Renew Total	130,736	6,405	200,980	70,244	167,098	168,763	172,705
-	Total Maint-Structures-Fuel	552	552 - NU Total	138,258	6,651	172,934	34,677	164,376	159,522	164,112
-	Total Maint-Structures-Fuel	552	552 - U Total	95,872	6,293	163,616	67,744	164,161	165,797	169,670
127	Total Maint-Gen & Elec Plant	553	553 - NU Total	95,453	557	14,487	(80,966)	13,771	13,364	13,748
***************************************	Total Maint-Gen & Elec Plant	553	553 - U Total	1,342,677	53,241	1,384,269	41,592	1,388,883	1,402,726	1,435,487
	Total Oper-Load Dispatch-Sys Ctl	556	556 - NU Total	1,287,891	84,393	1,292,801	4,910	1,228,825	1,192,535	1,226,847
	Total Oper-Sup & Eng-ETrans	560	560 - NU Total	1,474,068	54,492	1,417,057	(57,010)	1,333,649	1,284,394	1,321,350
	Total Oper-Load Dispatch-ETrans	561	561 - NU Total	536,156	45,478	558,575	22,419	525,796	506,377	520,947
***************************************	Total Oper-Station Exp-ETrans	562	562 - NU Total	80,094	3,006	30,832	(49,262)	29,023	27,951	28,755
	Total Oper-Station Exp-ETrans	562	562 - U Total	175,978	4,997	129,926	(46,052)		131,659	134,733
	Total Oper-Overhead Lines-ETrans	563	563 - NU Total	6,551	-	-	(6,551)		<u> </u>	-
_	Total Oper-Overhead Lines-ETrans	563	563 - U Total	42,357	3,210	83,459	41,102	83,737	84,572	86,547
181	Total Oper-Misc Transmission-E	566	566 - NU Total	462,980	17,530	455,772	(7,208)	429,027	413,182	425,070

wangan.	A I	В	C	D	E	F I	G	AQ	AR	AS
1	PNM Exhibit HEM-4									
7	WP LA-2: PNM Normalized Labor (Excluding SJGS and	Shared S	Services)							
3										
_	miscellaneous pay pension eligible, paid absence, vac		- 1							
i	allowances, system operations labor, switchyard labor									
i	Injuries and Damages Load. See WP LA-3 for overtim		in and senents coad, and							
4	1					***************************************			V-/	
5	Base Period data is historical information from the Co	ompany's	Books and Records.							
6	Hyperlink to Lead Sheet									14101646
-							Column F -			WP LA-1, Column
	The state of the s		,			Normalize Base	Column D	Linkage Period 1	Linkage Period 2	Н
						Period		Data	Data	
				Unadjusted Base	June 17, 2016 Pay	Column D*26	Base Period	7/1/2016 -	1/1/2017 -	
-	December 1	rene	FFDC Union/Non-Union	Period	Period	(Note 1)	Adjustment	6/30/2017	12/31/2017	Total Test Period
	Description	FERC	FERC - Union/Non-Union					74,370	75,111	76,865
	Total Oper-Misc Transmission-E	566	566 - U Total	150,555	2,851	74,123	(76,432)	74,370	75,111	76,865
	Total Maint Sup & Eng-ETrans	568 569	568 - NU Total	6,224 207	-	*	(6,224) (207)	-		-
194		569 569	569 - NU Total	1,323	-	-	(1,323)	-	-	-
196 203		569	569 - U Total 570 - NU Total	442,136	16,781	436,304	(5,833)	410,700	395,532	406,913
				······································				1,215,928	1,228,047	1,256,728
209		570	570 - U Total	1,213,864	46,611	1,211,888	(1,976) (28,132)	1,213,328	1,220,047	1,230,728
214		571 571	571 - NU Total 571 - U Total	28,132	5,694	148,031	69,020	148,525	150,005	153,508
216		574	571 - U Total	79,011 632	5,694	148,031	(632)	140,323	130,003	133,300
	Total Maint-Trans Plant-NonMaj-E Total Maint-Trans Plant-NonMaj-E	574	574 - U Total	4,039	-		(4,039)	-		
-		580	580 - NU Total	1,433,511	58,350	1,524,106	90,595	1,206,984	988,263	1,016,699
	Total Oper-Sup & Eng-EDist	580	580 - NO Total	1,433,511	1,559	40,523	(76,221)	38,800	37,854	38,738
	Total Oper-Sup & Eng-EDist Total Oper-Station Exp-EDist	582	582 - NU Total	5,777	477	12,396	6,619	9,817	8,038	8,269
	Total Oper-Station Exp-EDIST	582	582 - U Total	3,589	4//	12,390	(3,589)	3,01/	0,030	5,209
	Total Oper-Station Exp-EDISt Total Oper-Overhead Lines-EDist	583	583 - NU Total	243,166		124	(243,042)			-
	Total Oper-Overhead Lines-EDist Total Oper-Overhead Lines-EDist	583	583 - U Total	1,209,230	50,762	1,319,825	110,594	1,263,705	1,232,890	1,261,684
	Total Oper-Undergrd Lines-EDist	584	584 - NU Total	55,098	30,762	1,313,623	(55,098)	1,203,703	1,232,830	1,201,004
***************************************	Total Oper-Undergrd Line-EDist	584	584 - NO Total	347,207	13,911	361,676	14,470	346,298	337,853	345,744
266		585	585 - NU Total	76,343	3,064	79,673	3,330	80,171	81,167	83,502
	Total Oper-Meter Expense-EDist	586	586 - NU Total	(317,593)	5,515	143,384	460,977	113,550	92,973	95,648
_	Total Oper-Meter Expense-EDist	586	586 - U Total	2,442,396	95,476	2,482,383	39,987	2,376,831	2,318,872	2,373,030
	Total Oper-Misc Dist Exp-EDist	588	588 - NU Total	1,277,586	64,785	1,680,719	403,133	1,331,157	1,089,935	1,121,295
	Total Oper-Misc Dist Exp-EDist	588	588 - U Total	2,194,473	72,799	1,892,777	(301,696)		1,768,102	1,809,397
	Total Maint-Sup & Eng-EDist	590	590 - NU Total	100,957	2,329	60,550	(40,407)		39,262	40,392
-	Total Maint-Sup & Eng-EDist	590	590 - U Total	4,940	2,323	- 00,330	(4,940)			- 40,332
	Total Maint-Station Equip-EDist	592	592 - NU Total	121,433	9,275	241,161	119,729	190,983	156,374	160,874
	7 Total Maint-Station Equip-Edist	592	592 - U Total	569,543	18,554	482,407	(87,136)	 	450,631	461,156
-	Total Maint-Overhead Lns-EDist	593	593 - NU Total	230,194	4,946	128,602	(101,592)	101,844	83,388	85,788
-	Total Maint-Overhead Lns-EDist	593	593 - U Total	224,332	7,058	183,508	(40,824)		171,421	175,424
335		594	594 - NU Total	110,473	681	17,891	(92,582)		11,476	11,806
_	Total Maint-Und Lines-EDist	594	594 - U Total	421,262	9,935	258,301	(162,961)	247,318	241,288	246.923
345		596	596 - NU Total	84,358	407	10,934	(73,425)		6,864	246,923 7,062
	Total Maint-Streetlight/Signal-E	596	596 - U Total	626,261	20,743	539,317	(86,944)		503,793	515,559
	Total Maint-Meters-EDist	597	597 - NU Total	91,782	3,004	78,096	(13,686)		50,639	52,096

	A	В	c 1	D	E	Ė [G	AQ	AR	AS
1	PNM Exhibit HEM-4					,		74	All	7.5
1 2	WP LA-2: PNM Normalized Labor (Excluding SJGS and	Charad C	onicos							
2										
3	PNM labor (excluding San Juan and Shared Services) of									
	miscellaneous pay pension eligible, paid absence, vac									:
	allowances, system operations labor, switchyard labo	r, Pensio	n and Benefits Load, and							
4	Injuries and Damages Load. See WP LA-3 for overtime	e.	:							
5	Base Period data is historical information from the Co	mpany's	Books and Records.							
6	Hyperlink to Lead Sheet									
							Column F -			WP LA-1, Column
7							Column D			н
						Normalize Base		Linkage Period 1	Linkage Period 2	
						Period		Data	Data	
				Unadjusted Base	June 17, 2016 Pay	Column D*26	Base Period	7/1/2016 -	1/1/2017 ~	
8	Description	FERC	FERC - Union/Non-Union	Period	Period	(Note 1)	Adjustment	6/30/2017	12/31/2017	Total Test Period
359	Total Maint-Meters-EDist	597	597 - U Total	135,043	4,994	129,833	(5,210)	124,313	121,281	124,114
365	Total Supervision-Customer Accts	901	901 - NU Total	115,353	3,923	102,005	(13,348)	102,642	103,917	106,907
372	Total Meter Reading Expenses	902	902 - NU Total	3,141,511	118,966	3,093,109	(48,402)	3,112,441	3,151,105	3,241,771
377	Total Meter Reading Expenses	902	902 - U Total	3,893	-		(3,893)	-	-	-
385	Total Customer Record and Coll	903	903 - NU Total	4,058,143	161,770	4,206,518	148,375	4,232,809	4,285,390	4,408,694
389	Total Customer Record and Coll	903	903 - U Total	19,572	506	13,168	(6,403)	13,212	13,344	13,656
395	Total Cust Service/Inf Expenses	906	906 - NU Total	274,066	10,211	265,481	(8,586)	267,140	270,458	278,240
401	Total Customer Assistance Exps	908	908 - NU Total	432,960	13,280	345,278	(87,682)	347,436	351,752	361,873
408	Total Demo & Selling Expenses	912	912 - NU Total	3,542,050	112,543	3,602,309	60,259	3,624,824	3,669,853	3,775,445
410	Total Advertising Expense	913	913 - NU Total	7			-	-	**	
418	Total Admin and General Salaries - Production	920	920 - NU Total	336,101	15,877	412,807	76,706	415,387	420,547	432,647
426	Total Admin and General Salaries - Transmission	920	920 - NU Total	433,564	17,931	468,582	35,018	471,511	477,368	491,103
434	Total Admin and General Salaries - Distribution	920	920 - NU Total	2,228,790	89,443	2,329,712	100,921	2,249,626	2,209,852	2,273,436
436	Total Admin and General Salaries - Distribution	920	920 - U Total	448	-	-	(448)	-	-	-
441	Total Admin and General Salaries - Renewables	920	920 - NU Renew Total	733	-	192	(542)	-	-	-
443	Total Injuries or Damages-Safety - Production	925	925 - NU Total	(875,313)	-	(875,313)	_	(1,601,409)	(1,400,301)	(733,407)
448	Total Injuries or Damages-Safety - Transmission	925	925 - NU Total	(387,758)	-	(387,825)	(67)	(935,068)	(939,284)	(196,074)
453	Total Injuries or Damages-Safety - Distribution	925	925 - NU Total	(1,186,149)	-	(1,186,612)	(463)	(2,021,074)	(2,058,560)	(1,192,857)
456	Total Injuries or Damages-Safety - Transmission	925	925 - U Total	4,135	99	2,570	(1,565)	2,579	2,604	2,665
459	Total Injuries or Damages-Safety - Distribution	925	925 - U Total	10,381	277	7,196	(3,185)	6,929	6,790	6,948
461	Total Employee Pension and Benefits - Production	926	926 - NU Total	(10,019,368)	-	(10,019,368)		(8,770,741)	(8,763,376)	(8,367,893)
463	Total Employee Pension and Benefits - Transmission	926	926 - NU Total	(1,549,789)	-	(1,549,789)	-	(1,206,772)	(1,200,031)	(860,265)
465	Total Employee Pension and Benefits - Distribution	926	926 - NU Total	(4,685,997)	-	(4,685,997)	-	(6,084,238)	(6,110,811)	(5,233,611)
470	Total Regulatory Commission Exp - Transmission	928	928 - NU Total	98,070	3,524	91,622	(6,448)	92,195	93,340	96,026
475	Total Regulatory Commission Exp - Distribution	928	928 - NU Total	394,991	14,193	369,021	(25,970)	356,336	350,036	360,107
483	Total Maint of General Plant - Production	935	935 - NU Total	8	-	-	(8)	-	-	-
491	Total Maint of General Plant - Transmission	935	935 - NU Total	15,234	1,172	6,304	(8,930)	6,343	6,422	6,607
499	Total Maint of General Plant - Distribution	935	935 - NU Total	51,329	808	21,009	(30,319)	20,287	19,928	20,502
505	Total Maint of General Plant - Transmission	935	935 - U Total	335,899	6,029	156,752	(179,147)	157,274	158,842	162,551
511	Total Maint of General Plant - Distribution	935	935 - U Total	111,523	3,608	93,810	(17,714)	90,330	88,510	90,578
512										
513	Total Labor			19,152,181	1,491,094	19,188,898	36,717	15,788,200	15,175,387	20,022,358
514										
515	Escalation Factors (Note 2):									
516		2017	2018							
517	Non-Union	2.5%	3.0%				Market process and the control of th			
518	Union	2.0%	2.5%							

D
E Headcount at 1/1/2017
33
38
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ction groups the
91

	A	В	С	D	E	AN	AO	AP
1	PNM Exhibit HEM-4							
2	WP LA-3 PNM Overtime (Excluding S.	JGS and Sha	ared Services)	18/11/04/11				
3	Base Period data is historical informa			Books and Reco	ords.	MAAA		
4						***************************************		
5	Hyperlink to Lead Sheet						***************************************	
				140144		14/0.1.4.4	3510.1.6.4	140104
_				WP LA-1,		WP LA-1,	WP LA-1,	WP LA-1,
6				Column E		Column H	Column I	Column J
							-	
						Linkage Period 1	Linkage Period 2	
						Data	Data	
				Base Period	Adjusted Base	7/1/2016 -	1/1/2017 -	
7	FERC - U/NU	FERC	Base Period	Adjustments	Period	6/30/2017	12/31/2017	Total Test Period
8	502 - U	502	42,402	Aujustments	42,402	42,543	42,967	43,971
9	502 -NU	502	1,141		1,141	1,148	1,162	1,196
10	505 - U	505	428,521		428,521	429,949	434,235	444,376
11	505 - NU	505	25,761		25,761	25,922	26,244	26,999
12	506 - NU	506	71		71	71	72	74
13	506 - U	506	2,465		2,465	2,473	2,498	2,556
14	511 - NU	511	981		981	987	999	1,028
15	511 - U	511	46,738		46,738	46,894	47,361	48,467
16	511 -NU	511	1,897		1,897	1,909	1,933	1,988
17	512 - NU	512	1,094		1,094	1,101	1,114	1,146
18	512 - U	512	15,823	THE PERSON NAMED OF THE PE	15,823	15,875	16,034	16,408
19	512 -NU	512	862		862	867	878	903
20	513 - NU	513	13,577		13,577	13,661	13,831	14,229
21	513 - U	513	29,065		29,065	29,162	29,453	30,141
22	546 - NU	546	11,790		11,790	11,864	12,011	12,357
23	552 - NU	552	4,252		4,252	4,279	4,332	4,456
24	552 - U	552	36,751		36,751	36,874	37,241	38,111
25	552 -NU	552	5,024		5,024	5,055	5,118	5,265
26	553 - NU	553	377	· · · · · · · · · · · · · · · · · · ·	377	379	384	395
27	553 - ป	553	432,456		432,456	433,897	438,222	448,457
28	553 -NU	553	31,893		31,893	32,093	32,491	33,426
29	556 - NU	556	46,395		46,395	46,685	47,265	48,625
30	556 -NU	556	3,752		3,752	3,775	3,822	3,932
31	560 - NU	560	1,372		1,372	1,380	1,397	1,438
32	561 - NU	561	74,036		74,036	74,499	75,424	77,595
33	561 -NU	561	5,337		5,337	5,371	5,437	5,594
34	562 - U	562	35,010		35,010	35,127	35,477	36,305
35	562 -NU	562	(8,528)		(8,528)	(8,581)	(8,688)	(8,938)
36	563 - U	563	11,544	W-VIII	11,544	11,582	11,697	11,971
37	563 -NU	563	1,246		1,246	1,253	1,269	1,305

	Α.	В	С	D	E	AN	AO	AP
	A	В	C	U	<u> </u>	AN	AU	Ar
1	PNM Exhibit HEM-4	100 101-						
2	WP LA-3 PNM Overtime (Excluding S			Daalaaad Daa				
3	Base Period data is historical informa	ation from t	ne Company's	Books and Reco	oras.			
4								
5	Hyperlink to Lead Sheet							
				WP LA-1,		WP LA-1,	WP LA-1,	WP LA-1,
6				Column E		Column H	Column I	Column J
7	FERC - U/NU	FERC	Base Period	Base Period Adjustments	Adjusted Base Period	Linkage Period 1 Data 7/1/2016 - 6/30/2017	Linkage Period 2 Data 1/1/2017 - 12/31/2017	Total Test Period
38	566 - NU	566	1,778		1,778	1,789	1,811	1,863
39	566 - U	566	35,232		35,232	35,350	35,702	36,536
40	566 -NU	566	1,194		1,194	1,202	1,217	1,252
41	569 - U	569	200		200	201	203	207
42	570 - NU	570	285		285	287	291	299
43	570 - U	570	410,803		410,803	412,172	416,280	426,003
44	570 -NU	570	17,432		17,432	17,541	17,759	18,270
45	571 - U	571	24,306		24,306	24,387	24,630	25,206
46	571 -NU	571	773		773	778	788	810
47	574 - U	574	9,419		9,419	9,450	9,544	9,767
48	580 - NU	580	(134,565)		(134,565)	(135,406)	(137,088)	(141,033)
49	580 - U	580	80		80	80	81	83
50	580 -NU	580	654		654	658	666	685
51	582 - U	582	1,410		1,410	1,415	1,429	1,462
52	583 - NU	583	335		335	337	341	351
53	583 - U	583	482,629		482,629	484,237	489,064	500,486
54	583 -NU	583	36,997	#\$F\$47.747.4147.4147.4147.4147.4147.4147.41	36,997	37,228	37,691	38,775
55	584 - NU	584	267	ara	267	268	272	280
56	584 - U	584	111,453	***************************************	111,453	111,825	112,939	115,577
57	584 -NU	584	11,042		11,042	11,111	11,250	11,573
58	586 - U	586	150,109	***************************************	150,109	150,609	152,110	155,663
59	586 -NU	586	12,059		12,059	12,135	12,285	12,639
60	588 - NU	588	204,032		204,032	205,307	207,858	213,838
61	588 - U	588	279,858		279,858	280,791	283,589	290,212
62	588 -NU	588	29,368		29,368	29,551	29,918	30,779
63	590 - U	590	1,011		1,011	1,015	1,025	1,049
64	592 - NU	592	(125)		(125)	(126)	(128)	(131)
65	592 - U	592	60,970		60,970	61,174	61,783	63,226
66	592 -NU	592	5,512		5,512	5,547	5,616	5,777
67	593 - NU	593	9,709		9,709	9,769	9,891	10,175
68	593 - U	593	118,908	N.,	118,908	119,304	120,494	123,308
69	593 -NU	593	9,451		9,451	9,510	9,629	9,906
70	594 - NU	594	(33)		(33)	(33)	(33)	(34)

	Α	В	С	D	Е	AN	AO	AP
1	PNM Exhibit HEM-4							
2	WP LA-3 PNM Overtime (Excluding SJ	GS and Sha	red Services)					
3	Base Period data is historical informa			Books and Reco	ords.	735-727-727-727-72		
4								
5	Hyperlink to Lead Sheet				***************************************			
		•		WP LA-1,		WP LA-1,	WP LA-1,	WP LA-1,
6				Column E		Column H	Column I	Column J
۳								
7	FERC - U/NU	FERC	Base Period	Base Period Adjustments	Adjusted Base Period	Linkage Period 1 Data 7/1/2016 - 6/30/2017	Data 1/1/2017 - 12/31/2017	Total Test Period
71	594 - U	594	98,446		98,446	98,774	99,758	102,088
72	594 -NU	594	4,457		4,457	4,485	4,541	4,671
73	596 - NU	596	1,969		1,969	1,982	2,006	2,064
74	596 - U	596	49,060		49,060	49,224	49,714	50,875
75	596 -NU	596	1,732		1,732	1,743	1,765	1,815
76	597 - U	597	40,244		40,244	40,378	40,781	41,733
77	597 -NU	597	316		316	318	322	331
78	901 - NU	901	2,300		2,300	2,315	2,344	2,411
79	901 -NU	901	310		310	312	315	325
80	902 - NU	902	242,622		242,622	244,138	247,171	254,283
81	902 - U	902	1,270		1,270	1,274	1,287	1,317
82	902 -NU	902	21,633		21,633	21,768	22,038	22,672
83	903 - NU	903	89,606		89,606	90,167	91,287	93,913
84	903 - U	903	2,919		2,919	2,929	2,958	3,027
85	903 -NU	903	7,461		7,461	7,508	7,601	7,820
86	906 - NU	906	526		526	529	536	551
87	912 - NU	912	89,448		89,448	90,007	91,125	93,747
88	912 -NU	912	4,809		4,809	4,839	4,899	5,040
89	920 - NU - Transmission	920	59		59	59	59	61
90	920 -NU - Distribution	920	234		234	235	237	243
91	925 - U - Distribution	925	3,063		3,063	3,073	3,104	3,177
92	925 -NU - Distribution	925	119		119	119	120	123
93	928 - NU - Transmission	928	4		4	4	4	4
94	928 - NU - Distribution	928	14		14	14	14	15
95	935 - NU - Transmission	935	4,810		4,810	4,826	4,874	4,988
96	935 - U - Transmission	935	52,556		52,556	52,731	53,257	54,500
97	935 - NU - Distribution	935	1,828		1,828	1,834	1,852	1,896
98	935 - U - Distribution	935	22,675		22,675	22,751	22,978	23,514
99	Total PNM Overtime		3,940,146	-	3,940,146	3,955,892	3,997,533	4,095,840

	PNM
	EXHIBIT
Page 2	HEM-4
1 of 68	WP LA

	· A	В	С	D					
1	PNM Exhibit HEM-4								
2	WP LA-3 PNM Overtime (Excluding SJGS and Shared Service	ces)							
3	Notes Page for WP LA-3 - Notes contained on this page re	late specifically to data	contained in WP LA-3						
4	Hyperlink to Lead Sheet								
5									
6	Escalation Factors:								
7		2017	2018						
8	Non-Union	2.5%	3.0%						
9	Union	2.0%	2.5%						
10									
11									
	PNM escalates labor in April for non-union employees at	an escalation rate 2.5%	% for 2017 and 3.0%						
	for 2018. For union employees, PNM escalates labor in May at an escalation rate of 2.0% for 2017								
	and 2.5% for 2018. Please see the testimony of PNM Witn	ess Monfiletto.							
12									

	A	В	С	D	E
1	PNM Exhibit HEM-4				
2	WP LA-4: Summary of San Juan Generating Station Labor				
3	San Juan Generating Station Labor			tolmi	
4	Base Period data is historical information from the Company's Boo	ks and Record	5,		
	Hyperlink to Lead Sheet				
6	, , , , , , , , , , , , , , , , , , , ,				
	pension eligible, paid absence, vacation, illness, holiday, time off a				
7	system operations labor, switchyard labor, Pension and Benefits Lo	oad, and			WP LA-5, Column
8	Injuries and Damages Load.				BC BC
l °				Participant	BC .
	·			Credits	Direct San Juan
			Unadjusted Base	Adjustment	Normalized Labor
9	Description	FERC	Period .	(Note 1)	Adjustment
-	Total Operation Supervision and Engineering	500	1,816,214	114	(61,162)
28	Total Steam Fuel Handling and Disposal	501	185,671	•	(122,887)
37	Total Oper-Steam Expense-Major	502	2,166,247	0	(32,047)
46	Total Oper-Electric Exp-Major	505	1,990,900	0	(12,940)
56	Total Oper-Misc Steam Power Exp	506	571,847	0	(9,754)
66	Total Maint-Sup & Eng-Steam	510	1,871,326	0	17,111
75	Total Maint-Structures-Steam	511	728,650	0	156,084
84	Total Maint-Boiler Plant	512	4,633,765	(18)	(195,934)
93	Total Maint-Electric Plant	513	946,142	0	(75,152)
101	Total Maint-Misc Steam Plant	514	946,364	1	215,692
104	Total Oper-Sup & Eng-Other	546	-	•	-
107	Total Oper-Oth Pwr Gen Exp-Other	549	-	•	-
113	Total Oper-Load Dispatch-Sys Ctl	556	328,972	0	-
116	Total Oper-Load Dispatch-ETrans	561	236,801	(0)	-
119	Total Oper-Station Exp-ETrans	562	30,769	0	-
122	Total Oper-Meter Expense-EDist	586	-	-	-
127	Total Supervision-Customer Accts	901	-		-
131	Total Meter Reading Expenses	902	0	(0)	-
139	Total Admin and General Salaries - Production	920	208,991	(0)	(953)

	A	В	С	D	Е
1	PNM Exhibit HEM-4	-			
2	WP LA-4: Summary of San Juan Generating Station Labor			thin block and the same and the	
	San Juan Generating Station Labor				
4	Base Period data is historical information from the Company's Boo	oks and Records	•		
5	Hyperlink to Lead Sheet				
6	PNM San Juan Labor consists of straight-time, overtime, miscellan	eous pay			
	pension eligible, paid absence, vacation, illness, holiday, time off a	allowances,			
7	system operations labor, switchyard labor, Pension and Benefits L	oad, and			
8	Injuries and Damages Load.				WP LA-5, Column BC
				Participant	
				Credits	Direct San Juan
			Unadjusted Base	Adjustment	Normalized Labor
	Description	FERC	Period	(Note 1)	Adjustment
	Total Injuries and Damages - Production	925	663,650	3	-
145	'Total Employee Pensions and Benefits - Production	926	3,820,546	30	-
	Total Maint of General Plant - Production	935	15,454	0	_
151					
152					
153	Total San Juan O&M (PNM Share)		21,162,310	131	(121,944)
154					
155	Test Period 65 MW Labor Allocation Production				
156	Test Period 65 MW Labor Allocation A&G				
157					
158	For Informational Purposes - PNM Share (Excluding 65 MW)				
	SJGS Labor (Non-Overtime)		12,461,132	98	(121,944)
160	SJGS Overtime		4,216,982	-	-
161	SJGS Labor Loads		4,484,196	33	-
162	Total PNM Labor		21,162,310	131	(121,944)
163					
164	Note 1: Participant Credit adjustment reflects the adjustment to B Records to the recalculated participant credit to remove any one- that occurred in the Base Period.				
165	Note 2: Wages and Salaries Allocation calculation excludes labor le				
	Note 3: Change in Labor at SJGS reflects attrition reductions, FTE I reducitons, escalation adjustemetns, and change in PNM ownersh the addition of 132 MW of SJ Unit 4.				
167	General Note: The electronic version of this worksheet uses the Moutline function. This function groups the elements of cost, and or print formatting purposes.				

	Α .	В	F	G	Н
1	PNM Exhibit HEM-4				
2	WP LA-4: Summary of San Juan Generating Station Labor		***************************************		
3	San Juan Generating Station Labor			***************************************	
4	Base Period data is historical information from the Company's Boo	ks and Records			
5	Hyperlink to Lead Sheet				***************************************
6	PNM San Juan Labor consists of straight-time, overtime, miscellan				
_	pension eligible, paid absence, vacation, illness, holiday, time off a				Col D + Col E + Col
7	system operations labor, switchyard labor, Pension and Benefits L	oad, and	WDIA C C-L	W014 7 C-1	F + Col G
١.	Injuries and Damages Load.			WP LA-7, Column	WP OM-3, Column J
8	,	I	BC	BC	Column J
			Direct Non-San	Indirect San Juan	Total San Juan
			Juan Normalized	Normalized Labor	Base Period
9	Description	FERC	Labor Adjustment	Adjustment	Adjustments
19	Total Operation Supervision and Engineering	500	29,036	-	(32,013)
28	Total Steam Fuel Handling and Disposal	501	7,906	-	(114,981)
37	Total Oper-Steam Expense-Major	502	(30,138)	-	(62,185)
46	Total Oper-Electric Exp-Major	505	(4,382)	-	(17,322)
56	Total Oper-Misc Steam Power Exp	506	(7,576)	-	(17,330)
66	Total Maint-Sup & Eng-Steam	. 510	(33,794)	-	(16,683)
75	Total Maint-Structures-Steam	511	(67,992)	-	88,093
84	Total Maint-Boiler Plant	512	248,585	-	52,633
93	Total Maint-Electric Plant	513	(109,068)	-	(184,220)
101	Total Maint-Misc Steam Plant	514	(73,707)	-	141,985
104	Total Oper-Sup & Eng-Other	546	-	-	-
107	Total Oper-Oth Pwr Gen Exp-Other	549	-	-	-
113	Total Oper-Load Dispatch-Sys Ctl	556	13,180	-	13,180
116	Total Oper-Load Dispatch-ETrans	561	-	_	(0)
119	Total Oper-Station Exp-ETrans	562	-	-	0
122	Total Oper-Meter Expense-EDist	586	-	-	-
127	Total Supervision-Customer Accts	901	-	-	-
131	Total Meter Reading Expenses	902	(0)	-	(O)
139	Total Admin and General Salaries - Production	920	(23,274)		(24,227)

	A	В	F	G	Н							
1	PNM Exhibit HEM-4	*										
	WP LA-4: Summary of San Juan Generating Station Labor		Ì									
$\overline{}$	San Juan Generating Station Labor		<u> </u>	LING. III.								
	Base Period data is historical information from the Company's Boo	ks and Records										
$\overline{}$	Hyperlink to Lead Sheet											
	PNM San Juan Labor consists of straight-time, overtime, miscellan	eous pav										
$\overline{}$	pension eligible, paid absence, vacation, illness, holiday, time off a				Col D + Col E + Col							
1 _ 1	system operations labor, switchyard labor, Pension and Benefits Lo				F + Col G							
	Injuries and Damages Load.	J., 2	WP LA-6, Column	WP LA-7, Column	WP OM-3,							
8	injuries and barriages toad.		вс	ВС	Column J							
			Direct Non-San	Indirect San Juan	Total San Juan							
li			Juan Normalized	Normalized Labor	Base Period							
9	Description	FERC	Labor Adjustment	Adjustment	Adjustments							
142	Total Injuries and Damages - Production	925	-	-	3							
145	'Total Employee Pensions and Benefits - Production	926	-	-	30							
150	Total Maint of General Plant - Production	935	262	-	262							
151												
152	***************************************											
153	Total San Juan O&M (PNM Share)		(50,962)	-	(172,774)							
154												
155	Test Period 65 MW Labor Allocation Production											
156	Test Period 65 MW Labor Allocation A&G											
157												
158	For Informational Purposes - PNM Share (Excluding 65 MW)											
159	SJGS Labor (Non-Overtime)		(50,962)	-	(172,808)							
160	SJGS Overtime		-	-	-							
161	SJGS Labor Loads		b4	-	33							
162	Total PNM Labor		(50,962)	-	(172,774)							
163												
	Note 1: Participant Credit adjustment reflects the adjustment to B	sooks and			THE RESERVE OF THE PROPERTY OF							
	Records to the recalculated participant credit to remove any one-t											
	that occurred in the Base Period.											
164												
	Note 2: Wages and Salaries Allocation calculation excludes labor lo											
165	Injuries and Damages and Pension and Benefits.											
100	Note 3: Change in Labor at SJGS reflects attrition reductions, FTE h		i									
	reducitons, escalation adjustemetns, and change in PNM ownersh											
166	the addition of 132 MW of SJ Unit 4.											
100	General Note: The electronic version of this worksheet uses the M											
	outline function. This function groups the elements of cost, and or	*										
	3 ,											
167	print formatting purposes.				print formatting purposes.							

	A	В		J	К
1	PNM Exhibit HEM-4				
2	WP LA-4: Summary of San Juan Generating Station Labor				
3	San Juan Generating Station Labor				
4	Base Period data is historical information from the Company's Boo	ks and Records			
5	Hyperlink to Lead Sheet				
6	PNM San Juan Labor consists of straight-time, overtime, miscellan	eous pay		***************************************	
	pension eligible, paid absence, vacation, illness, holiday, time off a	llowances,			
7	system operations labor, switchyard labor, Pension and Benefits L	oad, and	Col C + Col H		
	Injuries and Damages Load.		WP OM-4,		
8		· · · · · · · · · · · · · · · · · · ·	Column I	Linkage Period 1	Linkage Period 2
			Adjusted Base	Data	Data
			Period	7/1/2016 -	1/1/2017 -
9	Description	FERC	PNM Share	6/30/2017	12/31/2017
	Total Operation Supervision and Engineering	500	1,784,201	1,778,846	1,784,438
28	Total Steam Fuel Handling and Disposal	501	70,691	70,153	69,956
37	Total Oper-Steam Expense-Major	502	2,104,061	2,087,743	2,085,143
46	Total Oper-Electric Exp-Major	505	1,973,577	1,958,301	1,955,893
56	Total Oper-Misc Steam Power Exp	506	554,517	556,953	562,845
66	Total Maint-Sup & Eng-Steam	510	1,854,643	1,846,742	1,850,120
75	Total Maint-Structures-Steam	511	816,743	815,221	794,516
84	Total Maint-Boiler Plant	512	4,686,398	4,688,801	4,450,433
93	Total Maint-Electric Plant	513	761,922	763,006	737,543
101	Total Maint-Misc Steam Plant	514	1,088,350	1,083,734	1,074,549
104	Total Oper-Sup & Eng-Other	546	-	-	-
107	Total Oper-Oth Pwr Gen Exp-Other	549	-	-	-
113	Total Oper-Load Dispatch-Sys Ctl	556	342,152	344,291	348,568
116	Total Oper-Load Dispatch-ETrans	561	236,801	238,281	241,241
119	Total Oper-Station Exp-ETrans	562	30,769	30,961	31,346
122	Total Oper-Meter Expense-EDist	586	-	-	-
127	Total Supervision-Customer Accts	901	-	-	-
131	Total Meter Reading Expenses	902	-	-	-
139	Total Admin and General Salaries - Production	920	184,764	185,679	187,746

	A	В	[J	К		
1	PNM Exhibit HEM-4						
2	WP LA-4: Summary of San Juan Generating Station Labor						
3	San Juan Generating Station Labor						
4	Base Period data is historical information from the Company's Boo	ks and Records					
5	Hyperlink to Lead Sheet						
6	PNM San Juan Labor consists of straight-time, overtime, miscellan	eous pay					
	pension eligible, paid absence, vacation, illness, holiday, time off a	illowances,					
7	system operations labor, switchyard labor, Pension and Benefits L	oad, and	Col C + Col H				
	Injuries and Damages Load.		WP OM-4,				
8			Column I	Halana Bariad 1	Linkson Davind 2		
			A discrete d Dance	Linkage Period 1	Linkage Period 2		
			Adjusted Base	Data	Data		
		5500	Period	7/1/2016 -	1/1/2017 -		
	Description	FERC	PNM Share	6/30/2017	12/31/2017		
	Total Injuries and Damages - Production	925	663,653	663,197	651,634		
	'Total Employee Pensions and Benefits - Production	926	3,820,576	3,816,671	3,763,093		
	Total Maint of General Plant - Production	935	15,716	15,815	16,011		
151							
152			***************************************				
	Total San Juan O&M (PNM Share)		20,989,536	20,944,396	20,605,075		
154							
155	Test Period 65 MW Labor Allocation Production						
156	Test Period 65 MW Labor Allocation A&G						
157							
158	For Informational Purposes - PNM Share (Excluding 65 MW)				A CONTRACTOR OF THE PARTY OF TH		
159	SJGS Labor (Non-Overtime)		12,288,324	12,259,158	12,112,787		
160	SJGS Overtime		4,216,982	4,205,370	4,077,561		
161	SJGS Labor Loads		4,484,229	4,479,868	4,414,727		
162	Total PNM Labor		20,989,536	20,944,396	20,605,075		
163							
	Note 1: Participant Credit adjustment reflects the adjustment to B	looks and		***************************************			
	Records to the recalculated participant credit to remove any one-						
	that occurred in the Base Period.						
164					,		
	Note 2: Wages and Salaries Allocation calculation excludes labor lo						
165	Injuries and Damages and Pension and Benefits.						
1	Note 3: Change in Labor at SJGS reflects attrition reductions, FTE h						
	reducitons, escalation adjustemetns, and change in PNM ownersh						
166	the addition of 132 MW of SJ Unit 4.						
100	General Note: The electronic version of this worksheet uses the M	licrosoft Excel					
	outline function. This function groups the elements of cost, and or						
	print formatting purposes.						
167	print formatting purposes.						

	А	В	L	М	N	0
1	PNM Exhibit HEM-4					
2	WP LA-4: Summary of San Juan Generating Station Labor		***************************************			
3	San Juan Generating Station Labor					
4	Base Period data is historical information from the Company's Boo	ks and Records				
5	Hyperlink to Lead Sheet				-1	
6	PNM San Juan Labor consists of straight-time, overtime, miscellan					
_	pension eligible, paid absence, vacation, illness, holiday, time off a					
7	system operations labor, switchyard labor, Pension and Benefits L	oad, and	WP OM-4		***************************************	
8	Injuries and Damages Load.		Column W			
l-°			Column vv			
					Test Period	
				Adjusted Base and	Adjusted Base	
9	Description	FERC	Total Test Period	Test Period Variance		Explanation
19	Total Operation Supervision and Engineering	500	2,301,565	517,364	29.00%	Note 3
28	Total Steam Fuel Handling and Disposal	501	89,975	19,284	27.28%	Note 3
37	Total Oper-Steam Expense-Major	502	2,689,050	584,989	27.80%	Note 3
46	Total Oper-Electric Exp-Major	505	2,521,669	548,092	27.77%	Note 3
56	Total Oper-Misc Steam Power Exp	506	735,341	180,825	32.61%	Note 3
66	Total Maint-Sup & Eng-Steam	510	2,397,579	542,936	29.27%	Note 3
75	Total Maint-Structures-Steam	511	946,301	129,558	15.86%	Note 3
84	Total Maint-Boiler Plant	512	5,118,754	432,356	9.23%	Note 3
93	Total Maint-Electric Plant	513	893,843	131,921	17.31%	Note 3
10:	Total Maint-Misc Steam Plant	514	1,382,178	293,829	27.00%	Note 3
104	Total Oper-Sup & Eng-Other	546	_	•		Note 3
107	Total Oper-Oth Pwr Gen Exp-Other	549		_		Note 3
113	Total Oper-Load Dispatch-Sys Ctl	556	454,441	112,289	32.82%	Note 3
116	Total Oper-Load Dispatch-ETrans	561	314,515	77,714	32.82%	Note 3
119	Total Oper-Station Exp-ETrans	562	32,248	1,479	4.81%	Note 3
122	Total Oper-Meter Expense-EDist	586	-	-		Note 3
127	Total Supervision-Customer Accts	901		-		Note 3
133	Total Meter Reading Expenses	902	-	-		Note 3
139	Total Admin and General Salaries - Production	920	212,491	27,727	15.01%	Note 3

	A	В	L	М	N	0
1	PNM Exhibit HEM-4					
	WP LA-4: Summary of San Juan Generating Station Labor	***************************************				
	San Juan Generating Station Labor					
	Base Period data is historical information from the Company's Boo	ks and Records		,		
-	Hyperlink to Lead Sheet		AND THE RESIDENCE OF THE PARTY			
	PNM San Juan Labor consists of straight-time, overtime, miscellan	eous pay				
	pension eligible, paid absence, vacation, illness, holiday, time off a		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
7	system operations labor, switchyard labor, Pension and Benefits L					
	Injuries and Damages Load.	,	WP OM-4			
8			Column W			
1					Test Period	Name of the Control o
_			W-1-1-W-1-W-1-	Adjusted Base and	Adjusted Base	T
-	Description	FERC		Test Period Variance		
	Total Injuries and Damages - Production	925	817,768	154,116		Note 3
145	· · · · · · · · · · · · · · · · · · ·	926	4,709,156	888,580		Note 3
	Total Maint of General Plant - Production	935	16,472	755	4.81%	Note 3
151						
152						
	Total San Juan O&M (PNM Share)		25,633,348	4,643,812		
154						
155	Test Period 65 MW Labor Allocation Production		2,323,671			
	Test Period 65 MW Labor Allocation A&G		663,248			
157						
	For Informational Purposes - PNM Share (Excluding 65 MW)					
159	SJGS Labor (Non-Overtime)		15,052,644	2,764,320		
160	SJGS Overtime		5,053,779	836,797		
	SJGS Labor Loads		5,526,924	1,042,695		
162	Total PNM Labor		25,633,348	4,643,812		
163						
	Note 1: Participant Credit adjustment reflects the adjustment to B	ooks and				
	Records to the recalculated participant credit to remove any one-t	time true-ups				
164	that occurred in the Base Period.					
164	Note 2: Wages and Salaries Allocation calculation excludes labor lo	ands for				
	Injuries and Damages and Pension and Benefits.	Jaus IVI				
165	,				***************************************	
	Note 3: Change in Labor at SJGS reflects attrition reductions, FTE h					
	reducitons, escalation adjustemetns, and change in PNM ownership to reflect					
166	the addition of 132 MW of SJ Unit 4.					
	General Note: The electronic version of this worksheet uses the Microsoft Excel					
	outline function. This function groups the elements of cost, and or	columns for				
167	print formatting purposes.					
167			L		L	J

A	В	Р	W	AD	AE
1 PNM Exhibit HEM-4					
2 WP LA-4: Summary of San Juan Generating Station Labor					
3 San Juan Generating Station Labor					
4 Base Period data is historical information from the Company's Boo	oks and Records				
5 Hyperlink to Lead Sheet					
6 PNM San Juan Labor consists of straight-time, overtime, miscellar					
pension eligible, paid absence, vacation, illness, holiday, time off a					
system operations labor, switch yard labor, rension and benefits a	.oad, and				
Injuries and Damages Load.					
		-	Total Base Period	Total Test Period	
			W&S Allocation	W&\$ Allocation	
9 Description	FERC	Allocator	(Note 2)	(Note 2)	W&S Allocator Category
19 Total Operation Supervision and Engineering	500	Gen Dmd	1,784,201		Production Wages and Salaries
28 Total Steam Fuel Handling and Disposal	501	Energy	70,691		Production Wages and Salaries
37 Total Oper-Steam Expense-Major	502	Gen Dmd	2,104,061	2,689,050	Production Wages and Salaries
46 Total Oper-Electric Exp-Major	505	Gen Dmd	1,973,577		Production Wages and Salaries
56 Total Oper-Misc Steam Power Exp	506	Gen Dmd	554,517	735,341	Production Wages and Salaries
66 Total Maint-Sup & Eng-Steam	510	Energy	1,854,643	2,397,579	Production Wages and Salaries
75 Total Maint-Structures-Steam	511	Gen Dmd	816,743	946,301	Production Wages and Salaries
84 Total Maint-Boiler Plant	512	Energy	4,686,398	5,118,754	Production Wages and Salaries
93 Total Maint-Electric Plant	513	Energy	761,922	893,843	Production Wages and Salaries
101 Total Maint-Misc Steam Plant	514	. Gen Dmd	1,088,350	1,382,178	Production Wages and Salaries
104 Total Oper-Sup & Eng-Other	546	Energy	-	-	Production Wages and Salaries
107 Total Oper-Oth Pwr Gen Exp-Other	549	Energy	-	*	Production Wages and Salaries
113 Total Oper-Load Dispatch-Sys Ctl	556	Gen Dmd	342,152	454,441	Production Wages and Salaries
116 Total Oper-Load Dispatch-ETrans	561	Trans Dmd	236,801		Transmission Wages and Salaries
119 Total Oper-Station Exp-ETrans	562	Trans Dmd	30,769	32,248	Transmission Wages and Salaries
122 Total Oper-Meter Expense-EDist	586	Retail	-	-	Distribution Wages and Salaries
127 Total Supervision-Customer Accts	901	Retail	-		Customer Accounting
131 Total Meter Reading Expenses	902	Retail	-	•	Customer Accounting
139 Total Admin and General Salaries - Production	920	Gen Dmd	184,764	212,491	Administrative and General

A	В	Р	W	AD	AE
1 PNM Exhibit HEM-4					
2 WP LA-4: Summary of San Juan Generating Station Labor		V-1.0-1/1-1			
3 San Juan Generating Station Labor					
4 Base Period data is historical information from the Company's Bo	oks and Records				
5 Hyperlink to Lead Sheet					
6 PNM San Juan Labor consists of straight-time, overtime, miscellar	neous pay				
pension eligible, paid absence, vacation, illness, holiday, time off	allowances,				
7 system operations labor, switchyard labor, Pension and Benefits I	oad, and				
Injuries and Damages Load.					
8					
	1		Total Base Period	Total Test Period	
			W&S Allocation	W&S Allocation	
9 Description	FERC	Allocator	(Note 2)	(Note 2)	W&S Allocator Category
142 Total Injuries and Damages - Production	925	Gen Dmd	(1000 17)	- (11010 0)	Administrative and General
145 'Total Employee Pensions and Benefits - Production	926	Gen Dmd			Administrative and General
150 Total Maint of General Plant - Production	935	Gen Dmd	15.716	16 472	Administrative and General
151	333	Gen Dina	13,716	10,472	Administrative and General
152					
153 Total San Juan O&M (PNM Share)			16,505,307	20,106,423	
154					
155 Test Period 65 MW Labor Allocation Production		Excluded		2.323.671	Production Wages and Salaries
156 Test Period 65 MW Labor Allocation A&G		Excluded			Administrative and General
157		LAGIGACA		22,001	, idilining data data data data data data data dat
158 For Informational Purposes - PNM Share (Excluding 65 MW)					
159 SJGS Labor (Non-Overtime)	 				CONTRACTOR OF THE CONTRACTOR O
160 SJGS Overtime					
161 SJGS Labor Loads					
162 Total PNM Labor					
163					
Note 1: Participant Credit adjustment reflects the adjustment to I	Books and				
Records to the recalculated participant credit to remove any one-	1				
that occurred in the Base Period.					
164					
Note 2: Wages and Salaries Allocation calculation excludes labor	oads for				
Injuries and Damages and Pension and Benefits.	4 magnine				
Note 3: Change in Labor at SJGS reflects attrition reductions, FTE	headcount				
reducitons, escalation adjustemetns, and change in PNM owners	nip to reflect				
166 the addition of 132 MW of SJ Unit 4.					
General Note: The electronic version of this worksheet uses the N	1icrosoft Excel	/**/AA//		111111111111111111111111111111111111111	
outline function. This function groups the elements of cost, and o	r columns for				
167 print formatting purposes.					
10/					<u> </u>

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	A	В	С	Р	AC	AP	BC	BP
1	PNM Exhibit HEM-4							
2	2 WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan Home centers)							
3	Base Period data is historical information from the Company's Books and	Records.						
4								
5	Hyperlink to Lead Sheet							
						Normalize Base	Normalization	
l						Period	Adjustment	Í
				Unadjusted Base	June 17, 2016 Pay	Column AC*26	Column AP - Column	1
6	Description	FERC	FERC - U/NU	Period	Period	(Note 1)	P	Jul-16
174								
175	Total San Juan Generating Station Labor 100% SJ Dollars			32,448,585	878,995	32,093,203	(355,382)	2,674,434
176	A CONTRACTOR OF THE CONTRACTOR							
345	Total San Juan Generating Station Labor Participant Credits			(17,390,002)	(468,765)	(17,156,564)	233,438	(1,429,714)
346								
515	Total San Juan Generating Station Labor PNM Share			15,058,582	410,230	14,936,639	(121,944)	1,244,720
516								
517	Test Period 65 MW Labor Allocation Production							
518	Test Period 65 MW Labor Allocation A&G							
519								
					Total SJGS Employees			
520		***************************************	Employee Category		@ 6/17/2016			
521			0&M		257			
522			Non O&M		257			
520 521 522 523 524			Total SJGS Employees		257			
525	Escalation Factors (Note 2):	2017	2018					
526	Non-Union	2.5%						
	Union	2.0%	And the second s					7.7777111111111111111111111111111111111
22/	Control Contro	2,000	2.070					

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	A	В	С	СС	СР	DC	DP	EC	EP
	PNM Exhibit HEM-4								
2	WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan F	lome centers)							
3	Base Period data is historical information from the Company's Books and	Records.							
4									
5	Hyperlink to Lead Sheet								
l			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					2016 Attrition	
6	Description	FERC	FERC - U/NU	Aug-16	Sep-16	Oct-16	Nov-16	Adjustment (Note 3)	Dec-16
174							***************************************		
	Total San Juan Generating Station Labor 100% SJ Dollars	***************************************		2,674,434	2,674,434	2,674,434	2,674,434	-	2,674,434
176									
	Total San Juan Generating Station Labor Participant Credits			(1,429,714)	(1,429,714)	(1,429,714)	(1,429,714)	-	(1,429,714)
340									
51	Total San Juan Generating Station Labor PNM Share			1,244,720	1,244,720	1,244,720	1,244,720	-	1,244,720
51									
51	Test Period 65 MW Labor Allocation Production								
518	Test Period 65 MW Labor Allocation A&G								
519)								
l									Total SJGS Employees
520)		Employee Category					Attrition Adjustment	@ 12/31/2016
52			M&0					-	257
52.			Non O&M						257
520 520 520 520 520	1	1	otal SJGS Employees					-	25/
52	Escalation Factors (Note 2):	2017	2018						
	Non-Union	2.5%	3.0%						
	Union	2.0%	2.5%						

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A	В	С	FC	FP	GC	GP	HC	HP
1 PNM Exhibit HEM-4								
2 WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan H	lome centers)							
3 Base Period data is historical information from the Company's Books and	Records.							
4								
5 Hyperlink to Lead Sheet								
6 Description	FERC	FERC - U/NU	Head Count Reduction Adjustment (Note 4)	Jan-17	Feb-17	Mar-17	Escalation 2.5% - Non Union (Note 2)	Apr-17
	FERC	PERC - U/NU	Aujustinent (Note 4)	Jail-17	LCD-11	14(01-77	(NOLE Z)	Apr-17
174								
175 Total San Juan Generating Station Labor 100% SJ Dollars			(40,117)	2,634,317	2,634,317	2,634,317	18,522	2,652,838
176								
345 Total San Juan Generating Station Labor Participant Credits			21,544	(1,408,170)	(1,408,170)	(1,408,170)	(9,957)	(1,418,126)
346								
515 Total San Juan Generating Station Labor PNM Share			(18,573)	1,226,147	1,226,147	1,226,147	8,565	1,234,712
516								
517 Test Period 65 MW Labor Allocation Production								
518 Test Period 65 MW Labor Allocation A&G							- Taranta	
519							-	
520		Employee Category	Head Count Reduction	Total SJGS Employees @ 1/31/2017				
520 521		0&M	(4)		***************************************		***************************************	
522		Non O&M						
523 524		Total SJGS Employees	(4)	253				-1
525 Escalation Factors (Note 2):	2017	2018						
526 Non-Union	2.5%	THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.						
527 Union	2,0%	2.5%						

A	В	С	IC	IP	1C	JP	KC	KP	LC
1 PNM Exhibit HEM-4									
2 WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan H	Home centers)								
3 Base Period data is historical information from the Company's Books and	Records.								
4									
5 Hyperlink to Lead Sheet									
6 Description	FERC	FERC - U/NU	Escalation 2% - Union (Note 2)	May-17	Jun-17	2017 Attrition Adjustment (Note 3)	Jul-17	Aug-17	Sep-17
174									
175 Total San Juan Generating Station Labor 100% SJ Dollars			37,869	2,690,707	2,690,707	(113,203)	2,577,504	2,577,504	2,577,504
176									
345 Total San Juan Generating Station Labor Participant Credits			(20,198)	(1,438,324)	(1,438,324)	56,602	(1,381,723)	(1,381,723)	(1,381,723)
346									
515 Total San Juan Generating Station Labor PNM Share			17,671	1,252,383	1,252,383	(56,602)	1,195,781	1,195,781	1,195,781
516									
517 Test Period 65 MW Labor Allocation Production									
518 Test Period 65 MW Labor Allocation A&G									
519									
520		Employee Category				Attrition Adjustment	Total SJGS Employees @ 7/31/2017		
521		M&0				(9)	248		
522		Non O&M							
520 521 522 523 524		Total SJGS Employees				(9)	248		
524									
525 Escalation Factors (Note 2):	2017	2018				······································			
526 Non-Union	2.59								
527 Union	2.09	% 2.5%							

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A	В	С	LP	MC	MP	NC	NP	OC	OP
1 PNM Exhibit HEM-4									
2 WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan H	Home centers)								
3 Base Period data is historical information from the Company's Books and	Records.								
4							1		
5 Hyperlink to Lead Sheet									
6 Description	FERC	FERC - U/NU	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Escalatíon 3.0% - Non Union (Note 2)
174									
175 Total San Juan Generating Station Labor 100% SJ Dollars	1		2,577,504	2,577,504	2,577,504	2,577,504	2,577,504	2,577,504	22,776
176									
345 Total San Juan Generating Station Labor Participant Credits			(1,381,723)	(1,381,723)	(1,381,723)	(975,156)	(975,156)	(975,156)	(9,412)
346			· · · · · · · · · · · · · · · · · · ·						
515 Total San Juan Generating Station Labor PNM Share			1,195,781	1,195,781	1,195,781	1,602,348	1,602,348	1,602,348	13,364
516	i i								
517 Test Period 65 MW Labor Allocation Production						171,171	171,171	171,171	1,732
518 Test Period 65 MW Labor Allocation A&G						297	297	297	9
519		The Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and the Transfer and Trans							
520		Employee Category							
520 521		O&M							
522		Non O&M							
522 523	-	Total SJGS Employees							
524									
525 Escalation Factors (Note 2):	2017	2018							
526 Non-Union	2.5%								
527 Union	2.0%	2.5%							

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А	В	C	PC	PP	QC	QP	RC	RP	SC
1 PNM Exhibit HEM-4									
2 WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan H									
Base Period data is historical information from the Company's Books and	Records.								
4									
5 Hyperlink to Lead Sheet									
6 Description	FERC	FERC - U/NU	Apr-18	Escalation 2.5% - Union (Note 2)	May-18	Jun-18	2018 Attrition Adjustment (Note 3)	Jul-18	Aug-18
174									
175 Total San Juan Generating Station Labor 100% SJ Dollars			2,600,280	45,458	2,645,738	2,645,738	(262,397)	2,383,341	2,383,341
176									
345 Total San Juan Generating Station Labor Participant Credits			(984,568)	(16,535)	(1,001,104)	(1,001,104)	8,490	(992,613)	(992,613)
346									
515 Total San Juan Generating Station Labor PNM Share			1,615,712	28,922	1,644,634	1,644,634	(253,906)	1,390,728	1,390,728
516									
517 Test Period 65 MW Labor Allocation Production			172,903	2,836	175,739	175,739	(1,576)	174,162	174,162
518 Test Period 65 MW Labor Allocation A&G			306	-	306	306	-	306	306
519									
520 521		Employee Category					Attrition Adjustment	Total SJGS Employees @ 7/31/2018	
521		0&M					(21)	227	
522		Non O&M							
523 524	T	otal SJGS Employees					(21)	227	
	2047	2040							
525 Escalation Factors (Note 2): 526 Non-Union	2017	2018							
527 Union	2.5% 2.0%	**************************************							
327 UTION	2.0%	Z.5%							

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T PMM Exhibit HEM-4	A	В	C	SP	TC	TP	UC	DU	UE	UF
See Period data is historical information from the Company's Books and Records.	1 PNM Exhibit HEM-4				·					
A	2 WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan I	Home centers)								
Styperlink to Lead Sheet	3 Base Period data is historical information from the Company's Books and	Records.								
Continue	4									
Data Data	5 Hyperlink to Lead Sheet									
Fear Fear									-	
Feach Feac										
174 175 Total San Juan Generating Station Labor 100% SJ Dollars 2,383,341 2,383,341 2,383,341 2,383,341 2,383,341 31,983,805 31,402,229 29,924,317 176 345 Total San Juan Generating Station Labor Participant Credits (992,613) (992,613) (992,613) (992,613) (17,097,567) (16,809,622) (11,867,923) (17,097,567) (18,809,622) (11,867,923) (17,097,567) (18,809,622) (11,867,923) (17,097,567) (18,809,622) (11,867,923) (17,097,567) (18,809,622) (11,867,923) (17,097,567) (18,809,622) (11,807,923) (11,807,923) (17,097,567) (18,809,622) (11,807,923) (17,097,567) (18,809,622) (11,807,923) (17,097,567) (18,809,622) (11,807,923) (17,097,567) (18,809,622) (11,809,622) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923) (11,807,923										
Total San Juan Generating Station Labor 100% SJ Dollars 2,383,341 2,383,341 2,383,341 2,383,341 31,983,805 31,402,229 29,924,317	6 Description	FERC	FERC - U/NU	Sep-18	Oct-18	Nov-18	Dec-18	6/30/2017	12/31/2017	Total Test Period
Total San Juan Generating Station Labor Participant Credits (992,613) (992,613) (992,613) (992,613) (17,097,567) (16,809,622) (11,867,923)	174									
Total San Juan Generating Station Labor Participant Credits (992,613) (992,613) (992,613) (17,097,567) (16,809,622) (11,867,923)	175 Total San Juan Generating Station Labor 100% SJ Dollars			2,383,341	2,383,341	2,383,341	2,383,341	31,983,805	31,402,229	29,924,317
346	176									
Total San Juan Generating Station Labor PNM Share 1,390,728 1,390,728 1,390,728 1,390,728 14,886,238 14,592,607 18,056,393	345 Total San Juan Generating Station Labor Participant Credits			(992,613)	(992,613)	(992,613)	(992,613)	(17,097,567)	(16,809,622)	(11,867,923)
Single S	346									
Test Period 65 MW Labor Allocation Production 174,162 174,162 174,162 174,162 - - 2,082,867	515 Total San Juan Generating Station Labor PNM Share			1,390,728	1,390,728	1,390,728	1,390,728	14,886,238	14,592,607	18,056,393
Test Period 65 MW Labor Allocation A&G 306 306 306 306 - 3,648	516									
Size	517 Test Period 65 MW Labor Allocation Production			174,162	174,162	174,162	174,162	-	-	2,082,867
Employee Category	518 Test Period 6S MW Labor Allocation A&G			306	306	306	306	_	-	3,648
525 Escalation Factors (Note 2): 2017 2018 526 Non-Union 2.5% 3.0%	519									
525 Escalation Factors (Note 2): 2017 2018 526 Non-Union 2.5% 3.0%										
525 Escalation Factors (Note 2): 2017 2018 526 Non-Union 2.5% 3.0%										
525 Escalation Factors (Note 2): 2017 2018 526 Non-Union 2.5% 3.0%	520									
525 Escalation Factors (Note 2): 2017 2018 526 Non-Union 2.5% 3.0%	521									
525 Escalation Factors (Note 2): 2017 2018 526 Non-Union 2.5% 3.0%	522					-				
525 Escalation Factors (Note 2): 2017 2018 526 Non-Union 2.5% 3.0%	524	-	otal 3303 Employees						***************************************	
526 Non-Union 2.5% 3.0%	525 Escalation Factors (Note 2):	2017	2018							
			·							
	527 Union		(*1)							

	A
1	PNM Exhibit HEM-4
2	WP LA-5 San Juan Generating Station Direct Normalized Labor (San Juan Home centers)
3	Notes Page for WP LA-5 - Notes contained on this page relate specifically to data contained in WP LA-5
4	Hyperlink to Lead Sheet
5	
6	WP LA-5 Notes
	Note 1: PNM did not annualize cost types 140, 914, 915, 919, and 920 as these reflect a normal annual expense for
	costs.
7	
	Note 2: PNM escalates labor in April for non-union employees at an escalation rate 2.5% for 2017 and 3.0% for 2018.
	For union employees, PNM escalates labor in May at an escalation rate of 2.0% for 2017 and 2.5% for 2018. Please see
8	the testimony of PNM Witness Monfiletto.
	Note 3: Labor per employee cost was calculated by dividing the total pay period cost by the total number of employees
	in a given period. Attrition adjustment was calculated by multiplying the labor per employee cost by the number of
9	employees that are expected to be affected by attrition. Please see testimony of PNM Witness Olson.
<u> </u>	Note 4: PNM functionalized estimated FTE headcount reduction, based on a calculated labor dollar per employee by
	dividing the total pay period cost by the total number of employees, within each functional group. For further
	discussion on estimated headcount reductions please refer to the testimony of PNM Witness Monfiletto.
10	
	General Note: The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups
	the elements of cost, and or columns for print formatting purposes.
11	

	A	В	С	Р	AC	AP	ВС	ВР
1	PNM Exhibit HEM-4							
	WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San J		ters)					
3	Base Period data is historical information from the Company's Books and	Records.						
4								
5	Hyperlink to Lead Sheet							
				Unadjusted	June 17, 2016	Normalize Base Period Column AC*26	Normalization Adjustment Column AP -	lul 45
	Description	FERC	FERC - U/NU	Base Period	Pay Period	(Note 1)	Column P	Jul-16
	Total San Juan Generating Station Labor 100% SJ Dollars			3,382,163	68,132	3,256,150	(126,012)	271,346
165								
323	Total San Juan Generating Station Labor Participant Credits			(1,762,533)	(36,670)	(1,687,483)	75,050	(140,624)
324								
482	Total San Juan Generating Station Labor PNM Share			1,619,630	31,462	1,568,668	(50,962)	130,722
483								
484	Test Period 65 MW Labor Allocation Production							
485	Test Period 65 MW Labor Allocation A&G							
486								
487			Employee Category		Total Employees @ 6/17/2016	4,10,000		
488			0&M		19			
489			Non O&M					
490		7	Total SJGS Employees		19			
491								
	Escalation Factors (Note 2):	2017	2018					
	Non-Union	2.5%	3.0%					
494	Union	2.0%	2.5%					

A	В	С	СС	СР	DC	DP	EC	EP
1 PNM Exhibit HEM-4								
2 WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San J				***********************************	······································			
3 Base Period data is historical information from the Company's Books and	Records.							
4								
5 Hyperlink to Lead Sheet								
6 Description	FERC	FERC - U/NU	Aug-16	Sep-16	Oct-16	Nov-16	2016 Attrition Adjustment (Note 3)	Dec-16
164 Total San Juan Generating Station Labor 100% SJ Dollars			271,346	271,346	271,346	271,346	-	271,346
165								
323 Total San Juan Generating Station Labor Participant Credits			(140,624)	(140,624)	(140,624)	(140,624)	-	(140,624)
324								
482 Total San Juan Generating Station Labor PNM Share			130,722	130,722	130,722	130,722	-	130,722
483								
484 Test Period 65 MW Labor Allocation Production	4.4							
485 Test Period 65 MW Labor Allocation A&G						WHO DO		
486								
487		Employee Category					Attrition Adjustment	Total Employees @ 12/31/2016
488		O&M					to.	19
489		Non O&M					-	
490		Total SJGS Employees						19
491	***************************************		and the same					
492 Escalation Factors (Note 2):	2017	2018						
493 Non-Union	2.5%							
494 Union	2.09	6 2.5%						

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	Α	В	С	FC	FP	GC	GP	HC	HP
	PNM Exhibit HEM-4								
2	WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San	luan Home cer	nters)						
	Base Period data is historical information from the Company's Books and								Helderson Maria Control
4									
5	Hyperlink to Lead Sheet								
ALINGHMAN OF STREET, S				Head Count Reduction				Escalation 2.5% - Non Union	
	Description	FERC	FERC - U/NU	Adjustment	Jan-17	Feb-17	Mar-17	(Note 2)	Apr-17
164	Total San Juan Generating Station Labor 100% SJ Dollars			-	271,346	271,346	271,346	6,498	277,844
165									
323	Total San Juan Generating Station Labor Participant Credits		-	_	(140,624)	(140,624)	(140,624)	(3,361)	(143,984)
324									
482	Total San Juan Generating Station Labor PNM Share			-	130,722	130,722	130,722	3,138	133,860
483									
484	Test Period 65 MW Labor Allocation Production								
485	Test Period 65 MW Labor Allocation A&G					-	11		
486									
487			Employee Category	Head Count Reduction	Total Employees @ 1/31/2017		A DESCRIPTION OF THE PROPERTY		
488			0&M		19				
489		***************************************	Non O&M						
490			Total SJGS Employees	-	19				
491				, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
	Escalation Factors (Note 2):	2017	2018						
	Non-Union	2.5%							
494	Union	2.0%	2.5%						

	A	В	С	lC .	IP	JC	JP	КС	KP
1	PNM Exhibit HEM-4								
2	WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San	Juan Home cer	nters)						
3	Base Period data is historical information from the Company's Books and	Records.							
4	AND THE PROPERTY OF THE SECOND PROPERTY OF THE								
5	Hyperlink to Lead Sheet			,					
				Escalation 2% - Union		47	2017 Attrition Adjustment	11117	Aug 17
$\overline{}$	Description	FERC	FERC - U/NU	(Note 2)	May-17	Jun-17	(Note 3)	Jul-17	Aug-17
164	Total San Juan Generating Station Labor 100% SJ Dollars			228	278,072	278,072	-	278,072	278,072
165									
323	Total San Juan Generating Station Labor Participant Credits			(124)	(144,108)	(144,108)		(144,108)	(144,108)
324									
482	Total San Juan Generating Station Labor PNM Share			104	133,964	133,964	-	133,964	133,964
483				l					
484	Test Period 65 MW Labor Allocation Production								
485	Test Period 65 MW Labor Allocation A&G								
486									
487			Employee Category				Attrition Adjustment	Total Employees @ 7/31/2017	
488			0&M				_	19	
489			Non O&M						
490			Total SJGS Employees				-	19	
491									
	Escalation Factors (Note 2):	2017	2018						
493	Non-Union	2.5%	CONTRACTOR OF THE PROPERTY OF						
494	Union	2,0%	2,5%						

	A	В	С	LC	LP	MC	MP	NC	NP
	PNM Exhibit HEM-4								
2	WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San J								
3	Base Period data is historical information from the Company's Books and	Records.							
4									
5	Hyperlink to Lead Sheet								
6	Description	FERC	FERC - U/NU	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
_	Total San Juan Generating Station Labor 100% SJ Dollars			278,072	278,072	278,072	278,072	278,072	278,072
165				1			l		
323	Total San Juan Generating Station Labor Participant Credits			(144,108)	(144,108)	(144,108)	(144,108)	(110,956)	(110,956)
324									
				133,964	133,964	133,964	133,964	167,117	167,117
483									
484	Test Period 65 MW Labor Allocation Production							19,630	19,630
485	Test Period 65 MW Labor Allocation A&G							680	680
486									
487			Employee Category						
488			M&0						
489			Non O&M						
490			Total SJGS Employees						
491	17 11/2/04/17								
	Escalation Factors (Note 2):	2017	2018						
	Non-Union	2.5%							
494	Union	2.0%	2.5%						

	A	В	С	ОС	OP	PC	PP	QC	QP
1	PNM Exhibit HEM-4								
2	WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San	luan Home cer	nters)						
3	Base Period data is historical information from the Company's Books and	Records.							
4									
5	Hyperlink to Lead Sheet								
	-				Escalation 3.0% - Non Union		Escalation 2.5% - Union		
	Description	FERC	FERC - U/NU	Mar-18	(Note 2)	Apr-18	(Note 2)	May-18	Jun-18
164	Total San Juan Generating Station Labor 100% SJ Dollars			278,072	7,993	286,065	291	286,356	286,356
165									
323	Total San Juan Generating Station Labor Participant Credits			(110,956)	(3,191)	(114,147)	(115)	(114,261)	(114,261)
324									
482	Total San Juan Generating Station Labor PNM Share			167,117	4,802	171,918	177	172,095	172,095
483									
	Test Period 6S MW Labor Allocation Production			19,630	563	20,193	22	20,215	20,215
485	Test Period 65 MW Labor Allocation A&G			680	20	701	-	701	701
486	A								
487			Employee Category					;	
488	A CONTRACTOR OF THE CONTRACTOR		M&O						
489			Non O&M						
490			Total SJGS Employees						
491									
	Escalation Factors (Note 2):	2017	2018						
	Non-Union	2.5%							
	Union	2.0%	2,5%						

A	В	С	RC	RP	SC	SP	TC	TP
1 PNM Exhibit HEM-4			W					
2 WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San	Juan Home cer	nters)						
3 Base Period data is historical information from the Company's Books and	Records.				***************************************			
4								
5 Hyperlink to Lead Sheet								
			2018 Attrition					
			Adjustment				2.12	
6 Description	FERC	FERC - U/NU	(Note 3)	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18
164 Total San Juan Generating Station Labor 100% SJ Dollars			-	286,356	286,356	286,356	286,356	286,356
165								
323 Total San Juan Generating Station Labor Participant Credits			*	(114,261)	(114,261)	(114,261)	(114,261)	(114,261)
324								
482 Total San Juan Generating Station Labor PNM Share			-	172,095	172,095	172,095	172,095	172,095
483								
484 Test Period 65 MW Labor Allocation Production			-	20,215	20,215	20,215	20,215	20,215
485 Test Period 65 MW Labor Allocation A&G			-	701	701	701	701	701
486								
			Attrition	Total Employees		1		
487		Employee Category	Adjustment	@ 7/31/2018				
488		0&M	-	19				
489		Non O&M						
490		Total SJGS Employees		19				
491								
492 Escalation Factors (Note 2):	2017	2018						- Provinted and a second second
493 Non-Union	2.5%							
494 Union	2.0%	2.5%						

	A	В	С	UC	UD	UE	UF
1	PNM Exhibit HEM-4						
2	WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San				0.035.W.W.W.W.M.M.M.M.M.M.M.M.M.M.M.M.M.M.M.		
3	Base Period data is historical information from the Company's Books and	Records.			***************************************		
4							
5	Hyperlink to Lead Sheet						
1					Linkage Period 1	Linkage Period 2	
l					Data	Data	
٦,	L		5500 11/0111	D 40	7/1/2016 -	1/1/2017 -	Tabel Tack Basis d
	Description 1000/CLD-W	FERC	FERC - U/NU	Dec-18	6/30/2017	12/31/2017	Total Test Period
	Total San Juan Generating Station Labor 100% SJ Dollars			286,356	3,276,102	3,316,461	3,411,133
165							
323	Total San Juan Generating Station Labor Participant Credits			(114,261)	(1,697,812)	(1,718,720)	(1,361,103)
324							
482	Total San Juan Generating Station Labor PNM Share			172,095	1,578,289	1,597,741	2,050,030
483							
484	Test Period 65 MW Labor Allocation Production			20,215	-	-	240,804
485	Test Period 65 MW Labor Allocation A&G			701	-	_	8,346
486							
487			Employee Category				
488			O&M				
489			Non O&M			<u></u>	
490		Total SJGS Employees					
491							
492	Escalation Factors (Note 2):	2017	2018				
493	Non-Union	2.5%	3.0%				
494	Union	2.0%	2,5%				

	А
1	PNM Exhibit HEM-4
2	WP LA-6: San Juan Generating Station Direct Normalized Labor (Non San Juan Home centers)
3	Notes Page for WP LA-6 - Notes contained on this page relate specifically to data contained in WP LA-6
4	<u>Hyperlink to Lead Sheet</u>
5	
6	WP LA-6 Notes
	Note 1: PNM did not annualize cost types 140, 914, 915, 919, and 920 as these reflect a normal annual expense for
	costs.
7	
	Note 2: PNM escalates labor in April for non-union employees at an escalation rate 2.5% for 2017 and 3.0% for 2018.
	For union employees, PNM escalates labor in May at an escalation rate of 2.0% for 2017 and 2.5% for 2018. Please see
8	the testimony of PNM Witness Monfiletto.
	Note 3: PNM is not forecasting any adjustments to employees that direct charge SJGS. Please see testimony of PNM
	Witness Olson.
9	
10	
	General Note: The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups
	the elements of cost, and or columns for print formatting purposes.
11	

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	А	В	С	Р	AC	AP	BC	BP
	PNM Exhibit HEM-4							
2	WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect	Home centers)						
3	Base Period data is historical information from the Company's Books and	Records.		Madi				
4								
5	Hyperlink to Lead Sheet							
6	Description	FERC	FERC - U/NU	Unadjusted Base Period	June 17, 2016 Pay Period	Adjusted Base Period (Note 1)	Base Period Adjustment Column AP - Column P	Jul-16
14	Total San Juan Generating Station Labor 100% SJ Dollars			9,611,413	-	9,611,413	-	800,951
15								
23	Total San Juan Generating Station Labor Participant Credits			(5,127,184)	-	(5,127,184)	-	(427,265)
24								
32	Total San Juan Generating Station Labor PNM Share			4,484,229	-	4,484,229	-	373,686
33								
34	Test Period 65 MW Labor Allocation Production							
35	Test Period 65 MW Labor Allocation A&G							
36						1		
					Total SJGS			
			Employee		Employees			
37			Category		@ 6/17/2016			
38			0&M		276			
39			Non O&M					
40		Tot	al SJGS Employees		276			
41								
42	Escalation Factors (Note 2):	2017	2018				***************************************	
43	Non-Union	2.5%	3.0%					
44	Union	2.0%	2.5%					

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A	В	С	СС	СР	DC	DP	EC	EP
1 PNM Exhibit HEM-4								
2 WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirec	t Home centers							
3 Base Period data is historical information from the Company's Books and	Records.							
4								
5 Hyperlink to Lead Sheet								
			446		0.115	Nov. 45	2016 Attrition Adjustment	D 46
6 Description	FERC	FERC - U/NU	Aug-16	Sep-16	Oct-16	Nov-16	(Note 3)	Dec-16
14 Total San Juan Generating Station Labor 100% SJ Dollars			800,951	800,951	800,951	800,951	-	800,951
15								
23 Total San Juan Generating Station Labor Participant Credits			(427,265)	(427,265)	(427,265)	(427,265)	-	(427,265)
24								
32 Total San Juan Generating Station Labor PNM Share			373,686	373,686	373,686	373,686	-	373,686
33								
34 Test Period 65 MW Labor Allocation Production								
35 Test Period 65 MW Labor Allocation A&G								
36								
37		Employee Category					Attrition Adjustment	Total SJGS Employees @ 12/31/2016
	-	O&M					- Aujustment	276
38	-					SERVE SERVE AND THE SERVE AND	-	2/6
39		Non O&M						
40	Tot	al SJGS Employees	***************************************			***************************************	-	276
41								***************************************
42 Escalation Factors (Note 2):	2017	2018						
43 Non-Union	2.5%							
44 Union	2.0%	2.5%		l				

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	A	В	С	FC	FP	GC	GP	НС	HP
	PNM Exhibit HEM-4								
2	WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect	Home centers							
3	Base Period data is historical information from the Company's Books and	Records.		THE PROPERTY OF THE PARTY OF TH					
4									
5	Hyperlink to Lead Sheet								
6	Description	FERC	FERC - U/NU	Headcount Adjustment (Note 4)	Jan-17	Feb-17	Mar-17	Escalation 2.5% - Non Union (Note 2)	Apr-17
		FERC	PERC - O/NO	(11,515)	789,436	789,436	789,436	19,736	809,172
14	Total San Juan Generating Station Labor 100% SJ Dollars			(11,515)	763,430	765,430	763,430	13,730	805,172
15	UPANIMANA AND THE STATE OF THE								/
23	Total San Juan Generating Station Labor Participant Credits			6,184	(421,081)	(421,081)	(421,081)	(10,527)	(431,608)
24									
32	Total San Juan Generating Station Labor PNM Share			(5,331)	368,355	368,355	368,355	9,209	377,563
33									
34	Test Period 65 MW Labor Allocation Production								
35	Test Period 65 MW Labor Allocation A&G								
36									
					Total SJGS				
1			Employee	Headcount	Employees				
37			Category	Adjustment	@ 1/31/2017				
38			0&M	(4)	272				
39			Non O&M						
40		Tot	al SJGS Employees	(4)	272				
41									
	Escalation Factors (Note 2):	2017	2018						
43	Non-Union	2.5%							
44	Union	2.0%	2,5%						

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	A	В	С	IC	IP	JC .	JP	KC	KP
	PNM Exhibit HEM-4								
2	WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect	Home centers							
3	Base Period data is historical information from the Company's Books and	Records.				14.67 14.40 14.45 4			
4									
5	Hyperlink to Lead Sheet								
				Escalation			2017 Attrition	and the state of t	
				2% - Union			Adjustment		
		FEDG	FEDG 11/NU		Na 17	Jun-17	(Note 3)	Jul-17	Aug-17
-	Description	FERC	FERC - U/NU	(Note 2)	May-17				
14	Total San Juan Generating Station Labor 100% SJ Dollars			-	809,172	809,172	(29,469)	//9,/03	779,703
15									
23	Total San Juan Generating Station Labor Participant Credits			-	(431,608)	(431,608)	14,735	(416,874)	(416,874)
24									
32	Total San Juan Generating Station Labor PNM Share			-	377,563	377,563	(14,735)	362,829	362,829
33									
34	Test Period 65 MW Labor Allocation Production								
35	Test Period 65 MW Labor Allocation A&G								
36									
								Total SJGS	
			Employee				Attrition	Employees	
37			Category				Adjustment	@ 7/31/2017	
38			0&M				(9)	267	11.000 - 0.000
39			Non O&M						
40		Tot	al SJGS Employees				(9)	267	
41									
42	Escalation Factors (Note 2):	2017	2018						
43		2.5%	3.0%	***************************************					
44	Union	2.0%	2.5%						

A	В	С	LC	LP	МС	MP	NC	NP
1 PNM Exhibit HEM-4								
2 WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect	t Home centers)						
3 Base Period data is historical information from the Company's Books and								
4								
5 Hyperlink to Lead Sheet								,,,,,
6 Description	FERC	FERC - U/NU	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
14 Total San Juan Generating Station Labor 100% SJ Dollars			779,703	779,703	779,703	779,703	779,703	779,703
15								
23 Total San Juan Generating Station Labor Participant Credits			(416,874)	(416,874)	(416,874)	(416,874)	(297,251)	(297,251)
24								
32 Total San Juan Generating Station Labor PNM Share			362,829	362,829	362,829	362,829	482,452	482,452
33								
34 Test Period 65 MW Labor Allocation Production							-	
35 Test Period 65 MW Labor Allocation A&G							53,300	53,300
36								
37		Employee Category						
38		O&M						İ
39		Non O&M						
40	Tot	tal SJGS Employees						
41								
42 Escalation Factors (Note 2):	2017	2018						
43 Non-Union	2.5%	22 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Teronalist Married Mar					
44 Union	2.0%	2,5%		<u> </u>				

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	A	В	С	oc	OP	PC	PP	QC	QP
	PNM Exhibit HEM-4								
2	WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect	t Home centers)							·
3	Base Period data is historical information from the Company's Books and	Records.							
4									
5	<u>Hyperlink to Lead Sheet</u>								
					Escalation 3.0% - Non Union		Escalation 2.5% - Union		
6	Description	FERC	FERC - U/NU	Mar-18	(Note 2)	Apr-18	(Note 2)	May-18	Jun-18
14	Total San Juan Generating Station Labor 100% SJ Dollars			779,703	23,391	803,094	-	803,094	803,094
15									
23	Total San Juan Generating Station Labor Participant Credits			(297,251)	(8,918)	(306,168)	-	(306,168)	(306,168)
24						·			
32	Total San Juan Generating Station Labor PNM Share			482,452	14,474	496,925	-	496,925	496,925
33		,							
34	Test Period 65 MW Labor Allocation Production			-	-		-	-	-
35	Test Period 65 MW Labor Allocation A&G			53,300	1,599	54,899	-	54,899	54,899
36									
37			Employee Category						
38			0&M						
39			Non O&M						
40		Tot	al SJGS Employees						
41									
42	Escalation Factors (Note 2):	2017	2018						
	Non-Union	2.5%	3.0%						
44	Union	2.0%	2.5%						

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	А	В	С	RC	RP	SC	SP	TC	TP
1	PNM Exhibit HEM-4								
2	WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect	t Home centers)						
3	Base Period data is historical information from the Company's Books and	Records.							
4									
5	Hyperlink to Lead Sheet								
								The state of the s	
1				2018 Attrition				9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	
١,		*****	7500 11/11/1	Adjustment	11.40	440	C 10	0 - 10	Nov-18
-	Description 1000/01 P. II	FERC	FERC - U/NU	(Note 3)	Jul-18	Aug-18	Sep-18	Oct-18	
14	Total San Juan Generating Station Labor 100% SJ Dollars			(67,922)	735,172	735,172	735,172	735,172	735,172
15									
23	Total San Juan Generating Station Labor Participant Credits			2,462	(303,706)	(303,706)	(303,706)	(303,706)	(303,706)
24				:					
32	Total San Juan Generating Station Labor PNM Share			(65,460)	431,466	431,466	431,466	431,466	431,466
33									
34	Test Period 65 MW Labor Allocation Production			-	-	-	-	-	-
35	Test Period 65 MW Labor Allocation A&G			(457)	54,442	54,442	54,442	54,442	54,442
36									
					Total SJGS				
			Employee	Attrition	Employees				
37			Category	Adjustment	@ 7/31/2018				
38			0&M	(21)	246				
39			Non O&M						***************************************
40		Tot	tal SJGS Employees	(21)	246	***************************************			
41									
42	Escalation Factors (Note 2):	2017	2018						
43	Non-Union	2.5%							
44	Union	2.0%	2,5%						

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	А	В	С	UC	UD	UE	UF
1	PNM Exhibit HEM-4						
2	WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect	t Home centers)					
3	Base Period data is historical information from the Company's Books and						
4	,						
5	Hyperlink to Lead Sheet						
1					Linkage Period 1	Linkage Period 2	ı
					Data	Data	1
					7/1/2016 -	1/1/2017 -	
6	Description	FERC	FERC - U/NU	Dec-18	6/30/2017	12/31/2017	Total Test Period
14	Total San Juan Generating Station Labor 100% SJ Dollars	1		735,172	9,601,529	9,474,038	9,159,420
15							
23	Total San Juan Generating Station Labor Participant Credits	100		(303,706)	(5,121,660)	(5,059,311)	(3,632,496)
24		10.00					
32	Total San Juan Generating Station Labor PNM Share			431,466	4,479,868	4,414,727	5,526,924
33		4.00					
34	Test Period 65 MW Labor Allocation Production			-		•	-
35	Test Period 65 MW Labor Allocation A&G			54,442	*	-	651,253
36			Wildly named to see the second				
			Employee				
			' '				
37			Category		arikatikati.		
38	A-10-10-10-10-10-10-10-10-10-10-10-10-10-		M&0				
39			Non O&M				
40		Tota	al SJGS Employees		Adding		
41							
42	Escalation Factors (Note 2):	2017	2018	***************************************		***************************************	
43	Non-Union	2.5%	3.0%				
44	Union	2.0%	2.5%				

	А
1	PNM Exhibit HEM-4
2	WP LA-7: San Juan Generating Station Indirect Normalized Labor (Indirect Home centers)
3	Notes Page for WP LA-7 - Notes contained on this page relate specifically to data contained in WP LA-7
4	<u>Hyperlink to Lead Sheet</u>
5	
6	WP LA-7 Notes
	Note 1: For Cost types 914 and 915 PNM used the Base Period costs as the normalized Base Period amounts as these reflect a normal annual expense for costs that do not occur in all pay periods.
7	
	Note 2: PNM escalates labor in April for non-union employees at an escalation rate 2.5% for 2017 and 3.0% for 2018. For union employees, PNM escalates labor in May at an escalation rate of 2.0% for 2017 and 2.5% for 2018. Please see the testimony of PNM Witness Monfiletto.
	Note 3: Labor per employee cost was calculated by dividing the total pay period cost by the total number of employees in a given period. Attrition adjustment was calculated by multiplying the labor per employee cost by the number of employees that are expected to be affected by attrition. Please see testimony of PNM Witness Olson.
	General Note: The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups
	the elements of cost, and or columns for print formatting purposes.
10	

	А	В	С	D	E	F	G	Н
1	PNM Exhibit HEM-4	-						
2	WP LA-8: Summary of Shared Se	ervices Labor						
3	PNMR Services Company Labor			***************************************				
4	Base Period data is historical inf	ormation from	the Company's Books	and Records.				
5	Hyperlink to Lead Sheet							
		777777777777777777777777777777777777777		WP LA-9,	WP SS-2, Column			WP SS-3,
6			b	Column E	M & Column O			Column D
	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				Remove Items	Remove		
l			1 1 1 1 1	Base Period	Specifically Adjusted	Normalized COO	Total Base Period	Adjusted Base
			100	Normalization	in WP SS	Salary	Adjustments	Period
7	Description	Location	Base Period	Adjustment	(Note 1)	(Note 2)	Col D + Col E + Col F	Col C + Col G
16	911 Total	911	3,989,219	(883,684)	480,000	-	(403,684)	3,585,535
23	912 Total	912	368,841	(1,408)	-	-	(1,408)	367,433
30	914 Total	914	358,485	(5,425)	-	-	(5,425)	353,060
39	924 Total	924	1,279,121	(135,152)	-	-	(135,152)	1,143,969
48	941 Total	941	11,856,405	689,029	(548,317)	(389,881)	(249,169)	11,607,237
57	942 Total	942	1,212,591	44,893	(200)	-	44,693	1,257,284
66	946 Total	946	1,557,535	(194,727)	(12,721)	•	(207,448)	1,350,087
74	947 Total	947	301,519	20,717	(9,866)	-	10,852	312,370
81	948 Total	948	1,207,672	175,867	(168)	•	175,699	1,383,371
90	951 Total	951	2,982,861	(144,881)	(55,217)	-	(200,097)	2,782,764
97	952 Total	953	26,134	90,112	-	-	90,112	116,246
107	953 Total	953	1,330,693	67,351	-	*	67,351	1,398,044
110	954 Total	954	6,728	(6,728)	-	•	(6,728)	-
116	963 Total	963	344,215	4,494	-	-	4,494	348,709
125	968 Total	968	4,721,070	320,966	-	-	320,966	5,042,036
129	974 Total	974	1,553	27,782		-	27,782	29,335
136	977 Total	977	605,539	(31,977)	-	-	(31,977)	573,562
140	980 Total	980	65,199	11,663	-	•	11,663	76,863
151	993 Total	993	2,658,957	(67,978)	(124)	-	(68,102)	2,590,855
156	999 Total	999	265,724	(222,606)	-	-	(222,606)	43,118
157								
158	Total PNMR Services Labor		35,140,062	(241,692)	(146,612)	(389,881)	(778,185)	34,361,877
159								
160								
161	For Informational Purposes							
162	Labor (Non-Overtime)		35,989,677	(241,692)	(146,612)	(389,881)	(778,185)	35,211,492
163	Overtime		105,217	-	-	*	-	105,217
164	Labor Loads		(954,833)	•	-	-	*	(954,833)
165	Total Shared Services Labor		35,140,062	(241,692)	(146,612)	(389,881)	(778,185)	34,361,877

	A	В		j	К	L	М	N
1	PNM Exhibit HEM-4							
	PNMR Services Company Labor							and the second of the second o
	Base Period data is historical info	ormation from				gamma		
	Hyperlink to Lead Sheet					,		
٣					WP SS-3,			
6					Column L			
			Linkage Period 1	Linkage Períod 2			1.44721071	
			Data	Data		Adjusted Base and	Test Period	
			7/1/2016 -	1/1/2017 -		Test Period	Adjusted Base	
7	Description	Location	6/30/2017	12/31/2017	Total Test Period	Variance	Period Variance - %	Explanation
16	911 Total	911	3,607,944	3,652,764	3,757,865	172,330	4.72%	Escalation Adjustment
23	912 Total	912	369,730	374,322	385,093	17,660	4.72%	Escalation Adjustment
30	914 Total	914	355,266	359,680	370,029	16,969	4.72%	Escalation Adjustment
39	924 Total	924	1,151,119	1,165,418	1,198,951	54,982	4.72%	Escalation Adjustment
48	941 Total	941	11,338,016	11,234,330	11,557,575	(49,661)	-0.44%	Headcount Reductions offset by Escalation Adjustments
57	942 Total	942	1,265,142	1,280,858	1,317,712	60,428	4.72%	Escalation Adjustment
66	946 Total	946	1,358,525	1,375,401	1,414,975	64,889	4.72%	Escalation Adjustment
74	947 Total	947	314,322	318,227	327,383	15,013	4.72%	Escalation Adjustment
81	948 Total	948	1,392,017	1,409,309	1,449,860	66,488	4.72%	Escalation Adjustment
90	951 Total	951	2,800,156	2,834,941	2,916,511	133,747	4.72%	Escalation Adjustment
97	952 Total	953	116,972	118,425	121,833	5,587	4.72%	Escalation Adjustment
107	953 Total	953	1,406,782	1,424,257	1,465,237	67,193	4.72%	Escalation Adjustment
110	954 Total	954	-	-	-	-	N/A	N/A
116	963 Total	963	350,888	355,247	365,469	16,760	4.72%	Escalation Adjustment
125	968 Total	968	5,073,549	5,136,574	5,284,369	242,333	4.72%	Escalation Adjustment
129	974 Total	974	29,518	29,885	30,744	1,410	4.72%	Escalation Adjustment
136	977 Total	977	577,147	584,316	601,129	27,567	4.72%	Escalation Adjustment
140	980 Total	980	77,343	78,304	80,557	3,694		Escalation Adjustment
151	993 Total	993	2,607,048	2,639,434	2,715,378	124,523		Escalation Adjustment
156	999 Total	999	43,387	43,926	45,190	2,072	4.72%	Escalation Adjustment
157								
158	Total PNMR Services Labor		34,234,872	34,415,619	35,405,860	1,043,983		
159								
160								
161	For Informational Purposes							
162	Labor (Non-Overtime)		35,089,798	35,281,165	36,296,310	1,084,818		
	Overtime		105,875	107,190	110,274	5,057		
164	Labor Loads		(960,801)	(972,736)	(1,000,725)	(45,892)		
165	Total 5hared Services Labor		34,234,872	34,415,619	35,405,860	1,043,983		

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1	PNM Exhibit HEM-4
2	WP LA-8: Summary of Shared Services Labor
3	Notes Page for WP LA-8 - Notes contained on this page relate specifically to data contained in WP LA-8
4	Hyperlink to Lead Sheet
5	
6	WP LA-8 Notes
7	Note 1: Legal expense adjustment is removed in WP SS Shared Services (WP SS-2, Column O) for all cost types. Also, Additional Misc Pay Pension Eligible is adjusted to remove certain incentive compensation; this adjustment is made for all cost types in WP SS Shared Services (WP SS-2, Column M). The Base Period adjustment in the work paper is made to establish the Adjusted Base Period to properly reflect labor costs through the Linkage data and Test Period.
8	Note 2: PNM removed the Normalized Base Period Salary associated with PNMR's Chief Operating Officer as it was identified that this position would be eliminated during the Linkage and Test Period.
9	General Note: The electronic version of this worksheet uses the Microsoft Excel outline function. This function groups the elements of cost, and or columns for print formatting purposes.

	А	В	С	D	E	F	G	Н	1
1	PNM Exhibit HEM-4								
2	WP LA-9 PNMR Services Normalized Labor (Excluding C	Overtime)	, - , - , - , - , - , - , - , - , - , -						- WPWWWANDAWAYAA
	Base period data is historical information from the Con								
4	Hyperlink to Lead Sheet		Land Marian Marian Marian Company					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	PNMR labor consists of straight-time, miscellaneous pa	y pension eligible, paid		TAWARA AND AND AND AND AND AND AND AND AND AN					
1	absence, vacation, illness, holiday, time off allowances,							İ	
	switchyard labor, Pension and Benefits Load, and Injuri								
	Switchyard labor, religion and benefits bodd, and myon	ics and barriages coud.			WP LA-8, Column				
5		1			D				
							_	_	
		111111111111111111111111111111111111111				Normalized Labor	Remove Items	Remove	
					Base Period	(Column D) * 26	Specifically	Normalized COO	
			Unadjusted Base	June 17, 2016 Pay	Normalization	(pay periods in a	Adjusted in WP SS	Salary	Adjusted Base
	Description	Location	Period	Period	Adjustment	year)	(Note 3)	(Note 5)	Period
	911 Total	911	3,971,999	133,491	(883,684)	3,088,315	480,000	-	3,568,315
	912 Total	912	365,499	14,003	(1,408)	364,090	-	•	364,090
	914 Total	914	358,485	13,579	(5,425)	353,060	~		353,060
	924 Total	924	1,279,098	43,517	(135,152)	1,143,946	-	-	1,143,946
	941 Total	941	11,812,933	456,016	689,029	12,501,963	(548,317)	(389,881)	11,563,765
	942 Total	942	1,207,124	45,791	44,893	1,252,017	(200)	-	1,251,817
	946 Total	946	1,556,959	40,925	(194,727)	1,362,232	(12,721)		1,349,512
	947 Total	947	299,041	12,298	20,717	319,758	(9,866)		309,892
	948 Total	948	1,207,055	53,189	175,867	1,382,922	(168)		1,382,754
	951 Total	951	2,980,556	103,575	(144,881)	2,835,676	(55,217)	_	2,780,459
	952 Total	952	26,134	4,471	90,112	116,246	-	-	116,246
	953 Total	953	1,330,421	53,760	67,351	1,397,772	-		1,397,772
	954 Total	954	6,728	-	(6,728)	-	-	-	-
	963 Total	963	344,215	13,412	4,494	348,709	-	-	348,709
	968 Total	968	4,721,055	193,732	320,966	5,042,021	-	•	5,042,021
	974 Total	974	1,553	1,128	27,782	29,335	•	-	29,335
_	977 Total	977	595,476	21,673	(31,977)	563,499	-	-	563,499
	980 Total	980	54,975	2,563	11,663	66,638	-	-	66,638
	993 Total	993	2,650,648	135,835	(67,978)	2,582,670	(124)	-	2,582,546
	999 Total	999	264,890	1,626	(222,606)	42,284	-	-	42,284
141			TATE (1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/						The state of the s
142	Total PNMR 5ervices Labor		35,034,844	1,344,586	(241,692)	34,793,152	(146,612)	(389,881)	34,256,659
143									
144									
145									
146									
147									

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1	PNM Exhibit HEM-4	!							
2	WP LA-9 PNMR Services Normalized Labor (Excluding C	Overtime)							
3	Base period data is historical information from the Cor	npany's Books and Records.							
	Hyperlink to Lead Sheet								
	PNMR labor consists of straight-time, miscellaneous pa	ay pension eligible, paid							
	absence, vacation, illness, holiday, time off allowances	, system operations labor,							ļ
	switchyard labor, Pension and Benefits Load, and Injur	ies and Damages Load.							
					WP LA-8, Column				
5			***************************************		D				
			Unadjusted Base	June 17, 2016 Pay	Base Period Normalization	Normalized Labor (Column D) * 26 (pay periods in a	Remove Items Specifically Adjusted in WP SS	Remove Normalized COO Salary	Adjusted Base
	Description	Location	Period	Period	Adjustment	year)	(Note 3)	(Note 5)	Period
	Payroll Tax Calculation								
	FICA, FUTA, SUTA	911							242.655
151		911							313,655
153		912					***************************************		32,004
150 151 152 153 154 155		914							31,034
15/		941							100,553 1,016,455
155		942							110,035
156		946							118,622
157		947							27,240
157 158		948		***************************************					121,544
159		951						***************************************	244,402
160		952							10,218
161		953	***************************************						122,864
		954					**************************************		
163		963							30,652
162 163 164 165 166 167 168 169 170		968							443,194
165		974							2,579
166		977	***************************************				***************************************		49,532
167		980				,			5,858
168		993						***************************************	227,006
169	4	999							3,717
170									3,011,160

	А	В	AQ	AR	AS
1	PNM Exhibit HEM-4				
2	WP LA-9 PNMR Services Normalized Labor (Excluding C	Overtime)			
3	Base period data is historical information from the Cor				
4	Hyperlink to Lead Sheet				
	PNMR labor consists of straight-time, miscellaneous pa	av nension eligible naid			
	absence, vacation, illness, holiday, time off allowances	· · · · · · · · · · · · · · · · · · ·			
	switchyard labor, Pension and Benefits Load, and Injur				
	Switchyard labor, Pension and Benefits Load, and injur	les and Damages Load.			
5					WP LA-2, Column H
					,
			Linkage Period 1	Linkage Period 2	
1			Data	Data	
1	:		7/1/2016 -	1/1/2017 -	
6	Description	Location	6/30/2017	12/31/2017	Total Test Period
	911 Total	911	3,590,617	3,635,221	3,739,817
	912 Total	912	366,366	370,917	381,590
L.	914 Total	914	355,266	359,680	370,029
	924 Total	924	1,151,096	1,165,395	1,198,927
	941 Total	941	11,294,272	11,190,043	11,512,014
	942 Total	942	1,259,641	1,275,288	1,311,982
	946 Total	946	1,357,946	1,374,815	1,414,373
	947 Total	947	311,829	315,703	324,787
	948 Total	948	1,391,396	1,408,681	1,449,213
	951 Total	951	2,797,837	2,832,592	2,914,095
	952 Total	952	116,972	118,425	121,833
	953 Total	953	1,406,508	1,423,980	1,464,953
	954 Total	954	1,-100,300	2,423,300	1,404,555
	963 Total	963	350,888	355,247	365,469
***************************************	968 Total	968	5,073,534	5,136,559	5,284,353
	974 Total	974	29,518	29,885	30,744
	977 Total	977	567,020	574,064	590,582
	980 Total	980	67,055	67,888	69,841
	993 Total	993	2,598,687	2,630,969	2,706,670
	999 Total	999	42,548	43,077	44,316
141			,0-10		,520
	Total PNMR Services Labor		34,128,997	34,308,429	35,295,586
143			5-1,220,557	37,300,723	33,233,380
143					
145					
145				***************************************	
146					
14/	L	L			

	A	В	AQ	AR	AS			
1	PNM Exhibit HEM-4							
2	WP LA-9 PNMR Services Normalized Labor (Excluding Overtime)							
3	Base period data is historical information from the Cor	npany's Books and Records.						
4	Hyperlink to Lead Sheet							
	PNMR labor consists of straight-time, miscellaneous pa	ay pension eligible, paid						
1 1	absence, vacation, illness, holiday, time off allowances	, system operations labor,						
	switchyard labor, Pension and Benefits Load, and Injur							
	, , , , , , , , , , , , , , , , , , , ,	-						
5					WP LA-2, Column H			
			Linkage Period 1 Data 7/1/2016 -	Linkage Period 2 Data 1/1/2017 -				
6	Description	Location	6/30/2017	12/31/2017	Total Test Period			
	Payroll Tax Calculation							
149	FICA, FUTA, SUTA							
150		911	285,086	258,101	265,527			
151		912	29,089	26,335	27,093			
152		914	28,207	25,537	26,272			
153		924	91,394	82,743	85,124			
154		941	899,607	794,493	817,353			
155		942	100,012	90,545	93,151			
156		946	107,818	97,612	100,420			
157		947	24,758	22,415	23,060			
158		948	110,473	100,016	102,894			
159		951	222,141	201,114	206,901			
160		952	9,287	8,408	8,650			
161	THE RESERVE OF THE PROPERTY OF	953	111,673	101,103	104,012			
162		954	-		25.040			
163		963	27,860	25,223	25,948			
164		968	402,826	364,696	375,189			
165		974	2,344	2,122	2,183			
166		977	45,020	40,759	41,931			
167		980	5,324	4,820	4,959			
168		993	206,329	186,799	192,174			
169		999	3,378	3,058	3,146			
170			2,712,628	2,435,898	2,505,987			

	A	В	С	D	Е	F
1	PNM Exhibit HEM-4					
2	WP LA-9 PNMR Services Normalized La	hor (Evaluding Overtime)		***************************************		-
3	Notes Page for WP LA-9 - Notes contain		A-1	dia MD I A D		-
		led ou ruis bage terare sp	I all to data contained	JIII WY LA-9		
4	Hyperlink to Lead Sheet					
5						
6	Escalation Factors (Note 2):	2017	2018			
7	Non-Union	2.5%	3.0%			
8						
9	Payroll Tax Rate (Note 1)	2016	2017-2018			
10		8.79%	7.10%			
11	77-441-4	erect account of the transfer was the contract of the contract	Carl International International International Confession Confessi			
		FTE Headcount at		FTE Headcount at		
12	Employee FTE Headcount by Location	6/17/2016	Changes to Headcount	1/1/2017		
13	911 - O&M	31		31		
14	912 - O&M	7		7		
15	914 - O&M	5		5		
	924 - O&M	11		11		
_	941 - O&M	100	(5)	95		
_	942 - O&M	11		11		
	946 - O&M	12		12		
20	947 - O&M	3		3		
21	948 - O&M	16		16		
	951 - O&M	24		24		
	952 - O&M	1		1		
	953 - O&M	14		14		
26	954 - O&M 963 - O&M	4		4		
_	968 - O&M	50		50		
	974 - O&M	0		0	<u></u>	
29	977 - O&M	8	-	8		-
30	980 - O&M	1		1		
31	993 - O&M	35		35		
	999 - O&M	0		0		
_	Total Non-O&M	51		51		
34	Total	386	(5)	381		
35			<u>L </u>		<u> </u>	
36			P LA-9 Notes			
37	Note 1: The payroll tax rates reflect FIC Please refer to PNM Exhibit HEM-15 for			effective tax rates utilized	in PNM cap	pital loads.
<u> </u>	Note 2: PNM escalates labor in April for	r non-union employees a	t an escalation rate 2 5% fo	or 2017 and 3.0% for 201	8. For unio	n employees
	PNM escalates labor in May at an escala					
38	THIS COLUMN TO THE PARTY OF THE COLUMN	200111212 01 2.070101 201	17 4114 2.570 101 2010. 1 1ca	se see the testimony or	74141 44121103	3 141011111101101
-	Note 3: Legal expense adjustment is re	moved in WP SS Shared S	ervices (WP SS-2, Column	O) for all cost types. Also	o, Additiona	Misc Pay
	Pension Eligible is adjusted to remove of		,			
	(WP SS-2, Column M). The Base Period	,	, .			
39	labor costs through the Linkage data an		. ,	,		
	Note 4: PNM functionalizes estimated h	***************************************	ocation, based on a calcula	ited labor per employee	by dividing	the total nav
	period cost by the total number of emp		,			
40	to the testimony of PNM Witness Mont					,
40			. I til privant et : : -			1
	Note 5: PNM removed the Normalized			perating Officer as it was	identified t	hat this
	position would be eliminated during th	e Linkage and Test Perioc	i.			
41						
	General Note: The electronic version of	this worksheet uses the	Microsoft Excel outline fu	nction. This function gro	ups the elen	nents of cost,
	and or columns for print formatting pur			•		,
42						

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33 005	M-4 V
25 72	VP LA

	A	В	Al	LA	AK				
1	PNM Exhibit HEM-4	U	Αι	~	AN				
2		O continu							
3	WP LA-10: PNMR Services Overtime Base Period data is historical information from the Company's Books and Records.								
			прапу з воокз апо	Records.					
4	Hyperlink to Lead Sheet		Haliana Davidada	Illata Baria d					
			Linkage Period 1	_					
			Data	Data					
			7/1/2016 -	1/1/2017 -					
5	Location	Base Period	6/30/2017	12/31/2017	Total Test Period				
6	911	17,220	17,327	17,543	18,047				
7	912	3,343	3,363	3,405	3,503				
8	924	23	23	23	24				
9	941	43,472	43,744	44,287	45,562				
10	942	5,467	5,501	5,569	5,730				
11	946	575	579	586	603				
12	947	2,478	2,493	2,524	2,597				
13	948	617	621	629	647				
14	951	2,305	2,320	2,349	2,416				
15	953	272	273	277	285				
16	968	15	15	15	16				
17	977	10,064	10,126	10,252	10,547				
18	980	10,225	10,288	10,416	10,716				
19	993	8,309	8,361	8,465	8,708				
20	999	834	839	849	874				
21	Total Overtime	105,217	105,875	107,190	110,274				
22									
23									
24									
25		Planting and the state of the s							

	A	В	Al	AJ	AK				
1	PNM Exhibit HEM-4								
2	WP LA-10: PNMR Services	Overtime							
3	Base Period data is historical information from the Company's Books and Records.								
4	Hyperlink to Lead Sheet								
			Linkage Period 1	Linkage Period 2					
			Data	Data					
			7/1/2016 -	1/1/2017 -					
5	Location	Base Period	6/30/2017	12/31/2017	Total Test Period				
26									
27	Overtime Payroll Taxes								
	FICA, FUTA, SUTA								
29	911	294	267	242	249				
30	912	2	2	2	2				
31	914	base .	_	Va.	-				
32	924	3,821	3,473	3,144	3,235				
33	941	481	437	395	407				
34	942	51	46	42	43				
35	946	218	198	179	184				
36	947	54	49	45	46				
37	948	203	184	167	172				
38	951	24	22	20	20				
39	952		-	-					
40	953	1	1	1	1				
41	954			-	-				
42	963	-	_	-	-				
43	968	885	804	728	749				
44	974	-	-	-	-				
45	977	899	817	740	761				
46	980	730	664	601	618				
47	993	73	67	60	62				
48	999	9,249	8,406	7,611	7,829				
49		16,984	15,437	13,975	14,378				

	A	В	С				
1	PNM Exhibit HEM-4						
2	WP LA-10: PNMR Services Overtime						
3	Notes Page for WP LA-10 - Notes contained on this page relate specifically to data contained in WP LA-10						
4	Hyperlink to Lead Sheet						
5							
6	Escalation Factors (Note 2):	2017	2018				
7	Non-Union	2.5%	3.0%				
8							
9	Payroll Tax Rate (Note 3):	2016	2017 - 2018				
10	FICA/FUTA/SUTA	8.79%	7.10%				
11							
12	WP LA-10 Notes						
	Note 1: PNM used the Base Period costs as the normalized Base Period amounts as these reflect a normal						
	annual expense for cost that do not occur in all pay periods.						
13							
	Note 2: PNM escalates labor in April for non-union employees at an esc	alation rate 2.5% for	2017 and 3.0% for				
1	2018. For union employees, PNM escalates labor in May at an escalation	on rate of 2.0% for 20	017 and 2.5% for				
t i	2018. Please see the testimony of PNM Witness Monfiletto.						
14	Note 2: The naural tay rates reflect EICA ELITA and CLITA accural taxes	and are based as af	factive toy votes				
	Note 3: The payroll tax rates reflect FICA, FUTA, and SUTA payroll taxes and are based on effective tax rates utilized in PNM capital loads. Please refer to PNM Exhibit HEM-15 for the additional information on PNM						
15							
	General Note: The electronic version of this worksheet uses the Microso	oft Excel outline fund	tion. This function				
	groups the elements of cost, and or columns for print formatting purpo						
16							

PNM Exhibit HEM-4: Supporting Revenue Requirements Workpapers

WP SS

Is contained in the following 25 pages

	A	В	С	D	Е
1	PNM Exhibit HEM-4				
2	WP SS - Lead Sheet				
3				Provides Information To	Requires Information From
4	Tab Reference	Description	Purpose	Tab Name	Tab Name
5	WP SS-1	Summary of Shared Services	Summarizes the Shared Services for Base and Test Periods		WP SS-2, WP SS-3
6	WP SS-2	Shared Services Base Period adjustments	Provides the Shared Services adjustments to the Base Period	WP SS-1, WP SS-3, WP SS-4	WP SS-5, WP SS-7, WP SS-8, WP SS-9, WP SS-10, WP SS-12, WP LA-Labor Workpaper.xlsx; WP LA-8
	WP SS-3	Summary of Non-Escalating Shared Services items	Identifies costs that are specifically forecasted for the Test Period and also provides for escalation from adjusted Base Period to Test Period	WP SS-1, WP SS-4	WP SS-2, WP SS-6, WP SS-10, WP LA-Labor Workpaper.xlsx; WP LA-8, WP OM- OM Workpaper.xlsx; WP OM-6
8	WP SS-4	Summary of Base Period Adjustments	Provides a summary of Base Period Shared Services adjustments functionalized for cost of service	WP Plant - Net Plant Workpaper.xlsx; WP Plant 1b, WP GT - General Taxes Workpaper.xlsx; WP GT-2, WP OM - OM Workpaper.xlsx; WP OM-2, OM-3	WP SS-2, WP SS-7, WP SS-8, WP SS-9
9	WP SS-5	2016 Base Period Allocation Rates	Provides the 2016 Shared Services allocation rates to be used for the Base Period	WP SS-2, WP SS-7, WP SS-8, WP SS-9, WP SS-13	Manual Inputs
10	WP SS-6	2018 Test Period Allocation Rates	Provides the 2018 allocation rates for Shared Services to be used for the Test Period	WP SS-3, WP SS-8, WP SS-14	Manual Inputs
11	WP SS-7	Base Period Revenue allocation	Provides the allocation of revenue for the Base Period by location	WP SS-2, WP SS-4, WP RC - Revenue Credits Workpaper.xlsx; WP RC-1	WP SS-5
12	WP SS-8	Payroll Taxes allocation	Provides the allocation of payroll taxes for the base, Linkage and Test Periods by location	WP SS-2, WP SS-4	WP SS-5, WP SS-6, WP LA-Labor Workpaper.xlsx; WP LA-9, WP LA-10
13	WP SS-9	Base Period Property Taxes allocation	Provides the allocation of property taxes for the Base Period by location	WP SS-2, WP SS-4	WP SS-5
14	<u>WP SS-10</u>	Incentive Compensation pg. 1	Provides a summary of incentive compensation for the base, Linkage and Test Periods	WP SS-2, WP SS-3, WP SS-13, WP SS-14	WP SS-11
15	WP SS-11	Incentive Compensation pg. 2	Provides the calculations for incentive compensation for the Linkage and Test Periods.	WP SS-10	WP LA-Labor Workpaper.xlsx; WP LA-9, Manual Inputs
16	WP SS-12	Dues, Fees, and Fines	Provides a summary of the categorization of the element of cost: dues, fees and fines.	WP SS-2	Manual Inputs
17	WP SS-13	Linkage Data for Shared Services: 07-01-2016 through 06-30-2017	Provides a summary of Shared Services by location, including the allocation to PNM, for the Linkage period 1	WP OM-O&M Workpaper.xlsx; WP OM-11	WP SS-3, WP SS-5, WP SS-10, WP LA-Labor Workpaper.xlsx; WP LA-8, WP OM - OM Workpaper.xlsx; WP OM-6
18	WP SS-14	Linkage Data for Shared Services: 01-01-2017 through 12-31-2017	Provides a summary of Shared Services by location, including the allocation to PNM, for the Linkage period 2	WP OM-O&M Workpaper.xlsx; WP OM-11	WP SS-3, WP SS-6, WP SS-10, WP LA-Labor Workpaper.xlsx; WP LA-8, WP OM - OM Workpaper.xlsx; WP OM-6
	Note: File name is provided if wo	rksheet is linked to external workbook.	L		
	wo		· · · ,	l	L.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

39 911 Total Location 911 9,776,318 (2,986,693) 6,789,625 4,582,997 7,010,016 4,622,404 39,408 0.86% N/A 53 912 Total Location 912 403,269 (22,403) 380,866 254,037 398,727 260,927 6,889 2.715 N/A 70 14 1,022,674 (721,237) 361,437 284,921 378,531 301,122 16,201 5,589 N/A 90 924 Total Location 924 3,418,692 (1,766,686) 1,652,006 1,652,006 1,714,609 1,714,609 62,603 3.79% N/A 162,942 Total Location 941 23,373,322 (5,195,323) 18,177,999 13,995,241 18,226,899 14,027,422 32,180 0.23% N/A 162,942 Total Location 942 8,424,565 (3,682,538) 4,742,027 4,742,027 5,762,074 5,762,074 1,020,046 21,51% Note 1 184,946 Total Location 946 7,054,843 (4,061,252) 2,993,591 2,993,591 3,982,456 3,982,456 988,865 33,039 Note 1 229 948 Total Location 947 2,742,064 (1,1219,885) 1,552,179 1,522,179 1,723,860 1,723,860 201,681 13,25% Note 1 229 948 Total Location 948 1,882,184 (259,260) 1,622,924 1,622,924 1,693,006 1,693,006 70,082 4,32% N/A 1,027,422 3,438 1,027,422 3,438 1,027,423 3,438 3,438,437 3,438,437 3,438,437 3,438,437 3,448,201 4,484,201 4,484,201 4,484,470		Α	В	С	D	Е	F	G	Н	1	J	К
Nutro - Base Period data is historical information from the Company's Books 4 and Records.	1	PNM Exhibit HI	EM-4	<u> </u>						······································		
Nutro - Base Period data is historical information from the Company's Books 4 and Records.	2		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					***************************************				
A and Records. S Hyperfink to Lead Sheet				ation from the Com	pany's Books							
Fig. 20		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							***************************************			
Column F Column F Column F Column F Column F Column F Column F Total Shared Services Unadjusted Base Period Adjusted Base Period Column F Test Period to Adjusted Base Period Variance - Majusted Base Period Variance - Period Va	5	***************************************	ad Sheet				***************************************					
Column F Total Shared Services Forest Period Forest		-				Column C +	WP SS-2, Column	WP-SS 3, Column	WP-SS 3, Column	Column H less	Column I /	
Total Shared Services Unadjusted Base Period Adjusted Base Period Adjusted Base Period Period Polymore Period Period Polymore Period Period Polymore Period Period Polymore Period Period Polymore Period Period Polymore Peri	6				WP-SS 2. Column T	Column D	Y	R	v	Column F	Column F	
Location Elements of Cost Period Adjustments Period Pe	Ť			Total Shared	, , , , , , , , , , , , , , , , , , , ,							
Total Location 911	1			Services			Allocated	Total Company		Adjusted Base	Adjusted Base	1
39 911 Total Location 911 9,776,318 (2,986,693) 6,789,625 4,582,997 7,010,016 4,622,404 39,408 0.86% N/A 53 912 Total Location 912 403,269 (22,403) 380,866 254,037 398,727 260,927 6,889 2.715k N/A 70 10 10 10 10 10 10 10	1			Unadjusted Base	Base Period	Adjusted Base	Adjusted Base	Shared Services	Allocated Test	Period Variance -	Period	1
Total Location 912	7	Location	Elements of Cost	Period	Adjustments	Period	Period to PNM	Test Period	Period to PNM	\$	Variance - %	Explanation
For Total Location 914	39	911	Total Location 911	9,776,318	(2,986,693)	6,789,625	4,582,997	7,010,016	4,622,404	39,408	0.86%	N/A
For Total Location 914	53	912	Total Location 912	403,269	(22,403)	380,866	254,037	398,727	260,927	6,889	2.71%	N/A
132 941 Total Location 941 23,373,322 (5,195,323) 18,177,999 13,995,241 18,226,899 14,027,422 32,180 0.23% N/A 162 942 Total Location 942 8,424,565 (3,682,538) 4,742,027 4,742,027 5,762,074 5,762,074 1,020,0865 21,51% Note 1 206 947 Total Location 946 7,054,843 (4,661,252) 2,993,591 2,993,591 3,982,456 38,824,566 98,865 33,03% Note 1 206 947 Total Location 947 2,742,064 (1,219,885) 1,522,179 1,522,179 1,723,860 1,723,860 201,681 13,25% Note 1 229 948 Total Location 948 1,882,184 (259,260) 1,622,924 1,622,924 1,693,006 1,693,006 70,082 4,32% N/A 277 952 Total Location 951 7,412,622 (2,928,420) 4,484,201 4,484,201 4,643,470 4,643,470 159,268 3,55% N/A 277 952 Total Location 952 67,811 55,829 123,641 123,641 129,339 129,339 5,698 4,61% N/A 306 953 Total Location 953 8,873,471 (3,073,540) 5,799,930 - 6,546,560 0.00% N/A 337 954 Total Location 954 332,570 (131,725) 260,845 260,845 381,137 381,137 120,292 46,12% Note 1 336 963 Total Location 964 653,849 0.00% N/A 339 964 Total Location 964 653,849 (653,849) 0.00% N/A 409 977 Total Location 974 233,777 (27,859) 205,918 154,645 209,977 158,554 3,909 2,53% N/A 409 977 Total Location 974 233,777 (27,859) 205,918 154,645 209,977 158,554 3,909 2,53% N/A 424 980 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,8			Total Location 914	1,082,674	(721,237)	361,437	284,921	378,531	301,122	16,201	5.69%	N/A
132 941 Total Location 941 23,373,322 (5,195,323) 18,177,999 13,995,241 18,226,899 14,027,422 32,180 0.23% N/A 162 942 Total Location 942 8,424,565 (3,682,538) 4,742,027 4,742,027 5,762,074 5,762,074 1,020,0865 21,51% Note 1 206 947 Total Location 946 7,054,843 (4,661,252) 2,993,591 2,993,591 3,982,456 38,824,566 98,865 33,03% Note 1 206 947 Total Location 947 2,742,064 (1,219,885) 1,522,179 1,522,179 1,723,860 1,723,860 201,681 13,25% Note 1 229 948 Total Location 948 1,882,184 (259,260) 1,622,924 1,622,924 1,693,006 1,693,006 70,082 4,32% N/A 277 952 Total Location 951 7,412,622 (2,928,420) 4,484,201 4,484,201 4,643,470 4,643,470 159,268 3,55% N/A 277 952 Total Location 952 67,811 55,829 123,641 123,641 129,339 129,339 5,698 4,61% N/A 306 953 Total Location 953 8,873,471 (3,073,540) 5,799,930 - 6,546,560 0.00% N/A 337 954 Total Location 954 332,570 (131,725) 260,845 260,845 381,137 381,137 120,292 46,12% Note 1 336 963 Total Location 964 653,849 0.00% N/A 339 964 Total Location 964 653,849 (653,849) 0.00% N/A 409 977 Total Location 974 233,777 (27,859) 205,918 154,645 209,977 158,554 3,909 2,53% N/A 409 977 Total Location 974 233,777 (27,859) 205,918 154,645 209,977 158,554 3,909 2,53% N/A 424 980 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,892 0.00% N/A 438 993 Total Location 990 420,480,661) 121,179,643 598,982 - 710,8			Total Location 924	3,418,692	(1,766,686)	1,652,006	1,652,006	1,714,609	1,714,609	62,603	3.79%	N/A
184 946	132	941	Total Location 941	23,373,322	(5,195,323)	18,177,999	13,995,241	18,226,899	14,027,422	32,180	0.23%	N/A
Total Location 947	162	942	Total Location 942	8,424,565	(3,682,538)	4,742,027	4,742,027	5,762,074	5,762,074	1,020,046	21,51%	Note 1
Total Location 948	184	946	Total Location 946	7,054,843	(4,061,252)	2,993,591	2,993,591	3,982,456	3,982,456	988,865	33.03%	Note 1
Total Location 951			Total Location 947	2,742,064	(1,219,885)	1,522,179	1,522,179	1,723,860	1,723,860	201,681	13.25%	Note 1
Total Location 952			Total Location 948	1,882,184	(259,260)	1,622,924	1,622,924	1,693,006		70,082		
306 953 Total Location 953 8,873,471 (3,073,540) 5,799,930 - 6,546,560 0.00% N/A 317 954 Total Location 954 392,570 (131,725) 260,845 260,845 381,137 381,137 120,292 46,12% Note 1 336 963 Total Location 963 1,614,942 3,183 1,618,125 1,223,950 1,653,926 1,243,421 19,472 1.59% N/A 339 964 Total Location 964 653,849 (653,849) 0.00% N/A 367 968 Total Location 968 19,733,419 (4,555,191) 15,178,229 11,398,850 15,572,605 11,758,874 360,024 3,16% N/A 381 974 Total Location 974 233,777 (27,859) 205,918 154,645 209,977 158,554 3,909 2.53% N/A 409 977 Total Location 977 2,507,085 (471,336) 2,035,749 1,594,399 2,085,249 1,628,371 33,972 2,13% N/A 424 980 Total Location 980 640,989 9,229 650,218 643,781 662,512 653,900 10,119 1.57% N/A 426 992 Total Location 992 (10) - (10) (7) (10) (8) (0) 1.46% N/A 463 993 Total Location 993 20,192,148 (4,591,155) 15,600,992 11,781,869 15,909,244 11,989,206 207,337 1.76% N/A 488 Grand Total (57) 84,899,532 84,899,475 63,316,097 89,395,078 66,674,142 3,358,045 General Note: The electronic version of this worksheet uses the Microsoft excel outline function. This function groups			Total Location 951	7,412,622			4,484,201			159,268		
317 954 Total Location 954 392,570 (131,725) 260,845 260,845 381,137 381,137 120,292 46.12% Note 1 336 963 Total Location 963 1,614,942 3,183 1,618,125 1,223,950 1,653,926 1,243,421 19,472 1.59% N/A 339 964 Total Location 964 653,849 653,849 -			Total Location 952				123,641		129,339	5,698		
336 963 Total Location 963 1,614,942 3,183 1,618,125 1,223,950 1,653,926 1,243,421 19,472 1.59% N/A 339 964			<u> </u>						1	-		
339 964 Total Location 964 653,849 (653,849) - - - - - - - - -			Total Location 954	392,570								
367 968 Total Location 968 19,733,419 (4,555,191) 15,178,229 11,398,850 15,572,605 11,758,874 360,024 3.16% N/A 381 974			1			1,618,125	1,223,950	1,653,926	1,243,421	19,472		
381 974 Total Location 974 233,777 (27,859) 205,918 154,645 209,977 158,554 3,909 2.53% N/A 409 977			Total Location 964			-			-	-		
409 977 Total Location 977 2,507,085 (471,336) 2,035,749 1,594,399 2,085,249 1,628,371 33,972 2.13% N/A 424 980 Total Location 980 640,989 9,229 650,218 643,781 662,512 653,900 10,119 1.57% N/A 426 992 Total Location 992 (10) - (10) (7) (10) (8) (0) 1.46% N/A 463 993 Total Location 993 20,192,148 (4,591,155) 15,600,992 11,781,869 15,909,244 11,989,206 207,337 1.76% N/A 487 999 Total Location 999 (120,480,661) 121,179,643 698,982 - 710,892 - - 0.00% N/A 488 Grand Total (57) 84,899,532 84,899,475 63,316,097 89,395,078 66,674,142 3,358,045 General Note: The electronic version of this worksheet uses the Microsoft excel publise function. This function groups.												
424 980 Total Location 980 640,989 9,229 650,218 643,781 662,512 653,900 10,119 1.57% N/A 426 992 Total Location 992 (10) - (10) (7) (10) (8) (0) 1.46% N/A 463 993 Total Location 993 20,192,148 (4,591,155) 15,600,992 11,781,869 15,909,244 11,989,206 207,337 1.76% N/A 487 999 Total Location 999 (120,480,661) 121,179,643 698,982 - 710,892 - - 0.00% N/A 488 Grand Total (57) 84,899,532 84,899,475 63,316,097 89,395,078 66,674,142 3,358,045 490 General Note: The electronic version of this worksheet uses the Microsoft excel publing function. This function groups. Figure 10 per control of this worksheet uses the Microsoft excel publing function. This function groups.				233,777								
426 992 Total Location 992 (10) - (10) (7) (10) (8) (0) 1.46% N/A 463 993 Total Location 993 20,192,148 (4,591,155) 15,600,992 11,781,869 15,909,244 11,989,206 207,337 1.76% N/A 487 999 Total Location 999 (120,480,661) 121,179,643 698,982 - 710,892 - - 0.00% N/A 488 Grand Total (57) 84,899,532 84,899,475 63,316,097 89,395,078 66,674,142 3,358,045 490 - - - - - - - 490 -												
463 993 Total Location 993 20,192,148 (4,591,155) 15,600,992 11,781,869 15,909,244 11,989,206 207,337 1.76% N/A 487 999 Total Location 999 (120,480,661) 121,179,643 698,982 - 710,892 - - 0.00% N/A 488 Grand Total (57) 84,899,532 84,899,475 63,316,097 89,395,078 66,674,142 3,358,045 490 490 68,000 69							 					
487 999 Total Location 999 (120,480,661) 121,179,643 698,982 - 710,892 0.00% N/A 488 Grand Total (57) 84,899,532 84,899,475 63,316,097 89,395,078 66,674,142 3,358,045 489												
488 Grand Total (57) 84,899,532 84,899,475 63,316,097 89,395,078 66,674,142 3,358,045 489 690 600 600 600 600 600 600 600 600 60							11,781,869	<u> </u>	11,989,206	207,337		
489 490 General Note: The electronic version of this worksheet uses the Microsoft excel outline function. This function groups			Total Location 999				-	}	-	-	0.00%	N/A
General Note: The electronic version of this worksheet uses the Microsoft eyeel outline function. This function groups		Grand Total		(57)	84,899,532	84,899,475	63,316,097	89,395,078	66,674,142	3,358,045		
General Note: The electronic version of this worksheet uses the Microsoft excel outline function. This function groups	489					***************************************				***************************************		
General Note: The electronic version of this worksheet uses the Microsoft excel outline function. This function groups	490			L	L							
the elements of cost, and or columns for print formatting purposes.	491 492	4911 . The second se										
493												
Note 1: Increase driven primarily by Incentive Compensation. Please refer to WP SS-10 and WP SS-11 for a detail listing												
494 of adjustments to Incentive Compensation.	494											
495	495											
496	496											
497	497								 			

	Α	В	C I	D	E	F	G [Н	1
1	PNM Exhibit H	EM-4							
2	WP SS-2: Shar	ed Services Base Period Adjustments							
3	Note - Base Pe	eriod data is historical information from							
4	the Company'	s Books and Records							
5	5 Hyperlink to Lead Sheet				5	hared Services Bas	e Period Adjustn	nents	
									I
6				Note 2	Note 1	Note 2	Note 2	Note 2	Note 8
					W				
		'			Remove Other				Remove
				Reclass	Income and	Reclass	Reclass	Reclass	Excess Gross
7	Location	Elements of Cost	Total SS Base Period	Depreciation	Deductions	Revenue	Payroll Tax	Property Tax	Receipts Tax
39	911	Total Location 911	9,776,318	(971,552)	22,219	- 1	554	-	(189,512)
53	912	Total Location 912	403,269	(9,549)	(11,446)	-	-	-	_
67	914	Total Location 914	1,082,674	(715,812)	-	-	~	-	-
90	924	Total Location 924	3,418,692	(1,470,388)	(28,580)	-	-	-	-
132	941	Total Location 941	23,373,322	(3,174,716)	589,666	-	(84,606)	(698,385)	-
162	942	Total Location 942	8,424,565	-	(2,000)	-	(180,975)	(3)	~
184	946	Total Location 946	7,054,843		-	-	(186,029)	-	_
206	947	Total Location 947	2,742,064	•	-	-	(55,081)	-	
229	948	Total Location 948	1,882,184	(434,959)	-	-			
265		Total Location 951	7,412,622	(82,841)	(1,741,581)		17,500		
	952	Total Location 952	67,811	-	(24,000)	~	(916)	-	-
306		Total Location 953	8,873,471	(113,420)	-	-	(151,856)	-	-
	954	Total Location 954	392,570	-	(735)	-	(17,817)	-	-
336		Total Location 963	1,614,942	_	(1,311)				-
	964	Total Location 964	653,849	(653,849)	-	-		-	-
367		Total Location 968	19,733,419	(4,874,123)	-	-		-	-
	974	Total Location 974	233,777	(62,215)	-	-	-	6,575	-
409		Total Location 977	2,507,085	(1,037,497)	6,632	151,173	-	62,251	
	980	Total Location 980	640,989	(2,435)	-	-	-	-	-
	992	Total Location 992	(10)	-	-		-	-	
463		Total Location 993	20,192,148	(157,921)	(69)	-	(2,629,867)	-	-
	999	Total Location 999	(120,480,661)	-	(511,885)	-	(46)	-	-
488	Grand Total		(57)	(13,761,276)	(1,703,091)	151,173	(3,289,138)	(629,562)	(189,512)
489									
490									
491									
492									
493	l								

	Α	В	J	K	L	M	N	0	Р	Q	R	S	T
1	PNM Exhibit H	EM-4											
2	WP SS-2: Share	ed Services Base Period Adjustments											
3	Note - Base Pe	riod data is historical information from											
4	the Company's	s Books and Records						Į.	4.4. 1.61				
5	Hyperlink to Le	ead Sheet				Shared Se	ervices Base Peri	od Adjustme	nts				
						WP SS-10,							
				WP SS-12,		Column D, lines				WP-LA 8,	WP-LA 8,	WP-OM 6,	Sum Column D
6			Note 3	Column B	Note 4	265-277	Note 5	Note 6	Note 7	Column D	Column F	Column H	through S
	/					***************************************							
				Remove Dues,	Remove			Remove				Normalize	
			Elimination of	Subscriptions &	Non-	Remove	Remove	Certain	Non-	Normalize	Remove	Active Medical	Total Base
			Shared Services	Membership	Recurring	Incentive	Miscellaneous	Legal	Allowable	Labor	Normalized	and Dental	Period
7	Location	Elements of Cost	Billings	Fees	Expenses	Compensation	Expenses	Expenses	Advertising	Adjustment	COO Salary	Adjustment	Adjustments
39	911	Total Location 911	-	(6,934)	-	(867,917)	(89,868)	-	-	(883,684)	-	-	(2,986,693)
53	912	Total Location 912	-	-	-	-	-	-	-	(1,408)	-	-	(22,403)
67		Total Location 914	-	-	-	-	-	-	-	(5,425)	-	-	(721,237)
90		Total Location 924	-	-	-	-	-	~	(132,565)	(135,152)	-	-	(1,766,686)
132		Total Location 941	-	(1,320,900)	-	(564,019)	(156,412)	(85,044)	(57)	689,029	(389,881)	-	(5,195,323)
162		Total Location 942	-	(2,500)	-	(3,435,680)	-	(200)	(106,072)	44,893	-	_	(3,682,538)
184		Total Location 946	•	(190)	_	(3,272,512)		(407,794)		(194,727)	-	-	(4,061,252)
206		Total Location 947		-		(1,059,401)	-	(126,120)		20,717	-	-	(1,219,885)
229	948	Total Location 948	-	-	-	_	-	(168)		175,867	-	*	(259,260)
265		Total Location 951	-	(44,297)	-	209,545	(10,467)	(15,522)	(1,115,877)	(144,881)		-	(2,928,420)
277		Total Location 952	-	-	-	(9,366)	-		-	90,112	-	-	55,829
306	953	Total Location 953	-	-	_	(2,874,885)	-	-	(731)	67,351		-	(3,073,540)
317		Total Location 954	-	-	-	(106,445)	-		-	(6,728)	-	-	(131,725)
336		Total Location 963	-	-	-	-	-	-		4,494	-	-	3,183
339		Total Location 964	-	-	-	-	-	-	-		-	-	(653,849)
367		Total Location 968	-	(2,034)	-	_	-	-	-	320,966	-	-	(4,555,191)
381		Total Location 974		*	-	-	-	-	-	27,782	-	*	(27,859)
409		Total Location 977	-	-	378,082	-	-	-	-	(31,977)			(471,336)
424		Total Location 980		-	-	-				11,663		-	9,229
426		Total Location 992	-		-	-	-	-	-	-	-	(1 7 1 7 1 7 1 7 1	
463		Total Location 993	-	(16,660)		-	-	(124)	-	(67,978)	_	(1,718,537)	(4,591,155)
487		Total Location 999	121,917,073	(2,893)	-	-		-		(222,606)	-	-	121,179,643
	Grand Total		121,917,073	(1,396,407)	378,082	(11,980,681)	(256,746)	(634,973)	(1,355,302)	(241,692)	(389,881)	(1,718,537)	84,899,532
489		4-98-98-98-98											
490													
491													
492													
493					<u>L</u>				Million Control				

	А	В	U	V	W	Х	Y
1	PNM Exhibit F	IEM-4		1			1
2	WP SS-2: Shar	ed Services Base Period Adjustments			***************************************		
3	Note - Base Pe	eriod data is historical information from			***************************************		
4	the Company'	s Books and Records			***************************************		
5	Hyperlink to L	ead Sheet		Alic	cation of Shared S	ervices	
			Column C +	Column U* 2016	Column U* 2016	Column U* 2016	Sum Column V
6			Column T	CAM rates	CAM rates	CAM rates	through Column X
							Total PNM
			Base Period				Adjusted Shared
		•	Adjusted Shared				Services
7	Location	Elements of Cost	Services	001 - Distribution	003 - Production	002 - Transmission	Allocation
	911	Total Location 911	6,789,625	2,611,290	1,454,338	517,369	4,582,997
	912	Total Location 912	380,866	136,959	73,469	43,609	254,037
	914	Total Location 914	361,437	208,585	32,276	44,059	284,921
	924	Total Location 924	1,652,006	1,652,006	-	-	1,652,006
	941	Total Location 941	18,177,999	6,415,016	6,144,164	1,436,062	13,995,241
162	942	Total Location 942	4,742,027	4,742,027	-	-	4,742,027
184		Total Location 946	2,993,591	-	2,993,591	-	2,993,591
206	947	Total Location 947	1,522,179	-	-	1,522,179	1,522,179
229		Total Location 948	1,622,924	1,300,125	-	322,800	1,622,924
265		Total Location 951	4,484,201	2,069,907	1,959,148	455,146	4,484,201
	952	Total Location 952	123,641	-	-	123,641	123,641
306	953	Total Location 953	5,799,930	-	-	-	-
317	954	Total Location 954	260,845	260,845	-	-	260,845
336		Total Location 963	1,618,125	694,499	451,619	77,832	1,223,950
	964	Total Location 964	_	-	-	-	-
	968	Total Location 968	15,178,229	6,673,867	3,875,002	849,981	11,398,850
381		Total Location 974	205,918	90,542	52,571	11,531	154,645
409		Total Location 977	2,035,749	944,384	519,523	130,492	1,594,399
	980	Total Location 980	650,218	130,694	480,836	32,251	643,781
426	992	Total Location 992	(10)	(3)	(3)	(1)	(7)
463		Total Location 993	15,600,992	7,112,492	4,090,580	578,797	11,781,869
	999	Total Location 999	698,982	-	-	-	-
488	Grand Total		84,899,475	35,043,236	22,127,113	6,145,748	63,316,097
489							
490						Production	22,127,113
491						Transmission	6,145,748
492						Distribution	35,043,236
493							

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age	EM-4
6 of 25	WP SS
S	S

	A
1	PNM Exhibit HEM-4
2	WP SS-2: Shared Services Base Period Adjustments
3	Notes Page for WP SS-2: Notes contained on this page relate specifically to data contained in WP SS-2
4	Hyperlink to Lead Sheet
5	
	General Note: The electronic version of this worksheet uses the Microsoft excel outline function. This function
6	groups the elements of cost, and or columns for print formatting purposes.
7	Note 1: PNM does not seek recovery of other income and deduction activity.
	Note 2: PNM reclasses these Shared Services cost categories to ensure that they are allocated appropriately in the
8	Cost of Service model.
	Note 3: Location 999 activities are held at PNMR Shared Services and are not allocated to PNM. Adjustment
9	reflects elimination of the billings from PNMR Shared Services to its subsidiaries.
	Note 4: PNM does not seek recovery of non-recurring expenses. Non-recurring expenses are tracked in the
10	Company's books and records by a unique home center.
11	Note 5: PNM does not seek recovery of miscellaneous expenses incurred by Senior Management.
	Note 6: PNM does not seek recovery of certain legal expenses. Please refer to the testimony of PNM Witness
12	Sanchez.
	Note 7: PNM does not seek recovery of certain advertising expenses. Please refer to the testimony of PNM
13	Witness Cavanaugh.
	Note 8: PNM Removed the excess gross receipt taxes adjustment, from prior period billing, that was recorded in
14	the Base Period. PNM does not expect a similar adjustment in the Test Period.

	Α	В	С	D	Е	F	G	Н
1,	PNM Exhibit HEM-4		***************************************					
2	WP SS-3: Summary of	Shared Services - Base Period to Test Period						
3	Note - Base period dat	a is historical information from the						
4	Company's Books and	Records.						
5	Hyperlink to Lead Shee	1		MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MARKATAN MA				
6				Remove S	pecifically Foreca	sted Items from B	ase Period	

7			WP-SS 2, Column T	WP LA 8, Column G	WP SS-10, Column E, line 32	WP OM-6 Column G	WP OM-20 Column C, lines 40 and 41	Sum Column D through Column G
8	Location	Elements of Cost	Adjusted Base Period Shared Services	Shared Services Labor	Shared Services Incentive Compensation	Shared Services Active Medical and Dental	Shared Services Property Insurance	Total Removal of Specifically Forecasted Items
		Total Location 911	6,789,625	(3,585,535)	- "	-	-	(3,585,535)
	912	Total Location 912	380,866	(367,433)	-	-	-	(367,433)
	914	Total Location 914	361,437	(353,060)	-	-	-	(353,060)
91		Total Location 924	1,652,006	(1,143,969)	-	-	-	(1,143,969)
133		Total Location 941	18,177,999	(11,607,237)	-		-	(11,607,237)
163		Total Location 942	4,742,027	(1,257,284)	(861,064)	-	-	(2,118,348)
185		Total Location 946	2,993 , 591	(1,350,087)	(853,450)	-	-	(2,203,537)
207	947	Total Location 947	1,522,179	(312,370)	(159,924)	-	~	(472,294)
230		Total Location 948	1,622,924	(1,383,371)	-	-	-	(1,383,371)
266		Total Location 951	4,484,201	(2,782,764)	-	-	-	(2,782,764)
278		Total Location 952	123,641	(116,246)	(500.440)	-	-	(116,246)
307 318		Total Location 953	5,799,930	(1,398,044)	(582,119)	-	-	(1,980,163)
337		Total Location 954 Total Location 963	260,845	(240 700)	(110,443)	-	-	(110,443)
340		Total Location 963	1,618,125	(348,709)	-	-	-	(348,709)
368		Total Location 968	15,178,229	(5,042,036)			-	(5,042,036)
382		Total Location 908	205,918	(3,042,036)	-	-	-	(29,335)
410		Total Location 977	2,035,749	(573,562)			-	(573,562)
425		Total Location 980	650,218	(76,863)		-		(76,863)
427		Total Location 992	(10)	(10,003)		*	-	(70,003)
464		Total Location 993	15,600,992	(2,590,855)	<u> </u>	(3,737,096)	(205,023)	(6,532,975)
488		Total Location 999	698,982	(43,118)	-	1-7.5.75507	(200,020)	(43,118)
489	Grand Total		84,899,475	(34,361,877)	(2,567,000)	(3,737,096)	(205,023)	(40,870,996)
490								
491		1.50%						
492	Period of Escalation							
493								
494		tronic version of this worksheet uses the Microsoft						
495	excel outline function.	This function groups the elements of cost, and or						
496 497	columns for print form	atting purposes.	, , , , ,				Parket Parket	
498						***************************************		
170		l						Ll

<u> </u>	А	В	1	J	К	L	М	N	0	Р	Q
1	PNM Exhibit HEM-4										
2		Shared Services - Base Period to Test Period			***************************************						
3		a is historical information from the			1						
4	Company's Books and	Records.									
5	Hyperlink to Lead Shee	t									
6	VIII.	**************************************				Spe	cifically Forecaste	ed Shared Services	Items for Test Pe	riod	
				Column I *							
1				(Escalation							
l				Factor *						WP OM-20	
l			Column C +	Escalation	Column (+	WP-LA 8,	WP SS-10,	WP OM-6	WP OM-22	Column J, lines	Sum Column L
7			Column H	Period)	Column J	Column K	Column G	Column K	Column G	40 and 41	through P
Г					Subtotal Test						
					Period, before						Total
					Specifically	Shared Services					Specifically
l			n			1	Chauad Camileon	Charad Carriage	Donofite Immed	Charad Cardens	Forecasted
			Remaining	F!!	Forecasting	Labor Test	Shared Services	1	for Headcount	Shared Services	Shared Services
			Shared Services	Escalation to	Shared Services	Period	Incentive	Active Medical		Property	
8	Location	Elements of Cost	to be escalated	Test Period	OM	Adjustment	Compensation	and Dental	Reductions	Insurance	ltems
	911	Total Location 911	3,204,090	48,061	3,252,151	3,757,865	-	-	-		3,757,865
	912	Total Location 912	13,432	201	13,634	385,093		*		•	385,093
	914	Total Location 914	8,377	126	8,503	370,029	_		-	-	370,029
	924	Total Location 924	508,037	7,621	515,658	1,198,951	-		-	-	1,198,951
	941	Total Location 941	6,570,762	98,561	6,669,324	11,557,575		-	-	*	11,557,575
	942	Total Location 942	2,623,680	39,355	2,663,035	1,317,712	1,781,327	-	-	-	3,099,039
	946	Total Location 946	790,054	11,851	801,904	1,414,975	1,765,577	-	-	-	3,180,552
	947	Total Location 947	1,049,885	15,748	1,065,633	327,383	330,843	-	-	-	658,227
	948	Total Location 948	239,553	3,593	243,147	1,449,860	-	1	-	~	1,449,860
	951	Total Location 951	1,701,437	25,522	1,726,959	2,916,511	-	-	-	-	2,916,511
	952	Total Location 952	7,395	111	7,506	121,833	1 204 250	-	-	-	121,833
	953	Total Location 953	3,819,768	57,297	3,877,064	1,465,237	1,204,259		-	-	2,669,496 228,479
	954 963	Total Location 954	150,402	2,256 19,041	152,658 1,288,457	365,469	228,479	-	-		365,469
		Total Location 963 Total Location 964	1,269,416	19,041	1,288,457	305,409	-		-	_	303,409
	964		10,136,193	152,043	10,288,235	5,284,369	-	-			5,284,369
	968 974	Total Location 968 Total Location 974	176,584	2,649	179,232	30,744	_	E wa	-	-	30,744
	977	Total Location 977	1,462,187	21,933	1,484,120	601,129	-		-	-	601,129
	980	Total Location 980	573,355	8,600	581,955	80,557		-	_	-	80,557
	992	Total Location 992	(10)	(0)			-	-	-	-	-
	993	Total Location 993	9,068,018	136,020	9,204,038	2,715,378	_	4,120,149	(210,044)	79,723	6,705,206
	999	Total Location 999	655,864	9,838	665,702	45,190	-	-		-	45,190
1	Grand Total		44,028,479	660,427	44,688,906	35,405,860	5,310,484	4,120,149	(210,044)	79,723	44,706,172
490			,,,,,,	,121	1			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	/		
_	Escalation Factor	1.50%									<u> </u>
	Period of Escalation	1									***************************************
493											
	General Note: The elec	ctronic version of this worksheet uses the Microsoft		***************************************							
495		This function groups the elements of cost, and or							THE PROPERTY OF THE PARTY OF TH		
496		• .								***************************************	
497	Columns for print form	erring has hoses.									
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	А	В	R	S	T	U	V
1	PNM Exhibit HEM-4						
2	WP SS-3: Summary of	Shared Services - Base Period to Test Period					
3		a is historical information from the					
4	Company's Books and	Records.					
5	Hyperlink to Lead Shee	t					
6				Shared Serv	rices Test Perio	d Allocation	
7			Column K + Column Q	Column R* 2018 CAM rates	Column R* 2018 CAM rates	Column R* 2018 CAM rates	Sum Column S through U
8	Location	Elements of Cost	Total Company Shared Services Test Period	001 - Distribution	003 - Production	002 - Transmission	Total PNM Shared Services Allocation Test Period
	911	Total Location 911	7,010,016	2,497,669	1,643,148	481,588	4,622,404
	912	Total Location 912	398,727	139,754	76,356	44,817	260,927
	914	Total Location 914	378,531	218,829	36,036	46,257	301,122
		Total Location 924	1,714,609	1,714,609	-	-	1,714,609
133		Total Location 941	18,226,899	6,007,586	6,594,492	1,425,344	14,027,422
163		Total Location 942	5,762,074	5,762,074	-	-	5,762,074
185		Total Location 946	3,982,456	-	3,982,456	-	3,982,456
207		Total Location 947	1,723,860	-	-	1,723,860	1,723,860
230		Total Location 948	1,693,006	1,335,951	-	357,055	1,693,006
266		Total Location 951	4,643,470	2,006,908	2,170,358	466,204	4,643,470
	952	Total Location 952	129,339	-		129,339	129,339
307	953	Total Location 953	6,546,560	-	-	_	-
318	954	Total Location 954	381,137	381,137	-	-	381,137
337	963	Total Location 963	1,653,926	719,954	444,906	78,561	1,243,421
340	964	Total Location 964	-		-	-	-
368	968	Total Location 968	15,572,605	6,808,343	4,171,901	778,630	11,758,874
382	974	Total Location 974	209,977	91,802	56,253	10,499	158,554
410		Total Location 977	2,085,249	925,016	573,235	130,120	1,628,371
_	980	Total Location 980	662,512	145,289	470,185	38,426	653,900
	992	Total Location 992	(10)		(4)	(1)	(8)
_	993	Total Location 993	15,909,244	7,192,569	4,128,449	668,188	11,989,206
	999	Total Location 999	710,892	-	-	-	-
	Grand Total	· · · · · · · · · · · · · · · · · · ·	89,395,078	35,947,485	24,347,771	6,378,886	66,674,142
490					·····	B - 1 - 1	24 24
491	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	1,50%				Production	24,347,771
	Period of Escalation					Transmission	6,378,886
493						Distribution	35,947,485
	1	ctronic version of this worksheet uses the Microsoft					
495	1 CACCI GUILINIO TUNICUONI	This function groups the elements of cost, and or					
496	columns for print form	atting purposes.					
497							
498		L		L		<u> </u>	L

	А	В	С	D
1	PNM Exhibi	t HEM-4	_	
2			Period Adjustments Function	onalized
	•		orical information from the	
3	Records.	renou data is niste	oncai illiorillation il oill the	Company 5 books and
4		Lead Sheet		
5	турстик сс	Lead Street		
6			Allocated to PNM	Reference
7				
8	Unadjusted	Base Period Allocat	ions to PNM	
9	· · · · · · · · · · · · · · · · · · ·	Production	33,448,917	WP OM 2, Column C
10		Transmission	8,727,938	WP OM 2, Column C
11		Distribution	49,586,750	WP OM 2, Column C
12		Total	91,763,605	
13				
14	Adjusted Ba	se Period Allocation		
15		Production		WP SS 2, Column Y
16		Transmission	6,145,748	
17		Distribution	35,043,236	WP SS 2, Column Y
18		Total	63,316,097	
19				
20	Base Period	Adjustments to PN	* * * * * * * * * * * * * * * * * * *	
21		Production		Line 15 - Line 9
23		Transmission Distribution		Line 16 - Line 10 Line 17 - Line 11
24		Total		WP OM 3, Column D
25		TOtal	(28,447,308)	WP OW 5, COMMIND
26	PNIM Payrol	⊥ I Taxes - Adjusted B	ase Period	
27	i ivivi i dyror	Production		WP SS-8, Column F
28		Transmission		WP SS-8, Column F
29		Distribution		WP SS-8, Column F
30		Total	2,669,181	WP GT 4, Column D
31			-,,	, , , , , , , , , , , , , , , , , , , ,
32	PNM Proper	ty Taxes - Base Peri	iod	
33		Production	· · · · · · · · · · · · · · · · · · ·	WP SS-9, Column G
34		Transmission		WP SS-9, Column G
35		Distribution	214,694	WP SS-9, Column G
36		Total	483,997	WP GT 2, Column K
37				
38	PNM Reven	ue - Base Period		
39		Production		WP SS-7, Column E
40		Transmission		WP SS-7, Column F
41		Distribution		WP SS-7, Column D
42		Total	(118,399)	WP RC-1, Column D
43		<u> </u>		
		_	ather information from with	
_	workpaper a	and provides the da	ta to other workbooks includ	ded in PNM Exhibit HEM-4
44				

	Α	В	С	D	E	F	G	Н	1	j	К	L M	N	0
1	NIM Evhi	bit HEM-4												
-		Base Period Allocation Rates												
		cation Rates reflected in the Cost Allocation	Manual				distributable and a second		Autotation and a second					
-		,, , , , , , , , , , , , , , , , , , ,	IVIGITUSI				Hillarina kalamaran						1	
		ember 22, 2015.												
-	iyperiink	to Lead Sheet	 											-
6			ļ										Column E +	Column C+
_			004	003	002	034	035	012	800			Column D	Column G	Column F
7			001 Electric	Bulk	Electric	NM-	NM-	ULZ	PNM			Total	Total	Total
		I tion Description	Services	Generation	Transmission	Distribution	Transmission	TNMP-TX	Resources	Total DNINA	Check Total		Transmission	
8	Location	Location Description	Services	Generation	Transmission	Distribution	Transmission	HNIVIP-IA	Resources	Utal Pivivi	CHECK Otal	Production	1141151111551011	DISTIBUTION
	474	C M+ 001/002/024/025	68.26%	0.00%	18.98%	11.85%	0.91%	0.00%	0.00%	100.00%	100.00%	0.00%	19,89%	80.11%
10	174	Gen Mgmt001/002/034/035	58.25%	0,00%	18,98%	11.85%	U,917 ₀	0.00%	0.00%	100.0076	100,00%	0.00%	19,89%	80.1176
11	400	DAISA FIL- C	89.97%	0.00%	0.00%	10.03%	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%	0,00%	100.00%
12	188	PNM Elec Customers	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	100.00%	0.00%		
13		TNMP - Texas (Svcs Agreement)	- 975 € 200 × 20				16.41%	0.00%	0.00%	100.00%		0.00%		
14	194	Assets - SNM 034/035	0.00%	0.00%	0.00%	83.59% 0.00%	0.00%		0.00%	67.50%	100.00%	21.42%		
15	911	Financial Systems	38.46%	21.42%	7.62%		0.00%	32,50%	0.00%	66,70%		19.29%		
16		Accounts Payable	35.96%	19.29%	11.45%	0.00%	0.00%	21.17%		78.83%		8.93%		
17	914	Asset Management	57.71%	8.93%	12.19%	0.00%	0.00%	21.17%	0.00%	78.85%	100.00%	8.93%	12.19%	57./1%
18			100.000	0.000	0.000/	0.000	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%	0.00%	100.00%
19	924	Number of Customers	100.00%	0.00%	0.00%	0.00%	0.00%	23.01%	0.00%	76.99%	100.00%	33.80%		
20	941	Direct PNMR Utility	35.29% 100.00%	33.80%	7.90% 0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%		
21	942	Direct PNM Electric Services	 Entrance of the participation of the p	0.00%			0,00%	0.00%	0.00%	100.00%	100.00%	100.00%		
22		Direct PNM Bulk Generation	0,00%	100.00%	0.00%	0.00%	CONTRACTOR AND AND A PARTY OF A STATE OF STATE O		SERVICE CONTRACTOR OF THE PROPERTY OF THE PROP	CONTRACTOR PRODUCTION	\$2000000000000000000000000000000000000			
23	947	Direct PNM Elec Transmission	0.00%	0.00%	100,00%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%		
24	948	Direct PNM Util T&D (wo Bulk, wo Texas)	80.11%	0.00%	19,89%	0,00%	0.00%	0.00%	0,00%	100.00%	100.00%	0.00%	19.89%	80.11%
25					Maria Constitution Constitution		MAN TO SECURE OF THE SECURE OF					40.000	40.450	15.150/
26	951	Direct PNM Util w Bulk Gen, wo Texas	46.16%	43.69%	10,15%	0.00%	0.00%	0.00%	0.00%	100,00%	100.00%	43.69%	4	
27	952	Direct PNM SNM - Transmission	0.00%	0.00%	100,00%	0.00%	0.00%		0.00%	100.00%				0.00%
28	953	Direct TNMP - Texas	0.00%	0,00%	0.00%	0,00%	0.00%	Carlot Ca	0.00%	0.00%				
29	954	Direct PNM SNM - Distribution	100.00%	0.00%	0.00%	0.00%	0,00%	0.00%	0.00%	100.00%	100.00%	0.00%	0.00%	100.00%
30										***************************************				
31				seneramentalistichterale	2.52	en de la company de la company de la company de la company de la company de la company de la company de la comp			MANAGEMENT OF THE PERSON NAMED OF THE PERSON N					40.000
32		IT - Telecomm	42,92%	27.91%	4.81%	0.00%	0.00%	24.36%	0.00%	75.64%		27.91%		
33		IT - Desktops	45.13%	25.88%	5.94%	0.00%	0.00%		0.00%	76.95%	\$21.00 (a) \$2.00	25.88%		
34	968	IT - Infrastructure	43.97%	25.53%	5.60%	0.00%	0.00%		0.00%	75.10%		25.53%		
35		Building - Texas Lewisville	29.33%	20.24%	3.64%	0.00%	0.00%	46.79%	0.00%	53.21%	STANDARD STOREST THE STANDARD STANDARD	20.24%		
36	974	Dallas Building - Las Colinas	43.97%	25.53%	5.60%	0.00%	0.00%	24.90%	0.00%	75.10%	100.00%	25.53%	5.60%	43.97%
_		Abq Downtown Buildings												
37		Alvarado Square, Headquarters, Annex	46,39%	25.52%	6.41%	0.00%	0,00%	21.68%	0.00%	78.32%	100.00%	25.52%		
38	980	Abq Aztec Building	20,10%	73.95%	4,96%	0.00%	0,00%	0,99%	0,00%	99.01%	100.00%	73.95%	4.96%	20.10%
39														
40			4			10 000 268281891000000000000		L	MINDOLO MINDOCANA DA CARRA					
41	992	General Allocator (BUDGET)	35.29%	33.80%	7.90%	0.00%	0,00%	23.01%	0.00%	76,99%		33.80%		4
42 43	993	Employee Headcount (PNMR)	45.59%	-26,22%	3.71%	0.00%	0.00%		0.00%	75.52%	9228328271292500000000	***************************************		
	995	Employee Headcount	45.59%	26.22%	3.71%	0.00%	0.00%		0.00%	75.52%	CONTRACTOR SOURCE STREET, BUT AND AND AND AND AND AND AND AND AND AND	26.22%		
44	999	Direct PNMR Holding Co.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	100.00%	0.00%	0.00%	0.00%

	Α	В	С	D	E	F	G	Н	1	J	К	L M	N	0
1	PNM Exh	ibit HEM-4												
		Test Period Ailocation Rates	1	·····										
		ocation Rates are based on the 2017 Cost Alle	ocation Manu	al rates.										
	Please re	fer to PNM Exhibit HEM-7.												
5		to Lead Sheet	T											
6														
			†										Column E+	Column C+
7			001	003	002	034	035	012	800			Column D	Column G	Column F
H			Electric	Bulk	Electric	NM-	NM-		PNM			Total	Total	Total
8	Location	Location Description	Services	Generation	Transmission	Distribution	Transmission	TNMP-TX	Resources	Total PNM	Check Total	Production	Transmission	Distribution
9	LOCALION	Location Description	Services	Generation	1101101111031011	DISTRIBUTION	710(107711027011		1100001000	10001,1111				
10	174	Gen Mgmt001/002/034/035	78.91%	0.00%	21.09%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%	21.09%	78.91%
11		001111181111 002/002/001/000			and the second s	kokisti etimenin talla kalikalis	li hada handa kansa ata mataza ga paga	and the second s	A ANALON OF A LANGUAGE AND A SOCIAL PROPERTY OF THE PARTY		Production of the Control of the Con			
12	188	PNM Elec Customers	100.00%	0.00%	0,00%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%	0.00%	100.00%
13	192	TNMP - Texas (Svcs Agreement)	0.00%	0.00%	0,00%	0.00%	0.00%	100.00%	0.00%	0.00%	100.00%			
14	194	Assets - SNM 034/035	78,91%	0.00%	21,09%	0.00%	0.00%	0.00%	0.00%	100.00%				
15	911	Financial Systems	35,63%	23.44%	6.87%	0.00%	0.00%	34.06%	0.00%	65.94%	100.00%			
16	912	Accounts Payable	35.05%	19.15%	11.24%	0.00%	0.00%	34.56%	0.00%	65,44%				
17	914	Asset Management	57.81%	9.52%	12.22%	0.00%	0.00%	20.45%	0.00%	79.55%	100.00%	9.52%	12.22%	57.81%
18			1	MESSA NOON ON THE PARTY OF THE	, i., i. i. i. i. i. i. i. i. i. i. i. i. i.		*****************************	ALCONOCCOMPANION OF THE PARTY O	process (revision resolves processes en en et product	CONTROL OF THE LOCAL OF THE PARTY OF	Professional Commission (Profession (Profe			
19	924	Number of Customers	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100,00%	100.00%	0.00%	0.00%	100.00%
19 20	941	Direct PNMR Utility	32.96%	36.18%	7.82%	0.00%	0.00%	23.04%	0.00%	76.96%	100.00%	36.18%	7.82%	32.96%
21	942	Direct PNM Electric Services	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100,00%				
22	946	Direct PNM Bulk Generation	0.00%	100.00%	0,00%	0.00%	0.00%	0.00%	0.00%	100,00%	100.00%	100.00%	0.00%	0.00%
23	947	Direct PNM Elec Transmission	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%		100.00%			
24	948	Direct PNM Util T&D (wo Bulk, wo Texas)	78.91%	0.00%	21.09%	0.00%	0.00%	0.00%	0.00%	100.00%		himmin management and the same of the same		\$1
25			1		anne de la constante de la con	TOWN SENSOR PERSONNEL AGAIN	His age, Block of the desired the second		Children and Control Control of C		COCCOPIED COMMUNICATION			
26	951	Direct PNM Util w Bulk Gen, wo Texas	43.22%	46.74%	10.04%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	46.74%	10.04%	43.22%
25 26 27	952	Direct PNM SNM - Transmission	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	0,00%	100.00%	0.00%
28 29 30	953	Direct TNMP - Texas	0.00%	0.00%	0,00%	0.00%	0.00%	100.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%
29	954	Direct PNM SNM - Distribution	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%	0,00%	100.00%
30	***************************************			www.co.wo.mon.mon.mon.mo			innimiani antana antana antana antana antana antana antana antana antana antana antana antana antana antana an							
31														
32	963	IT - Telecomm	43.53%	26.90%	4.75%	0.00%	0.00%	24.82%	0.00%	75.18%	100.00%	26.90%	4.75%	43.53%
33	964	IT - Desktops	43.72%	26.79%	5.00%	0.00%	0.00%	24.49%	0.00%	75.51%	100.00%	26.79%	5.00%	43.72%
32 33 34	968	IT - Infrastructure	43.72%	26.79%	5,00%	0.00%	0.00%	24.49%	0.00%	75,51%	100.00%	26.79%	5.00%	43.72%
35	973	Building - Texas Lewisville	30,34%	24.11%	4.67%	0.00%	0.00%	40.88%	0.00%	59.12%	100.00%	24.11%	4.67%	30.34%
36	974	Dallas Building - Las Colinas	43.72%	26.79%	5.00%	0.00%	0.00%	24.49%	0.00%	75.51%	100.00%	26.79%	5.00%	43.72%
		Abq Downtown Buildings												
37	977	Annex	44.36%	27.49%	6.24%	0.00%	0.00%	21.91%	0.00%	78.09%	100.00%	27.49%	6.24%	44.36%
38	980	Abg Aztec Building	21.93%	70.97%	5.80%	0.00%	0.00%	1.30%	0.00%	98,70%	100.00%	70.97%	5.80%	21.93%
39				MININE WAR TO WISH AREA		CHEST OF THE PARTY		AACARA MINISTRA MINISTRA	pen n mantantantantantantantantantantantantanta	A MARIE OF THE PROPERTY OF THE PARTY OF THE	TO THE OWNER OF THE OWNER, THE OW			
40														
41	992	General Allocator (BUDGET)	32.96%	36.18%	7.82%	0.00%	0,00%	23.04%	0.00%	76.96%	100.00%	36.18%	7.82%	32.96%
	993	Employee Headcount (PNMR)	45.21%	25.95%	4.20%	0.00%	0.00%	24.54%	0.00%	75.36%	100.00%	25.95%	4.20%	45.21%
42 43	995	Employee Headcount	45.21%	25.95%	4.20%	0,00%	0.00%	24.64%	0.00%	75.36%	100.00%			45.21%
44	999	Direct PNMR Holding Co.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	100.00%	0.00%	0.00%	0.00%

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	А	В	С	D	E	F	G	Н			
1	PNM Exhibit I	IEM-4									
2	WP SS-7: Base	Period Revenue Allocation									
3	Note - Base Period data is historical information from the Company's Books and Records.										
4	<u>Hyperlink to L</u>	ead Sheet									
5											
			Base Period WP SS-2,	001 - Distribution Column C* 2016 CAM	003 - Production Column C * 2016 CAM	002 - Transmission Column C *	Total Rent Revenue Allocated to PNM Sum Column D				
6	Location	Adjustment - Remove Rent Revenue	Column F	rates	rates	2016 CAM rates	through F	Reference			
7	977	Total Location 977 - CT 472: Leases	(151,173)	(70,129)	(38,579)	(9,690)	(118,399)	WP SS-4, Column C, line 42			
8											
9											

PNM EXHIBIT HEM-4 WP SS Page 14 of 25

								age 14 01 25
	Α	В	С	D	E	F	G	Н
1	PNM Exhibit HEN	1-4						
		nkage and Test Period Payroll Tax Allocation	n					
		nd data is historical information from the Co		and Records.				
		e electronic version of this worksheet uses th						
		nction groups the elements of cost, and or co						
	purposes.	retion Broads the elements of east, and of ea	adding for print it	S. III GELING				
_	Hyperlink to Lead	Chant						
8	riyperinik to Lead	Sileet						
			L				<u> </u>	
9			Unadju	isted Base Perio				kananamaninahaninamanininahaninamanini
				001 -	003 -		Total PNM	
				Distribution	Production	002 -	Allocated	
						Transmission	Payroll Tax	
			Reclass Payroll	Column C*	Column C *			
			Tax WP SS-2,	2016 CAM	2016 CAM	Column C *	Sum Column D	
10	Location	Elements of Cost	Column G	rates	rates	2016 CAM rates	through F	Reference
41		Total Location 911	(554)	(213)	(119)	(42)	(374)	Kelerence
82		Total Location 941		29,857	28,597	6,684	65,138	
			84,606		20,337	0,004		
111		Total Location 942	180,975	180,975	100.000		180,975	
132		Total Location 946	186,029		186,029		186,029	
153		Total Location 947	55,081		/=·	55,081	55,081	
188		Total Location 951	(17,500)	(8,078)	(7,646)	(1,776)	(17,500)	
200		Total Location 952	916	<u>-</u>	-	916	916	
228		Total Location 953	151,856	-	-	-		
239	***************************************	Total Location 954	17,817	1 7 ,817	-	-	17,817	
275		Total Location 993	2,629,867	1,198,956	689,551	97,568	1,986,075	
299		Total Location 999	46	***	-	-	-	
300	Grand Total		3,289,138	1,419,315	896,413	158,430	2,474,158	
301								
						Total Unadjust	ed Base Period	
302						PNM Ai	location	
303						Production	896.413	WP SS-4, Column C
304						Transmission		WP SS-4, Column C
305						Distribution		WP SS-4, Column C
306						Distribution	2,125,525	TTT 55 I) COIGIIII C
		n 1* - 1 - 1	L					
307		Adjusted	Base Period	~~~~~~				
308								
			001 -	003 -	002 -	Total PNM		
			Distribution	Production	Transmission	Adjusted Payroll		
						Tax		
		Adjusted Base Period Payroll Tax - LA-9,	Column B*	Column C *	Column C *			
		Column H + LA-10, Column B, WP SS-11,	2016 CAM	2018 CAM	2018 CAM	Sum Column C		
309	Location	Column B	rates	rates	rates	through E		
310		313,949	120,745	67,248	23,923	211,915		
311		32,006	11,509	6,174	3,665	21,348		
	.,					21,348		
312		31,034	17,910	2,771	3,783			<u> </u>
313		104,374	104,374			104,374		
314		1,016,935	358,877	343,724	80,338	782,939		
315		246,908	246,908			246,908		
316		254,453	-	254,453		254,453		
317		52,706	-		52,706	52,706		
318		121,747	97,531		24,215	121,747		
319		244,426	112,827	106,790	24,809	244,426		
320		10,218	-	-	10,218	10,218		
321		215,364	-	_	-	-		
322	954	17,549	17,549	-	-	17,549		
323	963	30,652	13,156	8,555	1,474	23,185		
324		444,078	195,261	113,373	24,868	333,503		
325		2,579	1,134	658	144	1,936		
326		50,430	23,395	12,870	3,233	39,497		
327		6,588	1,324	4,872	327	6,523		
328		227,079	103,525	59,540	8,425	171,490		
329		12,965			5,125	2,2,30		
	Grand Total	3,436,040	1,426,025	981,028	262,128	2.669.181		
	Graffiu i Otal	3,436,040	1,420,023	301,028	202,128	2,005,101	-	
331					Total Adjuste	ed Base Period	Base Period	
222					1	llocation	Adjustment	
332								MID CC A C-1
333					Production	981,028		WP SS-4, Column C
334					Transmission	262,128		WP SS-4, Column C
200					Linctribution	1,426,025	5 710	WP SS-4, Column C
335 336					Distribution	1,420,023	0,710	VVI 33-4, Column C

PNM EXHIBIT HEM-4 WP SS Page 15 of 25

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	A	В	С	D	E	F	G	Н
1	PNM Exhibit HEI				<u> </u>			
2		inkage and Test Period Payroll Tax Allocation		L	1			
3		od data is historical information from the Co						
4	General Note: Th	ie electronic version of this worksheet uses th	e Microsoft exce	l outline				
5	function. This fu	nction groups the elements of cost, and or co	lumns for print fe	ormatting				
6	purposes.	5 1	p					
_		l cl	[
7	Hyperlink to Lead	<u>sneet</u>	L		L			
337		Linkage 1 - July 20	16 through June	2017				
338								
330					ļ			
			001 -	003 -	002 -	Total PNM		
			Distribution	Production	Transmission	Adjusted Payroll		
			Distribution	rroddellon	Transmission	1 ' 1		1
1	l					Тах		
		Linkage 1 Period Payroll Tax - LA-9, Column	Column B*	Column C *	Column C *			
		AO + LA-10, Column AI, WP SS-11, Column	2018 CAM	2018 CAM	2018 CAM	Sum Column C		
339	Location	C	rates	rates	rates	through E		
	911	285,353	101,671	66,887	19,604	188,162		
341	912	29,090	10,196	5,571	3,270	19,037		
342	914	28,207	16,307	2,685	3,447	22,439		
	924	94,867	94,867	-		94,867		
	941							
		900,044	296,654	325,636	70,383	692,674		
	942	168,470	168,470	-	-	168,470		
346	946	175,822	-	175,822	-	175,822		
347	947	37,514	-	-	37,514	37,514		
	948	110,658	87,320	-	23,338	110,658		
	951				}			
		222,163	96,019	103,839	22,305	222,163		ļ
	952	9,287	-	-	9,287	9,287		
351	953	157,924	-	-	_	-		
	954	8,775	8,775	-	-	8,775		
	963	27,860	12,127	7,494	1,323	20,945		
	968	403,630	176,467	108,132	20,182	304,781		
355	974	2,344	1,025	628	117	1,770		
356	977	45,837	20,333	12,601	2,860	35,794		
357	980	5,988	1,313	4,250	347	5,910		
358		206,396	93,312	53,560	8,669	155,540		
					 			
359	999	11,784	-	-	-	-		
360	Grand Total	2,932,012	1,184,856	867,104	222,646	2,274,606		
361								
					Total I	inkage 1		
262	1				i .	llocation		į l
362				·			***************************************	
363					Production	867,104		
364					Transmission	222,646		
365					Distribution	1,184,856		
366				-				
367				<u> </u>	1	L		ļ
368	I	Linkage 2 - January 201	17 through Dece	mber 2017				
369								
1303								
l						Total PNM		
1			001 -	003 -	002 -	Adjusted Payroll		
l			Distribution	Production	Transmission	Tax		
l			Distribution	Production	Hauzinizzion	lax		
I		Linkage 2 Period Payroll Tax - LA-9, Column						
l		AP + LA-10, Column AJ, WP SS-11, Column	Column B*	Column C *	Column C *	Sum Column C		
370	Location	D	2018 rates	2018 rates	2018 rates	through E		
	911	258,342	92,047	60,555	17,748	170,351		
	912	26,337	9,231	5,043	2,960	17,235		ļ
373	914	25,537	14,763	2,431	3,121	20,315		
374	924	85,887	85,887	-	-	85,887		
	941	794,888	261,995	287,591	62,160	611,746		
	942							
		152,487	152,487		-	152,487		
	946	159,144	-	159,144	-	159,144		
378	947	33,956		-	33,956	33,956		
379	948	100,183	79,054		21,129	100,183		
	951	201,134	86,930	94,010	20,194	201,134		
					 	+ 		
	952	8,408	-		8,408	8,408		
	953	142,951	-	_	-	-		
1202	954	7,939	7,939	-	-	7,939		
202		25,223	10,979	6,785	1,198	18,962		
	963		159,763	97,897	18,271	275,931		
384	963	200 171	100,705					<u> </u>
384 385	968	365,424		568	106	1,602		
384 385 386	968 974	2,122	928			33.406		ı .
384 385 386	968			11,408	2,589	32,406		
384 385 386 387	968 974	2,122	928		2,589 314	5,351		
384 385 386 387 388	968 974 977 980	2,122 41,498 5,421	928 18,409 1,189	11,408 3,847	314	5,351		
384 385 386 387 388 389	968 974 977 980 993	2,122 41,498 5,421 186,859	928 18,409	11,408 3,847 48,490				
384 385 386 387 388 389 390	968 974 977 980 993 999	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 -	5,351 140,817 -		
384 385 386 387 388 389 390 391	968 974 977 980 993	2,122 41,498 5,421 186,859	928 18,409 1,189	11,408 3,847 48,490	314	5,351		
384 385 386 387 388 389 390	968 974 977 980 993 999	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 - 200,003	5,351 140,817 - 2,043,854		
384 385 386 387 388 389 390 391	968 974 977 980 993 999	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 - 200,003	5,351 140,817 -		
384 385 386 387 388 390 391 392	968 974 977 980 993 999 Grand Total	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 - 200,003	5,351 140,817 - 2,043,854 inkage 2		
384 385 386 387 388 389 390 391 392	968 974 977 980 993 999 Grand Total	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 - 200,003 Total L PNM A	5,351 140,817 - 2,043,854 inkage 2 llocation		
384 385 386 387 388 389 390 391 392 393	968 974 977 980 993 999 Grand Total	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 - 200,003 Total L PNM A Production	5,351 140,817 - 2,043,854 inkage 2 llocation 777,770		
384 385 386 387 388 390 391 392 393 394 395	968 974 977 980 993 999 Grand Total	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 - 200,003 Total L PNM A Production Transmission	5,351 140,817 - 2,043,854 inkage 2 illocation 777,770 200,003		
384 385 386 387 388 389 390 391 392 393	968 974 977 980 993 999 Grand Total	2,122 41,498 5,421 186,859 10,669	928 18,409 1,189 84,479	11,408 3,847 48,490	314 7,848 - 200,003 Total L PNM A Production	5,351 140,817 - 2,043,854 inkage 2 llocation 777,770		

PNM EXHIBIT HEM-4 WP SS Page 16 of 25

	Α	В	С	D	E	F	G	Н
1	PNM Exhibit HEN				L		3	
		inkage and Test Period Payroll Tax Allocation						
		od data is historical information from the Co		and Records				
4	General Note: Th	e electronic version of this worksheet uses th	e Microsoft exce	l outline				
5	1	nction groups the elements of cost, and or co						
6	purposes.	B. depo end on the control of the co						
7	Hyperlink to Lead	Sheet						
397	Trocinik to Leac	JICCL		***************************************				
398		Tori	t Period			-		
399		163	renou			1		
399						Total PNM		
			001 -	003 -	002 -	Adjusted Payroll		
			Distribution	Production	Transmission	Tax		
			Distribution	Toddection	1,613111331011	100		
		Tank Bariard Barrell Town I A O. Calvers AC.	Caluma D*	Caluma C*	Column C *	Sum Column C		
		Test Period Payroll Tax - LA-9, Column AQ +	Column B*	Column C *	l			
400		LA-10, Column AK	2018 rates	2018 rates	2018 rates	through E		
401	911	265,776	94,696	62,298	18,259	175,253		
402	912	27,095	9,497	5,189	3,045	17,731		
403	914	26,272	15,188	2,501	3,210	20,899		
404	924	88,359	88,359	205 865		88,359 629,348		
405	941	817,760	269,534	295,865	63,949			44
406 407	942 946	219,668	219,668	225,961		219,668 225,961		
407	946	225,961 46,596		225,961	46,596	46,596		
408		103,066	81,329		21,737	103,066		
410		206,921	89,431	96,715	20,775	206,921		
411	951	8,650	09,451	- 36,713	8,650	8,650		
411	953	189,515			8,030	0,030		
413	954	16,222	16,222		_	16,222		
414		25,948	11,295	6,980	1,233	19,508		
415		375,938	164,360	100,714	18,797	283,871		· · · · · · · · · · · · · · · · · · ·
416		2,183	954	585	109	1,648		
417	977	42,692	18,938	11,736	2,664	33,338		
418		5,577	1,223	3,958	323	5,505		
419		192,236	86,910	49,885	8,074	144,869		
420		10,976				-		
421	1	2,897,409	1,167,603	862,386	217,421	2,247,411	***************************************	
422		2,007,100	_,,	,				
423								
_					ł	est Period Mocation		
424					Production	862,386		
425					Transmission	217,421		
426			***************************************			1,167,603		
427					Distribution	1,167,603	L	

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age 1	EM4
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	А	В	С	D	Е	F	G	Н
1	PNM Exhibit HEN	л-4						
		eriod Property Tax Alloca						
3	Note - Base Perio	od data is historical infor	mation from the	Company's Boo	ks and Records		Manage transport and the second secon	
4	Hyperlink to Lead	<u> Sheet</u>				,		
5				***************************************				
				001 -	003 -		Total PNM	
				Distribution	Production	002 -	Allocated	
			Reclass			Transmission	Property Tax	
			Property Tax	Column C*	Column C *		,	
			WP SS-2.	2016 CAM	2016 CAM	Column C *	Sum Column D	
6	Location	Elements of Cost	Column H	rates	rates	2016 CAM rates	through F	Reference
	941	Total Location 941	698,385	246,460	236,054	55,172	537,686	
	942	Total Location 942	3	3	-	-	3	
	974	Total Location 974	(6,575)	(2,891)	(1,678)	(368)	(4,937)	Addition
116		Total Location 977	(62,251)	(28,878)	(15,886)	(3,990)	(48,755)	
140		Total Location 999	0	-	-	-	-	
141	Grand Total		629,562	214,694	218,489	50,814	483,997	
142								
143	The state of the s					Total PNN	1 Allocation	
144	AND AND AND AND AND AND AND AND AND AND					Production	218,489	WP SS-4, Column C, Line 33
145						Transmission	50,814	WP SS-4, Column C, Line 34
146						Distribution	214,694	WP SS-4, Column C, Line 35
147							***************************************	
148	General Note: Th	e electronic version of th	is worksheet use	s the Microsoft				
149	excel outline fun	ction. This function grou	ps the elements o	of cost, and or				
150	columns for prin	t formatting purposes.						

	A	В	С	D	E	F	G	Н
1	PNM Exhibit HEM-							
	WP 5S-10: Incentiv							
		data is historical information from the Company	's Books and R	ecords.				
	Hyperlink to Lead S						***************************************	
		electronic version of this worksheet uses the Micr	osoft excel out	line function. Th	is function gro	uns the eleme	ents of cost.	
		print formatting purposes.	osoni ender dun		ns rantetrent Bre	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
6	una or columns to	print formatang parposes.						
	Plan Description				Base Period			
8			Officers	Non-Officers	Workforce	Union	Total	
	Total AIP/OIP		2,437,625	4,742,941	_	-	7,180,566	
	Total LTIP		1,506,342	-		-	1,506,342	
	Total Group Incent	ÌVP	2,500,512	-	1,157,992	(209,545)	948,447	
		ock Awards and Other	1,431,936	3,480,389	-	- (200,010,	4,912,325	
46	701071100011000		2,102,000	0,100,000			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
47		Total Base Period Incentive Compensation	5,375,903	8,223,331	1,157,992	(209,545)	14,547,681	
48				/ //				
49	***************************************			Adjustr	nents to Base I	Period		
50			Officers	Non-Officers	Workforce	Union	Total	
	Total AIP/OIP		(2,437,625)	(4,742,941)			(7,180,566)	
	Total LTIP		(1,506,342)	-	-	-	(1,506,342)	
	Total Group Incent	ive	(1,500,5 (1)	-	1,409,008	209,545	1,618,553	
		ock Awards and Other	(1,431,936)	(3,480,389)		- 1	(4,912,325)	
88	Total Restricted St		(1)401,000,	(0).00,000)			(1,522,525)	
89	Total Adjustn	nents to the Base Period Incentive Compensation	(5,375,903)	(8,223,331)	1,409,008	209,545	(11,980,681)	
90	10101714,0001		(2,2,2,2,2,2)	(4/==4/44=7/			(,2 ,,	
91								
92				Δdis	sted Base Peri	ind		
93			Officers	Non-Officers	Workforce	Union	Total	
	Total AIP/OIP		Officers -	Non-Onicers -	voikioite	Onion	TOTAL	
	Total LTIP				-			
	Total Group Incent	ivo			2,567,000		2,567,000	
		ock Awards and Other			2,307,000		2,507,500	***************************************
131	TOTAL NESTRICE SE		***************************************		1			
132	To	tal Adjusted Base Period Incentive Compensation			2,567,000		2,567,000	***************************************
133		tar xajastea base r erioa incertare compensation			2,507,000		2,507,000	
134	7/44/144			***************************************				
135				nkage Period: 0	7-01-2016 thro	ugh 06.30.30	17	
136			Officers	Non-Officers	Workforce			Marine 100 100 100 100 100 100 100 100 100 10
	T-4-L AID/OID		Officers	Non-Officers	worktorce	Union	Total	
	Total AIP/OIP Total LTIP		-		-		-	
	Total Group Incent	iua	-		2,599,088	_	2,599,088	
173		ock Awards and Other	-	-	2,599,088	-	2,599,088	
174	TOTAL NESTRICIED ST	ock Awarus and Other	-				-	
175		Total Linkage Period Incentive Compensation			2,599,088		2,599,088	
176	***************************************	rotal blikage relied intentive compensation	_	-	2,333,000		2,099,000	
177	M14M-1							
178			r:	nkasa Bariadi O	1 01 2017 thro	ah 12 21 20	17	
179			Officers	nkage Period: 0	Workforce		A Commence of the commence of the control of	
	Total AID/OID		Ufficers	Non-Officers	vvorktorce	Union	Total	-
	Total AIP/OIP		-	-	•		-	1000
	Total Craw lacent							
	Total Group Incent			-	2,631,175		2,631,175	
	rotal Restricted St	ock Awards and Other	~	-	-	-		
217		Tatal Links as Baried Insenting Co.			2 624 475		2 624 475	
218		Total Linkage Period Incentive Compensation	*	-	2,631,175	-	2,631,1 7 5	

Ш	Α	В	С	D	E	F	G	Ŧ
1	PNM Exhibit HEM-	4						
2	WP SS-10: Incentiv	e Compensation						
3	Note - Base Period	data is historical information from the Company	's Books and R	ecords.				
	Hyperlink to Lead S							
	General Note: The	electronic version of this worksheet uses the Micr	osoft excel out	ents of cost,				
		print formatting purposes.						
6								
219								
220								
221					Test Period		•	
222	***************************************		Officers	Non-Officers	Workforce	Union	Total	
230	Total AIP/OIP		-	-	-	_	-	***************************************
	Total LTIP		-	~	-	-	_	
247	Total Group Incent	ive	-	-	5,310,484	-	5,310,484	
		ock Awards and Other	-	-	-			
260						***************************************		
261	Tot	al Adjusted Base Period Incentive Compensation	_	-	5,310,484	-	5,310,484	
262								
				Base Period	Adjusted	Linkage	Linkage Period	
263	Summary of total I	ncentive Compensation by location	Base Period	Adjustments	Base Period	Period 1	2	Test Period
264								
265	Location 911	140 - Misc Pay Pension Eligible	(480,000)	480,000	-	-	-	-
266	Location 911	600 - Incentive Compensation	1,347,917	(1,347,917)	-	-	-	-
267		1000 - IIICEIILIYE COMPENSALION						
1201	Location 941	140 - Misc Pay Pension Eligible	537,019	(537,019)	-	-	-	-
268				(537,019) (27,000)		_	-	-
	Location 941	140 - Misc Pay Pension Eligible	537,019		- - 861,064	- - 871,827	- - 882,591	1,781,327
268	Location 941 Location 941	140 - Misc Pay Pension Eligible 600 - Incentive Compensation	537,019 27,000	(27,000)	861,064 853,450	871,827 864,119	- - 882,591 874,787	- 1,781,327 1,765,577
268 269	Location 941 Location 941 Location 942	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744	(27,000) (3,435,680)			······	
268 269 270 271 272	Location 941 Location 941 Location 942 Location 946	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963	(27,000) (3,435,680) (3,272,512)	853,450	864,119	874,787	1,765,577
268 269 270 271	Location 941 Location 941 Location 942 Location 946 Location 947	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325	(27,000) (3,435,680) (3,272,512) (1,059,401)	853,450	864,119	874,787	1,765,577
268 269 270 271 272	Location 941 Location 941 Location 942 Location 946 Location 947 Location 951	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 140 - Misc Pay Pension Eligible	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038)	853,450	864,119	874,787	1,765,577
268 269 270 271 272 273 274 275	Location 941 Location 941 Location 942 Location 946 Location 947 Location 951 Location 951	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 140 - Misc Pay Pension Eligible 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038 (264,583)	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038) 264,583	853,450 159,924 - -	864,119 161,923 - -	874,787 163,922 -	1,765,577 330,843 - -
268 269 270 271 272 273 274 275 276	Location 941 Location 941 Location 942 Location 946 Location 947 Location 951 Location 951 Location 952	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038 (264,583) 9,366	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038) 264,583 (9,366)	853,450 159,924 - - -	864,119 161,923 - - -	874,787 163,922 - - -	1,765,577 330,843 - - -
268 269 270 271 272 273 274 275 276 277	Location 941 Location 941 Location 942 Location 946 Location 947 Location 951 Location 952 Location 952	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 400 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038 (264,583) 9,366 3,457,004	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038) 264,583 (9,366) (2,874,885)	853,450 159,924 - - - - 582,119	864,119 161,923 - - - - 589,395	874,787 163,922 - - - - 596,672	1,765,577 330,843 - - - - 1,204,259
268 269 270 271 272 273 274 275 276	Location 941 Location 941 Location 942 Location 946 Location 947 Location 951 Location 952 Location 952	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 400 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038 (264,583) 9,366 3,457,004 216,888	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038) 264,583 (9,366) (2,874,885) (106,445)	853,450 159,924 - - - - 582,119 110,443	864,119 161,923 - - - 589,395 111,823	874,787 163,922 - - - - - 596,672 113,204	1,765,577 330,843 - - - 1,204,259 228,479
268 269 270 271 272 273 274 275 276 277 278	Location 941 Location 941 Location 942 Location 946 Location 951 Location 951 Location 952 Location 953 Location 953 Location 954	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038 (264,583) 9,366 3,457,004 216,888 14,547,681	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038) 264,583 (9,366) (2,874,885) (106,445) (11,980,681)	853,450 159,924 - - - - 582,119 110,443 2,567,000	864,119 161,923 - - - 589,395 111,823 2,599,088	874,787 163,922 - - - - - 596,672 113,204	1,765,577 330,843 - - - 1,204,259 228,479
268 269 270 271 272 273 274 275 276 277 278 279	Location 941 Location 941 Location 942 Location 946 Location 947 Location 951 Location 951 Location 952 Location 953 Location 954	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038 (264,583) 9,366 3,457,004 216,888 14,547,681	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038) 264,583 (9,366) (2,874,885) (106,445) (11,980,681)	853,450 159,924 - - - - 582,119 110,443 2,567,000	864,119 161,923 - - - 589,395 111,823 2,599,088	874,787 163,922 - - - - - 596,672 113,204	1,765,577 330,843 - - - 1,204,259 228,479
268 269 270 271 272 273 274 275 276 277 278 279	Location 941 Location 941 Location 942 Location 946 Location 947 Location 951 Location 951 Location 952 Location 953 Location 954	140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 140 - Misc Pay Pension Eligible 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation 600 - Incentive Compensation	537,019 27,000 4,296,744 4,125,963 1,219,325 55,038 (264,583) 9,366 3,457,004 216,888 14,547,681	(27,000) (3,435,680) (3,272,512) (1,059,401) (55,038) 264,583 (9,366) (2,874,885) (106,445) (11,980,681)	853,450 159,924 - - - - 582,119 110,443 2,567,000	864,119 161,923 - - - 589,395 111,823 2,599,088	874,787 163,922 - - - - - 596,672 113,204	1,765,577 330,843 - - - 1,204,259 228,479

	Α	В	С	D	E	F	G	Н
1	PNM Exhibit HE							
			tion: Linkage and T	est Period Calc	ulations			
			orical information f			Records		
4			timony of PNM W	•	-		ve compensa	tion
5	Hyperlink to Lea		cilliony of 7 reter 1	1410111111		Torr orr intection	ve compensa	
	Trypermit to cee	id office	***************************************	Column E	Column A,			
				less Column	Row 16 *			
6				В	Column C			Note 2
				<u> </u>	Columnic	Linkage 1	Linkage 2	Note 2
						Jul -2016	Jan 2017	
			Base Period	Base Period	Normalize	through Jun	through	
7	Location	Base Period	Allocation	Adjustment	BUGI	2016	Dec 2017	Test Period
		Dase i ciloa	Anocation	Adjustifiche	5041	2020	Dec 2017	Cell A17 *
۰					Nata 1	Neto 3	Nata 2	
8 9	043	200 423	22 5 40/	472.622	Note 1	Note 2	Note 2	Column C
	942	388,432	33.54%	472,632	861,064	871,827	882,591	1,781,327
10 11	946	384,998	33.25%	468,453	853,450	864,119	874,787	1,765,577
	947	72,143	6.23%	87,781	159,924	161,923	163,922	330,843
12	953	262,598	22.68%	319,521	582,119	589,395	596,672	1,204,259
13 14	954	49,822	4.30%	60,621	110,443	111,823	113,204	228,479
15		1,157,992	100.00%	1,409,008	2,567,000	2,599,088	2,631,175	5,310,484
16	\$2,567,000	Annroyad Fin	al Order in Case N	in 15 00361 I	 T			
17	\$5,310,484		estimony of PNM					
18	<i>33,310,464</i>	Neiel to the t	estilliony of Fixivi	Withess Moll	l			
19								
20	Payro	II Tayes for Lir	nkage and Test Pe	riods	***************************************			
21	1 4712	TOXES (OF EI)	mage and reserve					··········
21				Linkage 2 Jan				
			Linkage 1 Jul -	2017				
		Adjusted	2016 through	through Dec				
22	Location	Base Period	Jun 2016	2017	Test Period			
23								
24	942	68,412	68,412	61,900	126,474			
25	946	67,807	67,807	61,352	125,356			
26	947	12,706	12,706	11,497	23,490			
27	953	46,249	46,249	41,847	85,502			
28	954	8,775	8,775	7,939	16,222			
29		203,948	203,948	184,535	377,044			***************************************
30			· · · · · · · · · · · · · · · · · · ·					
	Note 1: PNM r	normalized Bus	iness Unit Group	Incentive ("BU	GI") to align th	e Base Period	with what w	as approved in
	the Final Orde			,	,			,,
33								
	Note 2: Linkag	e Period 1 and	2 were calculated	with a 2.5% e	scalation from	the adjusted	base period.	Please refer to
	the testimony	of PNM Witne	ss Monfiletto.			-		

	А		В
1	PNM Exhibit HEM-4		
2	WP SS-12: Summary of Dues, Subscriptions, and Membership Fees		
3	Note - Base Period data is historical information from the Company's Boo	oks and	Records.
4	Hyperlink to Lead Sheet		
5			
6	PNMR Services (Unallocated)		
7	Dues, Subscriptions, and Membership Fees Description	Aı	nount
8	Electric Power Research Institute (EPRI) Membership Dues		766,320
9	Edison Electric Institute (EEI) Membership Dues		426,649
10	New Mexico Utility Shareholders Alliance		78,700
11	Albuquerque Hispanic Chamber of Commerce Membership		20,000
12	EEI - Utility Solid Waste Activities Group (USWAG) Membership Du		18,000
13	Western Energy Supply & Technology Membership Dues		17,029
14	Patient-Centered Outcomes Research Institute (PCORI) Subscriptio		11,053
15	Santa Fe Chamber of Commerce Membership Dues		8,452
16	New Mexico State University		6,000
17	Las Vegas San Miguel Chamber of Commerce		5,000
18	New Mexico Idea		5,000
19	Center for Energy Workforce Development		3,500
20	Economic Forum Membership Dues		2,600
21	EEI - Avian Power Line Interaction Committee (APLIC) Dues		2,500
22	New Mexico State Society dues		2,500
23	Smart Grid Consumer Collaborative Membership Dues		2,500
24	Institute of Internal Auditor Membership Dues		1,710
25	Ruidoso Valley Chamber of Commerce Membership Dues		1,500
26	NAIOP Membership Dues		1,395
27	Membership Dues <\$1,000		16,000
21	Total Excluded PNMR Services Dues, Subscriptions &		10,000
28	Membership Fees		1 206 407
29	Membership rees		1,396,407
30	Professional Certifications		10 446
31	Professional Certifications		19,446
31			
32	Total PNMR Services Dues, Subscriptions & Membership Fees	Ġ.	1,415,853
	rotal river Services Dues, Subscriptions & Wellibership rees	<u>ې</u> .	1,413,633
33			
34			***************************************
	Summary of Excluded Dues, Subscription & Membership Fees by		
35	Location	Ar	nount
36	911		6,934
39	941		1,320,900
42	942		2,500
44	946		190
	951		44,297
	968		2,034
	993		16,660
54	999		2,893
56	Total	\$:	2,693 L ,396,407
57		Υ .	.,330,407
3/	General Note: The electronic version of this worksheet uses the Microsoft	Eveel e	ıtlino
	function. This function groups the elements of cost, and or columns for pr		
	purposes.	10111	atung
58	, r		

	Α	В	С	D	Е	F	G	Н	ı
1	PNM Exhibit HEM-4								
2		iod 1: 07-01-2016 through 06-30-2017							
3		a is historical information from the							
4	Company's Books and	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~							
5	Hyperlink to Lead Shee								
6					Li	nkage Period 07-01-2	016 through 6-30-20:	17	
									Sum Column D
1			WP-SS 3,	WP LA 8,	WP SS-10, Column		WP OM-22	WP OM-20 Column	through
7			Column I	Column I	F	WP OM-6, Column I	Column E	H. lines 40 and 41	Column H
Ì			COJUNITY	COIGIIIII		Tit Om o, column	COIGIIII E	71, 111C3 40 dild 41	Coldiniti
				Shared Services			Pension and		Total Linkage
1			Adjusted Base	Labor Base	Shared Services	Shared Services	Benefits Impact for		Period for
1			Period Shared	Period	Incentive	Active Medical and	Headcount	Shared Services	Specifically
8	Location	Elements of Cost	Services	Adjustment	Compensation	Dental	Reductions	Property Insurance	Adjusted Items
L	911	Total Location 911	3,204,090	3,607,944	-	-		-	3,607,944
54		Total Location 912	13,432	369,730	-	-		-	369,730
		Total Location 914	8,377	355,266	-	_	_	_	355,266
	924	Total Location 924	508,037	1,151,119	, ~	***	-	-	1,151,119
		Total Location 941	6,570,762	11,338,016	-	-	_	133,331	11,471,347
		Total Location 942	2,623,680	1,265,142	871,827	-	-	-	2,136,969
	946	Total Location 946	790,054	1,358,525	864,119	_	_	-	2,222,643
		Total Location 947	1.049.885	314,322	161,923	-	-	-	476,246
		Total Location 948	239,553	1,392,017		_	-	_	1,392,017
	951	Total Location 951	1,701,437	2,800,156	-	-	-	-	2,800,156
278	952	Total Location 952	7,395	116,972	-	-	-		116,972
307	953	Total Location 953	3,819,768	1,406,782	589,395	-	+	-	1,996,177
318	954	Total Location 954	150,402	-	111,823	-	-		111,823
		Total Location 963	1,269,416	350,888	-	-	-	-	350.888
340	964	Total Location 964	-	-	-	-	-	-	-
		Total Location 968	10,136,193	5,073,549	-		-	-	5,073,549
382	974	Total Location 974	176,584	29,518	**	-	-	-	29,518
410	977	Total Location 977	1,462,187	577,147	-	-	-	, -	577,147
425	980	Total Location 980	573,355	77,343	-	-	-		77,343
427	992	Total Location 992	(10)	_	-	-	-	~	-
464	993	Total Location 993	9,068,018	2,607,048	-	3,829,384	(100,720)	50	6,335,763
	999	Total Location 999	655,864	43,387	-	-	-	-	43,387
489	Grand Total		44,028,479	34,234,872	2,599,088	3,829,384	(100,720)	133,382	40,696,006
490			-	-					
491									
492			1		on of this worksheet i	· ·			
493					n groups the elemen	ts of cost, and or			
494			columns for prin	it formatting purpo	ses.				
495									

B	Α	В	J	K	L	M	N
1	PNM Exhibit HEM-4						
2	WP SS-13: Linkage Per	iod 1: 07-01-2016 through 06-30-2017					
3	Note - Base Period dat	ta is historical information from the					
4	Company's Books and	Records			**************************************		
5	Hyperlink to Lead Shee	t					
6				Shared Service	es Linkage Perio	d Allocation	
			***************************************		Column J *	Column J *	
			Column C +	Column J *	2018 CAM	2018 CAM	Sum Column K
7			Column I	2018 CAM rates	rates	rates	through M
							Total PNM
							Shared Services
			Total Linkage	001 -	003 -	002 -	Allocation -
8	Location	Elements of Cost	Period	Distribution	Production	Transmission	Linkage Period 1
40	911	Total Location 911	6,812,034	2,427,128	1,596,741	467,987	4,491,855
54		Total Location 912	383,162	134,298	73,376	43,067	250,741
68		Total Location 914	363,644	210,222	34,619	44,437	289,278
	924	Total Location 924	1,659,156	1,659,156	-	-	1,659,156
133		Total Location 941	18,042,110	5,946,679	6,527,635	1,410,893	13,885,208
163		Total Location 942	4,760,649	4,760,649	-	-	4,760,649
185	946	Total Location 946	3;012,697	-	3,012,697	-	3,012,697
207		Total Location 947	1,526,130	-	-	1,526,130	1,526,130
230	948	Total Location 948	1,631,571	1,287,472	-	344,098	1,631,571
266	951	Total Location 951	4,501,594	1,945,589	2,104,045	451,960	4,501,594
278	952	Total Location 952	124,367	_	-	124,367	124,367
307	953	Total Location 953	5,815,944	-		-	-
318		Total Location 954	262,225	262,225	-	-	262,225
337	963	Total Location 963	1,620,304	705,318	435,862	76,964	1,218,145
340	964	Total Location 964	_	-	~	-	-
368	968	Total Location 968	15,209,742	6,649,699	4,074,690	760,487	11,484,876
382	974	Total Location 974	206,102	90,108	55,215	10,305	155,627
410	977	Total Location 977	2,039,334	904,649	560,613	127,254	1,592,516
425		Total Location 980	650,698	142,698	461,801	37,741	642,239
427	· p(m*n) - m	Total Location 992	(10)	(3)	(3)	(1)	(7)
464	993	Total Location 993	15,403,781	6,964,049	3,997,281	646,959	11,608,289
488		Total Location 999	699,251	-	-	-	-
489	Grand Total		84,724,485	34,089,937	22,934,570	6,072,650	63,097,156
490							
491						Production	22,934,570
492	W-14-1/					Transmission	6,072,650
493						Distribution	34,089,937

494							

	Α	В	С	D	Е	F	G	Н	l
1	PNM Exhibit HEM-4								
2	WP SS-14: Linkage Per	riod 2: 01-01-2017 through 12-31-2017							
3		ta is historical information from the							
4	Company's Books and	Records							
5	Hyperlink to Lead Shee								
6					Lin	kage Period 01-01-20	17 through 12-31-20	17	
									Sum Column D
			WP-SS 3,	WP LA 8,	WP SS 10, Column		WP OM-22	WP OM-20 Column	through
7		·	Column I	Column J	G	WP OM 6, Column J	Column F	I, lines 40 and 41	Column H
1				Shared Services			Pension and		Total Linkage
			Adjusted Base	Labor Base	Shared Services	Shared Services	Benefits Impact for		Period for
			Period Shared	Period	Incentive	Active Medical and	Headcount	Shared Services	Specifically
8	Location	Elements of Cost	Services	Adjustment	Compensation	Dental	Reductions	Property Insurance	Adjusted Items
40	911	Total Location 911	3,204,090	3,652,764	-	-	-	-	3,652,764
54	912	Total Location 912	13,432	374,322	-	-		-	374,322
68	914	Total Location 914	8,377	359,680	-	-	-	-	359,680
91	924	Total Location 924	508,037	1,165,418	-	-	-	-	1,165,418
133	941	Total Location 941	6,570,762	11,234,330	-	-	-	65,967	11,300,297
	942	Total Location 942	2,623,680	1,280,858	882,591	-	=		2,163,448
	946	Total Location 946	790,054	1,375,401	874,787	-	-	_	2,250,188
	947	Total Location 947	1,049,885	318,227	163,922	-	-	-	482,149
230	948	Total Location 948	239,553	1,409,309	_	-	-	-	1,409,309
266	951	Total Location 951	1,701,437	2,834,941	-	-	-	_	2,834,941
278	952	Total Location 952	7,395	118,425	-	-	-		118,425
	953	Total Location 953	3,819,768	1,424,257	596,672	-	-	-	2,020,929
	954	Total Location 954	150,402	-	113,204	-	-	-	113,204
337	963	Total Location 963	1,269,416	355,247	-	-	-	-	355,247
	964	Total Location 964	-	-	-	-	-	-	-
368	968	Total Location 968	10,136,193	5,136,574	-	-	-	-	5,136,574
	974	Total Location 974	176,584	29,885	~	-	•	-	29,885
	977	Total Location 977	1,462,187	584,316	-	-	-	-	584,316
	980	Total Location 980	573,355	78,304	-	_	_	-	78,304
427		Total Location 992	(10)	**	-	~	m		-
464	993	Total Location 993	9,068,018	2,639,434	_	3,923,951	(203,926)	25	6,359,483
488		Total Location 999	655,864	43,926	-	_	-	-	43,926
489	Grand Total		44,028,479	34,415,619	2,631,175	3,923,951	(203,926)	65,992	40,832,811
490			-	-					
491									
492									
493		*	General Note: T	he electronic versi	on of this worksheet (uses the Microsoft exc	el outline function. T	his function groups th	e elements of
494			cost, and or colu	ımns for print form	natting purposes.				

	А	В	J	К	L	М	N
1	PNM Exhibit HEM-4						
2	WP SS-14: Linkage Per	iod 2: 01-01-2017 through 12-31-2017					
3		ta is historical information from the					
4	Company's Books and	Records					
5	Hyperlink to Lead Shee	t			The state of the s		
6				Shared Serv	vices Linkage Period	Allocation	
						Column J *	
			Column C+	Column J *	Column J * 2018	2018 CAM	Sum Column K
7			Column I	2018 CAM rates	CAM rates	rates	through M
							Total PNM
							Shared Services
			Total Linkage	001 -		002 -	Allocation -
8	Location	Elements of Cost	Period	Distribution	003 - Production	Transmission	Linkage Period 2
40	911	Total Location 911	6,856,853	2,443,097	1,607,246	471,066	4,521,409
54	912	Total Location 912	387,755	135,908	74,255	43,584	253,747
	914	Total Location 914	368,057	212,774	35,039	44,977	292,789
91	924	Total Location 924	1,673,456	1,673,456	-	-	1,673,456
133	941	Total Location 941	17,871,059	5,890,301	6,465,749	1,397,517	13,753,567
	942	Total Location 942	4,787,128	4,787,128	-	-	4,787,128
		Total Location 946	3,040,241	-	3,040,241	-	3,040,241
207	947	Total Location 947	1,532,034	-		1,532,034	1,532,034
	948	Total Location 948	1,648,863	1,301,118	-	347,745	1,648,863
	951	Total Location 951	4,536,378	1,960,623	2,120,303	455,452	4,536,378
	952	Total Location 952	125,820	**		125,820	125,820
-	953	Total Location 953	5,840,697	-	-	-	-
	954	Total Location 954	263,606	263,606			263,606
337	963	Total Location 963	1,624,663	707,216	437,034	77,171	1,221,422
		Total Location 964	-	-	**	-	_
	968	Total Location 968	15,272,767	6,677,254	4,091,574	763,638	11,532,466
	974	Total Location 974	206,468	90,268	55,313	10,323	155,904
	977	Total Location 977	2,046,503	907,829	562,584	127,702	1,598,115
	980	Total Location 980	651,659	142,909	462,482	37,796	643,187
	992	Total Location 992	(10)		(3)		(7)
	993	Total Location 993	15,427,501	6,974,773	4,003,437	647,955	11,626,165
488	999	Total Location 999	699,790	-		-	
489	Grand Total		84,861,290	34,168,255	22,955,255	6,082,780	63,206,290
490						2	22.55
491						Production	22,955,255
492					9474444	Transmission	6,082,780
493						Distribution	34,168,255
494	-[

PNM Exhibit HEM-4: Supporting Revenue Requirements Workpapers

WP GT

Is contained in the following 19 pages

	А	В	C	D	E
1	PNM Exhibit I	1EM - 4			
2	WP GT - Lead	Sheet			
3				Provides Information To	Requires Information From
4	Tab Reference	Description	Purpose	Tab name	Tab name
5	WP GT-1	Summary of General Taxes in Cost of Service Format	Provides a consolidated input sheet formatted to cost of service line items. Provides an easy link to PNM Exhibit HEM-3.	PNM Exhibit HEM-3 - WP COS.xlsx; COS Base Adj, COS Test	WP GT-2, WP GT-4, WP GT-6
6	WP GT-2	Property Taxes Allocation and Test Period Calculation	Provides an allocation of Base Period books and records property taxes allocated to cost of service line items, as well as the calculation of Test Period property taxes.	WP GT-1	WP GT-2, WP Plant Net Plant Workbook.xlsx; WP Plant -1, WP SS-Shared Services.xlsx; WP SS -3, Manual Inputs
7	WP GT-3	Property Tax Rates	Calculates the weighted property tax rates for cost of service plant line items, based on historic rates.	WP GT-2	WP Plant Net Plant Workbook.xlsx: WP Plant - 1, Manual Inputs
8	WP GT-4	Payroll Taxes	Provides Payroll taxes functionalized to production, distribution, and transmission for Base period and Test Period.	WP GT-1	GT - 5 PNM Payroll Tax WP SS-Shared Services.xlsx; SS-8 Payroll Tax Manual Inputs
9	WP GT-5	PNM Payroll Tax	Provides Payroll taxes functionalized to production, distribution, and transmission for Base Period and Test Period.	WP GT-4	Manual Inputs
10	WP GT-6	Other Taxes	Provides the support for Base Period Misc Taxes and calculation of Test Period misc property taxes.	WP GT-1	Manual Inputs
11 12	WP GT-7	Property Tax Reclass	Calculates property tax reclassed from lease expense to property tax expense. This reclass is associated with Palo Verde unit 2 leases (29.8MW of First Chicago and 64.1MW of PV2 purchased leases) that are shown as ownership as of 1/1/2016.	WP GT-2, WP OM-3	Manual Inputs
13					
	Note: File nan	l ne is provided, if worksheet is linked to exte	rnal workhook		
±4	More The Hall	ic is provided, it worksheet is miked to exte	IIIGI WOLNDOON.	<u> </u>	

	Α	В	С	D	E	F	G	Н	1	J	К	L
1	PNN	√ Exhibit HEM-4						**************************************	***************************************			
2	WP	GT 1 - Summary General T	axes									
3	Hyr	perlink back to Lead She	et									
4												
									W0 07 0 0 I	Test Period	Test Period	
					Base Period		11-b	15-1 2	WP GT-2, Column	to Base Period	to Base Period	
١.	L				Adjustments	Adi Base Period	Linkage 1 7/1/16 - 6/30/17	Linkage 2 1/1/17 - 12/31/17	Test Period	Variance	Variance %	Explanation
5	-	neral Taxes		Base Period	Note 3	Adj base Period	7/1/16 - 6/30/17	1/1/17 - 12/31/17	Lest Lettor	Vallatice	Variance /6	Explanation
6	Pro	perty Taxes										
7	ļ	Production Property Taxe	95				6.006.063	6.004.504	4 544 627	(1,386,397)	(23.4%)	Ni-t- 1
8	┞	Steam Production Plant		5,928,025	-	5,928,025	6,006,263	6,084,501	4,541,627 2,336	2,336	100.0%	
9	ļ	San Juan Unit 4 65 MW					7 422 522				<u> </u>	Note 1
10	-	Nuclear Production Plant		1,730,272	518,292	2,248,564	2,438,693	2,628,823	2,696,758 1,022,367	448,194 55,197		Note 1
11	-	Nuclear Production Plant		967,170	-	967,170	993,457	1,019,743		148,264		Note 1
12		Other Production Plant -		4,058,780	-	4,058,780	4,176,181	4,293,582	4,207,044 1,668,778	2,078	0.1%	
13	-	Other Production Plant -		1,666,700	540,000	1,666,700	1,696,777	1,726,855 15,753,504	1,668,778	(730,328)	(4.9%)	
14	-		Total Production Property Taxes	14,350,947	518,292	14,869,239	15,311,371	15,755,504	14,158,911	(/30,328)	(4,576)	
15	 				***************************************					······		
16	<u> </u>	Transmission Property Ta						74 205	66,370	1,521	2,3%	01/4
17	╙	Step-Up Transformers - E		64,848	-	64,848	68,027	71,205	***************************************	(170)	(10.8%)	
18	-	Step-Up Transformers - P		1,581	+	1,581	1,542	1,504	1,410	1,922,487	<u> </u>	Note 1
19	-	Transmission System Pla		4,130,055		4,130,055	4,691,699	5,253,343	6,052,543		·	······································
20	-	Transmission System Pla		33,557	-	33,557	33,218	32,879	31,537	(2,020)	(6.0%)	Land to the second seco
21	ļ		nt - High Lonesome Mesa	235,162	-	235,162	232,536	229,911	223,567	(11,595)	******************************	
22	<u> </u>	Transmission System Pla		38,823	-	38,823	38,986	39,149	35,432	(3,391)	(8.7%)	
23	<u> </u>	Transmission System Pla		1,914	-	1,914	957			(1,914)	(100.0%)	
24	_		Total Transmission Property Taxes	4,505,940	-	4,505,940	5,066,965	5,627,991	6,410,858	1,904,919	42.3%	
25	-											
26	-	Distribution Property Tax									N/A	N/A
27			Net Piant - Dedicated FERC		-	- 404 402	1 401 524	1 501 555	1 655 770	254,279		Note 1
28	4-	Distribution Substations		1,401,493	-	1,401,493	1,491,524	1,581,555	1,655,772 11,949	(4,940)		
29	-	Distribution Substations		16,889	-	16,889	16,029	15,168	4,022,110	656,511	 	Note 1
30	-	Primary Distribution Syst		3,365,598	-	3,365,598	3,592,510	3,819,422	4,022,110	676	2.6%	
31			em Net Plant - Renewables	25,629	-	25,629	26,311	26,993				Note 1
32	-	Secondary Distribution S		1,998,448	-	1,998,448	2,110,915	2,223,382	2,279,899	281,451	3.6%	
33			ystem Net Plant - Renewables	8,304	-	8,304	8,561	8,818	8,603	298		
34	-	Services Net Plant - PNM		516,510	-	516,510	538,470	560,429	577,370	60,860	11.8%	
35	_	Meters Net Plant - PNM		398,990	•	398,990	412,061	425,132	413,917	14,927	3.7%	<u> </u>
36	<u> </u>	Private Lighting - 371		5,508	•	5,508	4,645	3,781	1,354	(4,154)	<u> </u>	
37	<u> </u>	Street Lighting - 373 Total Distribution Property Taxes		116,750	-	116,750	121,084	125,419	120,610	3,860	3.3%	
38			7,854,119		7,854,119	8,322,109	8,790,099	9,117,888	1,263,768	16.1%		
39		1										l

	A B	C	D	Ε	F	G	Н	l	J	К	L
1	PNM Exhibit HEM-4										
2	WP GT 1 - Summary General 7	Taxes									
3	Hyperlink back to Lead She	<u>eet</u>									
4											
				Base Period				MID CT 2 C-I	Test Period	Test Period	
				Adjustments		Linkage 1	Linkage 2	WP GT-2, Column U	to Base Period	to Base Period	
5	General Taxes		Base Period	Note 3	Adi Base Period	7/1/16 - 6/30/17	1/1/17 - 12/31/17	Test Period	Variance	Variance %	Explanation
40	General Property Taxes		Dasc 1 chod	11010 5	710, 2000 1 0,100	772720 0730721	1/1/1/ 12/01/1/	reservines	Variance	7 attained 70	Expiditation
41	Production General & Int	tangible Net Plant	39,839	*	39,839	44,266	48,692	52,518	12,678	31.8%	N/A
42	PV Unit 3 General & Inta	ngible Net Plant	5,487	-	5,487	5,009	4,530	1,340	(4,147)	(75.6%)	N/A
43	Renewables General & Ir	ntangible Net Plant	192	-	192	280	367	342	150	78.2%	N/A
44	Bulk Power Operations		36,955	-	36,955	36,585	36,216	32,921	(4,033)	(10.9%)	·
45	Energy Management Sys	tem Facilitíes	53,289	**	53,289	59,733	66,176	55,345	2,056	3.9%	
46	Other Division Offices/Cu	ustomer Service	381,932		381,932	405,533	429,134	486,405	104,474		Note 1
47	Communications - Transı	mission	184,228	-	184,228	228,398	272,569	261,751	77,523	42.1%	N/A
48	Production Related (Shar	red Services)	-	218,489	218,489	250,522	282,555	377,511	159,022	72.8%	Note 1
49	Transmission Related (Sh	nared Services)	-	50,814	50,814	57,039	63,264	79,567	28,753	56.6%	N/A
50	Distribution/Customer R	elated (Shared Services)	-	214,694	214,694	350,556	486,419	634,153	419,460	195.4%	Note 1
51		Total General Property Taxes	701,922	483,997	1,185,919	1,437,921	1,689,922	1,981,854	795,935	67.1%	
52											
53											
54		Total Property Taxes	27,412,928	1,002,289	28,415,217	30,138,366	31,861,516	31,649,511	3,234,294		
55											
56	Payroll Taxes										
57	Production Related		1,576,697	1,319,182	2,895,879	2,765,290	2,650,809	3,340,357	444,478	15.3%	Note 2
58	Transmission Related		133,427	563,797	697,224	699,496	671,717	705,030	7,805	1.1%	Note 2
59	Distribution Related		2,513,888	932,393	3,446,281	3,370,155	3,202,519	3,353,497	(92,784)	(2.7%)	Note 2
60		Total Payroll Taxes	4,224,012	2,815,373	7,039,385	6,834,942	6,525,045	7,398,884	359,500	5.1%	
61											
62	Other Taxes					······································				***************************************	
63	Misc Taxes - Production I	Related	(177,231)	181,282	4,052	4,052	4,052	4,112	61	1.5%	1.5% Annual Escalation for 1 Year
64	Misc Taxes - Renewable		163,082	-	163,082	163,082	163,082	165,528	2,446		1.5% Annual Escalation for 1 Year
65	Misc Taxes - Transmissio		142,561	(141,670)	891	891	891	904	13		1.5% Annual Escalation for 1 Year
66	Misc Taxes - Distribution		26,045	(16,950)	9,095	9,095	9,095	9,231	136		1.5% Annual Escalation for 1 Year
67	Regulatory Commission F		5,178,619	(5,178,619)	-		-	-	-	0.0%	
68	Joint Projects Four Corne	Prs	405,007	-	405,007	405,007	405,007	411,082	6,075	***************************************	1.5% Annual Escalation for 1 Year
69	Joint Projects PVNGS		1,964,290	-	1,964,290	1,964,290	1,964,290	1,993,754	29,464		1.5% Annual Escalation for 1 Year
70 71	Joint Projects Transmission	······································	1 554 300	-	4 554 333	4 554 000	4 55 4 55 5			~~ 	
72	Native American Taxes -		1,554,300		1,554,300	1,554,300	1,554,300	1,577,615	23,314		1.5% Annual Escalation for 1 Year
73	Native American Taxes -	·	890,883		890,883	890,883	890,883	904,247	13,363		1.5% Annual Escalation for 1 Year
74	Native American Taxes -		150,175	(5.455.053)	150,175	150,175	150,175	152,427	2,253		1.5% Annual Escalation for 1 Year
75		Total Other Taxes	10,297,732	(5,155,957)	5,141,775	5,141,775	5,141,775	5,218,901	77,127	1.5%	
76		Total General Taxes	41,934,672	(1,338,296)	40,596,376	42,115,083	42 530 220	: 44 267 207	2 670 020	0.00/	
1,01		Total General Laxes	41,554,572	(1,336,236)	40,350,5/6	42,113,083	43,528,336	44,267,297	3,670,920	9.0%	

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of 19	/P GT

	А	В	С	D	E	F	G	
1	PNM Exhibit HEM-4							
2	WP GT 1 - N	otes						
3	Hyperlink b	ack to Lead	<u>Sheet</u>					
4								
5								
6	Note 1 : Changes in property taxes are a result of changes in projected taxable valuation based on forecasted activity to plant in service. See PNM Exhibit HEM-4 WP Plant. In addition, changes are based on projected escalation to property tax rates. See PNM Exhibit HEM-4 WP GT - 3.							
7	Note 2: Changes in Payroll taxes are a result of projected labor escalations and changes to headcounts. Please see WP LA - Labor Workpapers for detailed calculations and assumptions for Test Period labor costs.							
8	Note 3: Please refer to WP GT - 4 for base period adjustments for payroll taxes. Please refer to WP GT - 2 for base period adjustments for property taxes. Please refer to WP GT - 6 for base period adjustments for other taxes.							

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		Exhibit HEM-4									
		T 2 - Property Taxes Allocation and Test Period Calculation				*******************************					
4	Hyper	fink back to Lead Sheet	~·····								
	Daca I	Period Source: Base Period Data is historical information from the Compar	w's Books and Beco	rde	***************************************						
6	pase :	Period Source. Base Period Data is historical information from the compar	ly s books and neco	143.	***************************************						
7					·····	***************************************					
											
		•									
	- 1										
l											
			WP GT-3,		WP GT-3				Col. 1 * Paid Taxes		
l g			Column C	Note 1	Col. G	Col. E * Col. F			below	WP SS-9	
۳											
1							Percentage of	Percentage of	Unadjusted		
			December		Weighted	Estimated 2016	Estimated	Estimated	Allocated Base	Shared Service	Adjusted Base
وا			2015	Estimated Taxable	Statutory	Statutory	Statutory	Statutory	Period	Property Tax	Period
10			Net Plant	Value	Tax Rate	Property Tax	PV3 AZ Prop Tax	NM Prop Tax	Property Taxes	Allocation	Property taxes
11	Net P	lant_									
12											
13	Net P	lant Production Plant						······································			
14											
15		team Production Net Plant	749,737,463	249,912,488	2.56%	6,403,481		24.0%	5,928,025		5,928,025
16	8	an Juan 65MW		-	0.00%	-		0.0%	-	distriction of the control of the co	
1.7			awai								
18		luclear Production Net Plant - Palo Verde 1 & 2 (Note 2)	190,301,666	190,301,666	0.91%	1,730,272			2,248,564		2,248,564
19	N	luclear Production Net Plant - Palo Verde 3 (Note 2)	134,661,539	134,661,539	0.72%	967,170	96.0%		967,170		967,170
20		Total Nuclear Production Net Plant	324,963,205	324,963,205		2,697,442	96.0%	0.0%	3,215,734	-	3,215,734
21	_										
22		Other Production Plant - Gas & 40 MW Solar	424,225,329	141,408,443	3.10%	4,384,314		16.4%	4,058,780		4,058,780
23	0	Other Production Plant - Renewable	164,900,412	54,966,804	3.28%	1,800,377		6.8%	1,666,700		1,666,700
24	_	Total Other Production Net Plant	589,125,741	196,375,247		6,184,691	0.0%	23.2%	5,725,480		5,725,480
25	-					45 305 044	00.00	47,2%	44.000.220		14.000.220
26	т.	otal Net Plant Production Plant	1,663,826,409	771,250,940		15,285,614	96.0%	47.2%	14,869,239	-	14,869,239
27											
28 29	Net P	tant Transmission Plant		<u> </u>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
30		tep-Up Transformers - Excluding PV3	8,943,030	2,981,010	2.35%	70,050		0.3%	64,848.45		64,848
31		ttep-Up Transformers - Excluding P V3	220,063	220,063	0.72%	1,581	0.2%	0.0%	1,581	***************************************	1,581
32		Total Transmission Station Equipment - Step-up Xfmr and Aux	9,163,093	3,201,073	0.7270	71,630	0.2%	0.3%	56,429	-	66,429
33		Total Transmission Statistic Equipment - Step-up Arms und Aux	3,103,033	3,201,073	***************************************	7 2,000					
34	T	ransmission System Net Plant - Allocated	408,620,594	136,206,865	3.28%	4,461,306		16.7%	4,130,055		4,130,055
35		ransmission System Net Plant - PV 3 (Note 2)	4,672,253	4,672,253	0.72%	33,557	3.3%		33,557		33,557
36		ransmission System Net Plant - High Lonesome Mesa	23,266,483	7,755,494	3.28%			1,0%	235,162		235,162
37		ransmission System Net Plant - Dedicated Retail	3,841,061	1,280,354	3.28%	41,937		0.2%	38,823		38,823
38		ransmission System Net Plant - Dedicated FERC	189,342	63,114	3.28%			0.0%	1,914		1,914
39		Total Transmission System Net Plant	440,589,733	149,978,079		4,792,889	3.3%	17,9%		-	4,439,511
40		A second								AIRMAN JAN E-	
41	Т	otal Net Plant Transmission Plant	449,752,826	153,179,152		4,864,519	3.5%	18.1%	4,505,940		4,505,940
42											
43											
44	Net P	Plant Distribution Plant	,,,								
45				ļ						·	
46		Distribution Substations Net Plant - Dedicated FERC	*	-	3.28%	-		0.0%			-
47		Distribution Substations Net Plant - PNM	138,661,273	46,220,424	3.28%	1,513,899	***************************************	5.7%	1,401,493		1,401,493
48	D	Distribution Substations Net Plant - Renewables	1,671,002	557,001	3.28%	18,244		0,1%	16,889		16,889
49		Total Distribution Substations Net Plant	140,332,275	46,777,425		1,532,143	0.0%	5.7%	1,418,382	-	1,418,382
50	-		225 222 22					40	2 255 255		0.000.000
51		rimary Distribution System Net Plant - PNM	332,986,550	110,995,517	3.28%	3,635,536		13.6%	3,365,598		3,365,598
52	P	Primary Distribution System Net Plant - Renewables	2,535,659	845,220	3.28%		0.000	0.1%	25,629		25,629
53		Total Primary Distribution Net Plant	335,522,209	111,840,736		3,663,220	0.0%	13.7%	3,391,227	-	3,391,227
54	-		407 707 0	CE 003 055	5.521	2 450 750		0.444	1 000 440	-m -	1,998,448
55		econdary Distribution System Net Plant - PNM	197,722,985	65,907,662	3.28%	2,158,733		8.1%	1,998,448		
56		Secondary Distribution System Net Plant - Renewables	821,632	273,877	3.28%	8,971	0.007	0.0%			8,304 2,006,752
57	-	Total Secondary Distribution Net Plant	198,544,617	66,181,539	and the second s	2,167,703	0.0%	8.1%	2,006,752	-	2,006,752
58					W		L		1		

_	A B C	D	E	F	G	н	l	ı	К	l.
1	1 PNM Exhibit HEM-4									
2										
3										
4										
5		s Books and Reco	ds.							
6		3 DOORS SHE REED								
7										
-										
8	8	WP GT-3, Column C	Note 1	WP GT-3 Col. G	Col. E * Col. F			Col. I * Paid Taxes below	WP 5S-9	
9		December 2015	Estimated Taxable	Weighted Statutory	Estimated 2016 Statutory	Percentage of Estimated Statutory	Percentage of Estimated Statutory	Unadjusted Allocated Base Period	Shared Service Property Tax	Adjusted Base Period
10		Net Plant	Value	Tax Rate	Property Tax	PV3 AZ Prop Tax	NM Prop Tax	Property Taxes	Allocation	Property taxes
59		51,102,611	17,034,204	3.28%	557,937	12.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	2.1%	516,510		516,510
60		31,102,011	17,034,204	3.2070	337,337		21270	310,510		320,510
61	61 Meters Net Plant - PNM	39,475,398	13,158,466	3.28%	430,991		1,6%	398,990		398,990
62		. 33,473,336	13,136,406	3.207	730,331		1,070	330,330		330,330
63	53 Private Lighting - 371	544,968	181,656	3.28%	5,950		0.0%	5,508	***************************************	5,508
64	53 Fivate Lighting - 371	11,551,019	3,850,340	3.28%	126,114		0.5%	116,750		116,750
65		12,095,987	4,031,996	3.2078	132,064	0.0%	0.5%	122,258	-	122,258
66		12,055,367	4,051,550		132,004	0.078	0.570	322,230		322,72,00
67		777,073,096	259,024,365		8,484,057	0.0%	31.8%	7,854,119		7,854,119
		777,073,096	259,024,565		0,404,057	0.076	31.0%	7,034,113	-	7,034,113
68										
69										
70							0.04/	20.070		20 828
71		3,941,636	1,313,879	3.28%	43,035		0.2%			39,839
72		764,036	764,036	0.72%	5,487	0.5%		5,487		5,487
73		19,017	6,339	3.28%	208		0.0%			192
74		3,656,240	1,218,747	3.28%	39,919		0.1%			36,955
75		5,272,326	1,757,442	3.28%	57,563		0.2%	53,289		53,289
76	76 Other Division Offices/Customer Service	37,787,677	12,595,892	3.28%	412,565	***************************************	1,5%	381,932		381,932
77	77 Communications - Transmission	18,227,169	6,075,723	3.28%	199,004		0.7%	184,228	 	184,228
78					-				218,489	218,489
79	79 Transmission Related (non-specific) - Note 3		-						50,814	50,814
80	Distribution/Customer Related (non-specific) - Note 3		-		-				214,694	214,694
81		69,668,100	23,732,057		757,780	0.5%	2.8%	701,922	483,997	1,185,919
B2	B2 .									
83	83									
84										
85		2,629,700,875	876,566,958		26,653,903			24,674,860	483,997	25,158,857
88		330,619,556	330,619,556		2,738,068			3,256,360		3,256,360
87		2,960,320,431	1,207,186,515		29,391,970	100.0%	100.0%	27,931,220	483,997	28,415,217
88										
	89			PV3	1,007,795					
90				Source; C	ompany's Books an	d Records				
							O&M Reclass	Adjusted Base		
	91				L	Base Period	WP GT - 7, Row 16			
92	92	***************************************			New Mexico Taxes:			24,674,860		
93	93				Arizona Taxes:					
94					Palo Verde Unit 1:			380,427	,	
95					Palo Verde Unit 2:		518,292	1,425,992		
96					Palo Verde Unit 3:			786,723		
97		arrama wa wa wa wa wa wa wa wa wa wa wa wa wa		Pa	alo Verde Common:	663,218		663,218		
98	98									
99	99				Palo Verde 1&2			2,248,564		
10	.00				Palo Verde 3:			1,007,795		
10					Total Arizona Taxes:	2,738,068		3,256,360		
10										
10				Т	otal Property Taxes	27,412,928		27,931,220		
			·			·	1-1-1-1		***************************************	

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7		VI Exhibit HEM-4									
		GT 2 - Property Taxes Allocation and Test Period Calculation									
3		perlink back to Lead Sheet			***************************************						
4	1.77	CHAIR EBON TO CEDO STICUE					tturumurumur manurumurum				
5	Bac	e Period Source: Base Period Data is historical information from the Compan									
6		C / C / Out 3 Out C / C / Out 3 March 10 March 1		20	017			20	118	IIII da da da da da da da da da da da da da	
7	-										
<u> </u>	 						WP GT-3,				
1							Column H				
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1	1		WP GT-3,				WP NP-1,				
1	1		Column H	·			Column AK		1		
8	1		00141111111	Note 1	WP GT-3, Col. L		Note 4	Note 1	WP GT-3		
1	1		***************************************								
1	1	•				Estimated 2017					Estimated Linkage
1	ı		December		Weighted	Linkage 2	December		Weighted	Estimated Test	1
9	l		2016	Estimated Taxable	Statutory	1/1/17 - 12/31/17	2017	Estimated Taxable	Statutory	Period	7/1/16 - 6/30/17
10	1		Net Plant	Value	Tax Rate	Property Tax	Net Plant	Value	Tax Rate	Property Tax	Property Taxes
11	Net	Plant									
12											
13	Net	Plant Production Plant									
14											
15		Steam Production Net Plant	709,086,345	236,362,115	2.57%	6,084,501	519,654,874	173,218,291	2,62%	4,541,627	6,006,263
16		San Juan 65MW	-	-	0,00%	-	12,189,685	4,063,228	0.06%	2,336	-
17											
18		Nuclear Production Net Plant - Palo Verde 1 & 2 (Note 2)	289,127,563	289,127,563	0.91%	2,628,823	296,599,364	296,599,364	0.91%	2,696,758	2,438,693
19		Nuclear Production Net Plant - Palo Verde 3 (Note 2)	141,981,404	141,981,404	0.72%	1,019,743	142,345,687	142,346,687	0.72%	1,022,367	993,457
20		Total Nuclear Production Net Plant	431,108,967	431,108,967		3,648,566	438,946,052	438,946,052		3,719,125	3,432,150
21										VII.	
22	L	Other Production Plant - Gas & 40 MW Solar	413,861,191	137,953,730	3.11%	4,293,582	408,895,351	136,298,450	3.09%	4,207,044	4,176,181
23	1_	Other Production Plant - Renewable	157,659,898	52,553,299	3.29%	1,726,855	151,869,639	50,623,213	3.30%	1,668,778	1,696,777
24	1_	Total Other Production Net Plant	571,521,089	190,507,030	ļ	6,020,437	560,764,990	186,921,663		5,875,822	5,872,959
25	_										
26	<u> </u>	Total Net Plant Production Plant	1,711,716,401	857,978,111		15,753,504	1,531,555,601	803,149,235		14,138,911	15,311,371
27	<u> </u>		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~								
28	Net	Plant Transmission Plant	.,				1				
29	<u> </u>							1			
30	ļ	Step-Up Transformers - Excluding PV3	9,737,589	3,245,863	2.19%	71,205	9,265,761	3,088,587	2.15%	66,370	68,027
31	ļ	Step-Up Transformers - PV3 (Note 2)	209,420	209,420	0.72%	1,504	196,386	196,386	0.72%	1,410	1,542
32	ļ	Total Transmission Station Equipment - Step-up Xfmr and Aux	9,947,009	3,455,283		72,709	9,462,147	3,284,973		67,780	69,569
33								400 400 000			1 401 600
34	ļ	Transmission System Net Plant - Allocated	479,624,173	159,874,724	3.29%		550,820,645	183,606,882	3.30%	6,052,543	4,691,699
35	-	Transmission System Net Plant - PV 3 (Note 2)	4,577,815	4,577,815	0.72%	32,879	4,390,944	4,390,944	0.72%	31,537	33,218
36		Transmission System Net Plant - High Lonesome Mesa	20,990,611	6,996,870	3.29%	229,911	20,346,039	6,782,013	3.30%	223,567	232,536 38,986
37		Transmission System Net Plant - Dedicated Retail	3,574,265	1,191,422	3.29%	39,149	3,224,498	1,074,833	3.30%	35,432	38,986
38 39		Transmission System Net Plant - Dedicated FERC Total Transmission System Net Plant	508,766,865	172,640,832	3.29%	5,555,282	578,782,125	195,854,671	3.30%	6,343,078	4,997,396
40		Total ((alishipsion pastern her Light	306,760,865	1/2,040,852	1	3,333,282	3/0,/02,125	170,000,001		0,545,078	4,557,556
41		Total Net Plant Transmission Plant	518,713,874	176,096,115		5,627,991	588,244,272	199,139,644		6,410,858	5,066,965
42		TOTAL IVEL FRAIR TEARSTRISSION FRAIR	310,713,874	1/0,030,115		2,027,391	300,244,272	122,132,044		0,410,036	3,000,903
43											
44		t Plant Distribution Plant			1						
45	1461	r rain Distribution Clarit			<u> </u>						
45	+	Distribution Substations Net Plant - Dedicated FERC	-		3.29%				3,30%		-
47		Distribution Substations Net Plant - Dedicated PERC	144,394,131	48,131,377	3.29%	1,581,555	150,685,956	50,228,652	3.30%	1,655,772	1,491,524
48	†	Distribution Substations Net Plant - Renewables	1,384,837	461,612	3.29%	15,168	1,087,445	362,482	3.30%	11,949	16,029
48	1	Total Distribution Substations Net Plant	145,778,968	48,592,989	3.25%	1,596,723	151,773,401	50,591,134	3.30%	1,667,721	1,507,552
50	1-	1 Star Databatton Ottostatonio Net Figur	473,770,300	-10,032,303		2,030,723	202,113,701	30,001,104		2,007,721	2,007,002
51	1-	Primary Distribution System Net Plant - PNM	348,708,877	116,236,292	3.29%	3,819,422	366,038,086	122,012,695	3.30%	4,022,110	3,592,510
52	 	Primary Distribution System Net Plant - Renewables	2,464,449	821,483	3,29%		2,393,880	797,960	3.30%	26,305	26,311
53	†-	Total Primary Distribution Net Plant	351,173,327	117,057,776	3.2376	3,846,416	358,431,966	122,810,655	3.3076	4,048,414	3,618,821
54	†	Total Little & Distribution set Flant	334,413,321	117,007,770		3,040,410	350,434,500	12.2,010,033		7,0-10,424	3,010,021
55	\vdash	Secondary Distribution System Net Plant - PNM	202,992,179	57,564,060	3.29%	2,223,382	207,485,608	69,161,869	3.30%	2,279,899	2,110,915
56		Secondary Distribution System Net Plant - Renewables	805,062	268,354	3.29%	8,818	782,903	260,968	3.30%	8,603	8,561
57	1-	Total Secondary Distribution Net Plant	203,797,242	67,932,414	3.2376	2,232,199	208,268,511		3.3076	2,288,502	2,119,476
58	1		100,00,272	57,552,74		2,222,155	200,200,011	55,122,057		-,,502	

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5	Base	Period Source: Base Period Data is historical information from the Compar					AAIDA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA MARANA				
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			WP GT-3,				WP NP-1,				
			Column H				Column AK				
8				Note 1	WP GT-3, Col. L		Note 4	Note 1	WP GT-3		
1			***************************************						***************************************		
1						Estimated 2017					Estimated Linkage
			December		Weighted	Linkage 2	December		Weighted	Estimated Test	1
9			2016	Estimated Taxable	Statutory	1/1/17 - 12/31/17	2017	Estimated Taxable	Statutory	Period	7/1/16 - 6/30/17
10	1		Net Plant	Value	Tax Rate	Property Tax	Net Plant	Value	Tax Rate	Property Tax	Property Taxes
59	1	Services Net Plant - PNM	51,166,556	17,055,519	3.29%	560,429	52,544,408	17,514,803	3,30%		538,470
50	- T			1							
61	1	Veters Net Plant - PNM	38,814,058	12,938,019	3.29%	425,132	37,669,141	12,556,380	3.30%	413,917	412,061
62										1	
53	1	Private Lighting - 371	345,234	115,078	3.29%	3,781	123,220	41,073	3.30%	1,354	4,645
64		Street Lighting - 373	11,450,594	3,816,865	3.29%	125,419	10,976,269	3,658,756	3.30%	120,610	121,084
65		Total Lighting Net Plant	11,795,828	3,931,943		129,200	11,099,489	3,699,830		121,964	125,729
66				1							
67	-	Total Net Plant Distribution Plant	802,525,979	267,508,660	711111111111111111111111111111111111111	8,790,099	829,786,917	276,595,639		9,117,888	8,322,109
68	-	Total College Paris Development I have		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		3,,					
69	Net I	Plant General & Intangible Plant (302,389-399)					· · · · · · · · · · · · · · · · · · ·				
70	1										
71	-	Production General & Intangible Net Plant	4,445,496	1,481,832	3.29%	48,692	4,779,457	1,593,152	3.30%	52,518	44,266
72		PV Unit 3 General & Intangible Net Plant (Note 2)	630,706	630,706	0.72%	4,530	559,838	186,613	0.72%	1,340	5,009
73		Renewables General & Intangible Net Plant	33,543	11,181	3.29%	367	31,166	10,389	3.30%	342	280
74		Bulk Power Operations	3,306,464	1,102,155	3.29%	36,216	2,996,062	998,687	3.30%	32,921	36,585
75		Energy Management System Facilities	6,041,823	2,013,941	3.29%	56,176	5,036,728	1,678,909	3,30%	55,345	59,733
76		Other Division Offices/Customer Service	39,179,399	13,059,800	3.29%	429,134	44,266,044	14,755,348	3.30%	486,405	405,533
77		Communications - Transmission	24,885,266	8,295,089	3.29%	272,569	23,821,048	7,940,349	3,30%	261,751	228,398
78		Production Related (non-specific) - Note 3	25,796,938	8,598,979	3.29%	282,555	34,355,917	11,451,972	3.30%	377,511	250,522
79		Transmission Related (non-specific) - Note 3	5,775,949	1,925,316	3.29%	63,264	7,241,136	2,413,712	3,30%	79,567	57,039
80		Distribution/Customer Related (non-specific) - Note 3	44,409,481	14,803,160	3.29%	486,419	57,712,070	19,237,357	3.30%	634,153	350,556
81		Total Net Plant General & Intangible Plant - PNM	154,505,064	51,922,158	3,23/0	1,689,922	180,799,466	60,266,489	3.30%	1,981,854	1,437,921
82	-	Total Net Flant General & mangiple Flant - Film	134,303,004	31,322,130		1,005,522	160,7 55,466	00,200,483		1,301,034	1,437,321
83	+										1
84	\vdash										
85		Total New Mexico Property Taxes	2,750,934,409	916,978,136		28,174,037	2,686,293,036	895,431,012		27,896,098	26,666,447
86		Total Arizona Property Taxes	436,526,908	436,526,908		3,587,479	444,093,220	443,719,995		3,753,413	3,471,919
87	\vdash	Total	3,187,461,317			31,861,516	3,130,386,256	1,339,151,007		31,649,511	30,138,366
88	\vdash	Total	3,187,401,317	1,355,505,044		31,001,516	3,130,366,256	1,355,131,007		31,049,511	30,136,300
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2	WP GT 2 - Notes	•						
3	Hyperlink back t	o Lead Sheet						
4		·						
5								
6	General Note: PNM has allocated Base Period property taxes to cost of service categories based on the 2015 Year-end Net Plant values and weighted property tax rates from WP GT-3 to allocate the actual property taxes in the Base Period to the cost of service line items.							
7	Note 1: New Mexico taxable property values are estimated by applying a ratio of 33 and 1/3 percent per Section 7-37-3 NMSA 1978 to the net book value of the property.							
8	Note 2 : Palo Verde effective tax rate is detemined by the Base Period property tax expense devided by the Base Period net book value.							
9	Note 3: Shared Services assets are derived by using the December 31 Corporate Net Book Value from WP Plant - Corporate Net Plant Workbook.xlsx and applying the Test Period CAM rates to obtain PNM's allocated share.							

	Α	В	С	D	E	F	G	Н	l	J
1	PNI	√ Exhibit HEM-4								
2	WP	GT -3 - Property Tax Rates								
3	Нур	erlink back to Lead Sheet								
4										
5	Calculation of Weighted Tax Rates									
Г			Dec 2015 Net					Dec 2016 Net		
1			Book Value					Book Value		
1	l		WP Plant-1,			Estimated 2016	Weighted 2016	WP Plant-1,		
6			Column L	Taxable Basis	% Weighting	Tax Rate	Rates	Column Al	Taxable Basis	% Weighting
7	Pro	duction								
8	Stea	am Production								· · · · · · · · · · · · · · · · · · ·
9		San Juan	646,538,674	215,512,891	86%	2.44%	2.10%	592,131,963	197,377,321	84%
10		San Juan 65MW	-	-	0%	2.44%		-	-	0%
11		Four Corners	62,412,261	20,804,087	8%	2.44%		77,253,779	25,751,260	11%
12		Reeves	40,763,287	13,587,762	5%	4.77%		39,677,643	13,225,881	6%
13		Algodones	23,241	7,747	0%	3.27%		22,960	7,653	0%
14		Total Steam	749,737,463	249,912,488			2.56%	709,086,345	236,362,115	
15										
16		o Verde 1 & 2 (Note 4)	190,301,666	190,301,666		1.25%		289,127,563	289,127,563	***************************************
17	Pale	Verde 3	134,661,539	134,661,539		1.25%	1.25%	141,981,404	141,981,404	
18		Total Nuclear	324,963,205	324,963,205	***************************************		4-v1344444444444444444444444444444444444	431,108,967	431,108,967	
19										
20	Oth	er Plant - Gas & 40 MW Solar								
21		Afton	172,904,116	57,634,705	41%	3.34%		168,152,913	56,050,971	41%
22		Luna	46,339,501	15,446,500	11%	2.65%		44,731,836	14,910,612	11%
23		Lordsburg	39,081,802	13,027,267	9%	2.57%		38,100,358	12,700,119	9%
24		Rio Bravo	36,378,492	12,126,164	9%	3.27%		36,056,837	12,018,946	9%
25		La Luz	52,717,134	17,572,378	12%	2.73%	0.34%	50,491,846	16,830,615	12%
26	4	Not Used	-	-	***************************************			-		
27		Other (40MW Solar)	76,804,285	25,601,428	18%	3.28%		76,327,400	25,442,467	18%
28		Total Other - Gas	424,225,329	141,408,443			3.10%	413,861,191	137,953,730	
29									4.00.40114	
30	Rer	ewables	164,900,412	54,966,804	100%	3.28%	3.28%	157,659,898	52,553,299	100%
31										
32								~~~~		
33	Tot	al Production without PV3	1,529,164,870	636,589,401			2.35%	1,569,734,997	715,996,708	
34										
35	L									

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2	WP GT -3 - Property Tax Rates								
3	Hyperlink back to Lead Sheet								
4									
5							Calculation of	Weighted Tax Rat	es
		Dec 2015 Net					Dec 2016 Net		
		Book Value					Book Value		
		WP Plant-1,			Estimated 2016	Weighted 2016	WP Plant-1,		
6		Column L	Taxable Basis	% Weighting	Tax Rate	Rates	Column AI	Taxable Basis	% Weighting
							NM Average		
		2011	2012	2013	2014	2015	Property Tax		
36	Calculation for Property Tax Escalation	Tax Rate	Tax Rate	Tax Rate	Tax Rate	Tax Rate	Escalation		
37	Total Composite (NM)	3.22%		3.26%	3.27%	3.26%	0.32%	Williambarronnomorronmorten	
38	Total Composite (AZ)	0.96%	0.99%	1.31%	1.26%	1.25%			
39				***************************************	***************************************				
40				Anna wa ana ana ana ana ana ana ana ana a					
41								W-10-304	
42		***************************************		2015					
43		Location	County		ce of Actual Rates - Note 1				
44		San Juan	San Juan	2.43%		dy Taxes By NM Count			
45		Four Corners	San Juan	2.43%		rty Taxes By NM County	<i>y</i>		
46		Reeves	Bernalitio	4.75%	Bernalillo County Ass	sessor website			
47		Afton	Dona Ana	3.33%	Dona Ana County As	sessor website			
48		Luna	Luna	2.64%	Certificates of Prope	rty Taxes By NM Count	ý		
49		Lordsburg	Hidalgo	2,56%		rty Taxes By NM Count			
50		Algodones	Sandoval	3.26%		rty Taxes By NM Count			
51		La Luz	Valencia	2.72%	Certificates of Prope	rty Taxes By NM Count	у		
52									,
53			Taxable Value	ew Mexico Composit 2015	te Tax Rate Calculation Estimated 2016	n Estimated 2017	Estimated 2018		
54		2015 Tax Paid	Note 2	Actual Rate	Rate	Rate	Rate		
55		24,463,429	749,285,483	3.26%	3.28%	3.29%	3.30%	Note 5	
56	·							,	
57					Tax Rate Calculation				
58		2015 Tax Paid	Taxable Value	2015 Actual Rate	Estimated 2016 Rate	Estimated 2017 Rate	Estimated 2018 Rate		
59		4,751,396	381,389,997	1.25%	1.25%	1.25%	1.25%	Note 3	

WP	л Exhibit HEM-4							
******	GT -3 - Property Tax Rates							
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			•		·			
		Estimated 2017 Tax Rate	Weighted 2017 Estimated Rates	Dec 2017 Net Book Value WP Plant-1, Column AW	Taxable Basis	% Weighting	Estimated 2018 Tax Rate	Weighted 2018 Estimated Rates
Proc	duction					, <u></u>		
		2.44%	2.04%	339.274.842	113.091.614	65%	2.45%	1,60%
							***************************************	0.06%
								0.61%
								0.35%
_				1 1				0.00%
			2,57%					2.62%
_				, , , , , , , , , , , , , , , , , , , ,	, , ,			
Palo	Verde 1 & 2 (Note 4)	1.25%	1,25%	296,599,364	296,599,364		1.25%	1.25%
		1.25%	1.25%				1.25%	1.25%
	Total Nuclear		······································			#	aterialisma de mineralismo de la composição de la composi	***************************************
Oth	er Plant - Gas & 40 MW Solar							***************************************
	Afton	3.35%	1.36%	168,862,444	56,287,481	41%	3.36%	1.37%
	Luna	2.66%	0.29%	44,155,714	14,718,571	11%	2.67%	0.28%
	Lordsburg	2.58%	0.24%	36,856,243	12,285,414	9%	2.59%	0.23%
	Rio Bravo	3.28%	0.29%	35,260,567	11,753,522	9%	3.29%	0.28%
	La Luz	2.74%	0.33%	49,944,998	16,648,333	12%	2.75%	0.33%
	Not Used			-				
	Other (40MW Solar)	3.29%	0.61%	73,815,385	24,605,128	18%	3.30%	0.59%
	Total Other - Gas		3.11%	408,895,351	136,298,450			3.09%
Ren	ewables	3.29%	3.29%	151,869,639	50,623,213	100%	3.30%	3.30%
								######################################
Tota	al Production without PV3		2.19%	1,377,019,228	656,739,319			2.15%
								######################################
	Palco Palco Palco Ren	Production Steam Production San Juan San Juan 65MW Four Corners Reeves Algodones Total Steam Palo Verde 1 & 2 (Note 4) Palo Verde 3 Total Nuclear Pother Plant - Gas & 40 MW Solar Afton Luna Lordsburg Rio Bravo La Luz Not Used Other (40MW Solar) Total Other - Gas Renewables Fortal Production without PV3	Tax Rate	Production Steam Production Steam Production San Juan 55MW 2.44% 0.00% Four Corners 2.44% 0.27% Reeves 4.78% 0.27% Algodones 3.28% 0.00% Total Steam 2.57% Palo Verde 1 & 2 (Note 4) 1.25% 1.25% Palo Verde 3 1.25% 1.25% Total Nuclear Pother Plant - Gas & 40 MW Solar Afton 3.35% 1.36% Luna 2.66% 0.29% Lordsburg 2.58% 0.24% Rio Bravo 3.28% 0.29% La Luz 2.74% 0.33% Not Used Other (40MW Solar) 3.29% 0.61% Total Other - Gas 3.29% 3.29% Renewables 3.29% 3.29%	Estimated 2017	Estimated 2017 Tax Rate Stimated 2017 Estimated Rates Stimated R	Estimated 2017 Tax Rate Stimated 2017 Tax Rate Weighted 2017 Column AW Taxable Basis % Weighting	Estimated 2017 Weighted 2017 Estimated 2018 Weighted 2017 Column AW Taxable Basis Weighting Tax Rate Ta

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Page 13	HEM-4
	WP GT
of 19	GT

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1	PNM Exhibit HEM-4								
2	WP GT -3 - Notes								
3	Hyperlink back to Lead	d Sheet							
4									
5									
	Note 1: Source of Rates from Certificates of Property Taxes By NM County are available at NM Department of Finance and Administration website:								
6	http://nmdfa.state.nm.us/Certificate_of_Property_Tax.aspx								
	Note 2: New Mexico Composite Tax Rate Calculation includes PNM's allocated Shared Services property located in New Mexico.								
7									
	Note 3: Arizona propert				ncrease in 2013 rates wa	s due to Maricopa Count	y billing at an incorrect		
8	rate in 2011 and 2012.								
	Note 4: 2015 property to								
		_			ng 2015. Starting in 2016	, property taxes associat	ed with the First Chicago		
9	Interest are recorded as								
	Note 5: The estimated N	IM property tax rate for 2	2016, 2017 , and 2018 wa	as based on the prior yea	r rate multiplied by the e	escalation factor in colum	ın H, row 37.		
10					yrman haddan da a a a a a a a a a a a a a a a a		· PARTITURE AND THE STATE OF TH		
11									

	А	В	С	D	Е	F	G
1	PNM Exhibit HEM-4						
2	WP GT 4 - Payroll Taxe	es					
3	Base Period data is his	storical information fro	om the Company's Bo	oks and Records.			
4	Hyperlink back to Le	ad Sheet					
5							
6			WP GT-5	WP SS-8			
7	Description	Unadjusted Base Period Payroll Taxes	Labor Normalization Adjustment - PNM	Shared Services Allocation	Total Base Period Adjustments	Total Adjusted Base Period Payroll Taxes	
8	Description	T Chou Fuyton Taxes	Aujustificite i (vivi	Anocation	Aujustinents	laxes	
9	Production	1,576,697	338,154	981,028	1,319,182	2,895,879	***************************************
10	Transmission	133,427	301,669	262,128	563,797	697,224	······
11	Distribution	2,513,888	(493,632)	1,426,025	932,393	3,446,281	
12	Total	4,224,012	146,192	2,669,181	2,815,373	7,039,385	
13		, , , , , , , , , , , , , , , , , , , ,				,,	
14							***************************************
15		WP GT-5	WP SS-8		WP GT-5	WP SS-8	
		Linkage 1 Data -	Linkage 1 Data -	Total Linkage 1	Linkage 2 Data -	Linkage 2 Data -	Total Linkage 2
16	Description	PNM	Shared Services	Data	PNM	Shared Services	Data
17							
18	Production	1,898,186	867,104	2,765,290	1,873,040	777,770	2,650,809
19	Transmission	476,850	222,646	699,496	471,714	200,003	671,717
20	Distribution	2,185,299	1,184,856	3,370,155	2,136,437	1,066,082	3,202,519
21	Total	4,560,335	2,274,606	6,834,942	4,481,190	2,043,854	6,525,045
22							
23							
24							
25		WP GT-5	WP SS-8				
26	Description	Test Period - PNM	Test Period - Shared Services Allocation	Total Test Period Payroll Taxes			
27							
_	Production	2,477,971	862,386	3,340,357			
29	Transmission	487,609	217,421	705,030			
30	Distribution	2,185,894	1,167,603	3,353,497			
31	Total	5,151,474	2,247,411	7,398,884			

		186 850 299 335	186
Page 15 of 19			
NM EXHIBIT HEM-4 WP GT	FNM		

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PNM Exhibit HEM-4								
	·					,		
	WP LA - 1	WP LA - 4	WP OM - 11		WP LA - 1	WP LA - 4	WP OM - 11	
Durch estina Labor	PNM Normalized Base Period	Add San Juan Normalized Base Period (PNM Share)	WPM Incentive Compensation	Total Adjusted Base Period	PNM Linkage Period 1 Data 7/1/2016 - 6/30/2017	Add San Juan Normalized Base Period (PNM Share)	WPM Incentive Compensation	Total Linkage Period 1 Data 7/1/2016 - 6/30/2017
			(mt					28,204,844
	1	267,570	676 105			269,242	726 201	6,059,086
	···	20.000 526				20.044.206		27,767,460 62,031,390
i i Utai	41,020,333	20,969,556	0/0,103	03,400,719	40,550,094	20,944,596	730,301	62,031,390
Recalculation of Payroll Tayes								
		***************************************	***************************************					
	518 191	1 396 660		1 914 851	506.748	1 391 //38		1,898,186
	i	·						476,850
				······································			57 947	2,185,299
		1,415,390				1,412,627		4,560,335
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
		,						
		Base Period	Base Period Payroll Tax Adjustment	Adjusted Base Period				
	Transmission	·····	301,669	435,096				
	Distribution							
		4,224,012	146,192	4,370,204				
·								
			DNIM Evhibit	DNIA E. LiLit	DNINA Eschibit			
			HEM-15	HEM-15	HEM-15			
		Payroll Tax Rate	Base Period	Linkage Period	Test Period			
		Production		6.73%	6.89%			
		Transmission	7,00%	7.87%				
		Distribution	7.00%	7.87%	7.84%			
		l .	1					,
1	A PNM Exhibit HEM-4 WP-GT-5 PNM Payroll Tax Calculation Hyperlink back to Lead Sheet Production Labor Transmission Distribution Total Recalculation of Payroll Taxes FICA/FUTA/SUTA Production Transmission Distribution Total FICA/FUTA/SUTA	PNM Exhibit HEM-4 WP-GT-5 PNM Payroll Tax Calculation Hyperlink back to Lead Sheet WP LA - 1 PNM Normalized Base Period Production Labor 7,688,287 Transmission 5,948,094 Distribution 28,184,618 Total 41,820,999 Recalculation of Payroll Taxes FICA/FUTA/SUTA Production 518,191 Transmission 416,367 Distribution 1,972,923 Total FICA/FUTA/SUTA 2,907,480 Production Production	PNM Exhibit HEM-4 WP-GT-5 PNM Payroll Tax Calculation Hyperlink back to Lead Sheet WP-LA - 1 WP-LA - 4	PNM Exhibit HEM-4 WP-GT-5 PNM Payroll Tax Calculation Hyperlink back to Lead Sheet WP LA - 1 WP LA - 4 WP OM - 11	Note	Number N	PMM Exhibit HEM-4 WP-GT-5PMM Payroll Tax Calculation Hyperlink back to lead Sheet WP-LA-1 WP-LA-4 WP-OM-11 WP-LA-1 WP-LA-4 WP-OM-11 WP-LA-1 WP-LA-4 WP-OM-11 WP-LA-1 WP-LA-4 WP-OM-11 WP-LA-1 WP-LA-4 WP-OM-11 WP-LA-1 WP-LA-4 WP-OM-11 Total Adjusted Base Period Pomphism Period PhM Share) Period PhM	PMM Exhibit HEM-4

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2									
3		•							
4				-					
5	WP LA - 1	WP LA - 4	WP OM - 11		WP LA - 1	WP LA - 4	WP LA - 4	WP OM - 11	
6	PNM Linkage Period 2 Data 1/1/2017 - 12/31/2017	Add San Juan Normalized Base Period (PNM Share)	WPM Incentive Compensation	Total Linkage Period 2 Data 1/1/2017 - 12/31/2017	PNM Test Period	Add San Juan Normalized Test Period (PNM Share)	Add San Juan 65MW Test Period	WPM Incentive Compensation	Total Test Period
7	7,498,709	20,332,488		27,831,197	7,691,241	25,286,585	2,986,919		35,964,745 6,219,504
8	5,721,234	272,587	733,873	5,993,821 27,146,594	5,872,741 27,125,409	346,763		755,889	27,881,298
9 10	26,412,721 39,632,664	20,605,075	733,873	60,971,612	40,689,391	25,633,348	2,986,919	755,889	70,065,546
11	39,032,004	20,603,073	733,873	00,971,012	40,069,331	23,033,340	2,380,313	7 3 3,00 3	70,003,340
12									
13							**************************************		
14	504,663	1,368,376	-	1,873,040	529,927	1,742,246	205,799	-	2,477,971
15	450,261	21,453	-	471,714	460,423	27,186	-	-	487,609
16	2,078,681		57,756	2,136,437	2,126,632	-		59,262	2,185,894
17	3,033,605	1,389,829	57,756	4,481,190	3,116,981	1,769,432	205,799	59,262	5,151,474
18									
19			***************************************				,	***************************************	
20							-		
21									
22	Manager and the fact of the fa								
23									
24									
25									
26 27								***************************************	
12/									
28									,
29									
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31					- No this throat the consequence				
32	SMANUAL SALES SALE								
33		***************************************							
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1	PNM Exhibit HEM-4										
2	WP GT 6 - Other Misc Taxes						·				
3	Hyperlink back to Lead Sheet										
4											
						Column C +					
_						Column D +	Column B +				
5				Removal of Gross		Column E	Column G				
			Remove Base	Receipts &	Normalize		Total Adjusted				Linkage 2
		Unadjusted Base	Period I&S Taxes	Franchise Tax	Adjustment	Total Base Period		Escalation		Linkage 1	1/1/17 -
6	Description	Period	Note 1	Note 2	Note 3	Adjustments	Taxes	Note 4	Test Period	7/1/16 - 6/30/17	12/31/17
7	Misc Taxes - Production Related	(177,231)		132,346	48,936	181,282	4,052	60.78	4,112	4,052	4,052
8	Misc Taxes - Renewable	163,082				-	163,082	2,446	165,528	163,082	163,082
9	Misc Taxes - Transmission Related	142,561	-	(141,674)	4	(141,670)	891	13	904	891	891
10	Misc Taxes - Distribution Related	26,045		(16,965)	15	(16,950)	9,095	136	9,231	9,095	9,095
11	Regulatory Commission Fees (I&S) PNM	5,178,619	(5,178,619)			(5,178,619)	-	-	-	-	-
12	Joint Projects Four Corners	405,007					405,007	6,075	411,082	405,007	405,007
13	Joint Projects PVNGS	1,964,290				-	1,964,290	29,464	1,993,754	1,964,290	1,964,290
14	Joint Projects Transmission	-				-	-	-	-	-	-
15	Native American Taxes - Production	1,554,300				-	1,554,300	23,314	1,577,615	1,554,300	1,554,300
16	Native American Taxes - Transmission	890,883				-	890,883	13,363	904,247	890,883	890,883
17	Native American Taxes - Distribution	150,175				-	150,175	2,253	152,427	150,175	150,175
18	Total	10,297,732	(5,178,619)	(26,293)	48,955	(5,155,957)	5,141,775	77,127	5,218,901	5,141,775	5,141,775
19											
20											
21	Escalation	1,5%									
22	Escalation Periods (years) - Test	1.0									

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1	PNM Exhibit HEM	-4								
2	WP GT 6 - Notes									
3	Hyperlink back t	o Lead Sheet				·				
4				-						
5	Base Period data is historical information from the Company's Books and Records.									
	Note 1: Revenue taxes are removed from the Base Period as the revenue taxes are based on the revenue requirement in									
6	PNM Exhibit HEM-3.									
	Note 2: PNM Rem	noved the impacts	of Gross Receipts	and Franchise Tax	es as these are col	lected outside of b	pase rates.			
7										
	Note 3: PNM rem	oved the impacts	of a compensating	tax refund that w	as received during	the Base Period.	This type of			
_	refund is not anti	cipated to repeat i	nto the Test Perio	d.						
8	- NF-WWW.ALCO		All Market and the second and the se				- voicemen			
9	Note 4: Escalation	n = Column H * Lin	e 26, Column B * I	Line 27, Column B						
10										

	A	В	С	D
1	PNM Exhibit HEM-4			
2	WP GT -7 - Property Tax Reclass			
3	Hyperlink back to Lead Sheet			
4				
5		July - December	January - June	WP OM-2, Column C, Line 329 Total
6		2015	2016	Base Period
	Base Period Property Tax Expense			,
7	(Palo Verde Units 1 & 2 Leased)	1,150,840	743,406	1,894,246
	Total Leased MW Capacity			
8	(Palo Verde Units 1 & 2)	208.5		
9				
10	PV owned allocation Rate (Line 14 / 8)	45.04%		
11				
12	64.1MW PV2	64.1		
13	First Chicago MW Capacity	29.8		
14	Total MW	93.9		
15				
16	Reclass O&M to Ownership (Line 7 * Line 10)	518,292		
17				

Note: This adjustment is to reflect property tax expense associated with Palo Verde Unit 2 assets that were leased during the base period but are now owned (First Chicago and 64.1MW PV Unit 2). In the Base Period, these expenses were recorded as O&M expense; the offset to this adjustment is reflected in WP O&M-3 (col. I, line 329).

PNM Exhibit HEM-4: Supporting Revenue Requirements Workpapers

WP OA

Is contained in the following 3 pages

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Page 1 of 3	RITHEMA WP O

	Α	В	C	D	E
1	PNM Exhibit HEM	- 4			
2	WP OA - Lead She	et			
3				Provides Information To	Requires Information From
4	Tab Reference	Description	Purpose	Tab name	Tab name
	WP OA-1	Other Allowable Expenses	Provides a Summary of Other Allowable Expenses,	PNM Exhibit HEM-3 WP COS.xlsx; PNM	WP RA- Reg Asset & Liab
			Including: Base Period, Base Period Adjustments,	Exhibit HEM-3 COS Base Adj, PNM	workpaper.xlsx; WP RA-1, WP
			Linkage Expenses, Test Period Expenses.	Exhibit HEM-3 COS Test	ORB- Other Rate Base
					Workpaper.xlsx; WP ORB-7, WP
_					ORB-9, WP ORB-10, WP ORB-13
12					

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1 PNM Exhibit HEM - 4					, , , , , , , , , , , , , , , , , , , ,						
2 WP OA-1 - Summary of Other Allowable Expenses	-										
3 Note 1: Base period data is historical information from the	Compa	ay's Books and	Records								
4 Hyperlink to Lead Sheet	Compa	ty 3 BOOKS and	(CCO) US	***************************************							
5	-						,				
6					Note 3	Note 3	·				
	 				Linkage Period 1			Test Period to	Test Period		
						•					
					07/01/2016	01/01/2017		Adjusted	to Adjusted		
			Base Period	Adjusted	through	through		Base Period	Base Period		
7 Description			Adjustments		06/30/2017	12/31/2017	Test Period	Variance-\$	Variance-%	Explanation	Reference
8 Interest on Customer Deposits - CT 427	431	241,075	-	241,075	241,075	241,075	241,075	-	0.0%		Note 1
9 Loss on Reacquired Debt - CT 422	428.1	1,235,545	-	1,235,545	1,593,753	1,665,395	1,665,395	429,851	34.8%		WP ORB-7, Column J, Line 31
10 2016 Rate Case Expenses - CT 422	928	-	-	-	-	-	890,000	890,000	100.0%		WP ORB-10, Column D, Line 28
14 Renewable Federal and State Grants	407.4	(1,307,450)	-	(1,307,450)	(1,156,932)	(1,156,932)	(1,156,932)	150,518	-11.5%		WP RA-1, Lines 31 + 32
15 Accretion ARO - Production Related - CT 610	411	6,017,044	-	6,017,044	6,373,584	6,597,587	7,104,695	1,087,650	18.1%		WP ORB-13, line 13
16 Accretion ARO - PV 3 - CT 610	411	2,677,308	-	2,677,308	2,903,612	3,023,846	1,300,000	(1,377,308)	-51.4%	Note 4	WP ORB-13, line 15
17 Accretion ARO - Distribution Related - CT 610	411	110,355	-	110,355	94,057	96,970	105,213	(5,142)	-4.7%	Note 4	WP ORB-13, line 19
18 Amortization of LVGS Regulatory Liability - CT 422	431	~	~	-	(567,056)	(819,220)	(204,805)	(204,805)	100.0%	Reflects new amortization of regulatory liability approved in Case No. 15- 00261-UT.	WP RA-1, line 29
19 Amortization of LVGS Regulatory Asset - CT 422	419	-	1	-	103,043	148,865	37,216	37,216	100.0%	Reflects new amortization of regulatory asset approved in Case No. 15- 00261-UT.	WP RA-1, line 28
Amortization of SJGS Coal Agreement Transaction Costs-											
20 CT 422	419	-	-	-	-	-	610,550	610,550	100.0%	Note 5	WP ORB-9, Column B, lines 32-43
21 Amortization of 50% SJGS 2&3 Undepreciated Balance	419	,	_		•		6,411,210	6,411,210	100.0%	Note 6	WP RA-1, line 34
22 Total Other Allowable Expenses		8,973,878	-	8,973,878	9,585,135	9,797,586	17,003,617	8,029,739			
23											
24 General Note: The electronic version of this worksheet us	es the M	icrosoft Excel c	outline								
25 function. This function groups the elements of cost, and o	or print fo	ormatting purp	oses.								
26											

	A
1	PNM Exhibit HEM - 4
2	WP OA-1 - Summary of Other Allowable Expenses
3	Notes Page for WP OA-1
4	
5	Hyperlink to Lead Sheet
6	
7	WP OA-1 Notes
8	Note 1: Customer deposits –The test period balances match the adjusted base period balances as PNM does not forecast any
9	significant changes to these balances
10	Note 2: PNM forecasted a refinancing of \$146 million in the linkage data. This increased the loss on reacquired debt
11	amortization in the Test Period. Please refer to testimony of PNM Witness Eden.
12	Note 3: Represents amortization of requested 2016 Rate Case expenses regulatory asset. Please see WP ORB-10 for further
13	details.
14	Note 4: Please refer to WP ORB-13 for adjustments made to accretion expense.
	Note 5: Represents amortization of requested SJGS Coal Agreement Transaction Costs Regulatory Asset. Please refer to WP
	ORB-9 for further details.
16	Note 6: Amortization beginning in 2018 of approved regulatory asset in Case No. 13-00390-UT.
4-	Note 7: Base Period included amortization of previously deferred renewable amounts. This amortization ended in the Base
17	Period. These amounts are allocated to Renewables and not subject to this proceeding.

PNM Exhibit HEM-4: Supporting Revenue Requirements Workpapers

WP RC

Is contained in the following 9 pages

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1	PNM Exhibit HEM - 4				
2	WP RC - Lead Sheet				
3					
. 4				Provides Information To	Requires Information From
5	Tab Reference	Description	Purpose	Tab name	Tab name
	WP RC-1	Revenue Credits Summary	Provides a summary of revenue credits, from Base	PNM Exhibit HEM-3 WP	WP RC - 2, WP RC-3, WP RC-4, WP RC-5,
			Period, Linkage and Test Period.	COS.xlsx; COS Base Adj, COS	WP SS - Shared Services
				Test	Workpaper.xlsx; WP SS-7, Manual
6					Inputs
	WP RC-2	Revenue Credits Rate 16	Provides adjustments to Rate 16 revenue credits	WP RC-1	Manual Inputs
7			proposed in the filing.		·
		Revenue Credits Other Retail Revenue	Provides the detail of Other Retail Revenue,	WP RC-1	Manual Inputs
			classifying it as to whether it is included in revenue		•
8	WP RC-3		credits or excluded.		
		Revenue Credits Transmission Revenue	Provides the detail of Transmission Revenues in the	WP RC-1	Manual Inputs
			base period and identification of revenue credits.		
9	WP RC-4				
		Revenue Credits Joint Use	Provides the calculation for normalizing the base	WP RC-1	Manual Inputs
10	WP RC-5)	period for joint use revenue.		
		Revenue Credits Deferral Payment for Test	Provides the detail on the forecasted deferral	WP RC-1	Manual Inputs
	WP RC-6	Period	payment of Broadview Grady Wind Energy		
12					
13	Note: File name is pro	vided, if worksheet is linked to external workl	oook.		

	A	В	С	D	E	F	G	Н	I
1	PNM Exhibit HEM - 4								
2	WP RC-1: Summary of Revenue Credits								
	Base Period data is historical information from the Company's Books	and Records	•						
	Hyperlink to Revenue Credit Lead Sheet								
5				WP SS-7, Column G	WP RC-5, line 28	WP RC-2, Column G	WP RC-4	WP RC-4, Column N, Line 59	Sum of Column D through Column H
6	Description	FERC	Base Period	Shared Service Revenue	Joint Use	Rate 16	Account Reconciliation True-up	Deferral Payments	Base Period Adjustments
10	Total Sale of SO2 Credits	411	38	_	_	***************************************	_	_	-
13	Total Rent For Electric Property Transmission	454	(457,999)	-	13,390		-	-	13,390
16	Total Rent for Electric Property - Distribution	454	(4,014,341)	-	301,462	-	-	-	301,462
19	Total Late Payment Charges	450	(957,188)		-	-	*	-	-
22	Total Misc Service Charge Revenue	451	(1,032,031)	-	-	(517,417)		-	(517,417)
25	Total Other Retail Revenue - Transmission	456	(69,072)	-	-	-	_	-	-
28	Total Other Retail Revenue - Distribution	456	(299,227)	-	-	-	_	-	-
31	Total Generation Ancillary Services Credit Sch 2-6	456.1	(1,607,407)	-	-	-	-	-	-
34	Total Real Power Losses (Financial)	456.1	(300,413)	-	•	-	-	-	-
37	Total Transmission Redispatch Contract Revenues	456.1	(189,001)	-	-	-	_	-	-
40	Total Ancillary Services-Sch 1 and Sch 8 Transmission	456.1	(2,064,899)	-	-	-	560,792	763,638	1,324,430
43	Total Short Term Firm Sch 7 Transmission	456.1	(423,724)	-	-	_	-	-	-
46	Total Ancillary Services-Sch 1 ST PTP and Transmission Service	456.1	(266,551)	-	-	-	-	-	-
50	Economy Service Customer Revenue Credits	442&555	(4,558,971)	-	-	-	-	_	-
52	Shared Services Revenue		-	(118,399)	-	-	-	-	(118,399)
S3	Total Revenue Credits		(16,240,786)	(118,399)	314,852	(517,417)	560,792	763,638	1,003,466
54									
55	Escalation Rate		1.50%						
56	Periods of Escalation (years)		1						
57									
58	General Note: The electronic version of this worksheet uses the Micros	oft Excel							
	outline function. This function groups the elements of cost, and or colu	mns for							
59	print formatting purposes.		***************************************						
60	Note 1:Column K = Column J * line 55, column C * line 56, column C								
61									
62									

<u> </u>	A	В	J	K	L	М	N	0	Р
1	PNM Exhibit HEM - 4								
2	WP RC-1: Summary of Revenue Credits								
3	Base Period data is historical information from the Company's Books a	and Records							
4	Hyperlink to Revenue Credit Lead Sheet								
5			Column C + Column I	Note 1	WP RC-6	PNM Exhibit HEM-3 COS Test, Column G, Lines 675-689	Test Period to	Test Period to	
1					Forecasted		Adjusted Base	Adjusted Base	
			Adjusted Base	Escalation	Deferral	Test Period	Period Variance	Period Variance	
6	Description	FERC	Period	Adjustment	Payments	Revenue	\$	%	Explanation
10	Total Sale of SO2 Credits	411	38	1	-	39	1	1.5%	Escalation Adjustment
13	Total Rent For Electric Property Transmission	454	(444,609)	(6,669)	-	(451,278)	(6,669)	1.5%	Escalation Adjustment
16	Total Rent for Electric Property - Distribution	454	(3,712,879)	(55,693)	-	(3,768,572)	(55,693)	1.5%	Escalation Adjustment
19	Total Late Payment Charges	450	(957,188)	(14,358)	_	(971,546)		1.5%	Escalation Adjustment
22	Total Misc Service Charge Revenue	451	(1,549,448)	(23,242)	-	(1,572,690)	(23,242)	1.5%	Escalation Adjustment
25	Total Other Retail Revenue - Transmission	456	(69,072)	(1,036)	-	(70,108)	(1,036)	1.5%	Escalation Adjustment
28	Total Other Retail Revenue - Distribution	456	(299,227)	(4,488)	-	(303,716)	(4,488)	1.5%	Escalation Adjustment
31	Total Generation Ancillary Services Credit Sch 2-6	456.1	(1,607,407)	(24,111)	-	(1,631,518)	(24,111)	1.5%	Escalation Adjustment
34	Total Real Power Losses (Financial)	456.1	(300,413)	(4,506)	-	(304,920)	(4,506)	1.5%	Escalation Adjustment
37	Total Transmission Redispatch Contract Revenues	456.1	(189,001)	(2,835)	-	(191,836)	(2,835)	1.5%	Escalation Adjustment
40	Total Ancillary Services-Sch 1 and Sch 8 Transmission	456.1	(740,469)	(11,107)	(202,500)	(954,076)	(213,607)	28.8%	See WP RC-6
43	Total Short Term Firm Sch 7 Transmission	456.1	(423,724)	(6,356)	-	(430,080)	(6,356)	1.5%	Escalation Adjustment
46	Total Ancillary Services-Sch 1 ST PTP and Transmission Service	456.1	(266,551)	(3,998)	-	(270,550)			Escalation Adjustment
50	Economy Service Customer Revenue Credits	442&555	(4,558,971)	(68,385)	-	(4,627,355)			Escalation Adjustment
52	Shared Services Revenue		(118,399)	(1,776)	_	(120,175)	(1,776)	1.5%	Escalation Adjustment
53	Total Revenue Credits		(15,237,320)	(228,560)	(202,500)	(15,668,379)	(431,060)		
54				······					
55	Escalation Rate								
	Periods of Escalation (years)								
57									
58	General Note: The electronic version of this worksheet uses the Micros	oft Excel							
	outline function. This function groups the elements of cost, and or colu	ımns for							
59	print formatting purposes.								
60	Note 1:Column K = Column J * line 55, column C * line 56, column C	···							
61				estatificata francesco					
62								1	

	А	В		С		D	E	F	G	Н
1	PNM Exhibit HEM - 4			······································						
2	WP RC-2: Rate 16 Rates Normalization Calculate	tion								
3	Base Period data is historical information from	the Company	y's B	ooks and	Rec	ords.				
4	Hyperlink to Revenue Credit Lead Sheet									
5								netty !		
							Column B *	Column B *	Column F less	Column E+
6							Column C	Column D	Column E	Column G
					İ	Rates				
					Αŗ	proved				
					i	n Case		Revenue at		
		Base Period	Bas	se Period		lo. 15-	Revenue at	New Rate 16	Base Period	Adjusted
7	Rate 16 Charge	Volumes		Fee	00	261-UT	Old Rate 16	Fee	Adjustments	Base Period
8	Returned Payments - Checks	7 ,605	\$	15.00	\$	15.00	(114,077)	(114,077)	-	(114,077)
9	Returned Payments - Non Checks - Note 1	16,803		~	\$	15.00	***	(252,045)	(252,045)	(252,045)
10	Collection Charge	10,216	\$	9.00	\$	11.00	(91,944)	(112,376)	(20,432)	(112,376)
11	Connect Charge (Turn on)	17,004	\$	7.00	\$	11.00	(119,028)	(187,044)	(68,016)	(187,044)
12	Connect Charge (Read Only)	81,861	\$	7.00	\$	7.00	(573,027)	(573,027)	_	(573,027)
13	Electric Metering Tampering Fee	190	\$	200.00	\$	200.00	(38,000)	(38,000)	-	(38,000)
14	Reconnect (After DNP) - Note 1	12,171	\$	-	\$	11.00		(133,881)	(133,881)	(133,881)
15	Reconnect (After DNP-After hours) - Note 1		\$	_	\$	14.00	-	-	-	
16	OMR Meter Installation - Note 1	1,493	\$	-	\$	15.00	-	(22,395)	(22,395)	(22,395)
17	Reconnect at Poll - Note 1	178	\$	-	\$	116.00	-	(20,648)	(20,648)	(20,648)
18							(936,076)	(1,453,493)	(517,417)	(1,453,493)
19		M-								
20										
21	Temp Service Charge Overhead	169	\$	263.00	<u></u>	263.00	(44,427)	(44,427)	-	(44,427)
22	Service Charge Underground	1,015	\$	50.00	\$	50.00	(50,743)	(50,743)	-	(50,743)
23	Meter Test Charge	1	\$	21.00	\$	21.00	(21)	(21)	-	(21)
24	Late Payment Charge : Note 1	-	\$	-	\$	-	(110)	(110)	-	(110)
25	Miscellaneous	_	\$	**	\$	-	(654)	(654)	-	(654)
26		***************************************		PP -History Halled States Commission Commis			(95,955)	(95,955)	-	(95,955)
27										
28	Total					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(1,032,031)	(1,549,448)	(517,417)	(1,549,448)
29					<u> </u>			an year of the Antique and a second		
30	DNP: Disconnected for Non-Payment Note 1: Base Period volumes are pulled from PI	M/I's hilling av	ctem	Thecay		nec did				
31	not get charged a rate in the Base Period. Howe									
22	~ -		ume	s wiii gene	eral	. C				
32	revenues based on approval in Case No. 15-002	ο1-U1.								

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	А	В	С	D	Е				
1	PNM Exhibit HEM - 4								
2	WP RC-3: Other Retail Revenue								
3	Base Period data is historical information from the Company's Books and Records.								
4	Note: Other Retail Revenue is recorded in FERC 456000, cost type 770 (Revenue General).								
5	Hyperlink to Revenue Credit Lead Sheet								
6									
7									
8				HIP-YAN Madada and a same and a s					
9									
	Description	Base Period Total	Include / Exclude	Reference					
11	DG PV Credits		Distribution Revenue Credit - Include		***************************************				
12	OATI West Connect	(69,072)	Transmission Revenue Credit - Include						
	KAFB - Distribution Charge	(31,968)	Distribution Revenue Credit - Include						
14	COG - Facility Charge		Exclude						
	Solar FAC Adjustments	1	Exclude						
	Credit Reserve	(5,038)	Exclude	F1/41/44/4/4/4/4/4/4/4/4/4/4/4/4/4/4/4/4					
17	Miscellaneous	1,439	Exclude						
18	Total	(322,652)							
19		45,647	Excluded - not reflected in Cost of Service						
20		(69,072)	Transmission Rev Credit (line 12)	WP RC-1, Column C					
21		(299,227)	Distribution Rev Credit (line 11 + line 13)	WP RC-1, Column C					
22									
23									

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	A	В	С	D	E	F	G	Н	l I	J	К
1	PNM Exhibit HEM - 4										
2	WP RC-4: Transmission Revenue Credits										
3	Base Period data is historical information from the Company's										
4	Books and Records.		***************************************								
5	Hyperlink to Revenue Credit Lead Sheet										
6		FPPCA	C Credit				Dema	nd Allocation			
7		Redispatch PNM N&S 049	Redispatch FERC - 057		Mendoza Network 052	City of Aztec 066	NEC 636	Pre OATT 638	LT Schedule 7 639	Network Service Charge 650	
8	Total Base Period			П	(122,152)		(467,857)	(1,639,440)		(14,391,378)	\dashv
9		(4,,	(,,			(***)	,				\exists
10	Revenue Credits - Base Period										
11	Removal of Accounting Adjustment - Note 1				MIMMINI			***************************************			
12	Elimination of Deferral Payments - Note 2										
13	Revenue Credits Adjusted Base Period								:		
14								•			
15											
16											
17											

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of 9	RC

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1	PNM Exhibit HEM - 4									
2	WP RC-4: Transmission Revenue Credits									
3	Base Period data is historical information from the Company's									
4	Books and Records.									
5	Hyperlink to Revenue Credit Lead Sheet							***************************************		
6					Reve	nue Credits				
7		Redispatch Contracts 041	Schedule 1 ST PTP 620	ST Firm Schedule 7 640	Schedule 8 642	Schedule 1 644	Transmission Service 645	Schedule 2-6 726	Real Power Losses 727	Total
8	Total Base Period	(189,001)	(12,031)	(423,724)	(1,697,466)	(367,433)	(254,520)	(1,607,407)	(300,413)	(33,489,792)
9										
10	Revenue Credits - Base Period	(189,001)	(12,031)	(423,724)	(1,697,466)	(367,433)	(254,520)	(1,607,407)	(300,413)	(4,851,996)
11	Removal of Accounting Adjustment - Note 1				560,792			***************************************		560,792
12	Elimination of Deferral Payments - Note 2				763,638					763,638
13	Revenue Credits Adjusted Base Period	(189,001)	(12,031)	(423,724)	(373,036)	(367,433)	(254,520)	(1,607,407)	(300,413)	(3,527,566)
14										
15		Note 1: Adjus	stment to re	move true up	of accounts re	ceivable balan	ces recorded in t	he Base Period.		
16		Note 2: PNM removed these deferral payments from the Base Period because PNM expects one of the customers to begin taking transmission service under PNM's OATT, and the other transmission								
17		customer has	cancelled t	heir service a	greement.					

	А	В	С	D					
1	PNM Exhibit HEM	- 4							
2	WP RC-5: Normal	ization Adjustment for	Joint Use Reven	ues					
3	Base Period data is historical information from the Company's Books and Records.								
4	Hyperlink to Reve	nue Credit Lead Sheet							
5									
6									
7		Base Period	d Total						
8		Distribution	Transmission						
9	Jul-15	(359,935)	(36,194)						
10	Aug-15	(357,686)	(36,194)						
11	Sep-15	(358,270)	(38,816)						
12	Oct-15	(362,187)	(37,042)						
13	Nov-15	(359,496)	(37,042)						
14	Dec-15	(360,327)	(50,405)						
15	Jan-16	(284,834)	(36,982)						
16	Feb-16	(338,119)	(38,355)						
17	Mar-16	(312,330)	(38,917)						
18	Apr-16	(301,746)	(38,753)						
19	May-16	(302,077)	(34,663)						
20	Jun-16	(317,333)	(34,635)						
21		(4,014,341)	(457,999)						
22									
23	Normalized Join	t Use Revenues for E	Base Period - No	ote 1					
24		(1,856,439)	(222,304)	Total for Jan - June 2016 (sum lines 15 - 20)					
25		(309,407)	(37,051)	Monthly revenue in 2016 (line 24 / 6)					
26		(3,712,879)	(444,609)	Normalized 2016 revenues (line 25 * 12)					
27									
28		301,462	13,390	Base Period Adjustment (line 26 - line 21)					
29		10, 10, 10, 10, 10, 10, 10, 10, 10, 10,							
30			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ues are regulated by the FCC. PNM's rates charged under the FCC					
31			***************************************	the 2016 joint use revenues to reflect the lower revenues					
32		collected from joint u	se customers. F	PNM does not expect a change in the volume of joint use					
33	customers.	- TANA	PALA	·					
34				·					

	Α	В	С	D	E				
1	PNM Exhibit HEM - 4								
2	WP RC-6: Forecasted Defer	ral Payment for T	est Period						
3	Hyperlink to Revenue Credi	t Lead Sheet							
4									
5									
6	kW	75,000							
7	Rate (Note 1)	\$ 2.70							
8									
9	Total 2018 Deferral		Balance						
10	Dec-17	-	(202,500)	Line 6 * lin	e 7				
11	Jan-18	(16,875)	(185,625)	,					
12	Feb-18	(16,875)	(168,750)						
13	Mar-18	(16,875)	(151,875)						
14	Apr-18	(16,875)	(135,000)						
15	May-18	(16,875)	(118,125)						
16	Jun-18	(16,875)	(101,250)						
17	Jul-18	(16,875)	(84,375)						
18	Aug-18	(16,875)	(67,500)						
19	Sep-18	(16,875)	(50,625)						
20	Oct-18	(16,875)	(33,750)						
21	Nov-18	(16,875)	(16,875)						
22	Dec-18	(16,875)	-						
23	Total 2018 Deferral	(202,500)	-	RC-1, Colur	mn L				
24									
25	Note 1: Rate is based on	PNM's current n	nonthly point to p	oint OATT r	ate,				
26	effective June 2016. Please see testimony of PNM Witness Mechenbier.								

PNM Exhibit HEM-4: Supporting Revenue Requirements Workpapers

WP AL

Is contained in the following 12 pages

PNM Exhibit HEM - 4 WP AL - Allocators Lead Sheet Provides Information To	Requires Information From Tab name AL-2, AL-3 Manual inputs Manual inputs Manual inputs AL-3, AL-9 Manual inputs
Tab Provides Information To Purpose Tab name	From Tab name AL-2, AL-3 Manual inputs Manual inputs Manual inputs
Tab Description Purpose Tab name	From Tab name AL-2, AL-3 Manual inputs Manual inputs Manual inputs
4DescriptionPurposeTab name5ReferenceSummary of Base Period AllocatorsSummarizes generation demand and energy, transmission demand, and sales allocators used in the cost of service.PNM Exhibit HEM-3 COS.xlsx: COS Base6AL-1Adjusted Base Period Transmission Demand AllocatorsCalculates transmission demand allocators for adjusted Base Period.AL-1, AL-97AL-3Sales AllocatorCalculates sales allocator for Base and Test Period.AL-1, AL-49AL-4Summary of Test Period AllocatorsSummarizes generation demand and energy, transmission demand, and sales allocators used in the cost of service.PNM Exhibit HEM-3 COS.xlsx: COS Test	From Tab name AL-2, AL-3 Manual inputs Manual inputs Manual inputs
Tab Reference Tab Reference Purpose Tab name	Tab name AL-2, AL-3 Manual inputs Manual inputs Manual inputs
Summary of Base Period Summarizes generation demand and energy, transmission demand, PNM Exhibit HEM-3 COS.xlsx: COS Base AL-2 Adjusted Base Period Transmission Demand Allocators AL-3 Sales Allocator Calculates transmission demand allocators for adjusted Base Period. AL-1, AL-9 AL-3 Sales Allocator Calculates sales allocator for Base and Test Period. AL-1, AL-4 AL-4 Summary of Test Period Summarizes generation demand and energy, transmission demand, Allocators Alloc	AL-2, AL-3 Manual inputs Manual inputs Manual inputs
AL-1 Summary of Base Period Allocators and sales allocators used in the cost of service. AL-2 Adjusted Base Period Transmission Demand Allocators AL-3 Sales Allocator Calculates transmission demand allocators for adjusted Base Period. AL-1, AL-9 AL-3 Sales Allocator Calculates sales allocator for Base and Test Period. AL-1, AL-4 Summary of Test Period Allocators and sales allocators used in the cost of service. AL-1, AL-4 Summary of Test Period Allocators and sales allocators used in the cost of service. COS Base Calculates transmission demand allocators for adjusted Base Period. AL-1, AL-9 AL-1, AL-4 PNM Exhibit HEM-3 COS.xlsx: COS Test	Manual inputs Manual inputs
Allocators and sales allocators used in the cost of service. Allocators Adjusted Base Period Transmission Demand Allocators AL-3 Sales Allocator Calculates transmission demand allocators for adjusted Base Period. AL-1, AL-9 Calculates transmission demand allocators for adjusted Base Period. AL-1, AL-9 Calculates sales allocator for Base and Test Period. AL-1, AL-4 Summary of Test Period Allocators Al	Manual inputs Manual inputs
AL-2 Adjusted Base Period Transmission Demand Allocators AL-3 Sales Allocator Calculates transmission demand allocators for adjusted Base Period. AL-1, AL-9 AL-3 Sales Allocator Calculates sales allocator for Base and Test Period. AL-1, AL-4 Summary of Test Period Summarizes generation demand and energy, transmission demand, Allocators and sales allocators used in the cost of service. COS Test	Manual inputs
Transmission Demand Allocators 8 AL-3 Sales Allocator Calculates sales allocator for Base and Test Period. AL-1, AL-4 Summary of Test Period Summarizes generation demand and energy, transmission demand, Allocators Allocators and sales allocators used in the cost of service. COS Test	Manual inputs
7 Allocators 8 AL-3 Sales Allocator Calculates sales allocator for Base and Test Period. AL-4 Summary of Test Period Allocators Summarizes generation demand and energy, transmission demand, and sales allocators used in the cost of service. PNM Exhibit HEM-3 COS.xlsx: COS Test	·
8 AL-3 Sales Allocator Calculates sales allocator for Base and Test Period. AL-1, AL-4 Summary of Test Period Summarizes generation demand and energy, transmission demand, Allocators Allocators and sales allocators used in the cost of service. COS Test	·
Summary of Test Period Summarizes generation demand and energy, transmission demand, Allocators Allocators and sales allocators used in the cost of service.	·
Allocators and sales allocators used in the cost of service.	AL-3, AL-9 Manual inputs
9	
Take 1 page relied satisfied to calculates satisfied define alling station ratherpart cledits for the five own - 3103 Oxivi	Manual inputs
Participant Allocations Adjusted Base Period Workpaper.xlsx; WP SJGS-2,	Ivianual inputs
WP SIGS-3, WP SIGS-4	
WP LA - Labor Workpaper.xlsx;	
WP LA-5, WP LA-6, WP LA-7	
10 VVP LA-5, VVP LA-6, VVP LA-7	
AL-6 Test Period San Juan Calculates San Juan Generating Station Participant Credits for Test WP OM - SJGS O&M	Manual inputs
Participant Allocations Period. Workpaper.xlsx; WP SJGS-2,	Manual Inputs
WP SJGS-3, WP SJGS-4	
WP LA - Labor Workpaper.xlsx;	
WP LA-5, WP LA-6, WP LA-7	
11 WP LA-5, WP LA-6, WP LA-7	
AL-7 Base Period Wages and Provides the summary data to calculate the Base Period Wages and PNM Exhibit HEM-3 COS.xlsx:	WP LA - Labor
Salaries Allocator Salary allocator. COS Base	Workpaper.xlsx; WP LA-
12 Salaries Ariocator Salary anocator.	1, WP LA-4
AL-8 Test Period Wages and Provides the summary data to calculate the Base Period Wages and PNM Exhibit HEM-3 COS.xlsx;	WP LA - Labor
Salaries Allocator Salary allocator. COS Base, COS Test	Workpaper.xlsx; WP LA-
13	1, WP LA-4
AL-9 Test Period Transmission Calculates transmission demand allocators for Test Period. AL-4	AL-2, Manual inputs
14 Demand Allocators	· '

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	AB C	D	E	F	G	I-I	I	J	K	L	M
1	PNM Exhibit HEM-4										
2	WP AL-1 - Summary of Base Period Alloc	cators									
3	Hyperlink to Lead Sheet										
				D.W. 4 E. 1 11 11 6		14/5 44 2		WP AL-2	1	WD 41.2	
١.		PNM Exhibit S	i	PNM Exhibit S		WP AL-2	.	Transmission De		WP AL-3	
4	Description	Generation Der		Generation En		Transmission De		without Netw		Sales	
5	PNM Retail	1,387	96.00%	9,061,279	95.34%	1,501	61.22%	1,501	77.12%	9,042,401	83.94%
6						to the commence of the commenc					
7	FERC Generation									628,134	5.83%
8	Gallup		0.00%		0.00%	-	0.00%	-	0.00%		0.00%
9	NEC	58	4.00%	443,025	4.66%	-	0.00%	-	0.00%		0.00%
10	Aztec		0.00%		0.00%	*	0.00%	-	0.00%		0.00%
11	Jicarilla		0.00%	<u> </u>	0.00%		0.00%	=	0.00%		0.00%
12								191701/			
13	FERC Transmission	-	0.00%	_	0.00%	950	38.78%	445	22.88%		0.00%
14											
15											
16	Total FERC	58	4.00%	443,025	4.66%	950	38.78%	445	22.88%	628,134	5.83%
17											
18	Excluded		0.00%		0.00%		0.00%		0.00%	1,102,037	10.23%
19											
20	Total System	1,445	100.00%	9,504,304	100.00%	2,451	100.00%	1,946	100.00%	10,772,572	100.00%
21											
22		h									
23	Please refer to PNM Exhibit SC-4 for sup	port of the generatio	n demand	and energy allocator							

A	В	0	P	Q	R
I PNM Exhibit HEM-4					
2 WP AL 2 - Adjusted Base Period Transmission De	mand Allocators				
3 Hyperlink to Lead Sheet					
General Note: The electronic version of this wor	kbook uses the Micr	osoft Excel ou	tline function.	This function group	s the elements of
4 cost, and or columns for print formatting purpos	ies.				
5				***************************************	
6	Peak Day				
7	Peak Hour				
8 Description	Notes	Total	Average	Allocated Percentage W/ Network	Allocated Percentage W/O Network
9 Retail Native Load					
10 Retail Native Load		17,386	1,449		
11 Add Adjustment for KAFB reading		621	52	***************************************	
12 Net Transmission (Co 2) Native Load		18,007	1,501	61.22%	77.12%
13			, , ,		
14 Wholesale NITS Load					
15 Western for Kirtland Air Force Base	Net of WAPA	621	52		
16 Tri-State G&T	Net of WAPA	3,559	29 7		
17 Los Alamos County	Net of WAPA	546	46		
18 City of Gallup	Net of WAPA	370	31		
19 Navopache Electric Cooperative	Net of WAPA	459	38		
20 City of Aztec	Net of WAPA	73	6		
21 NTUA		399	33		
22 Jicarilla Apache Nation		38	3		
23 Total Wholesale NITS Load		6,065	505	20.62%	0.00%
24					
25 Pre-OATT PTP Load					
26 El Paso Electric Company		-	-		
27 Western P0695 & 2425		1,907	159		
28 Navajo Agricultural Products Industry		27	2		
29 Total Pre-OATT PTP Load		1,934	161	6.57%	8.28%
30					
31 OATT Long Term Firm PTP					
32 Tri-State - Hidalgo-Greenlee		746	62		
33 PNMM SJ-Coronado		-	-		
34 B&B Argonne Mesa		1,119	93		
35 EPE FC-WM		1,293	108		
36 El Paso Electric Company		249	21		
37 Pacificorp		-	-		
38 Total Long Term Firm PTP		3,407	284	11.58%	14.59%
39					
40 Total Transmission Demand		29,413	2,451	100.00%	
41					
42 Total Transmission Demand Without Network		23,348	1,946		100.00%
43					

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	A	В	0	P	Q	R
1	PNM Exhibit HEM-4]			
2	WP AL 2 - Adjusted Base Period Transmission Den	nand Allocators				
3	Hyperlink to Lead Sheet					
	General Note: The electronic version of this work	book uses the Mic	rosoft Excel o	utline function.	This function group	s the elements of
4	cost, and or columns for print formatting purpose	·5.				
5						
6		Peak Day				
7		Peak Hour				
8	Description	Notes	Total	Average	Allocated Percentage W/ Network	Allocated Percentage W/O Network
44		110100	70147	7	TO TO THE TOTAL TO	- CCCCCC
	Input Data					
78	With Losses					
79	Real Power Loss Rate	3.50%	Note: Real tir	ne power loss r	ate is posted in PNI	VI's OATT

	Α	В	C	D	E	F
1	4	M Exhibit HEM-3				
2	WI	P AL 3 - Sales Allocator				
3	Ну	perlink to Lead Sheet				
4						
5	Ва	se Period				
1 .				Off-System Sales		
6		Customer Class	Sales to Customer	(Note 1)	Total	% Allocation
7						
8	ļ	PNM Retail (Excluding Economy Service Customers)	8,231,187	811,214	9,042,401	83.94%
9	ļ					
10	ļ	FERC Generation	428,690	199,444	628,134	5.83%
11		Excluded Sales (PV3)		1,102,037	1,102,037	10.23%
12		Total	8,659,877	2,112,695	10,772,572	100.00%
13						
14	ļ		Acceptation			
15		Note - MWh sales are per the Company's books and re	cords.		***************************************	
16	ļ				······································	
17						
18	Te	st Period		0000		***************************************
10				Off-System Sales		
19		Customer Class	Sales to Customer	(Note 1)	Total	% Allocation
21	-	DNIAA Datail (Facility Facility Facility Control	0.400.054	1.000.110	40.070.600	05.000
$\frac{21}{22}$		PNM Retail (Excluding Economy Service Customers)	8,102,251	1,968,448	10,070,698	95.82%
23		FERC Generation		-	_	0.000/
24		Excluded Sales (SJ4 65 MW)	-	438,961	438,961	0.00% 4,18%
25	_	Total	8,102,251		10,509,660	
26		TOTAL	0,102,231	2,407,409	10,509,000	100.00%
27						***************************************
28	-	Note 1 Discourage at a DNM Calcibit LICAL A 120 C. L.	for Dona Dona d Marri	IMO Fire LOG for Total	ori I B ANACI-	
29		Note 1: Please refer to PNM Exhibit HEM-4; WP Fuel-4 Base period information is from the Company's books		vvp Fuel-6 for Test Pe	erioa MWh.	
<u> </u>		pase period information is from the Company's books	and records.		······································	

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Page 6	HEM-4
6 of 12	WP A
5	ΑL

	A BC	D	E	F	G	Н	I	J	K	L	M	N
1	PNM Exhibit HEM-4											
2	WP AL 4 - Summary of Te	st Period Allocators	**************************************		Marie de la constantina del constantina de la constantina del constantina de la constantina de la constantina de la constantina de la constantina de la constantina de la constantina de la constantina del constantina del constantina del constantina del constantina del constantina del constantina del constantina del constantina del constantina del constantina del constantina del constantin							
3	Hyperlink to Lead Sheet		The state of the s								×	
4												
									WP AL-9			
			PNM Exhibit S	6C-4	PNM Exhibit S	C-4	WP AL-9		Transmission Dema	and W/O	WP AL-3	
5	Description		Generation Der	mand	Generation En	ergy	Transmission De	mand	Network		Sales	
6	PNM Retail		1,451	100.00%	8,827,904	100.00%	1,504	51.82%	1,504	61.60%	10,070,698	95.82%
7			The state of the s		**************************************							
8	FERC				The state of the s		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2				-	0.00%
9	Gallup			0.00%	The Asia S	0.00%	-	0.00%	-	0.00%		
10	NEC			0.00%	- 150 Bur-180	0.00%	-	0.00%	•	0.00%		
11	Aztec		Allen	0.00%	100	0.00%	MA	0.00%	-	0.00%		
12	Jicarilla		100	0.00%	1002	0.00%	**	0.00%	-	0.00%		
13												
14	FERC Transmission		-	0.00%	-	0.00%	1,399	48.18%	938	38.40%		
15					***************************************	***************************************					······································	
16			,									
17	Total FERC		1,2	0.00%	-	0.00%	1,399	48.18%	938	38.40%	-	0.00%
18												
19	Excluded										438,961	4.18%
20												
21	Total System		1,451	100.00%	8,827,904	100.00%	2,903	100.00%	2,442	100.00%	10,509,660	100.00%

PNM EXHIBIT HEM-4 WP AL Page 7 of 12

	A	В	С	D	Е
	PNM Exhibit H	EM-4			
2		Base Period Participant Allocations			
3	Hyperlink to Le	ead Sheet 		Total	***************************************
				Participant	PNM
4				Ownership	Ownership
5				Percentage	Percentage
6		SAN JUAN GENERAL	760	0.000%	100.000%
7	71,	SAN JUAN UNIT 1	761	50.000%	50.000%
8		SAN JUAN UNIT 2	762	50.000%	50.000%
9		SAN JUAN UNIT 3	763	50.000%	50.000%
10		SAN JUAN UNIT 4	764	61.543%	38.457%
11		SAN JUAN COMMON U1 AND U2	765	50.000%	50.000%
12		SAN JUAN COMMON ALL UNITS	766	53.703%	46.297%
13.		SAN JUAN COMMON U3 AND U4	767	55.881%	44.119%
14		VARIABLE FUEL ALLOCATION	768	53.570%	46.430%
15		100% TEP SOLELY OWNED	769	100.000%	0.000%
16		100% PNM SOLELY OWNED	770	0.000%	100.000%
17		100% LAC SOLELY OWNED	771	100.000%	0.000%
18		100% TRI SOLELY OWNED	772	100.000%	0.000%
19		100% MSR SOLELY OWNED	773	100.000%	0.000%
20		100% COF SOLELY OWNED	774	100.000%	0.000%
21		100% ANA SOLELY OWNED	775	100.000%	0.000%
22		SJ SWITCHYD 65% PNM - 35% TEP	776	35.000%	65.000%
23		100% UMP SOLELY OWNED	777	100.000%	0.000%
24		100% SCP SOLELY OWNED	778	100.000%	0.000%
25		SJ SWYD MISC 50% PNM-50% TEP	779	50.000%	50.000%
26	=	SJ SWYD CIRC BRKR 37.5% TEP	780	37.500%	62.500%
27		SJ SWYD CIRC BRKR 43.75% TEP	781	43.750%	56.250%
28		SJ SWYD MCKINLEY 1 94.64% TEP	782	94.640%	5.360%
29		SJ SWYD MCKINLEY 2 75% TEP	783	75.000%	25.000%
30		SJ SWYD 345/69/12KV 33.33% TEP	784	33.330%	66.670%
31		SJ SWYD 23KV CHSE 16.67% TEP	785	16.670%	83.330%
32		SJ SWYD 230/69KV TRF33.33% TEP	786	33.330%	66.670%
33		Post 2017 Coal Supply	787	36.104%	63.896%
34					
35	Note: San Ju	ian participant percentages are base	d on ownership	share in eac	h location.

	A	В	С	D	Е	F	G
1	PNM Exhibit HEM-4						
2	WP AL 6 - SJGS Test Period	Participant Allocations					
3	Hyperlink to Lead Sheet						
						PNM	
				Total Participant	65 MW Unit 4	Ownership	
4				Ownership	Ownership	Percentage	
·····			***************************************		Percentage		
					Included in Participant	Excluding	
5				Percentage	Ownership	65 MW SJ4	
6		SAN JUAN GENERAL	760	0.000%	0.000%	100.000%	
7		SAN JUAN UNIT 1	761	50.000%	0.000%	50.000%	
8	A A A A A A A A A A A A A A A A A A A	SAN JUAN UNIT 2	762	0.000%	0.000%	100.000%	
9		SAN JUAN UNIT 3	763	0.000%	0.000%	100.000%	
10		SAN JUAN UNIT 4	764	35.518%	12.815%	64.482%	
11		SAN JUAN COMMON U1 AND U2	765	50.000%	0.000%	50.000%	
12	***************************************	SAN JUAN COMMON ALL UNITS	766	41.329%	7.673%	58.671%	Note 1
13		SAN JUAN COMMON U3 AND U4	767	35.518%	12.815%	64.482%	
14		VARIABLE FUEL ALLOCATION	768	53.570%	0.000%	46.430%	
15		100% TEP SOLELY OWNED	769	100.000%	0.000%	0.000%	
16		100% PNM SOLELY OWNED	770	0.000%	0.000%	100.000%	
17		100% LAC SOLELY OWNED	771	100.000%	0.000%	0.000%	
18	100000000000000000000000000000000000000	100% TRI SOLELY OWNED	772	100.000%	0.000%	0.000%	
19		100% MSR SOLELY OWNED	773	100.000%	0.000%	0.000%	
20		100% COF SOLELY OWNED	774	100.000%	0.000%	0.000%	
21		100% ANA SOLELY OWNED	775	100.000%	0.000%	0.000%	·
22		SJ SWITCHYD 65% PNM - 35% TEP	776	35.000%	0.000%	65.000%	
23		100% UMP SOLELY OWNED	777	100.000%	0.000%	0.000%	
24		100% SCP SOLELY OWNED	778	100.000%	0.000%	0.000%	
25		SJ SWYD MISC 50% PNM-50% TEP	779	50.000%	0.000%	50.000%	
26		SJ SWYD CIRC BRKR 37.5% TEP	780	37.500%	0.000%	62.500%	
27		SJ SWYD CIRC BRKR 43.75% TEP	781	43.750%	0.000%	56.250%	
28		SJ SWYD MCKINLEY 1 94.64% TEP	782	94.640%	0.000%	5.360%	
29		SJ SWYD MCKINLEY 2 75% TEP	783	75.000%	0.000%	25.000%	
30	, *************************************	SJ SWYD 345/69/12KV 33.33% TEP	784	33.330%	0.000%	66.670%	L
31		SJ SWYD 23KV CHSE 16.67% TEP	785	16.670%	0.000%	83.330%	
32		SJ SWYD 230/69KV TRF33.33% TEP	786	33.330%	0.000%	66.670%	
33		Post 2017 Coal Supply	787	36.104%	0.000%	63.896%	
34							
35							
36		Note 1:	-				
		Under SJGS restructuring agreement, P	NM is respor	sible for an incremen	tal 4.037% of all SJ Commo	n (location 766)	
		charges. Pursuant to Case No. 13-0039	0-UT, PNM w	ill not recover these o	osts from PNM retail custo	mers, PNM has	
37		adjusted the participant credit allocation	•				
3/	<u></u>	aujusted the participant credit anocatio	on to remove	this portion of Oalvi	nom the rest remot.		L

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9 of 12	WP AL

	A	В	С	D	Е	F	G	Н	I
1	PNM Exhibit HEM-4								
2	WP AL 7 - Base Period Wages and Salaries	Allocators				•			
3	Hyperlink to Lead Sheet								
4						:			
5								***************************************	
			Adjusted Base				FERC		
6	Category	Allocator	Period Labor	PNM Retail	Renewables	FERC Wholesale	Transmission	Total FERC	Excluded
7	Production Wages and Salaries	Prod W&S	23,308,727	22,118,429	197,162	993,136		993,136	-
8									
9	Transmission Wages and Salaries	Trans W&S	5,434,709	3,327,249	-	_	2,107,460	2,107,460	-
10									
11	Distribution Wages and Salaries	Dist W&S	13,255,064	13,255,064	-	-	-	-	-
12									
13	Customer Accounting	N/A	7,782,920	7,782,920	-	-	-		-
14									
15	Cust Service & Information	N/A	611,285	611,285			-	-	
16	- AND AND AND AND AND AND AND AND AND AND					and a to the Management of the contract of the			
	Sales	N/A	3,696,565	3,102,864	-	215,542	-	215,542	378,160
18			***************************************						
19	Administrative and General	N/A	4,245,227	3,916,960		24,536	303,730	328,266	-
20									
21	Total Wages and Salaries	Total W&S	58,334,497	54,114,771	197,162	1,233,214	2,411,190	3,644,403	378,160
22									
23									
24	Note: Please refer to PNM Exhibit HEM-4,	WP LA-1 and W	P LA-4 for wages and	i salaries inputs.					

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	A	В	С	D	E	F	G	Н	I
1	PNM Exhibit HEM-4								
2	WP AL 8 - Test Period Wages and Salaries A	Allocators							
3	Hyperlink to Lead Sheet								
4									
5									
							FERC		
_6	Category	Allocator	Test Period Labor	PNM Retail	Renewables	FERC Wholesale	Transmission	Total FERC	Excluded
7	Production Wages and Salaries	Prod W&S	29,112,963	26,616,587	172,705	-	-	*	2,323,671
8									
9	Transmission Wages and Salaries	Trans W&S	5,403,664	2,800,025	-	-	2,603,639	2,603,639	-
10									
11	Distribution Wages and Salaries	Dist W&S	11,683,427	11,683,427	-	-	-	-	-
12							-		
13	Customer Accounting	N/A	8,156,795	8,156,795	-	-	- 1	-	-
14									
15	Cust Service & Information	N/A	640,664	640,664	*	-	-		
16									
	Sales	N/A	3,874,232	3,712,415		-	ja-	-	161,817
18									
19	Administrative and General	N/A	4,272,648	3,866,275		-	394,379	394,379	11,994
20									
21	Total Wages and Salaries	Total W&S	63,144,393	57,476,188	172,705	-	2,998,018	2,998,018	2,497,482
22 23					***************************************				
24	Note: Please refer to PNM Exhibit HEM-4,	WP LA-1 and WP L	A-4 for wages and salaries inpu	its.					

A	В	0	P	Q	R
1 PNM Exhibit HEM-4					
2 WP AL 9 - Test Period Transmission Allocators					
3 Hyperlink to Lead Sheet					
General Note: The electronic version of this workbo	ook uses the Microsoft ex	cel outline functi	on. This function	on groups the element	s of cost, and or
4 columns for print formatting purposes.					
5		T			
				Allocated Percentage W/	Allocated Percentage W/O
6 Description	Notes	Total	Average	Network	Network
7 Retail Native Load					A-111
8 Retail Native Load (Note 1)		17,431	1,453		
9 Add Adjustment for KAFB reading		621	52		
10 Net Co 2 Native Load		18,052	1,504	51.82%	61.60%
11]					
12 Wholesale NITS Load					
13 Western for Kirtland Air Force Base	Net of WAPA	621	52		
14 Tri-State G&T	Net of WAPA	2,961	247		
15 Kit Carson		597	50		
16 Los Alamos County	Net of WAPA	546	46		
17 City of Gallup	Net of WAPA	370	31		
18 Navopache Electric Cooperative		-	-		
19 City of Aztec		- [-		######################################
20 NTUA		399	33		
21 Jicarilla Apache Nation		37	3		
22 Total Wholesale NITS Load		5,532	461	15.88%	0.00%
23					
24 Pre-OATT PTP Load					
25 El Paso Electric Company		-	-		
26 Western P0695 & 2425		1,907	159		
27 Navajo Agricultural Products Industry		27	2		
28 Total Pre-OATT PTP Load		1,934	161	5.55%	6.60%
29					
30 OATT Long Term Firm PTP					
31 Tri-State - Hidalgo-Greenlee		746	62		***************************************
32 PNMM SJ-Coronado		-	-		
33 B&B Argonne Mesa		1,119	93		
34 EPE FC-WM		1,293	108		
35 El Paso Electric Company		249	21		
36 Avangrid-El Cabo		2,220	185		
37 Broadview KW and JN (Note 2)		3,693	308		· · · · · · · · · · · · · · · · · · ·
38 Broadview Grady	***************************************	-	-		
39 Pacificorp		-	-		
40 Total Long Term Firm PTP		9,320	777	26.75%	31.80%
41					
42 Total Transmission Demand		34,838	2,903	100.00%	
43					
44 Total Transmission Demand Without Network		29,306	2,442		100.00%
45					
46					

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	A	В	0	P	Q	R				
1	PNM Exhibit HEM-4									
2	WP AL 9 - Test Period Transmission Allocators	1								
3	Hyperlink to Lead Sheet									
	General Note: The electronic version of this workbook uses the Microsoft excel outline function. This function groups the elements of cost, and or									
4	columns for print formatting purposes.									
5										
		1	10 A A A A A A A A A A A A A A A A A A A		Allocated	Allocated				
					Percentage W/	Percentage W/O				
6	Description	Notes	Total	Average	Network	Network				
47	Input Data									
85	With Losses									
86	6 Real Power Loss Rate 3.50% Note: Real time power loss rate is posted in PNM's OATT									
87										
	Note 1: PNM retail load is adjusted for Rate 36B in the Test Períod.									
88										
	Note 2: Long Term PTP contracts reflect new contracts the Company is expected to execute prior to the start of the Test Period. Please refer to the									